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December 2005



FAS Quarterly Reference Guide To World Horticultural Trade: 2005 Charts Edition

Presentations Illustrating Major Trade Trends, Country Features, and Commodity Situations



Approved by the
World Agricultural
Outlook Board/USDA

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Welcome to the *2005 FAS Reference Guide to World Horticultural Trade: Charts Edition*.

The **FAS Reference Guide to World Horticultural Trade** will comprise the following two issues:

1. Trade Policy Edition (May 2005)
2. Charts Edition: illustrating major trade trends, country features, and commodity features (October 2005)

These two publications replace the written monthly publication **World Horticultural Trade and U.S. Export Opportunities**.

Visit the HTP Homepage!

These presentations and more, including links to the FAS Maximum Residue Limits (MRL) databases, are available on the Horticultural & Tropical Products (HTP) Division Homepage.

The analytical articles formerly published in *World Horticultural Trade* and *U.S. Export Opportunities* are now updated on the Horticultural and Tropical Products Division Homepage at: <http://www.fas.usda.gov/http/>. The HTP Homepage is updated weekly with the latest information on policy and technical developments affecting trade in horticultural commodities. For further information on this site, please contact Larry Deaton at (202) 720-3423.

U.S. Marketing Years for Key Horticultural Products

Commodity	Marketing Year
Almonds	July 1-June 30
Apple	July 1-June 30
Avocados	October 1-September 30
Cherries	May 1-April 31
Blueberries	January 1-December 31
Grapes (Table)	June 1- May 31
Grapefruit	September 1-August 31
Hops	September 1-August 31
Juices, Fruit	December 1-November 30
Lemons	August 1-July 31
Lettuce	January 1-December 31
Limes	April 1-March 31
Melons	January 1-December 31
Oranges	November 1-October 31
Peaches/Nectarines	January 1-December 31
Pears	July 1-June 30
Pistachios	September 1-August 31
Pecans	October 1-September 30
Plums, Dried	August 1- July 31
Potatoes	January 1-December 31
Prunes/Plums	January 1-December 31
Raisins	August 1- July 31
Sweet Corn	January 1-December 31
Tomatoes	January 1-December 31

Explanatory Notes on the Charts Edition:

The U.S. trade data presented in this report are available at: <http://www.fas.usda.gov/ustrade>. The U.S. Trade Internet System, located at this web link, supports the tracking of imports and exports of agricultural commodities into and out of the United States. The system allows users to generate reports that provide trade information on one or more commodities for one or more countries over a user-specified time period.

The U.S. Department of Agriculture defines horticultural products to include: fresh and processed fruits, vegetables, and tree nuts; juices; wine and wine products; hops; nursery products and cut flowers; ginseng; essential oils; beer; and other miscellaneous horticultural products. For a complete listing of the products included under the definition of horticultural products, including the harmonized system (HS) codes, please refer to the "Horticultural Exports" and "Horticultural Imports" groupings under the FAS commodity aggregations of the U.S. Trade Internet System at <http://www.fas.usda.gov/ustrade>.

Much of the global trade data presented in this report were generated using The Global Trade Atlas database, provided by Global Trade Information Services, Inc. This database covers official country trade statistics for 68 countries, which account for over 90 percent of world trade in horticultural products. Information on trade by all countries, including those not captured in the Global Trade database system, is available from the Food and Agriculture Organization (FAO) of the United Nations at: <http://apps.fao.org>.

Horticultural and Tropical Products Home Page - Microsoft Internet Explorer provided by International Support Services

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WHAT'S NEW?

Maximum Residue Limits (MRL) Databases [More](#)

Using funds provided through the Technical Assistance for Specialty Crops (TASC) Program, CropLife America and AgriChem Data Services worked with the Horticultural and Tropical Products Division to develop databases that would aid U.S. growers and exporters in the identification of MRL tolerances for Specialty crops they wish to export.

Commodity Analysis:

- [Tropical Products Circular - March 2004](#)
- [Hazelnut Situation & Outlook](#)
- [WTO Foreign Sales Corporation, Retaliation List](#)
- [Information on E.U. Retaliatory Duties on Horticultural and Tropical Products](#)
- [Avocado Situation and Outlook in Selected Countries](#)
- [Strawberry Situation and Outlook in Selected Countries](#)
- [Dried Fruit \(Dried Plum-Prune\) Situation in Selected Countries](#)
- [Raisin Situation and Outlook in Selected Countries](#)
- [Citrus Situation](#)

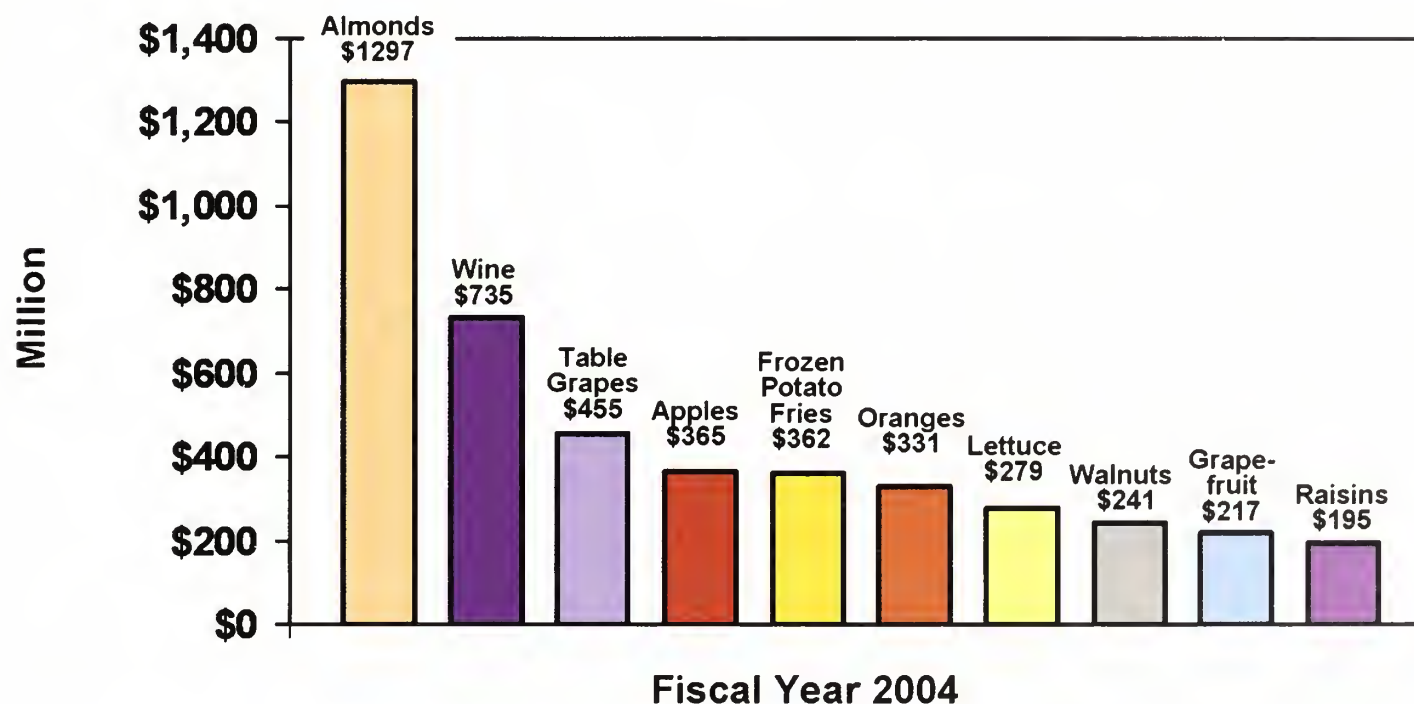
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Ag. Economist	HEATHER VELTHUIS	720-9792	5631	Table Grapes, Grape Juice, Fresh Deciduous fruit, Apple Juice

Top Ten U.S. Specialty Crop Exports by Value



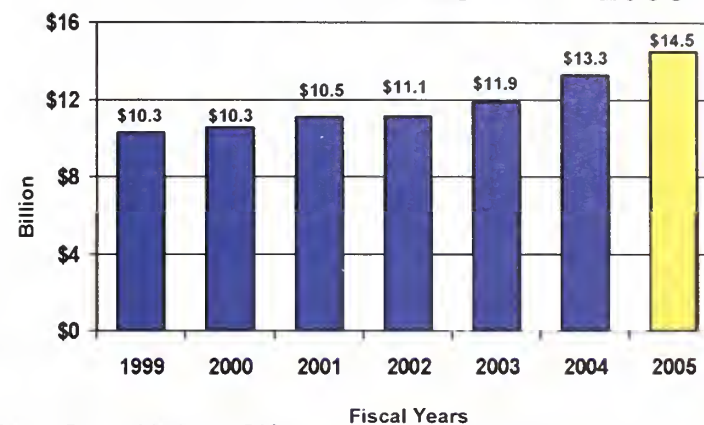
Source: Bureau of the Census, DOC
Note: U.S. fiscal year is October-September.

General, Regional, and Country Reports

U.S. Horticultural Trade Overview

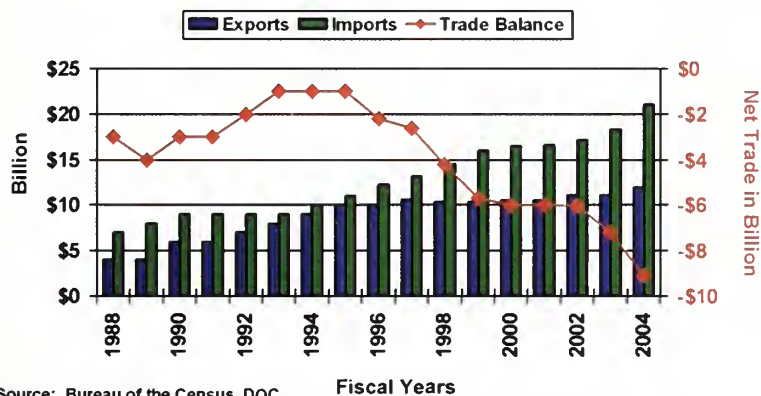
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U.S. Horticultural Exports Forecast to Increase in FY 2005



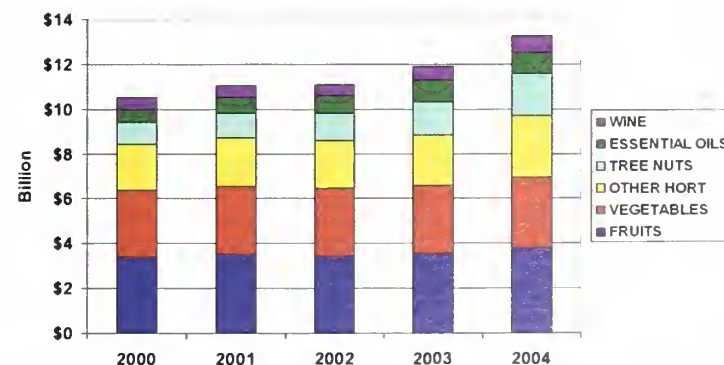
Source: Bureau of the Census, DOC
Note: U.S. fiscal year is October-September. Data for FY 2005 is a forecast.
Horticultural Trade Includes: Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Vegetables, Wine and Beer.

U.S. Horticultural Trade Balance



Source: Bureau of the Census, DOC
Note: U.S. fiscal year is October-September.
Horticultural Trade Includes: Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Wine and Beer.

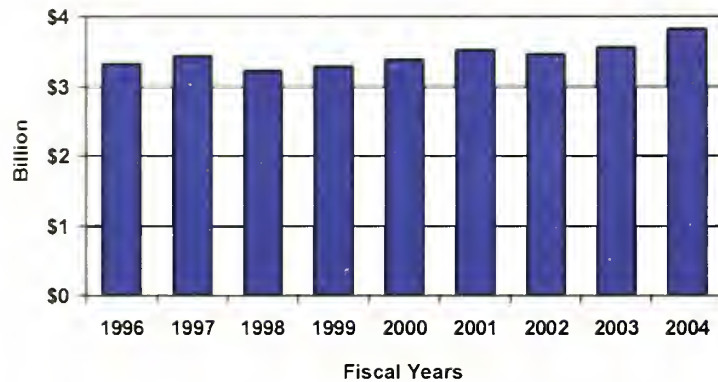
Fruits & Preparations Leading U.S. Horticultural Exports



Source: Bureau of the Census, DOC
Note: U.S. fiscal year is October-September.
Horticultural Trade Includes: Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Wine and Beer.

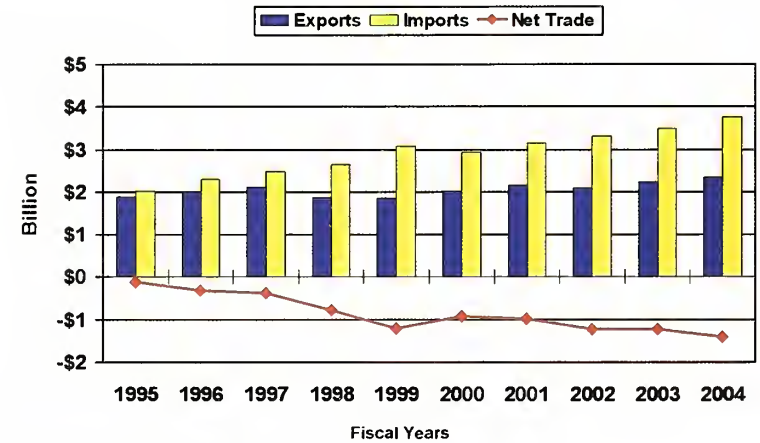
U.S. Fruit Exports

(Including Fresh, Dried, Frozen, and Prepared/Preserved)



Source: Bureau of the Census, DOC
Note- U.S. fiscal year is October-September.

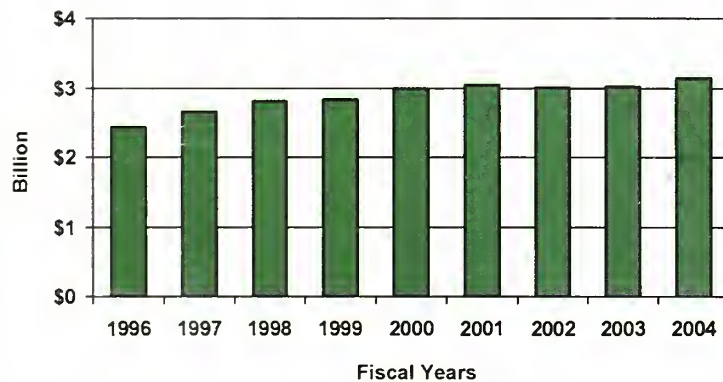
U.S. Trade Balance in Fresh Fruit



Source: Bureau of the Census, DOC
Note- U.S. fiscal year is October-September.

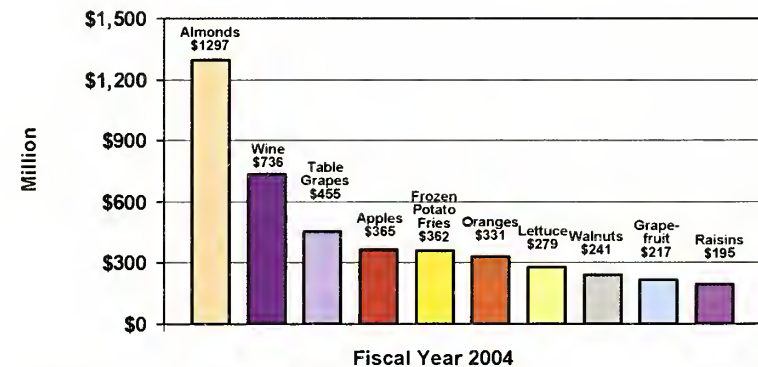
U.S. Vegetable Exports

(Including Fresh, Dried, Frozen, and Prepared/Preserved)



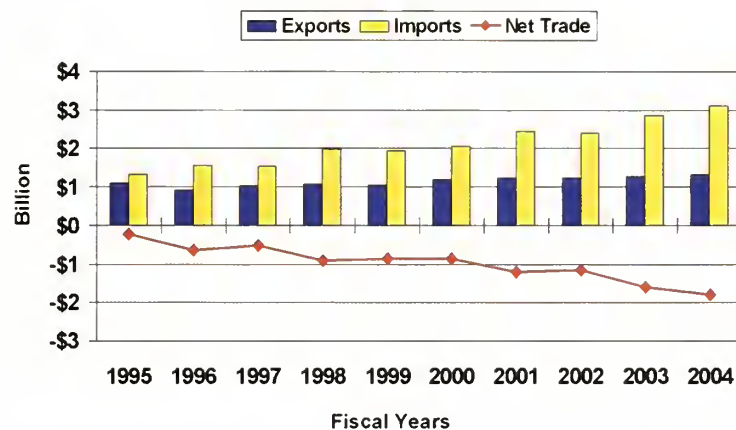
Source: Bureau of the Census, DOC
Note- U.S. fiscal year is October-September.

Top 10 U.S. Specialty Crop Exports by Value



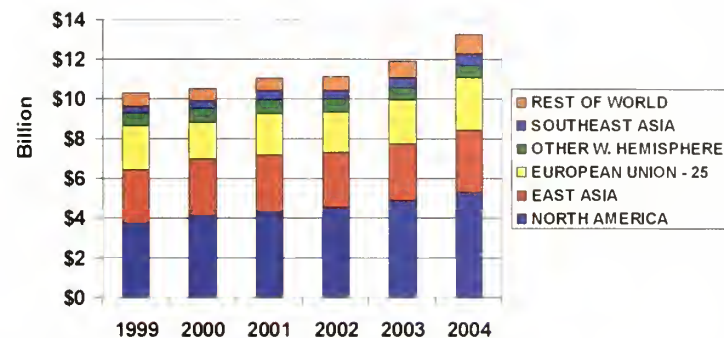
Source: Bureau of the Census, DOC
Note- U.S. fiscal year is October-September.

U.S. Trade Balance in Fresh Vegetables



Source: Bureau of the Census, DOC
Note- U.S. fiscal year is October-September.

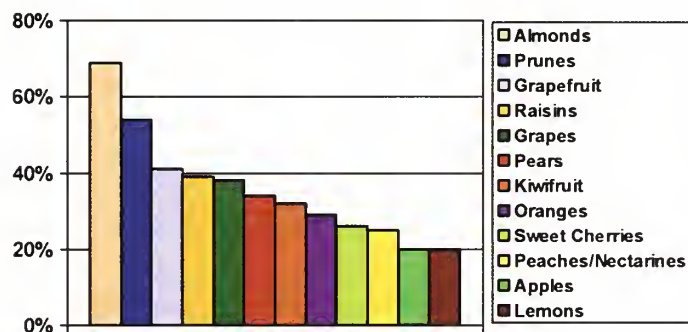
U.S. Horticultural Exports By Region



Source: Bureau of the Census, DOC
Note- U.S. fiscal year is October-September.
Horticultural Trade Includes: Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Wine and Beer.

Ratio of Exports for Selected U.S. Fruits and Nuts

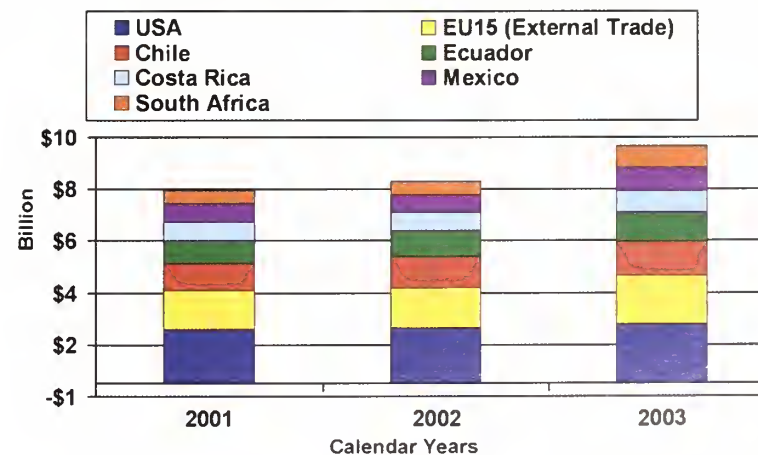
Percent of Production Exported 1/



1/ Percentage of production exported is defined as the volume of exports divided by the volume of production for fresh use only. The volume of production going to processing is not considered in the equation. Export and for fresh use production estimates represent the average of exports and for fresh use production during marketing years 2001/02-2003/04

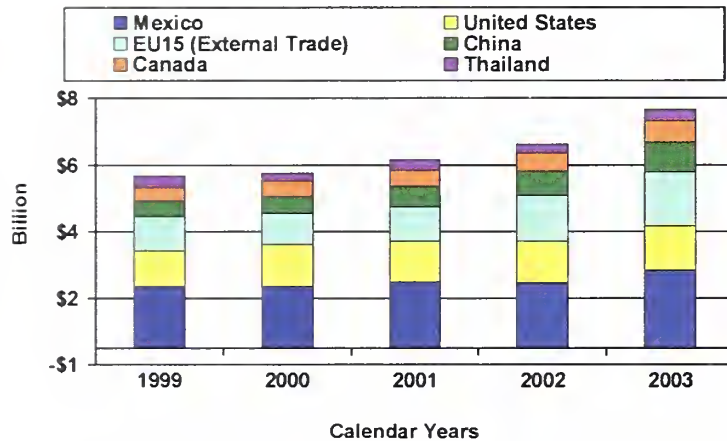
Source: Bureau of the Census, DOC

Top Fresh Fruit Exporters



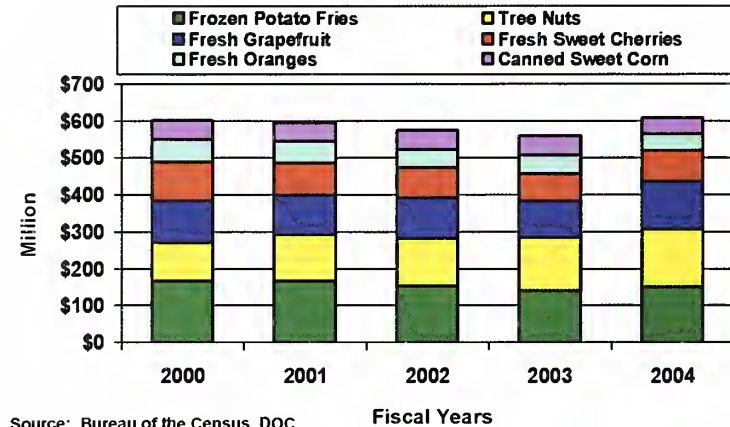
Source: Global Trade Atlas

Top Fresh Vegetable Exporters



Source: Global Trade Atlas

Top U.S. Horticultural Product Exports to Japan

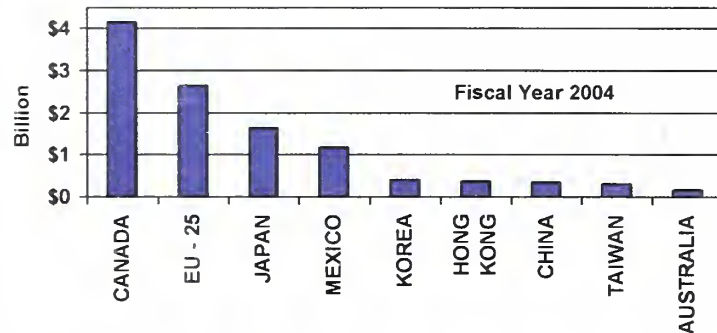


Source: Bureau of the Census, DOC

Note- U.S. fiscal year is October-September.

Horticultural Trade Includes: Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Wine and Beer.

Canada Remains Top Market for U.S. Horticultural Exports

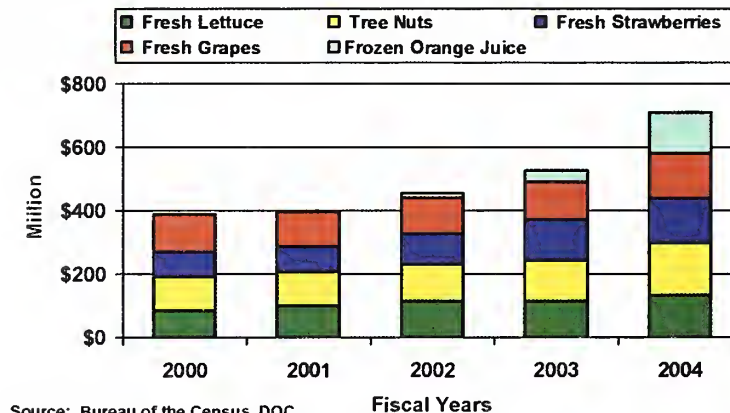


Source: Bureau of the Census, DOC

Note- U.S. fiscal year is October-September.

Horticultural Trade Includes: Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Wine and Beer.

Top U.S. Horticultural Product Exports to Canada

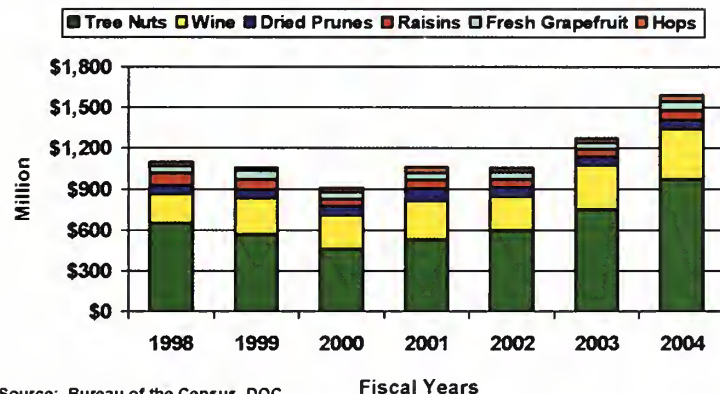


Source: Bureau of the Census, DOC

Note- U.S. fiscal year is October-September.

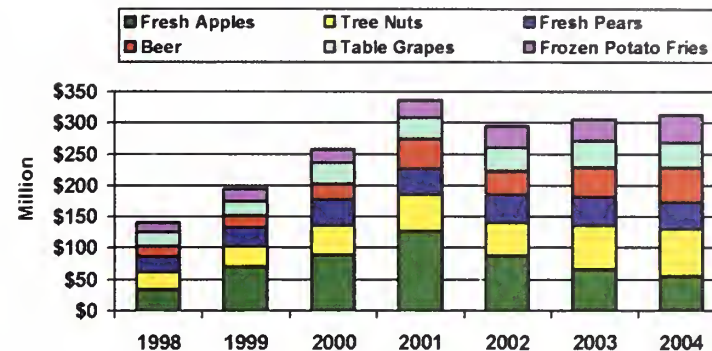
Horticultural Trade Includes: Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Wine and Beer.

Top U.S. Horticultural Product Exports to the EU25



Source: Bureau of the Census, DOC
 Note: U.S. fiscal year is October-September.
 Horticultural Trade Includes: Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Wine and Beer.

Top U.S. Horticultural Product Exports to Mexico

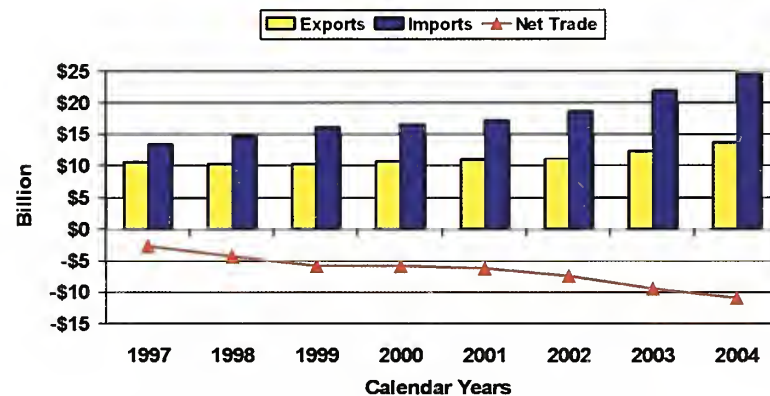


Source: Bureau of the Census, DOC
 Note: U.S. fiscal year is October-September.
 Horticultural Trade Includes: Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Wine and Beer.

U.S. Horticultural Import Situation

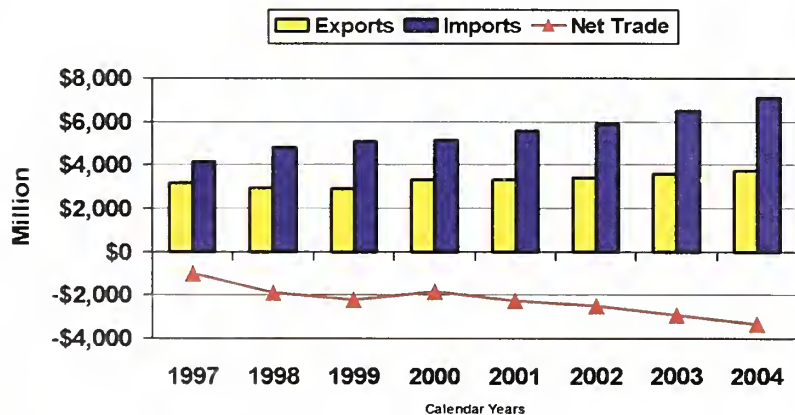
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U.S. Overall Horticultural Trade



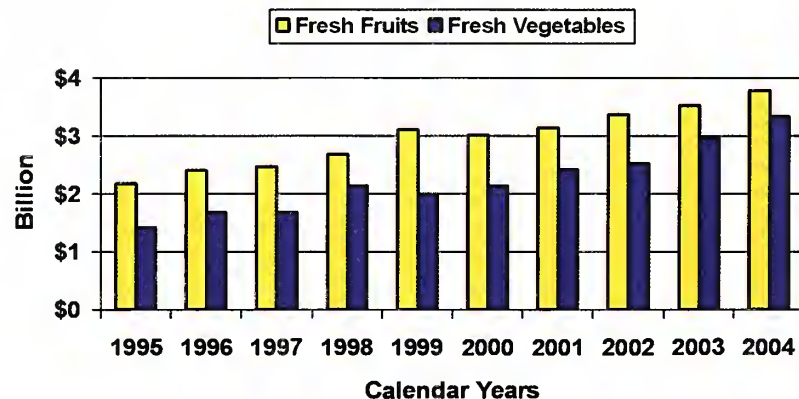
Source: Bureau of the Census, DOC
Horticultural Trade Includes: Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Wine and Beer.

U.S. Trade in Fresh Fruits and Vegetables



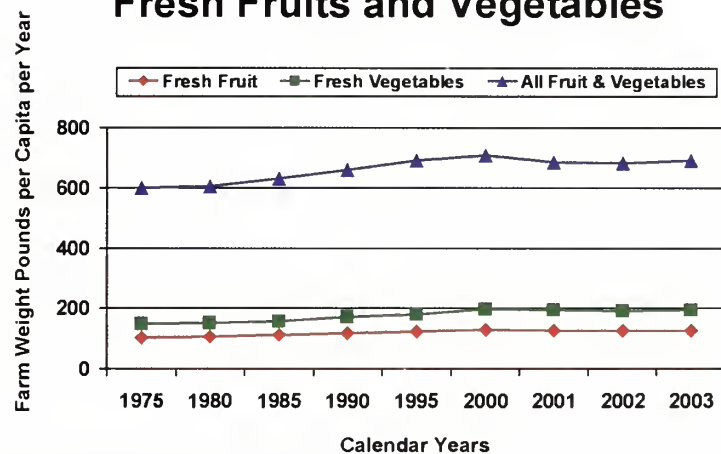
Source: Bureau of the Census, DOC

U.S. Imports of Fresh Fruits and Vegetables



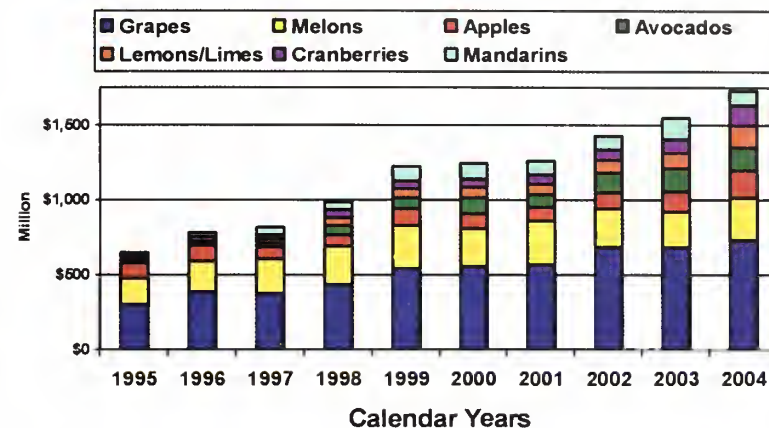
Source: Bureau of the Census, DOC

U.S. Per Capita Consumption of Fresh Fruits and Vegetables



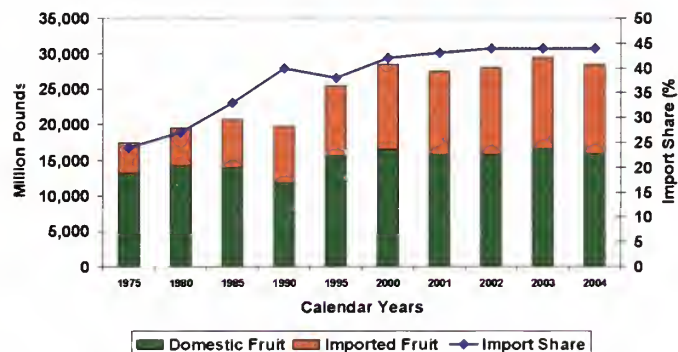
Source: Economic Research Service, USDA
All Fruits & Vegetables Includes Processed Products

U.S. Imports of Selected Fresh Fruits



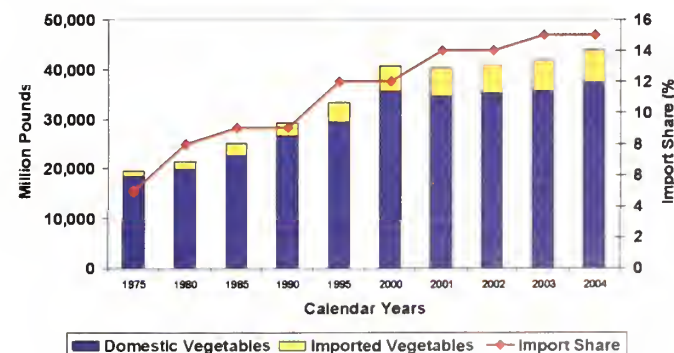
Source: Bureau of the Census, DOC

Import Share of U.S. Fresh Fruit Consumption



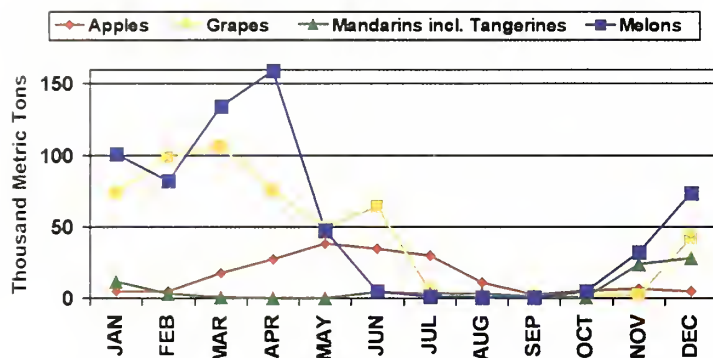
Source: Economic Research Service, USDA
Note: Excludes melons.

Import Share of U.S. Fresh Vegetable Consumption



Source: Economic Research Service, USDA
Note: Excludes potatoes and melons.

U.S. Monthly Imports of Selected Fresh Fruits

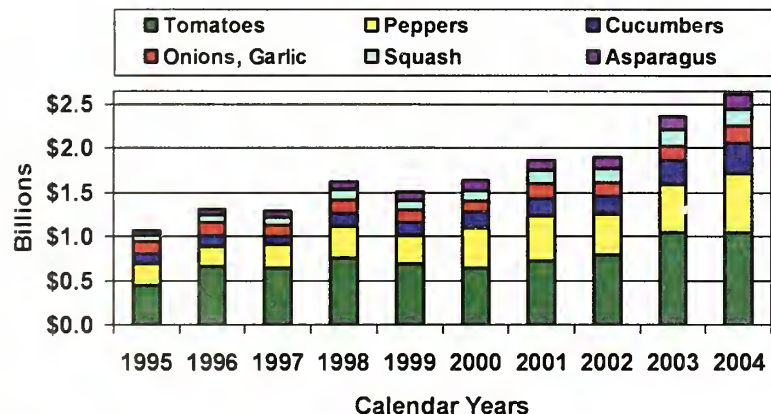


Source: Bureau of the Census, DOC
Note- Average monthly during 2002-2004.

Fruit Import Highlights

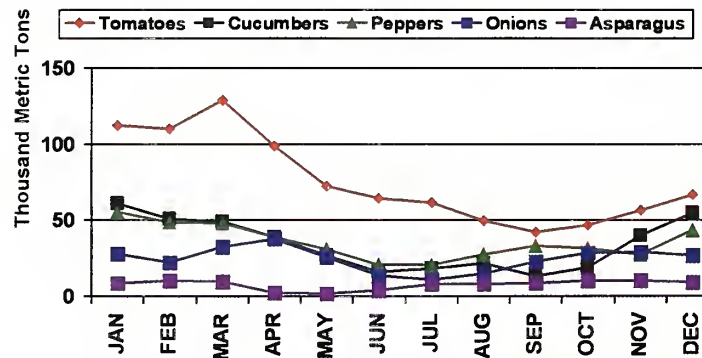
- **Fruit imports have grown considerably, particularly grapes and melons. Imports of these products follow a highly seasonal pattern, peaking in the late fall through early spring and dropping to very low levels during June through October.**
- **Latin America is the primary supplier of fresh and frozen fruit.**
- **Grapes: Imports rose 141 percent during the 1995-2004 period.** While most grape imports are during the U.S. off-season, there is substantial competition between imports and U.S. grapes during the U.S. marketing season. (Chile is the predominant supplier, followed by Mexico.)
- **Melons: Imports rose 62 percent during the 1995-2004 period.** Despite the seasonality of imports, there is substantial competition between imports and domestically produced melons during the U.S. marketing season. Growing consumption has outpaced growing production of melons. (Mexico is the predominant supplier, followed by Central American countries.)
- **Citrus: Imports of fresh mandarins, including clementines, and tangerines rose from \$18 million in 1994 to \$99 million in 2004, peaking during the months of November-January in competition with U.S. citrus.** Spain is the predominant supplier, followed by Morocco and South Africa.

U.S. Imports of Selected Fresh Vegetables



Source: Bureau of the Census, DOC

U.S. Monthly Imports of Selected Fresh Vegetables



Source: Bureau of the Census, DOC
Note- Average monthly during 2002-2004.

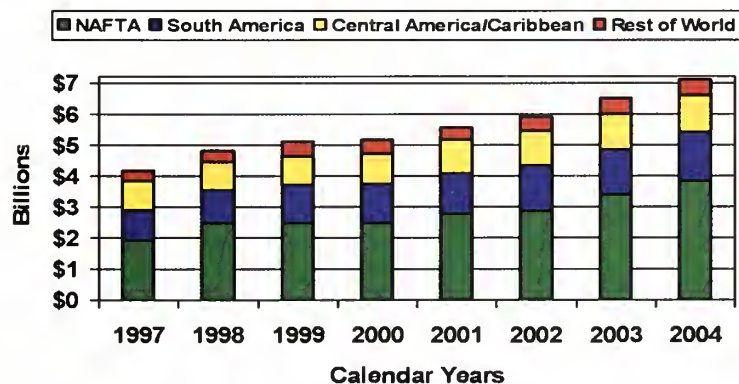
Fresh Vegetable Import Highlights

- Imports of fresh vegetables have grown 133 percent in the past 10 years (1995-2004), particularly peppers (up 174 percent), cucumbers (up 201 percent), squash (up 151 percent), and asparagus (up 194 percent).
- Vegetable imports are dominated by Mexico, with an average 66-percent share; followed by Canada, with a 20-percent share; and Peru, with a 4-percent share.
- Tomatoes: Imports rose from \$451 million in 1995 to over \$1 billion in 2004. A high percentage of tomato imports compete head-to-head with U.S. product, leading to significant trade disputes. Mexico is by far the largest supplier, followed by Canada and the Netherlands.

Fresh Vegetable Import Highlights

- Peppers:** Imports rose from \$242 million in 1995 to \$663 million in 2004, accounting for a growing share of domestic consumption. Mexico is the predominant supplier, followed by Canada and Peru. Imports from Canada and Peru have grown 378 percent and 539 percent, respectively, during the 1995-2004 period. Imports peak in the winter before the U.S. marketing season begins in July.
- Squash:** Imports rose from \$65 million in 1995 to \$178 million 2003. Mexico is the predominant supplier, accounting for 97 percent of imports in 2003.
- Asparagus:** Imports of fresh asparagus have grown from \$60 million in 1995 to \$176 million in 2004, as U.S. fresh consumption has grown from about 70,000 tons to close to 120,000 tons. While 95 percent of imports take place during the off-season, over the last 5 years, Peruvian asparagus is increasingly infringing on Washington's production season, especially in June, when Washington traditionally receives its highest prices for asparagus. Mexico and Peru are the predominant suppliers.

U.S. Fresh Fruit & Vegetable Imports from Western Hemisphere and Rest of World



Source: Bureau of the Census, DOC.
Note: NAFTA includes Mexico and Canada

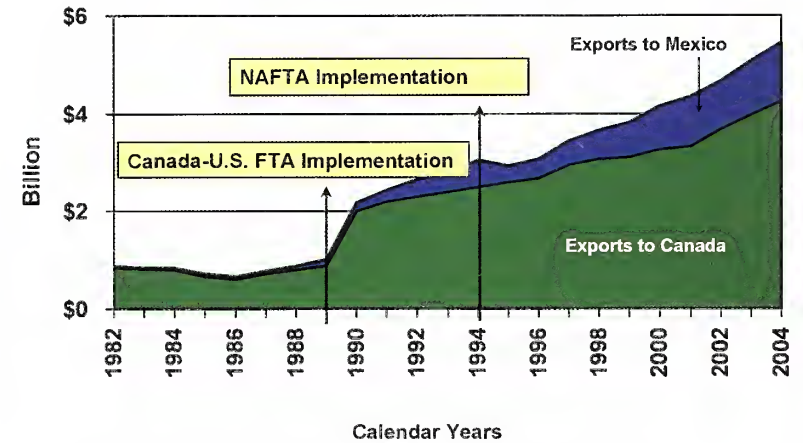
U.S. Horticultural Imports Overview

- Over the period 1994-2003, U.S. imports of horticultural products increased 121 percent (from \$9.9 billion to \$21.9 billion). In contrast, U.S. exports of horticultural products over the same period expanded by 36 percent (rising from \$9.1 billion to \$12.3 billion).
- Import penetration in the U.S. fruit and vegetable industry has increased significantly in recent years. Imports of fresh fruit rose from 31 percent of fresh domestic consumption in 1990 to 44 percent in 2002. Excluding bananas and melons, imports of fresh fruit rose from 11.6 percent to 19 percent of fresh domestic consumption during the same period.
- Tropical fruit consumption has been rising significantly at the same time as domestic production has been falling. In this regard, Mexico supplies almost all of the mangos, papayas, and limes consumed in the United States (Economic Research Service data).
- Imports of fresh vegetables rose from 7.5 percent of fresh domestic consumption in 1990 to 13.5 percent in 2002.
- Most imports of horticultural products (with some notable exceptions, such as EU wine and India cashews) are sourced from Western Hemisphere suppliers, most notably NAFTA partners Mexico and Canada.

U.S. Horticultural Trade Trends Under NAFTA

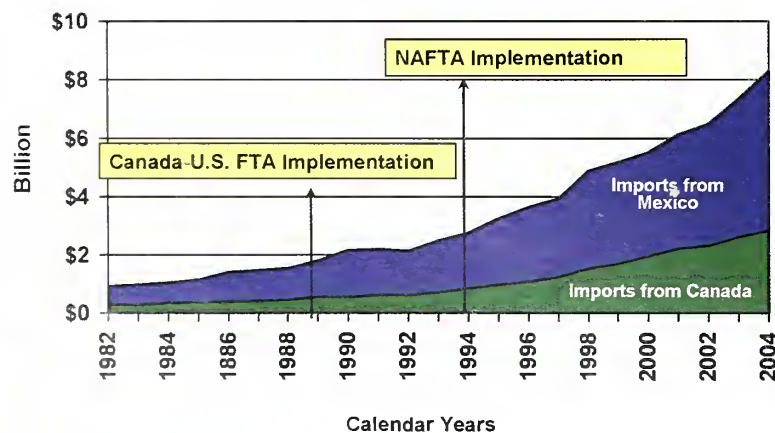
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

U.S. Horticultural Exports to NAFTA Countries



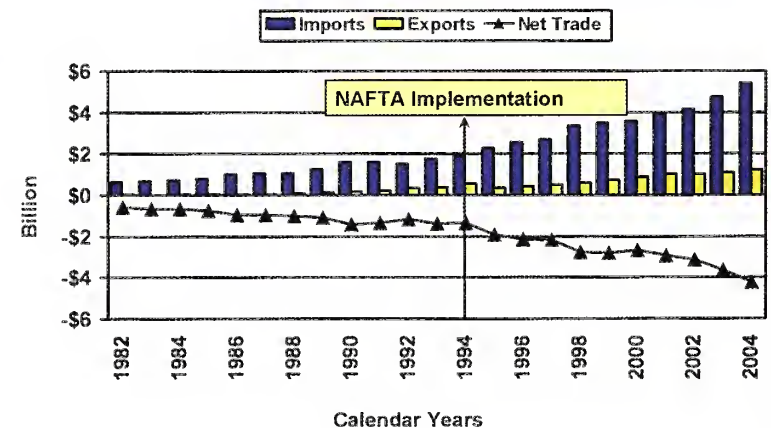
Source: Bureau of the Census, DOC

U.S. Horticultural Imports from NAFTA Countries



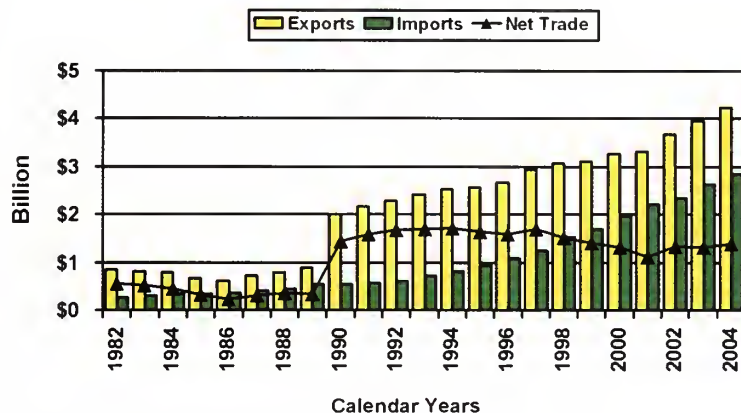
Source: Bureau of the Census, DOC

U.S. Horticultural Trade Balance with Mexico



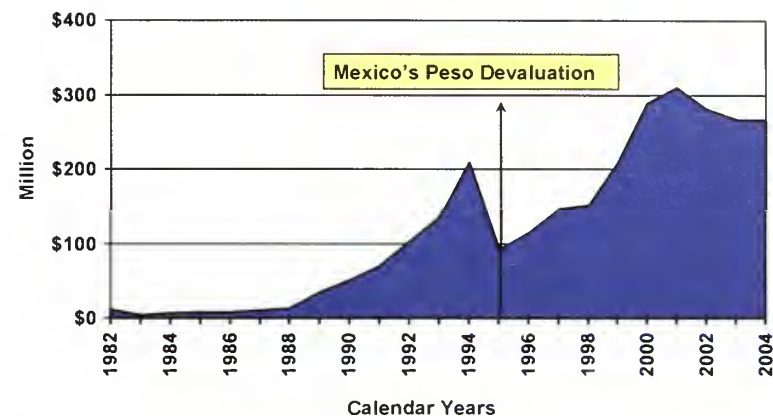
Source: Bureau of the Census, DOC

U.S. Horticultural Trade Balance with Canada



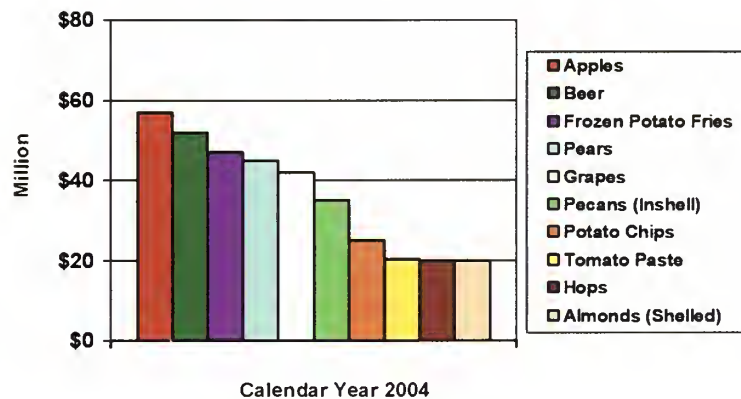
Source: Bureau of the Census, DOC

U.S. Fresh Fruit and Vegetable Exports to Mexico



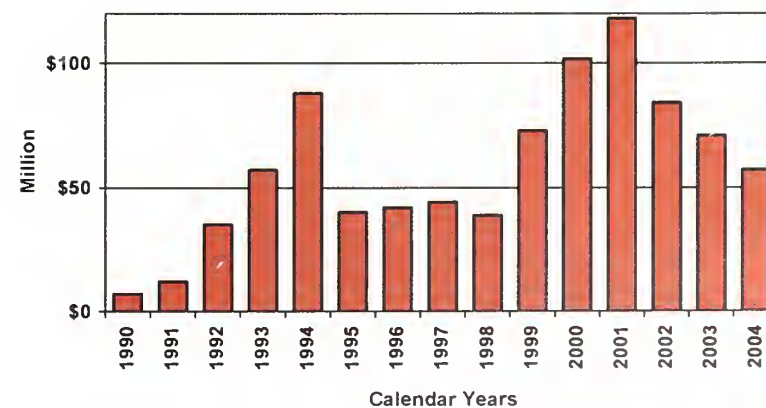
Source: Bureau of the Census, DOC

Top U.S. Horticultural Products Exported to Mexico in 2004



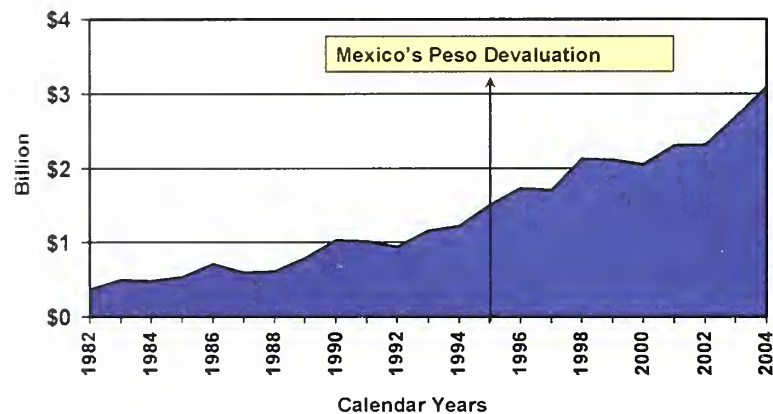
Source: Bureau of the Census, DOC

U.S. Apple Exports to Mexico



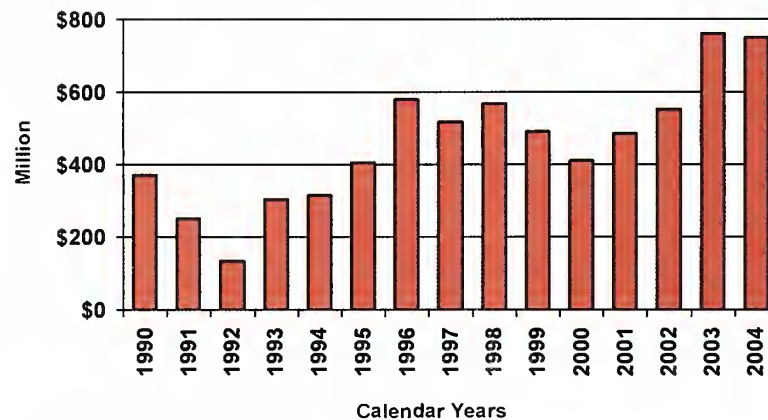
Source: Bureau of the Census, DOC

U.S. Fresh Fruit & Vegetable Imports from Mexico



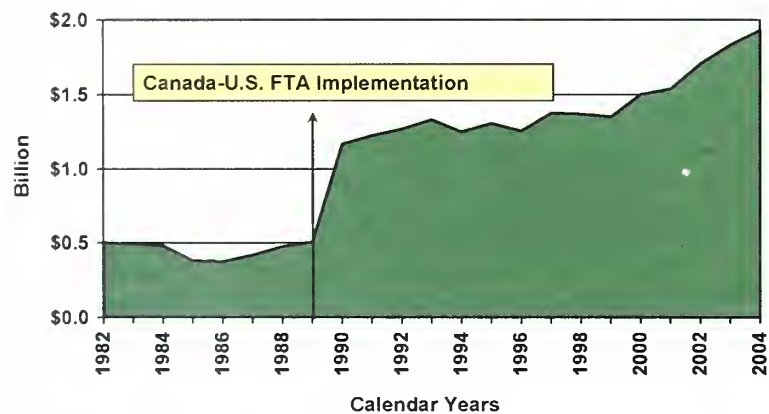
Source: Bureau of the Census, DOC

U.S. Tomato Imports from Mexico



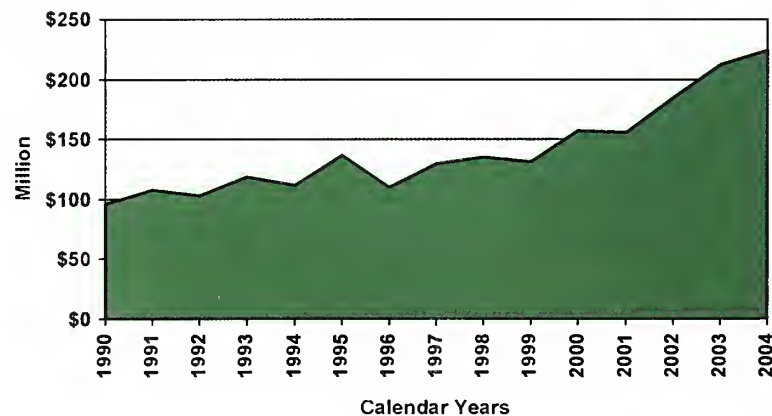
Source: Bureau of the Census, DOC

U.S. Fresh Fruit and Vegetable Exports to Canada



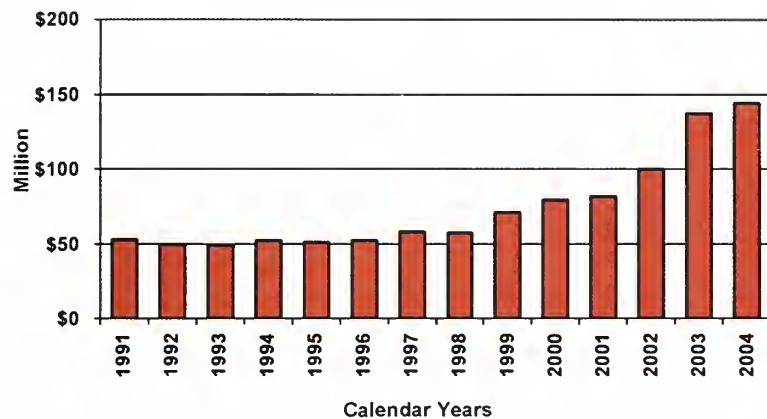
Source: Bureau of the Census, DOC

U.S. Fresh Lettuce Exports to Canada



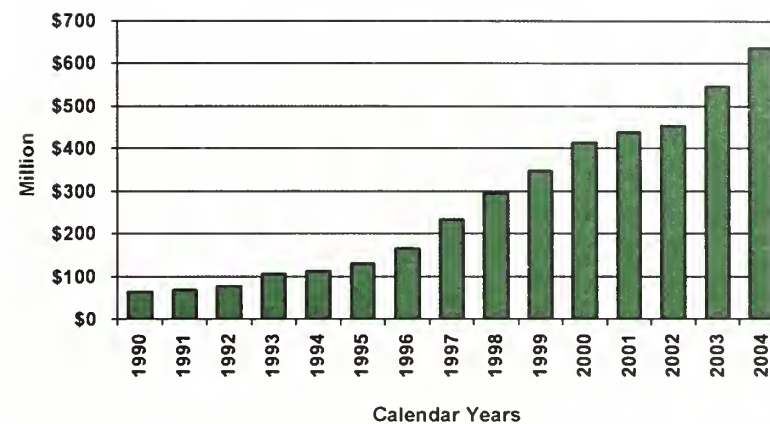
Source: Bureau of the Census, DOC

U.S. Fresh Strawberry Exports to Canada



Source: Bureau of the Census, DOC

U.S. Frozen Vegetable Imports from Canada



Source: Bureau of the Census, DOC

2005 Applied Tariff Rates Selected Countries and Selected Commodities

Commodity HS # (s)	Oranges 080510	Grapefruit 080540	Lemons 80550	FCOJ 200911	OJ, nt frz 200919 *	Apples 080810	080820
NAFTA							
United States	2.1	12.3-23.9	4.5	47	14.8	0	0-0.26
Canada	0	0	0	0	0	0	0-8
Mexico	0	0	0	6.29 cents/liter /2	1.41 cents/liter /3	0 4/	0
WESTERN HEMISPHERE							
Argentina	10	10	10	14	14	10	10
Brazil	10	10	10	14	14	10	10
Chile	0	0	0	0	0	0	0
Venezuela	15	15	15	20	20	15	15
EUROPE							
European Union	3.2-16.0 5/	1.5-2.4	6.4 6/	33.6 7/	33.6 7/	4.0-11.2 8/	5-10.4 8/
MIDDLE EAST							
Israel	OQ NS0.63/kg BNM145.8%	OQ NS0.56/kg BNM145.8%	OQ NS0.69/kg BNM221.4%	0-27	0-27	OQ NS1.65/kg BNM498%	OQ NS1.84/kg BNM394.2%
Kuwait	0	0	0	5	5	0	0
Saudi Arabia	5	5	5	5	5	5	5
Turkey	60.0	60.0	60.0	75.0	75.0	67.0	67.0
AFRICA							
Egypt	22	5	5	32	32	40	40
South Africa	5	5	5	25	25	5	5
ASIA							
China	25.43	26.56	25.43	25.78	52.1	24.3	24.3-31.08
Hong Kong	0	0	0	0	0	0	0
India	30.6	25.5	30.6	30.6	30.6	51	30.6
Indonesia	5 + 10 VAT	5 + 10 VAT	5 + 10 VAT	5 + 10 VAT + 10 STL	5 + 10 VAT + 10 STL	5 + 10 VAT	5 + 10 VAT
Japan	16-32 10/	10	free	25.5	25.5	17	4.8
Korea, Republic of	50	30	30	54 + 10 VAT	54 + 10 VAT	45	45
Australia	0	0	0	0	0	0	0
Malaysia	0	5	5	6	6	5	5
New Zealand	0	0	0	5.0-6.5/liter	5.0-6.5/liter	0	0
Philippines	10	7	10	7	1	7	7
Singapore	0	0	0	0	0	0	0
Taiwan	20-30*	15-30*	15-30*	21-30	22.5-30.0	20	10-25 08082020006: NT\$49/KGM
Thailand	30 CIF value or 25.00 B/kg 20/	40 CIF value or 33.50 B/kg 20/	40 CIF value or 33.50 B/kg 20/	30 CIF value or 10 B/liter + 7 VAT 20/	30 CIF value or 10 B/liter + 7 VAT 20/	10 CIF value or 3 B/kg 20/	30 CIF value or 25.00 B/kg 20/

The information contained in these tables is drawn from a variety of sources and is intended for illustrative purposes. Accuracy of the individual entries is not guaranteed.

Note 1: IQ means In-Quota Tariff. OO means Out-Of-Quota Tariff. VAT means Value Added Tax. EXT means Excise Tax.

Note 2: Sole numbers (without further description or details) means or refer to the applied tariff in percent.

Note 3: Shaded areas represent import tariffs higher than the United States.

* 200912 Orange Juice, not frozen, of a brix value not exceeding 20 has not been separately reported in this exercise.

1/ 0.26 if entered during the period 7/1-3/31

2/ 0.25 percent if entered during the period 6/1-11/30

3/ the lesser of 20 percent ad valorem or \$0.0786/liter, with import permit \$0.0462

4/ antidumping duties for U.S. Red and Golden Delicious apples of 46.58%.

5/ plus entry price during the period 12/1-5/31: max 71 EUR/ton

6/ plus entry price: max 256 EUR/ton

7/ plus 206 EUR/ton

8/ plus entry price: max 238 EUR/ton

9/ plus entry price: max 274 EUR/ton

10/ 32 during the period 12/1-5/31 and 16 during the period 6/1-11/30

20/ B = Baht, which is the Thai currency.

2005 Applied Tariff Rates Selected Countries and Selected Commodities

Commodity HS # (s)	Pistachios 080250	Walnuts 08023	Corn p/p 200580	Broccoli 070410	Lettuce 070511	Tomatoes 070200
NAFTA						
United States	0.2-0.45	8.0-16.9	5.6	2.5-14.0	0.84-6.75	2.19-3.7
Canada	0	0	0-10.5	0-4.0	0-12.5	0-4.7
Mexico	0	0	0	0	0	0
WESTERN HEMISPHERE						
Argentina	10	10	14	10	10	10
Brazil	10	10	14	10	10	10
Chile	0	0	0	0	0	0
Venezuela	15	15	20	15	15	15
EUROPE						
European Union	1.6	5.1	5.1 + 94 EUR/Ton	9.6-13.6 14/	10.4-12 15/	8.8-14.4 16/
MIDDLE EAST						
Israel	0 + 17% VAT	0+17% VAT	10.8%+NS0.86/kg BNM45%+17% VAT	OO NS1.08/kg BNM115.2%	0.62/kg BNM80%	OO June-Oct.: NS0.81/kg BNM 244.8%; Nov. - May: NS1.09/kg BNM 244.8%
Kuwait	5	5	5	0	0	0
Saudi Arabia	5.0	5.0	5.0	5.0	5.0	5.0; OO May-Aug.: 25
Turkey	48.0	48.0	75.0	25.0	25.0	54.0
AFRICA						
Egypt	12	12	32	5	5	5
South Africa	0	0	20	0	0	15
ASIA						
China	24.3	35.6-41.25	28.7	24.3	24.3	27.69
Hong Kong	0	0	0	0	0	0
India	30.6	30.6	30.6	30.6	30.6	30.6
Indonesia	5 + 10 VAT	5 + 10 VAT	5 + 10 VAT	5 + 10 VAT	5 + 10 VAT	5 + 10 VAT
Japan	0	10	14.9 - 10 19/	3	3	3
Korea, Republic of	30	45 in-shell; 30 shelled	15 + 10 VAT	27	45	45
Australia	0	0	0	0	0	0
Malaysia	0	0	8	0	0	0
New Zealand	0	0	7	0	0	0
Philippines	3	3	15	25	25	10
Singapore	0	0	0	0	0	0
Taiwan	3	5	13-20	20	20	10
Thailand	10 CIF value or 8.50B/kg 20/	10 CIF value or 8.50B/kg 20/	30 CIF value or 25B/kg + 7 VAT 20/	40 CIF value or 4.18B/kg 20/	40 CIF value or 4.18B/kg 20/	40 CIF value or 4.18B/kg 20/

The information contained in these tables is drawn from a variety of sources and is intended for illustrative purposes. Accuracy of the individual entries is not guaranteed.

Note 1: IQ means In-Quota Tariff. OO means Out-Of-Quota Tariff. VAT means Value Added Tax. EXT means Excise Tax.

Note 2: Sole numbers (without further description or details) means or refer to the applied tariff in percent.

Note 3: Shaded areas represent import tariffs higher than the United States.

14/ from 1/1-14 and 12/1 -12/31: 96 percent of the cif value, minimum of 1.6 Eu per 100 kg/net and 4/15-11/30: 13.6 percent, minimum of 1.6 EUR per 100 kg/net

15/ from 1/1-3/31 and 12/31: 10.4 percent minimum 1.3 EUR per 100kg/gross; and 4/1-11/30: 12 percent, minimum 2 EUR per 100 kilograms

16/ plus entry price: 298 EUR/ton

17/ plus 0.25-0.45 Eur/kg 20/ B = Baht, which is the Thai currency.

2005 Applied Tariff Rates Selected Countries and Selected Commodities

Commodity HS # (s)	Cherries 080920	Peach/Nect 080930	Strawberry 081010	Grapes 080610	Almonds ns 080211	Almonds sh 080212
NAFTA						
United States	0	0-0.25	0.26-0.64	\$1.13-1.80/M ³	9.8	5.5
Canada	0-8	0-8	0-8.5	0-1.41 cents/kg	0	0
Mexico	0	0	0	0	0	0
WESTERN HEMISPHERE						
Argentina	10	10	10	10	10	10
Brazil	10	10	10	10	10	10
Chile	0	0	0	0	0	0
Venezuela	15	15	15	15	15	15
EUROPE						
European Union	12-9/	17.6-12/	11.2-12.8	11.5-17.6-13/	5.6	3.5
MIDDLE EAST						
Israel (*)	Released Apr-July: NS3.30/kg BNM72.9%; Aug. - March: NS1.55/kg BNM72.9%	OQ Apr. -Nov.: NS1.18/kg BNM 80.1%; Dec.-March: NS.75/kg BNM 80.1%	Oct. -May: NS3.78/kg BNM 84.6%; June - Sept.: NS1.22/kg BNM84.6%	OQ NS1.53/kg BNM314%	OQ NS8.10/kg BNM91.8+17%VAT	OQ NS14.40/kg BNM91.8+17%VAT
Kuwait	0	0	0	0	5	5
Saudi Arabia	5.0	5.0	5.0	5.0	5.0	5.0
Turkey	62.0	62.0	62.0	61.0	48.0	48.0
AFRICA						
Egypt	5	5	5	40	12	12
South Africa	5	5	15	5	0	0
ASIA						
China	24.3	24.3	37.07	24.3	40.12	24.3
Hong Kong	0	0	0	0	0	0
India	30.6	30.6	30.6	30.6	Rs 35/kg*	Rs 65/kg*
Indonesia	5 + 10 VAT	5 + 10 VAT	5 + 10 VAT	5 + 10 VAT	5 + 10 VAT	5 + 10 VAT
Japan	8.5	6	6	7.8 - 17-21/	free - 2.4	free - 2.4
Korea, Republic of	24	45	45	45	8	8
Australia	0	0	0	0	0	0
Malaysia	5	5	5	5	0	0
New Zealand	0	0	0	0	0	0
Philippines	7	7	15	7	3	3
Singapore	0	0	0	0	0	0
Taiwan	7.5	20	20	20	5% - 10%(NT\$4/Kgm)	2.5% - 10%(NT\$4/Kgm)
Thailand	40 CIF value or 33.50B/kg 20/	40 CIF value or 33.50B/kg 20/	40 CIF value or 33.50B/kg 20/	30 CIF value or 25.00B/kg 20/	10 CIF value or 8.50B/kg 20/	10 CIF value or 8.50B/kg 20/

The information contained in these tables is drawn from a variety of sources and is intended for illustrative purposes. Accuracy of the individual entries is not guaranteed.

Note 1: IO means In-Quota Tariff. OO means Out-Of-Quota Tariff. VAT means Value Added Tax. EXT means Excise Tax.

Note 2: Sole numbers (without further description or details) means or refer to the applied tariff in percent.

Note 3: Shaded areas represent import tariffs higher than the United States.

2/ 0.25 percent if entered during the period 6/1-11/30

11/ plus 0.12-0.33 EUR/kg

12/ plus entry price during the period 6/1-9/30: max 130 EUR/ton

13/ plus entry price during the period 7/21-11/20: max 96 EUR/ton

20/ B = Baht, which is the Thai currency.

21/ from 3/1-10/31: 17 percent; and 11/1-the last day in February: 7.8 percent

2005 Applied Tariff Rates Selected Countries and Selected Commodities

Commodity HS # (s)	Raisins 080620	Prunes 081320	Wine 22042	Potato x sd 070190	Potato chip 200520	Frz t/f 200410
NAFTA						
United States	0.29-1.89	0.98-14.0	0.37-20.06	1.5-3.1	6.4	6.4-8.0
Canada	0	0	3.74-17.2 cents/liter	0-\$4.94/metric ton	0-6	0-6
Mexico	0	0	0**	0	0	0
WESTERN HEMISPHERE						
Argentina	10	10	20	10	14	14
Brazil	10	10	20	10	14	14
Chile	0	0	6	3	3	3
Venezuela	15	15	15-20	15	20	20
EUROPE						
European Union	2.4	9.6	13.1-32 EUR per hl	9.6-13.4	14.1	17.6
MIDDLE EAST						
Israel	OQ NS6.30/kg BNM 306%+17%VAT	0813.2091 OQ NS0.90/kg BNM27%+17%VAT	QQ 10.8% BNL NS1.00/liter+17% VAT	OQ July-Apr.: NS1.59/kg BNM 207%; May-June: NS1.34/kg BNM 207%	10.8%+17% VAT	20.6%-53% 20041090 45%BNL NS2.16/kg
Kuwait	0	5	Not Allowed	0	5	5
Saudi Arabia	5.0	5.0	5.0	5.0; OQ Jan.-June.: 25	12.0	5.0
Turkey	61.0	48.0	120.0	25.0	50-75	25-75
AFRICA						
Egypt	40	22	1800	5	32	32
South Africa	10 (full duty less 4.6)	10 (full duty less 6.6)	25 (excise&customs rebates)	0.44 c/kg	20	20
ASIA						
China	24.3	41.25	33.38-40.4	27.69	34.55	32.21
Hong Kong	0	0	80	0	0	0
India	100*	25.5	See note B	30.6	30.6	30.6
Indonesia	5 + 10 VAT	5 + 10 VAT	90 or 170 + 10 VAT + 40 or 75 STL	25	5 + 10 VAT	5 + 10 VAT
Japan	1.2	2.4	15	4.3	13.6	8.5
Korea, Republic of	21 + 10 VAT	18 (Dried)	15 + 10 VAT	IQ-30 OQ-304	20 + 10 VAT	18 + 10 VAT
Australia	0	0	0	0	0	0
Malaysia	5	5	RM7/liter + EXT RM 8/liter	0	0	0
New Zealand	0	0	7	0	5	5
Philippines	3	7	7	IQ-40 OQ-40	7	10
Singapore	0	0	EXT S\$9.50 per liter	0	0	0
Taiwan	NT\$2/kg	6.6	10	20	12.5 -18	12.5-18
Thailand	30 CIF value or 25B/kg 20/	40 CIF value or 33.50B/kg 20/	54 CIF value or 18.00B/liter + 60 EXT + 10 Municipality Tax + 2 Health Tax + 7 VAT 20/	QQ, 125 CIF value	30 CIF value or 25B/kg + 7 VAT 20/	30 CIF value or 25.0B/kg + 7 VAT 20/

The information contained in these tables is drawn from a variety of sources and is intended for illustrative purposes. Accuracy of the individual entries is not guaranteed.

Note 1: IQ means In-Quota Tariff. QQ means Out-Of-Quota Tariff. VAT means Value Added Tax. EXT means Excise Tax.

Note 2: Sole numbers (without further description or details) means or refer to the applied tariff in percent. Note 3: Shaded areas represent import tariffs higher than the United States.

18/ plus minimum 25 EUR/hl 19/ plus maximum 0.09 EUR/kg 20/ B = Baht, which is the Thai currency India notes

Note A: In July 2004, an education cess of 2% of the total custom duty (basic duty + CVD) imposed. However, items with * mark are exempted from the education cess.

Note B: Total applicable duty on wine ranges from 143 to 255 percent on ad valorem value that includes

/1: Basic Duty applicable on CIF value of the good = 100 percent

/2: Countervailing Duty (CVD): applied on the CIF Value plus Basic Duty: 75% for CIF value not exceeding \$25 per case (case is package of total volume 9 liters of liquor); 50% or \$37 per case whichever is higher for CIF value more than \$25 but less than \$40 per case; 20% or \$40 per case whichever is higher for CIF value exceeding \$40 per case

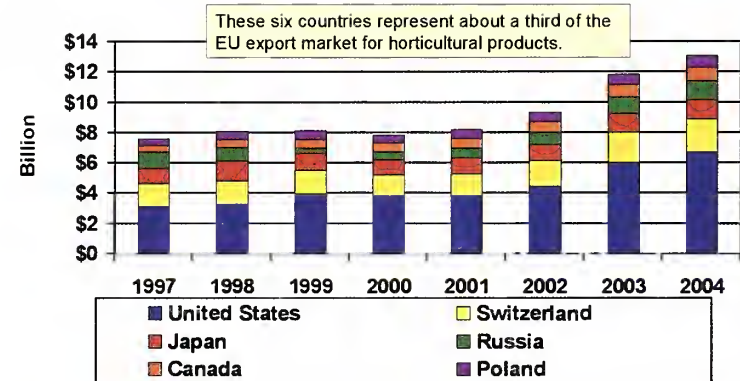
/3: Education Cess: 2 percent of Basic Duty Plus Countervailing Duty

/4: Total Effective Duty = Basic Duty + CVD + Education Cess

EU-15 Horticultural Exports: A Global View

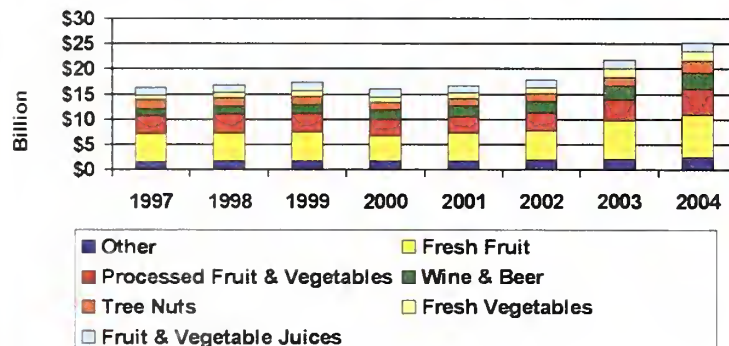
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

EU Horticultural Product Exports to Top Markets



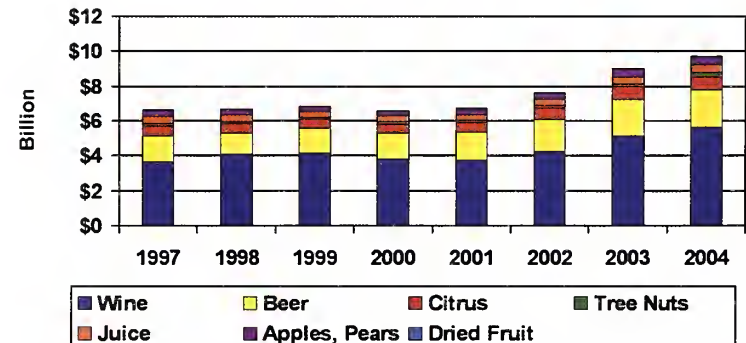
Source: Global Trade Atlas
Horticultural Trade Includes: Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Wine, and Beer.

EU Exports of Horticultural Products by Category



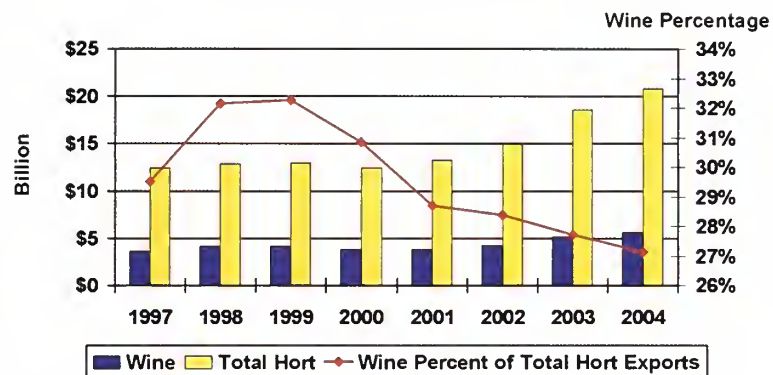
Source: Global Trade Atlas
Horticultural Trade Includes: Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Wine, and Beer.

EU Exports of Selected Horticultural Products to Third Countries



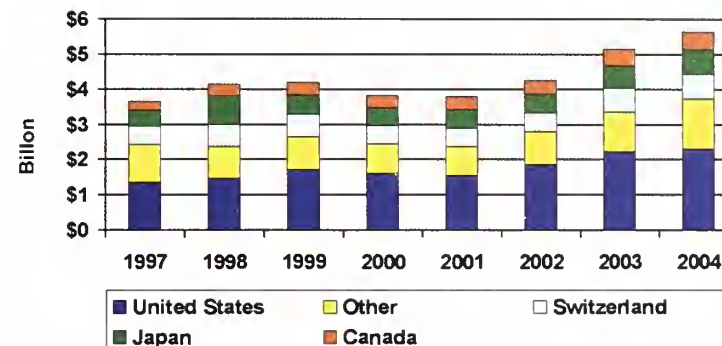
Source: Global Trade Atlas
Horticultural Trade Includes: Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Wine, and Beer.

Wine is the Primary Beverage Export from the EU



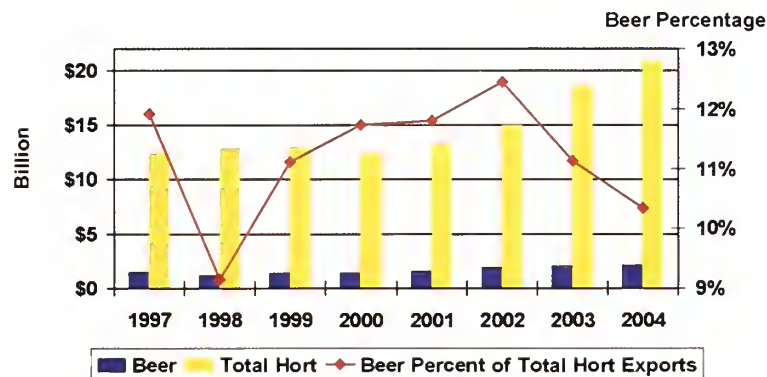
Source: Global Trade Atlas
Horticultural Trade Includes: Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Wine, and Beer.

EU Wine Exports to Third Country Markets



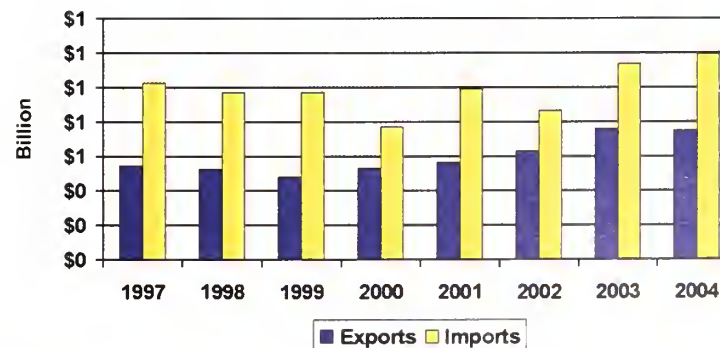
Source: Global Trade Atlas

Beer Exports from the EU and Its Share of Total Horticultural Exports



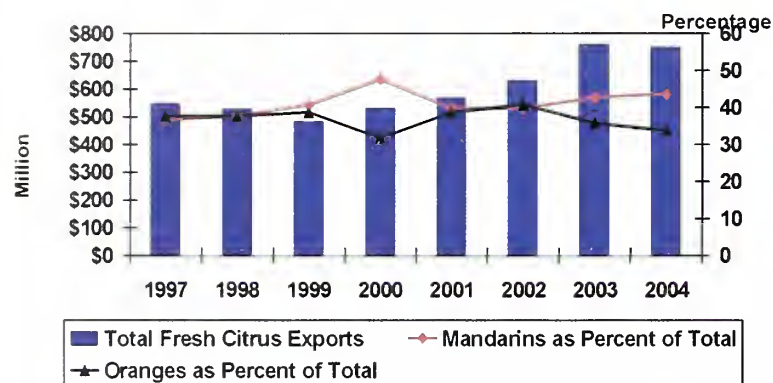
Source: Global Trade Atlas

EU Trade in Fresh Citrus (HS 0805)



Source: Global Trade Atlas

EU Fresh Citrus Exports: Mandarins (including Clementines and Tangerines) and Oranges as a Percent of Total Citrus Exports



Source: Global Trade Atlas

EU Export Refunds for Fruit and Vegetables - Actual Expenditures (million euros)

Product	1999	2000	2001
Fresh Fruit & Vegetables	23.2	32.8	36.1
Processed Fruit & Vegetables	17.3	13.3	14.8
Total	40.5	46.1	50.9

Source: European Commission – Financial Report 2001

EU Financial Aid for Fruit and Vegetables (million euros)

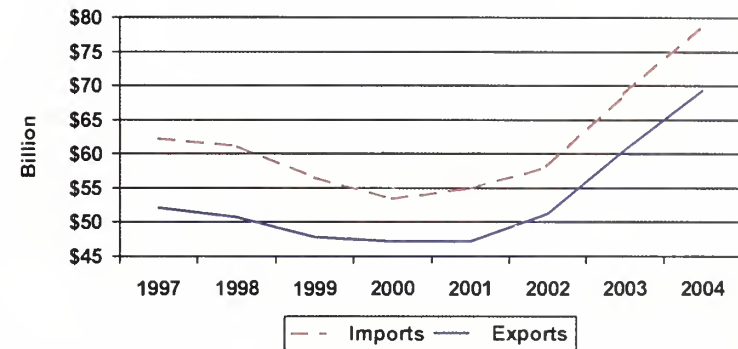
Product:	Actual Expenditure 2001	Appropriations 2002	Appropriations 2003
Processed tomatoes	223	285	279
Fruit-based products	71	83	86
Dried grapes (includes intervention)	113	127	112
Citrus fruits	170	231	249

Source: EU 2003 Budget

EU-15 Horticultural Imports: A Global View

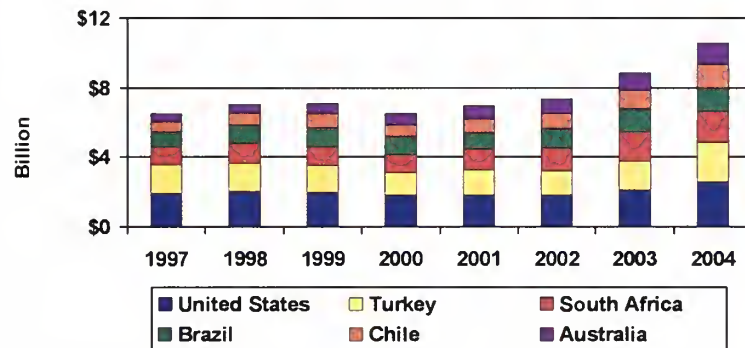
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

EU Total Agricultural Trade with Third Countries



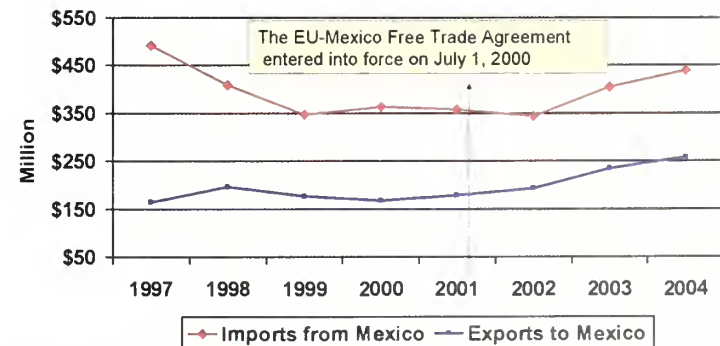
Source: Global Trade Atlas

EU Horticultural Product Imports by Top Suppliers



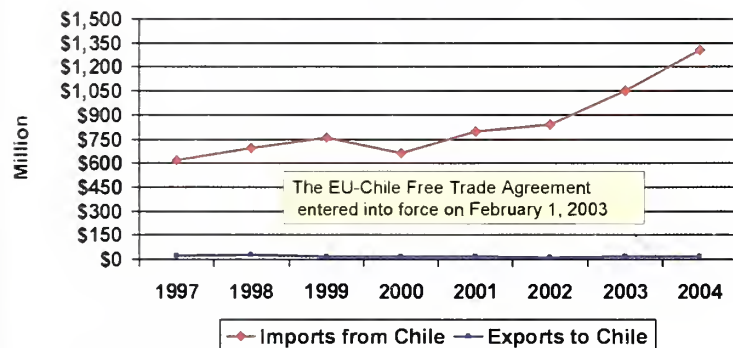
Source: Global Trade Atlas
Horticultural Trade Includes: Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Wine, and Beer.

EU Horticultural Product Trade with Mexico



Source: Global Trade Atlas
Horticultural Trade Includes: Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Wine, and Beer.

EU Horticultural Product Trade with Chile



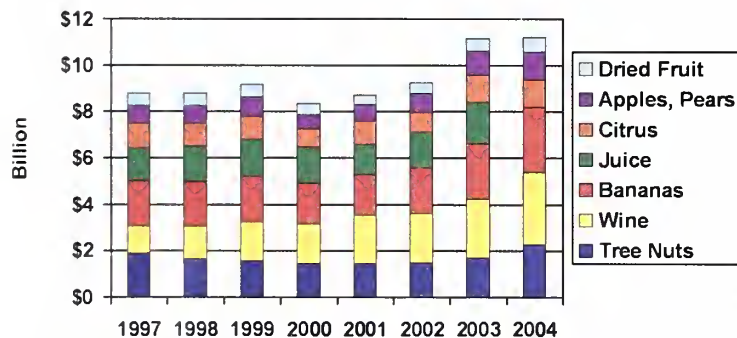
Source: Global Trade Atlas
Horticultural Trade Includes: Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Wine, and Beer.

2004 Applied EU Tariff Rates for Selected Horticultural Products

Commodity	HS # (s)	Rate	Commodity	HS # (s)	Rate
Oranges	080510	3.2-16.0 1/	Pistachios	080250	1.6
Grapefruit	080540	1.5-2.4	Walnuts	08023	5.1
Lemons	80550	6.4 2/	Com p/p	200580	5.1 + 94 EUR/Ton
FCCJ	200911	33.6 3/	Broccoli	070410	9.6-13.6 8/
OJ, nt frz	200919	33.6 3/	Lettuce	070511	10.4-12 9/
Apples	080810	4.0-11.2 4/	Tomatoes	070200	8.8-14.4 10/
Pears	080820	5-10.4 4/	Raisins	080620	2.4
Cherries	080920	12 5/	Prunes	081320	9.6
Peach/Nect	080930	17.6 6/	Wine	22042	13.1-32 EUR per hl
Strawberry	081010	11.2-12.8	Potato x sd	070190	9.6-13.4
Grapes	080610	11.5-17.6 7/	Potato chip	200520	14.1
Almonds ns	080211	5.6	Frz tff	200410	17.6
Almonds sh	080212	3.5			

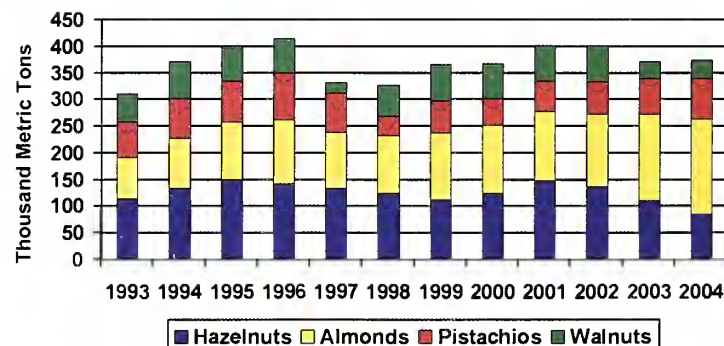
Notes: Information contained in this table is intended for illustrative purposes. Accuracy of individual entries is not guaranteed. Shaded areas represent import tariffs higher than the United States.
1/plus entry price during the period 125-5-31: max 71 EUR/ton 2/plus entry price: max 256 EUR/ton 3/plus 206 EUR/ton 4/plus entry price: max 238 EUR/ton 5/plus entry price: max 274 EUR/ton 6/plus entry price during the period 61-930: max 130 EUR/ton 7/plus entry price during the period 721-1120: max 96 EUR/ton 8/from 1/1-14 and 12/1-12/1: 96 percent of the cif value, minimum of 1.6 Eu per 100 kg/net and 4/15-11/30: 13.6 percent, minimum of 1.6 EUR per 100 kg/net 9/from 1/1-3/31 and 12/31: 10.4 percent minimum 1.3 EUR per 100kg/gross; and 4/1-11/30: 12 percent, minimum 2 EUR per 100 kilograms 10/plus entry price: 298 EUR/ton.

EU Imports of Selected Horticultural Products from Third Countries



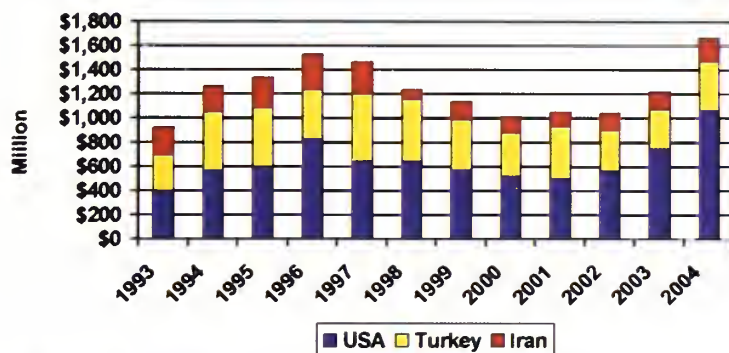
Source: Global Trade Atlas
Horticultural Trade Includes: Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Wine, and Beer.

EU Imports of Leading Tree Nuts



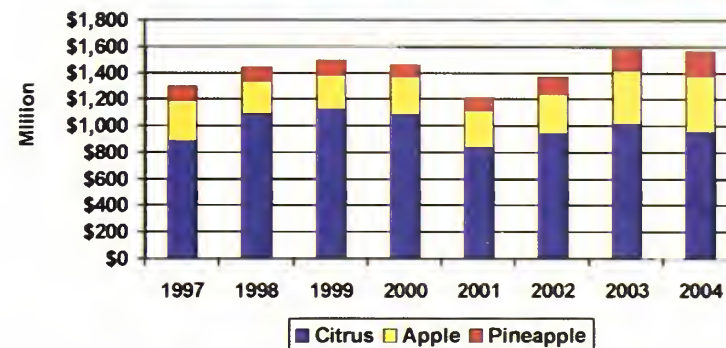
Source: Global Trade Atlas

EU Imports of Edible Tree Nuts By Country (HS 0802)



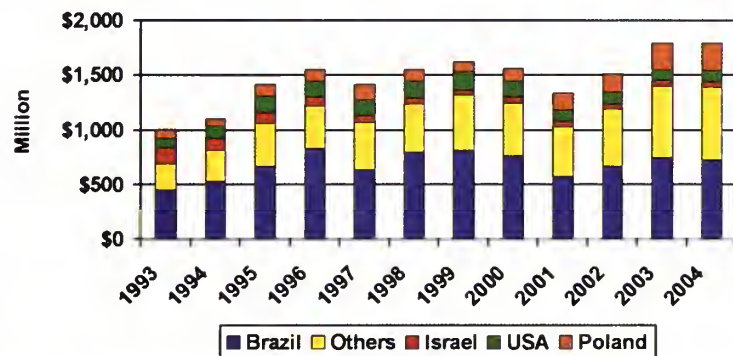
Source: Global Trade Atlas

EU Imports of Fruit Juices (HS 2009)



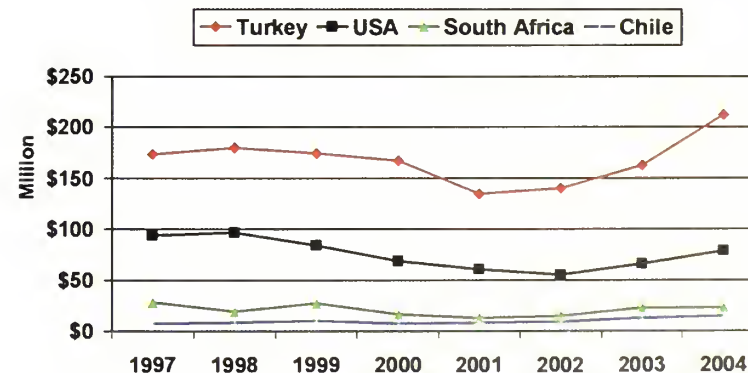
Source: Global Trade Atlas

EU Imports of Fruit Juices by Country (HS 2009)



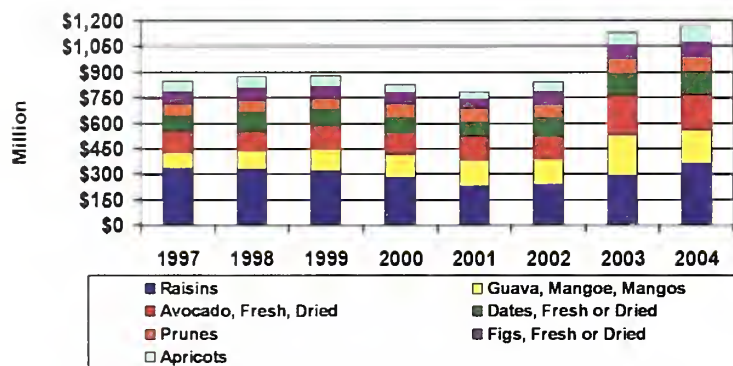
Source: Global Trade Atlas

EU Raisin Imports by Country



Source: Global Trade Atlas

EU Imports of Dried Fruit

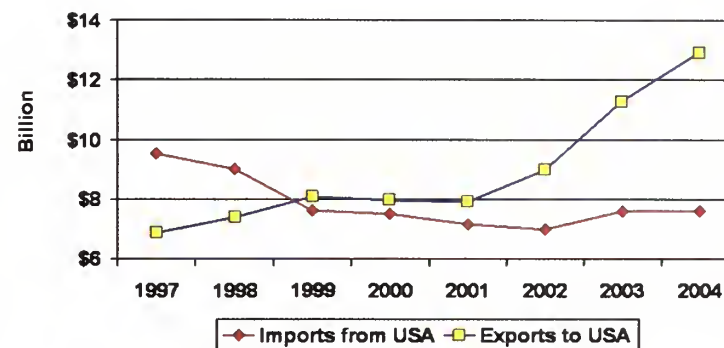


Source: Global Trade Atlas

EU-15 Horticultural Trade with the United States

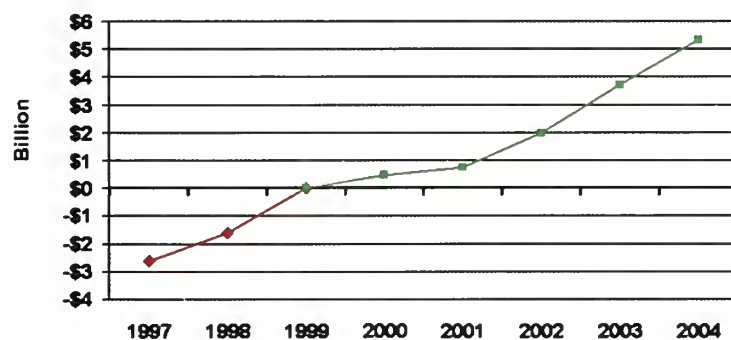
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

EU Total Agricultural Trade with the United States



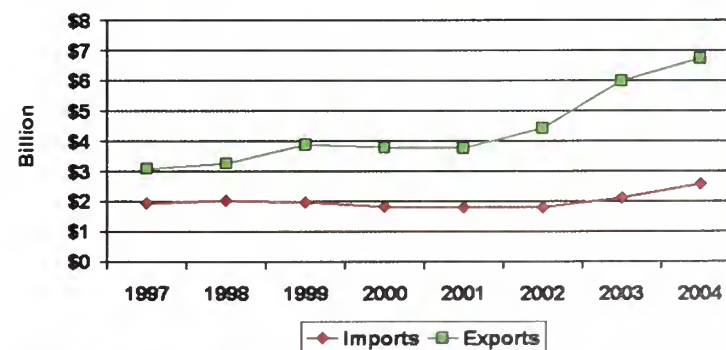
Source: Global Trade Atlas

EU Net Agricultural Trade With the United States



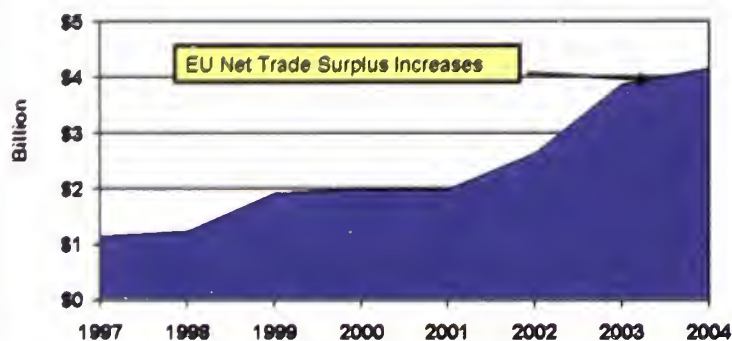
Source: Global Trade Atlas

EU Horticultural Trade with the United States

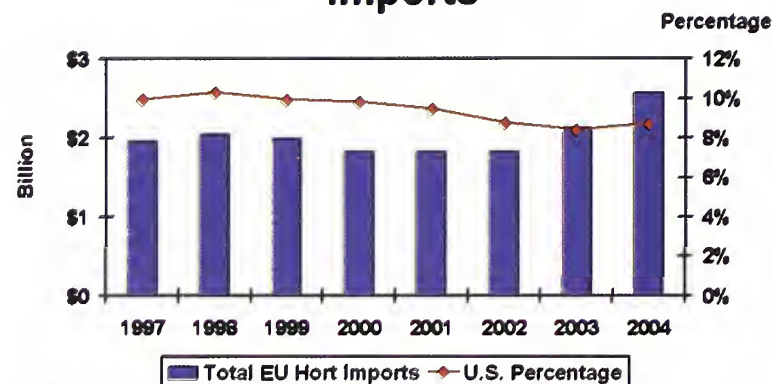


Source: Global Trade Atlas
Horticultural Trade Includes: Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Wine, and Beer.

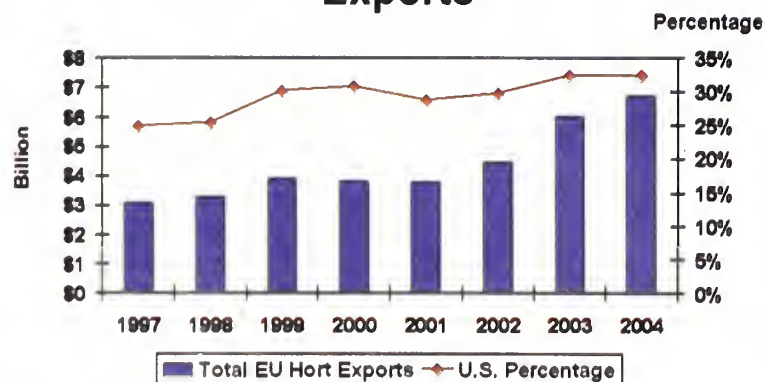
Net EU Horticultural Trade with the United States



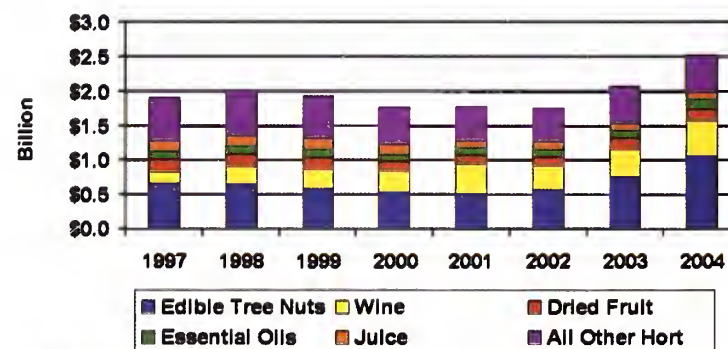
EU Imports from the U.S. as a Percent of Total EU Horticultural Imports



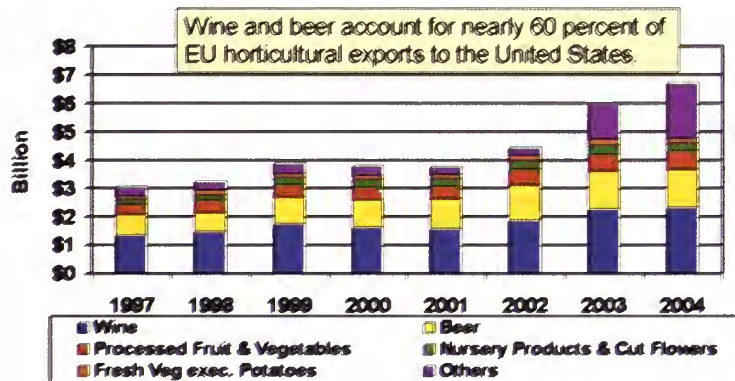
EU Exports to the U.S. as a Percent of Total EU Horticultural Exports



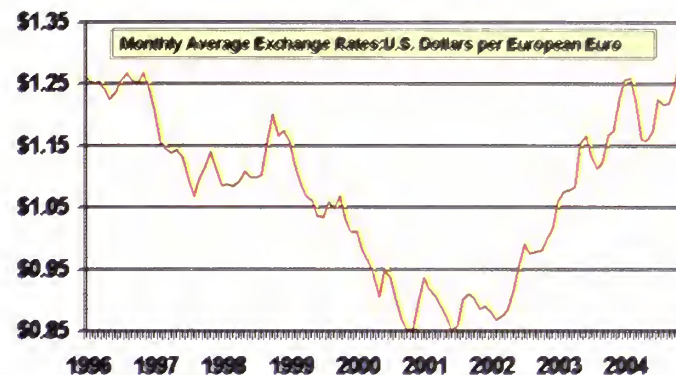
Top EU Horticultural Imports From the United States



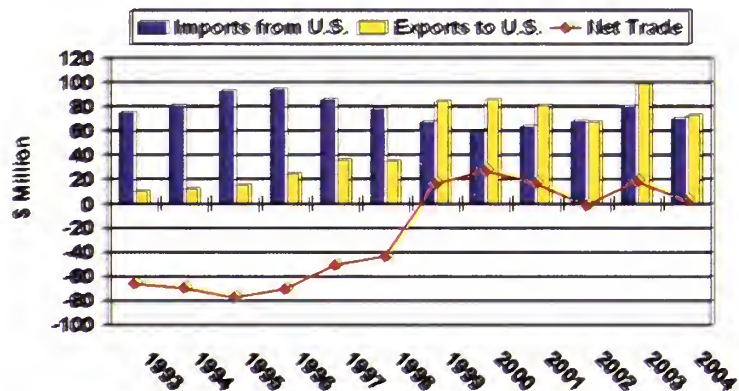
Principal Horticultural Product Exports to the United States



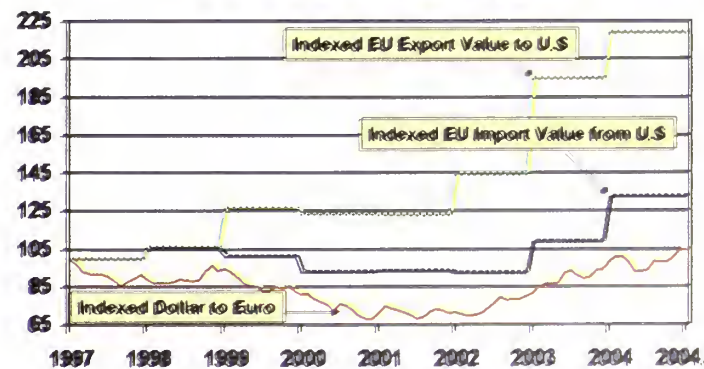
Historical Exchange Rates: U.S. Dollar/EU Euro



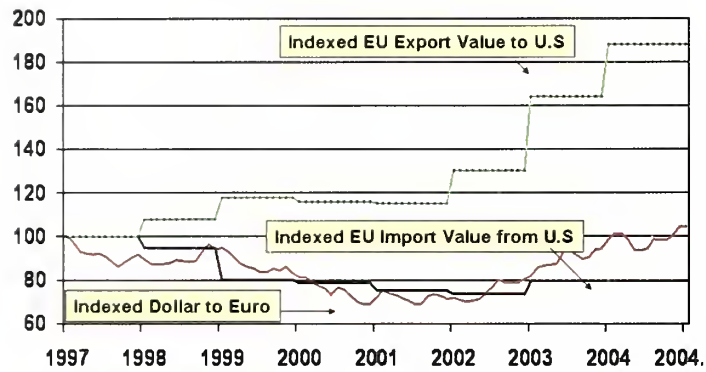
EU Net Fresh Citrus Trade with the United States



Indexed Exchange Rates and EU/US Trade Data (Total Horticultural Trade)



Indexed Exchange Rates and EU/ US Trade Data (Total Agricultural Trade)

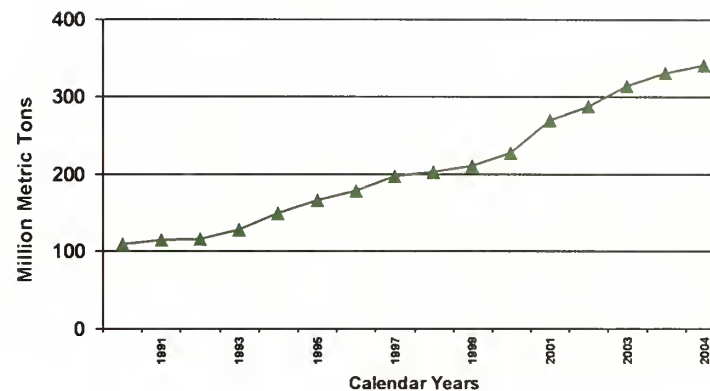


Source: World Trade Atlas and Pacific Exchange Rate Service
Index 1997 = 100

China and Hong Kong: Market Opportunities and Challenges for U.S. Horticultural Products

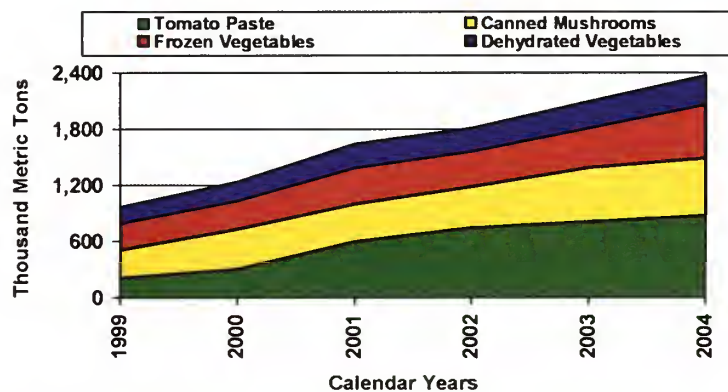
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

China's Vegetable Production



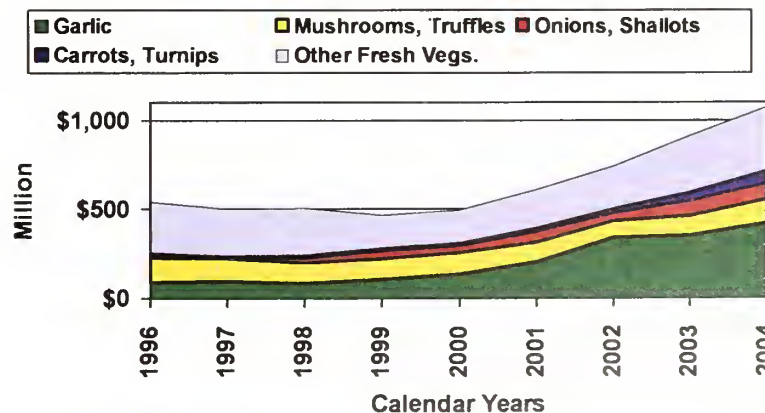
Source: Food and Agriculture Organization (FAO) of the United Nations. Excludes Potatoes.

China's Exports of Processed Vegetables



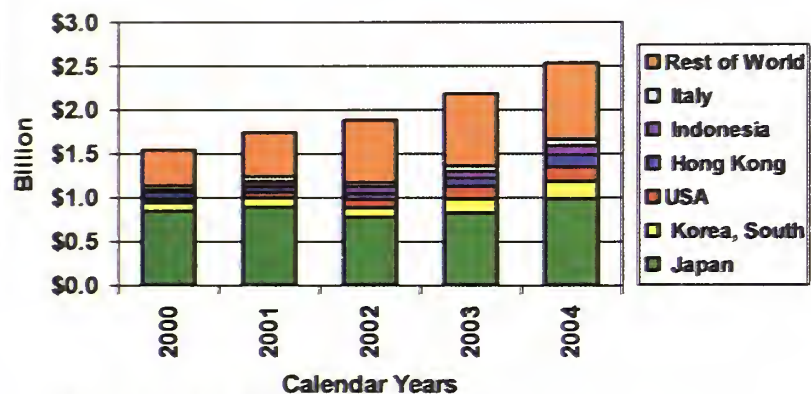
Source: Global Trade Atlas

China Fresh Vegetable Exports



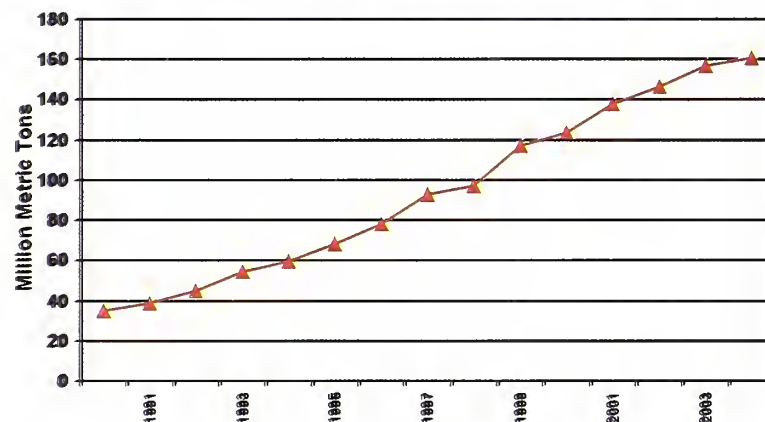
Source: Global Trade Atlas

China's Vegetable Exports (HS Chapter 7)



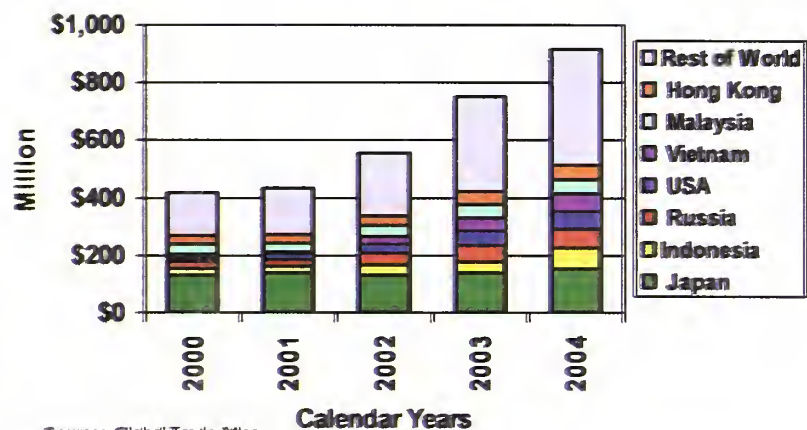
Source: Global Trade Atlas

China's Total Fruit Production



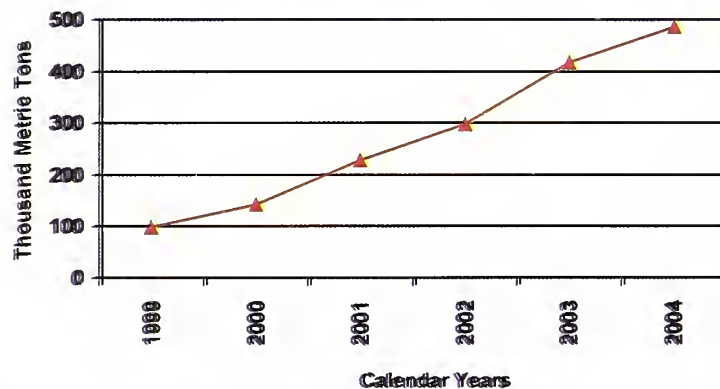
Source: Food and Agriculture Organization (FAO) of the United Nations. Includes melons.

China's Fruit Exports (HS Chapter 8)



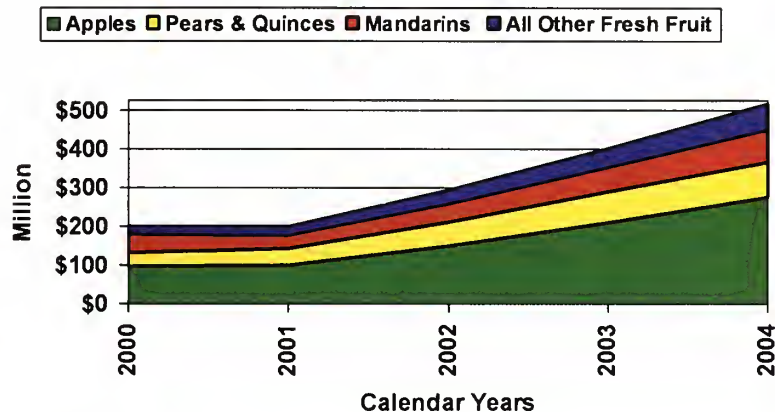
Source: Global Trade Atlas

China's Exports of Apple Juice



Source: Global Trade Atlas

China Fresh Fruit Exports

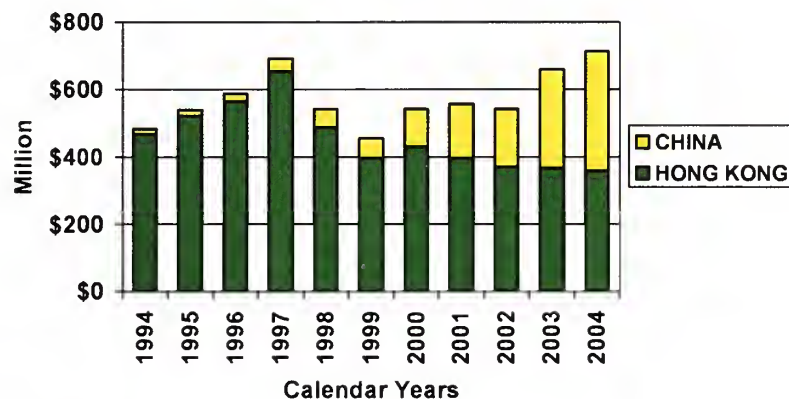


Source: Global Trade Atlas

China's Tariffs: Accession Reductions with WTO Facilitate Trade

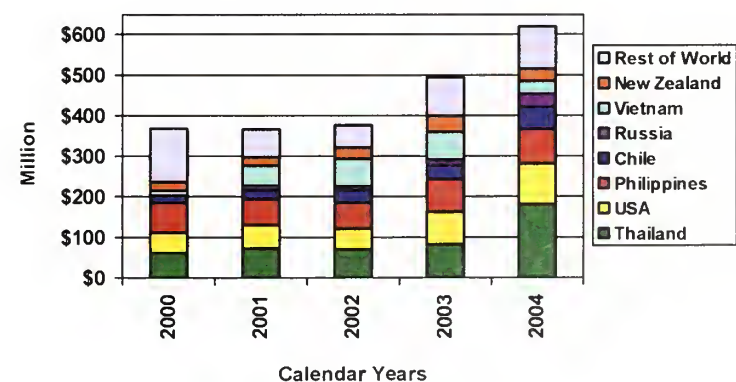
Priority Products	Pre-WTO Tariffs (Percent Ad Valorem Duty)	2004 WTO Tariffs (Percent Ad Valorem Duty)
Table Grapes	40	13
Frozen Potato Fries	25	13
Wine in Bottles	65	14
Shelled Almonds	30	10
Pistachio Nuts	35	10
Oranges	40	12
Apples	30	10

U.S. Horticultural Exports to China and Hong Kong



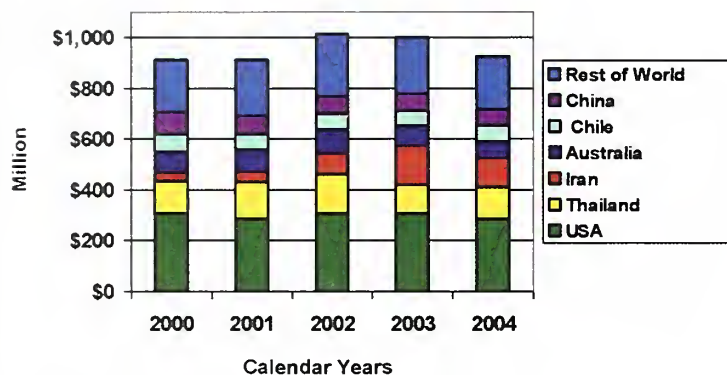
Source: Bureau of the Census, DOC

China's Imports of Fruits and Nuts (HS Chapter 8)



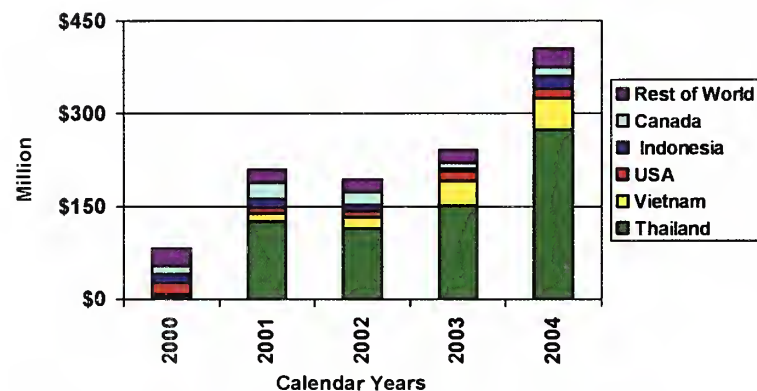
Source: Global Trade Atlas

Hong Kong's Imports of Fruits and Nuts (HS Chapter 8)



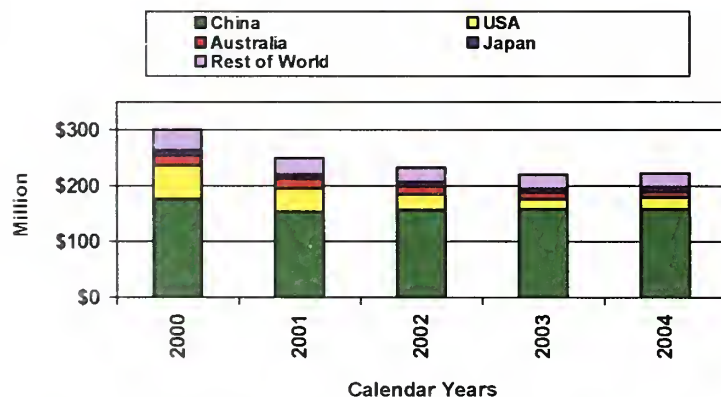
Source: Global Trade Atlas

China's Imports of Vegetables (HS Chapter 7)



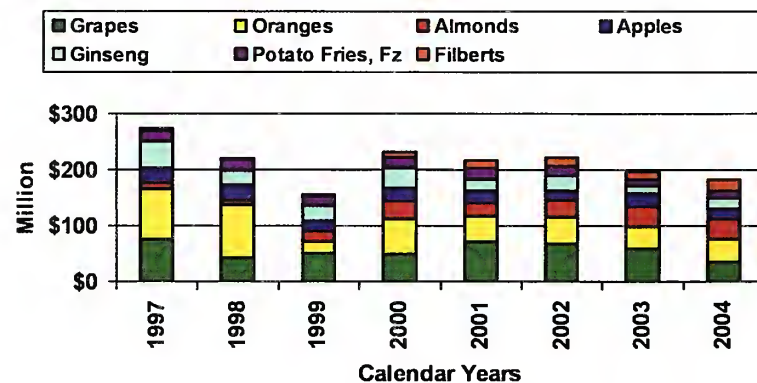
Source: Global Trade Atlas

Hong Kong's Imports of Vegetables (HS Chapter 7)



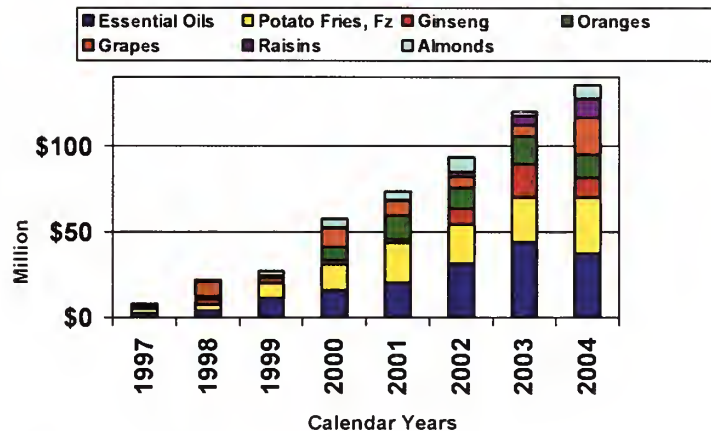
Source: Global Trade Atlas

U.S. Exports of Selected Horticultural Products to Hong Kong

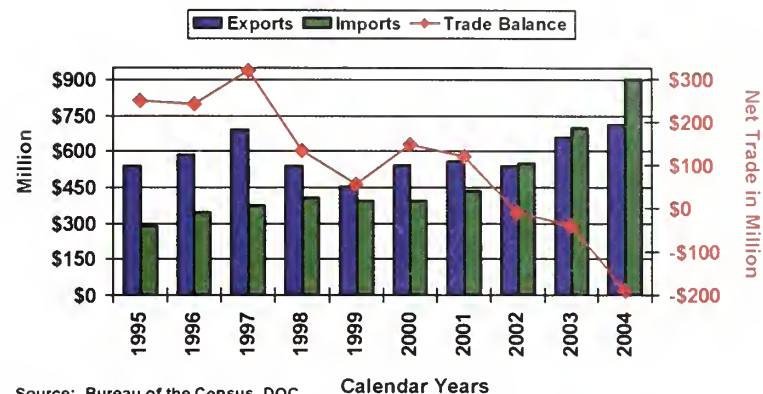


Source: Bureau of the Census, DOC

U.S. Exports of Selected Horticultural Products to China



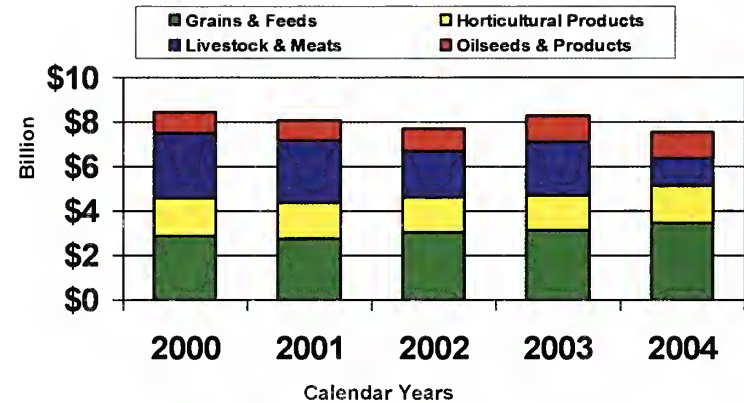
U.S. Horticultural Trade Balance with China and Hong Kong



U.S.-Japan Horticultural Trade

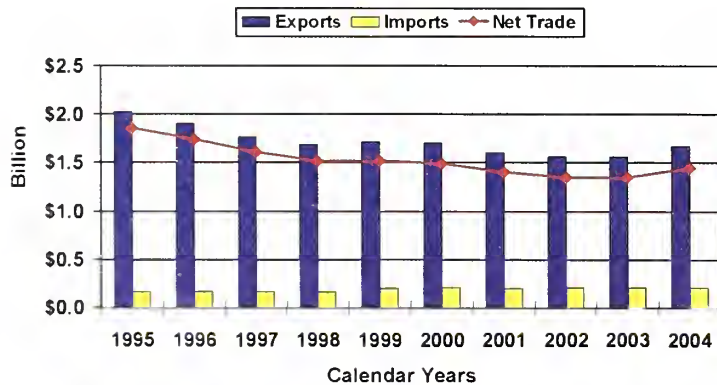
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

Top U.S. Agricultural Product Group Exports to Japan



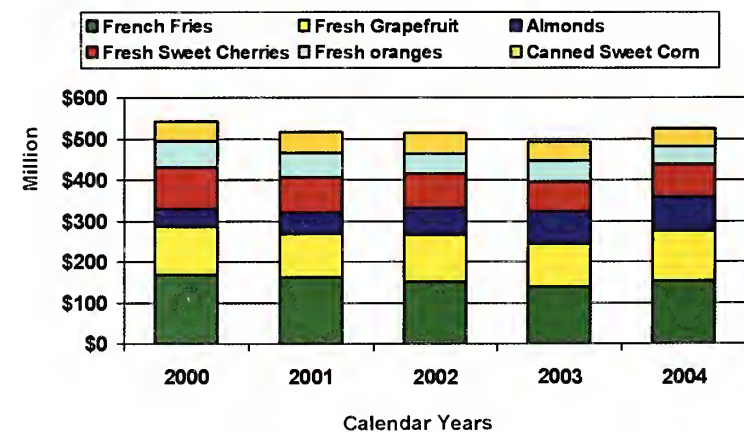
Source: Bureau of the Census, DOC

U.S. Horticultural Trade Balance with Japan



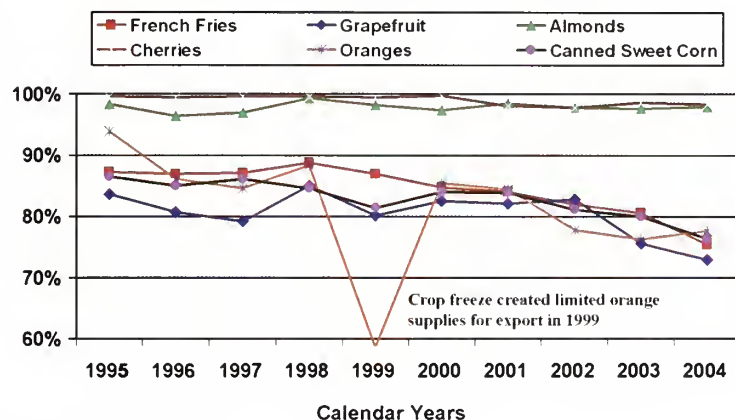
Source: Bureau of the Census, DOC

Top U.S. Horticultural Product Exports to Japan



Source: Bureau of the Census, DOC

Market Shares of Top U.S. Horticultural Product Exports to Japan



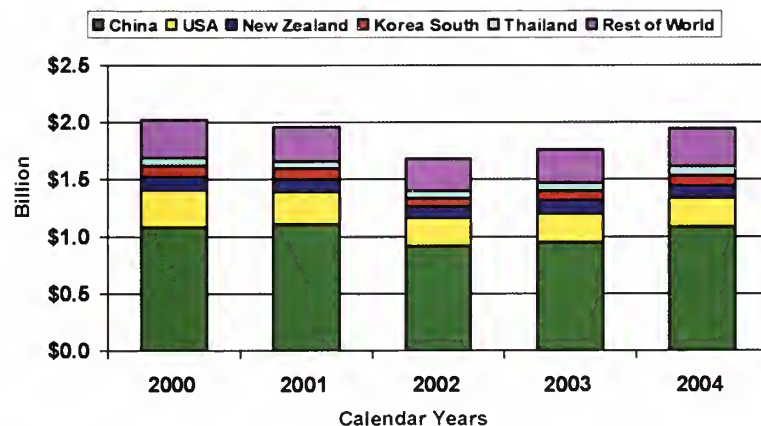
Source: Global Trade Atlas

Japan's 2005 Applied Tariff Rates for Selected Horticultural Products

Commodity	HS # (s)	Rate	Commodity	HS # (s)	Rate
Oranges	080510	16-32 1	Pistachos	080250	0
Grapefruit	080540	10	Walnuts	08023	10
Lemons	80550	free	Corn p/p	200580	14.9 - 10 2
FCOJ	200911	25.5	Broccoli	070410	3
OJ, nt frz	200919 *	25.5	Lettuce	070511	3
Apples	080810	17	Tomatoes	070200	3
Pears	080820	4.8	Raisins	080620	1.2
Cherries	080920	8.5	Prunes	081320	2.4
Peach/Nect	080930	6	Wine	22042	15
Strawberry	081010	6	Potato x sd	070190	4.3
Grapes	080610	7.8 - 17 3	Potato chp	200520	13.6
Almonds ns	080211	free - 2.4	Frz flf	200410	8.5
Almonds sh	080212	free - 2.4			

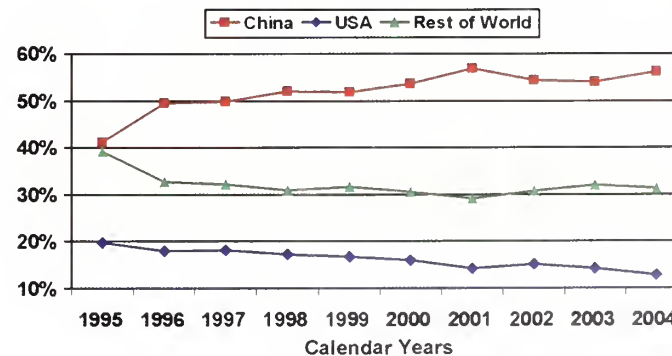
Notes: Information contained in this table is intended for illustrative purposes. Accuracy of individual entries is not guaranteed. Shaded areas represent import tariffs higher than the United States: 1/32 during the period 12-1-5/31 and 16 during the period 6-1-11/30 2/plus maximum 0.09 EUR/kg 3/from 3-1-10/31, 17 percent, and 11-1-the last day in February: 7.8 percent.

Japan's Imports of Fresh Vegetables and Certain Roots and Tubers (HS Chapter 7)



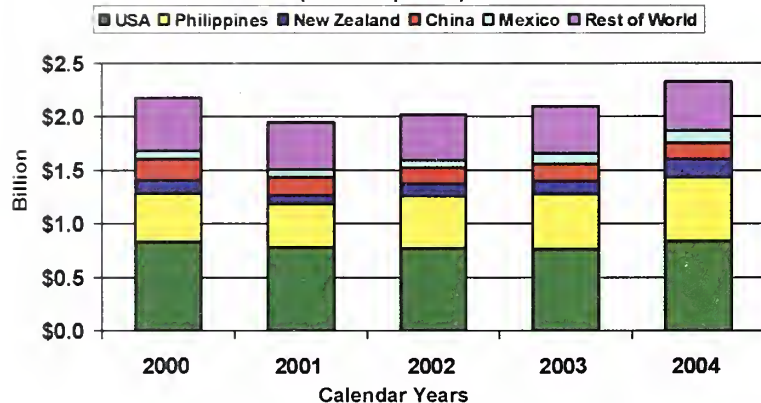
Source: Global Trade Atlas

Changing Market Shares in Japan's Fresh Vegetables and Certain Roots and Tuber Imports (HS Chapter 7)



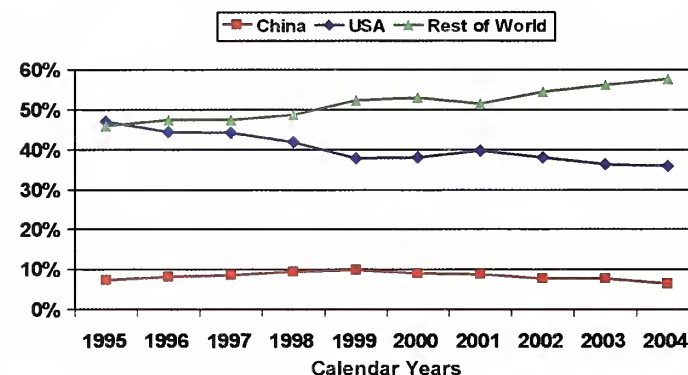
Source: Global Trade Atlas

Japan's Imports of Fresh Fruits and Nuts (HS Chapter 8)



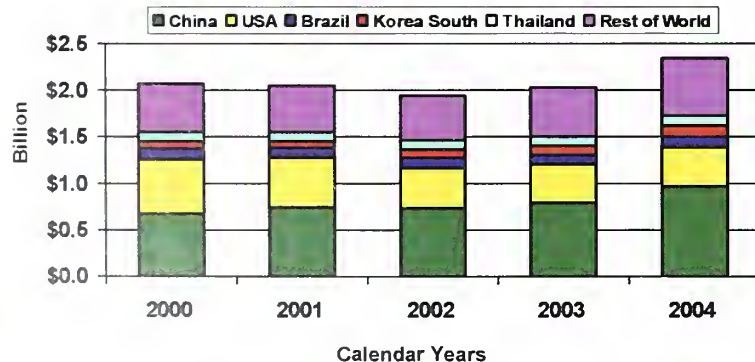
Source: Global Trade Atlas

Changing Market Shares in Japan's Fresh Fruit and Nut Imports (HS Chapter 8)



Source: Global Trade Atlas

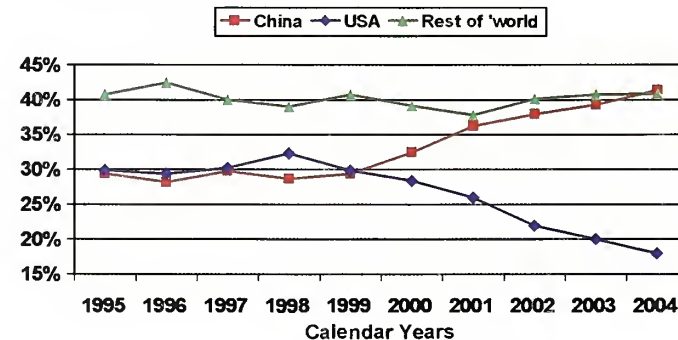
Japan's Imports of Prepared or Processed Fruit, Vegetables, Nuts, or Other Plant Parts (HS Chapter 20*)



Source: Global Trade Atlas

*Note: Chapter 20 includes juices.

Changing Market Shares in Japan's Imports of Prepared or Processed Fruit, Vegetables, Nuts, Or Other Plant Parts (Chapter 20*)

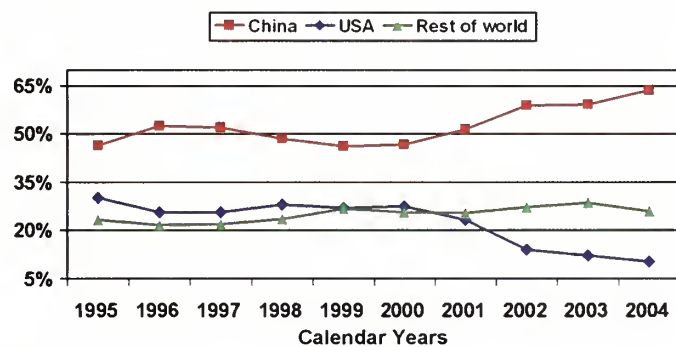


Source: Global Trade Atlas

*Note: Chapter 20 includes juices.

Prepared and Preserved Vegetables Drive China's Increasing Market Share of Chapter 20 in Japan

(HS 2005, Vegetables, other than tomatoes or mushrooms)



Source: Global Trade Atlas

U.S.-Chile Horticultural Trade

USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

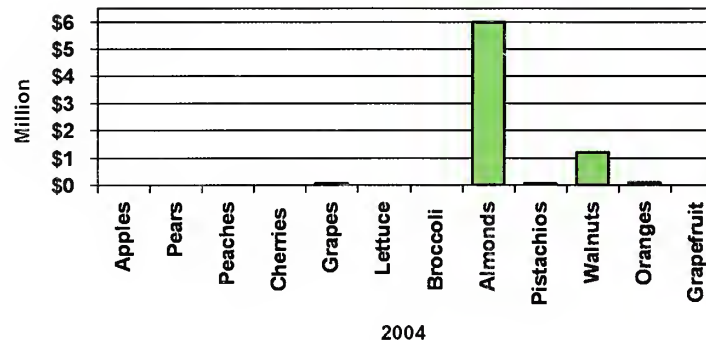
U.S.-Chile Free Trade Agreement

- On June 6, 2003, The United States and Chile signed a Free Trade Agreement (FTA) that when fully implemented eliminates bilateral tariffs, lowers trade barriers, promotes economic integration, and expands opportunities. The U.S. – Chile FTA entered into force on January 1, 2004.
- About three-quarters of U.S. and Chilean farm goods will be tariff free by 2007, with all tariffs and quotas phased out within 12 years. Farmers will gain duty-free treatment for pork and pork products, beef and beef products, soybeans and soybean meal, durum wheat, feed grains, potatoes, and processed food products such as french fries, pasta, distilled spirits, and breakfast cereals.
- Due to the sensitivity of the specialty crops, U.S. trade negotiators provided a 12-year non-linear tariff phase-out period. Industry also received immediate zero tariffs for some crops, such as tree nuts and deciduous tree fruits.
- SPS issues continue to be the biggest source of concern for the U.S. horticultural sector

Recent Successful Negotiations

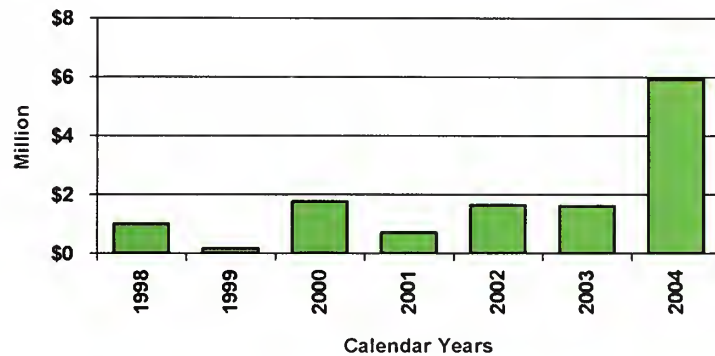
- An ad hoc working group that was established during the FTA negotiations has been successful in resolving some of the SPS problems.
- The successes include an apple and pear work plan, an agreement on California and Arizona citrus, and a near-agreement on stonefruit.
- Immediate duty free treatment for U.S. apples, pears, peaches, cherries, grapes, lettuce, broccoli, almonds, pistachios, walnuts, oranges, and grapefruit.
- As a result of immediate duty-free treatment for certain products upon the agreement's implementation, in 2004, U.S. almond exports (80212) were nearly \$6 million, an increase of 270 percent compared to 2003; U.S. walnut exports increased 75 percent, to slightly over \$1 million.

U.S. Exports of Duty-Free Horticultural Products Under the U.S.-Chilean FTA



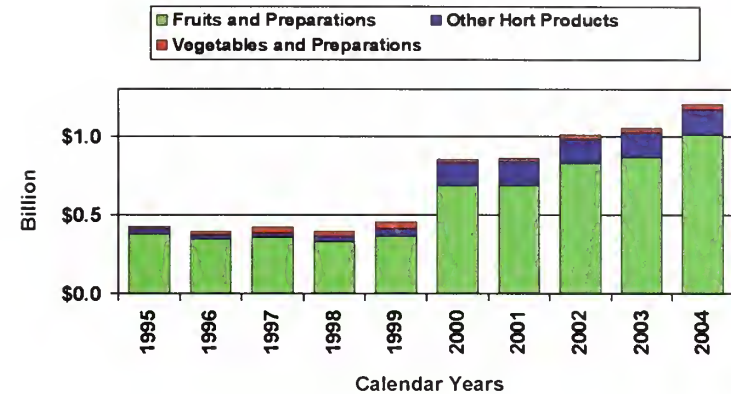
Source: Bureau of the Census, DOC

U.S. Exports of Almonds Under the FTA Grew Substantially



Source: Bureau of the Census, DOC

U.S. Imports of Horticultural Products From Chile



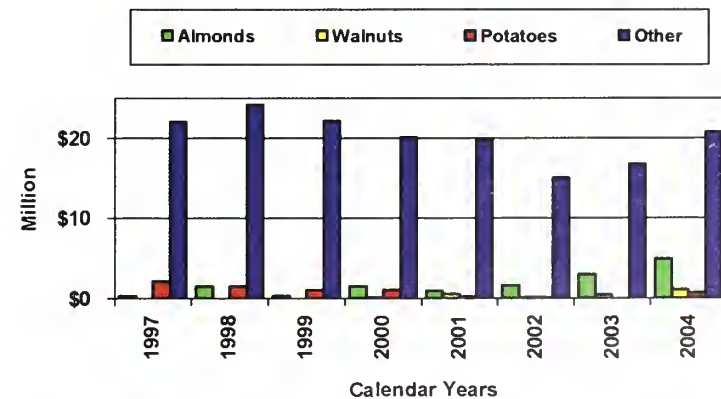
Source: Bureau of the Census, DOC

U.S. Horticultural Trade With Chile



Source: Bureau of the Census, DOC

Chilean Imports of Horticultural Products From the United States



Source: Global Trade Atlas

U.S. Horticultural Trade Under the Central American- Dominican Republic Free Trade Agreement

USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

Central American-Dominican Republic Free Trade Agreement (CAFTA-DR)

- Initial negotiations concluded on January 25, 2004
- Included five countries:
 - Costa Rica
 - El Salvador
 - Guatemala
 - Honduras
 - Nicaragua
- On March 15, 2004, the U.S. & Dominican Republic concluded trade talks integrating the Dominican Republic into CAFTA
- On August 2, 2005, President George Bush signed CAFTA-DR following approval by U.S. Congress
- U.S. *gains* eventual duty-free, quota-free access on essentially all products into CAFTA countries and the Dominican Republic

Central American-Dominican Republic Free Trade Agreement (CAFTA-DR)

- CAFTA-DR countries *maintain* and lock-in current duty-free treatment extended under the Caribbean Basin Initiative
- The average allowed tariff on agricultural products is 45 percent in CAFTA countries and the DR. However, over 99 percent of agricultural imports from Central America (on a trade-weighted basis) enter the United States duty-free under MFN tariffs and CBI preferences.
- Removing trade barriers between the United States and the CAFTA-DR countries will create important new export opportunities for U.S. farmers, ranchers, and processors.
- CAFTA-DR countries comprise over 40 million consumers with per capita annual incomes ranging from nearly \$2,000 to over \$8,500. This represents a significant growth market for U.S. producers.

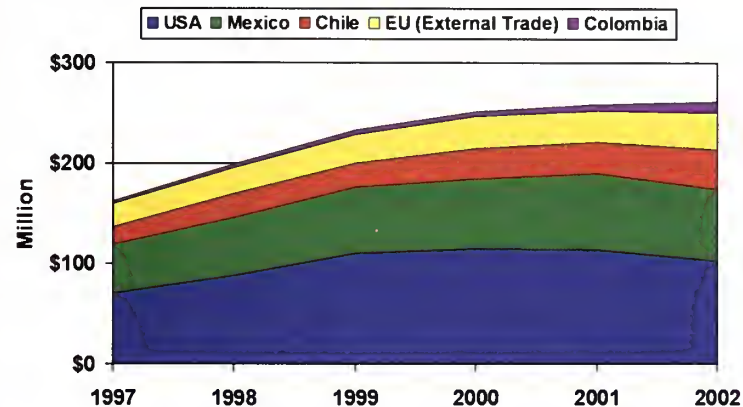
Source: www.ustr.gov

Agricultural Exports to Central America and the Dominican Republic

- U.S. agricultural exports to CAFTA-DR countries totaled over \$1.7 billion in 2004, of which horticultural exports totaled \$157 million.
- The average allowed tariff for the CAFTA-DR countries under their WTO commitments are:
 - 42% in Costa Rica
 - 41% in El Salvador
 - 49% in Guatemala
 - 35% in Honduras
 - 60% in Nicaragua
 - 40% in the Dominican Republic
- Eliminating these tariffs will create, in many cases, preferences for U.S. exporters over third-country suppliers.

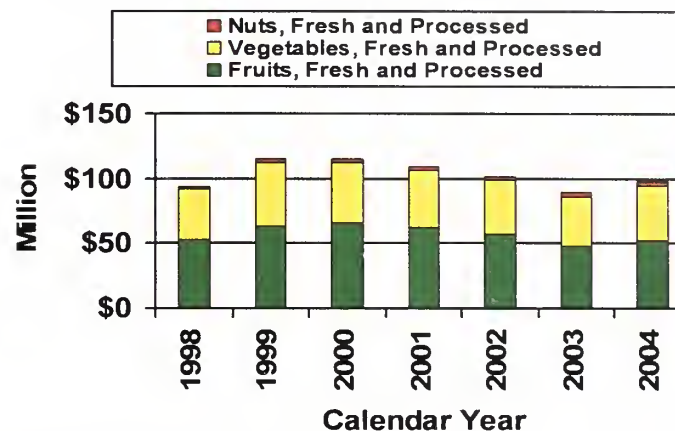
Source: www.ustr.gov

Horticultural Exports to Central America and the Dominican Republic by Major Suppliers



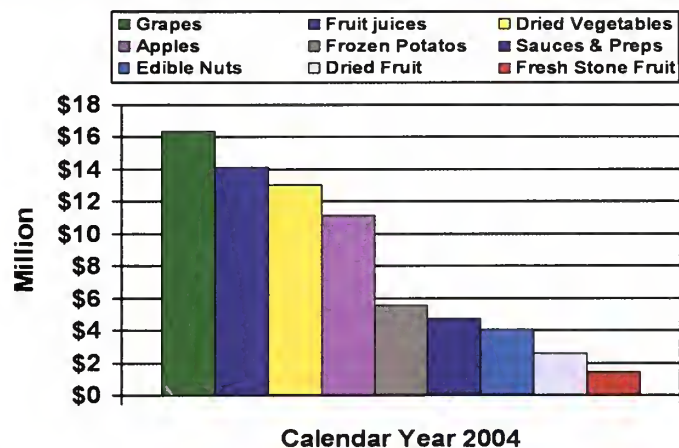
Horticultural Trade Includes: Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Wine and Beer.
Source: Global Trade Atlas

U.S. Exports of Fruits, Vegetables and Nuts to Central America and the Dominican Republic



Source: Bureau of the Census, DOC

Top U.S. Exports of Fruits, Vegetables, and Nuts to Central America and the Dominican Republic



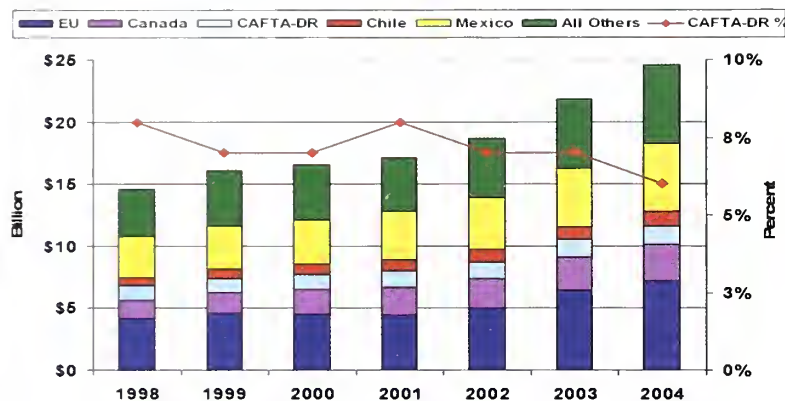
Source: Bureau of the Census, DOC

Agricultural Imports from Central America and the Dominican Republic

- Over 99 percent of agricultural imports from CAFTA-DR Countries (on a trade-weighted basis) enter the United States duty-free under MFN tariffs and CBI preferences.
- The United States imported approximately \$2.5 billion in agricultural products from CAFTA-DR Countries in 2004.
- The vast majority of these imports constitute non-competitive crops, such as coffee and tropical fruits.
- Horticultural product imports from CAFTA-DR Countries averaged \$1.42 billion over the past three years.

Source: www.ustr.gov

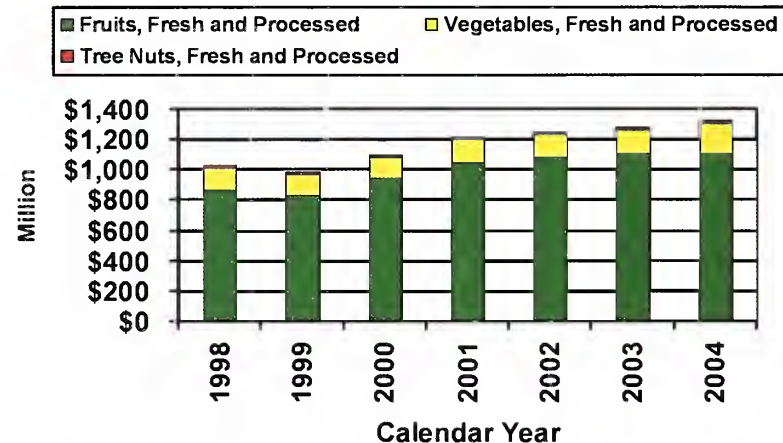
CAFTA-DR Share of U.S. Horticultural Imports



Source: Bureau of the Census, DOC

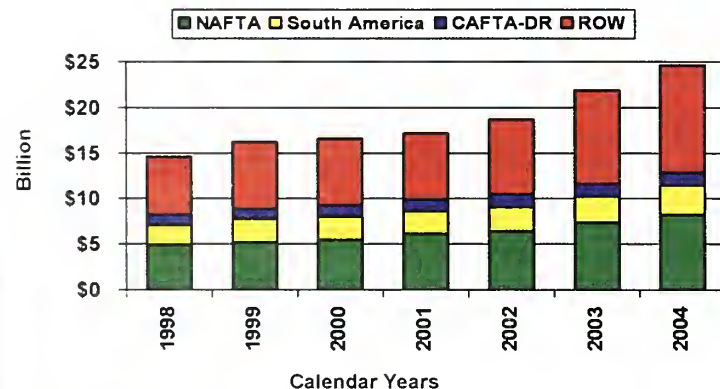
Horticultural Trade Includes: Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Vegetables, Fruits, Nuts, Essential Oils, Nursery Products, Cut Flowers, Wine and Beer.

U.S. Imports of Fruits, Vegetables, and Tree Nuts from Central America and the Dominican Republic



Source: Bureau of the Census, DOC

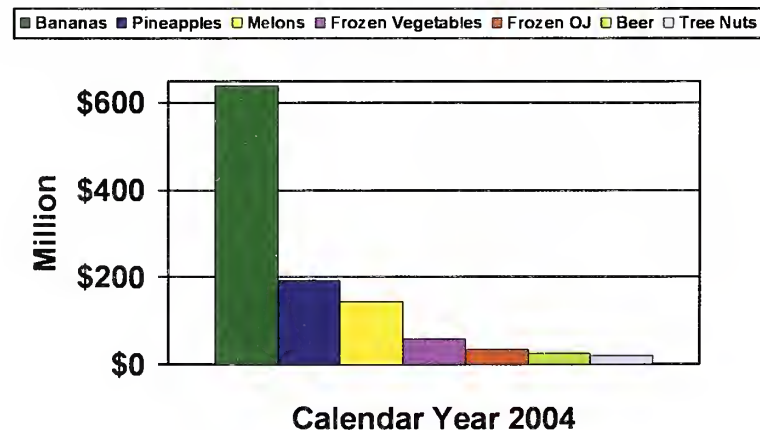
U.S. Horticultural Imports Western Hemisphere Trading Blocks



Source: Bureau of the Census, DOC

Note: ROW is an abbreviation for Rest of the World

Top U.S. Horticultural Imports from Central America and the Dominican Republic

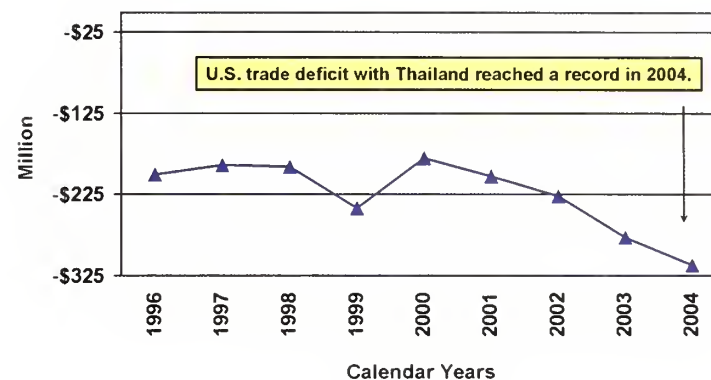


Source: Bureau of the Census, DOC

U.S.-Thailand Horticultural Trade

USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

U.S. Horticultural Trade Balance with Thailand



Source: Bureau of the Census, DOC

Thailand Facts

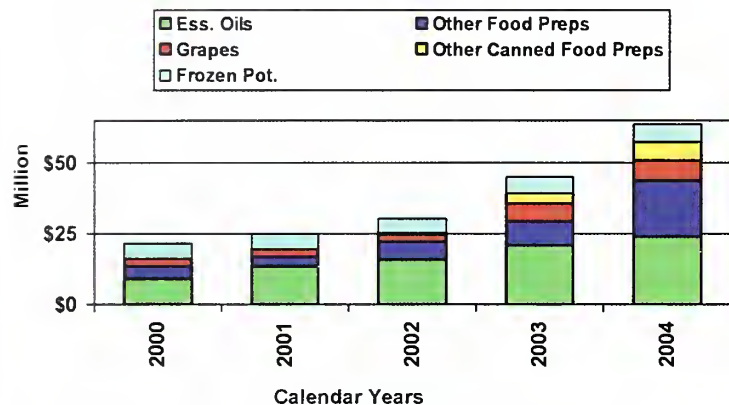
- Population of 65 million
- 24% of the population is less than 14 years old
- Southeast Asia's second largest economy
- Economy grew By 6.7% in 2003
- GDP Forecast at 5.9% for 2005
- Ag accounts for 10% of GDP
- Size of work force now about 35 million
- Ag work force now 13.9 million, 40% of total
- Ag accounts for 10.2% of export earnings
- 15th largest U.S. export market for consumer-oriented foods and beverages
- High duties on agriculture and food products remain major hurdle
- U.S.-Thailand FTA being negotiated
- FTAs With China, Australia, and India leads to higher imports from these trade partners

Thailand's Import Duties on Selected Products

HS Code	Commodity	Import Duty
0713	Dried Peas, Beans, Lentils	40%
080211 & 12	Almonds, shelled & in shell	40%
080520	Oranges	40%
080540	Grapefruit	40%
080610	Grapes	30%
080810	Apples	30%
080620	Raisins	30%
2009	Fruit & Veg Juice	40%
210690	Other Food Prep	20%
220300	Beer/Malt	60%

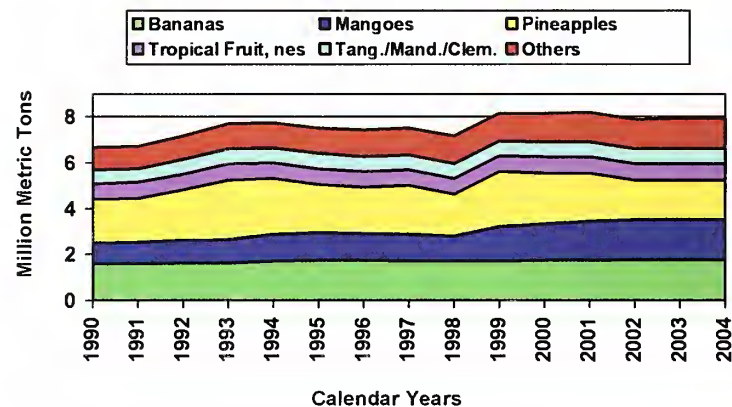
Source: Thailand's Tariff Schedule

U.S. Top Horticultural Exports To Thailand



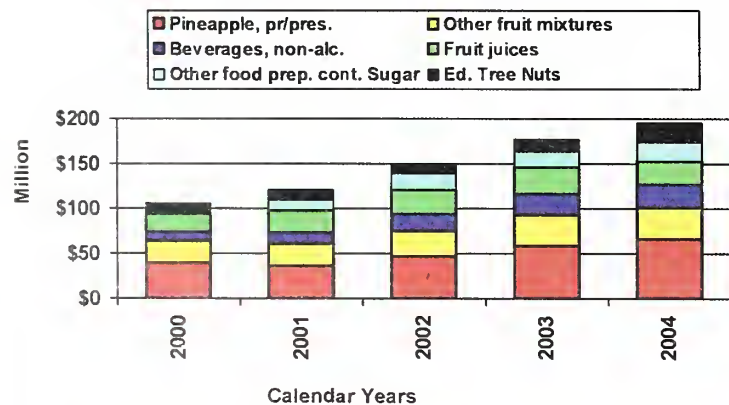
Source: Bureau of the Census, DOC

Thailand's Fruit Production



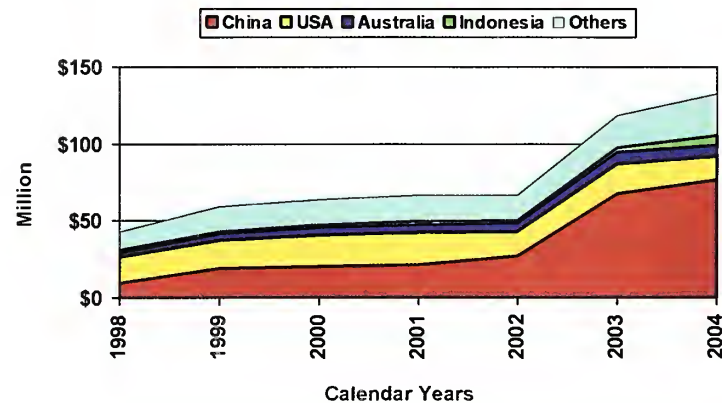
Source: Food and Agriculture Organization (FAO) of the United Nations

U.S. Top Horticultural Imports From Thailand



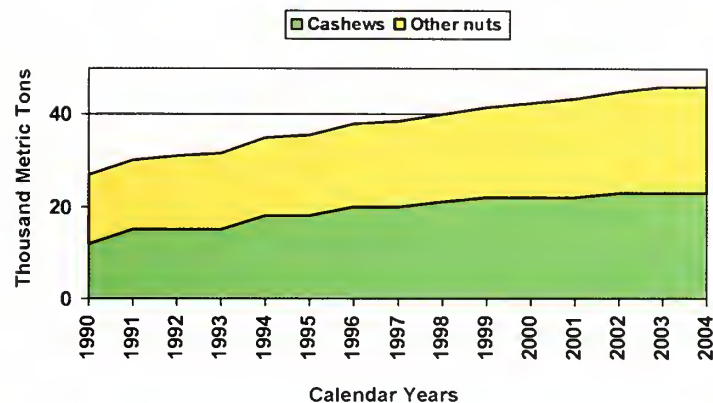
Source: Bureau of the Census, DOC

Thailand's Imports of Fresh Fruit and Vegetables By Country of Origin



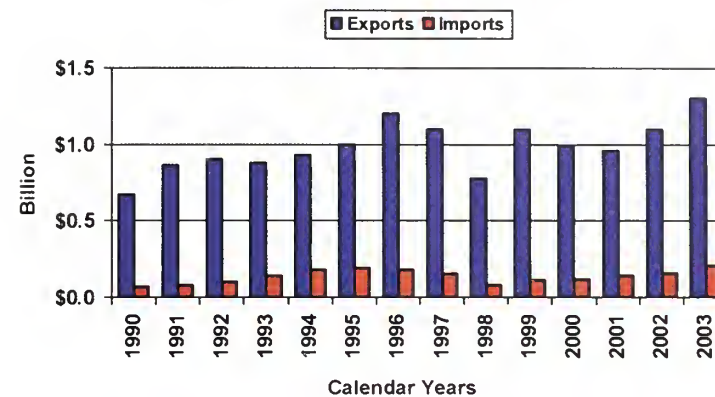
Source: Global Trade Atlas, GTIS

Thailand's Tree Nut Production



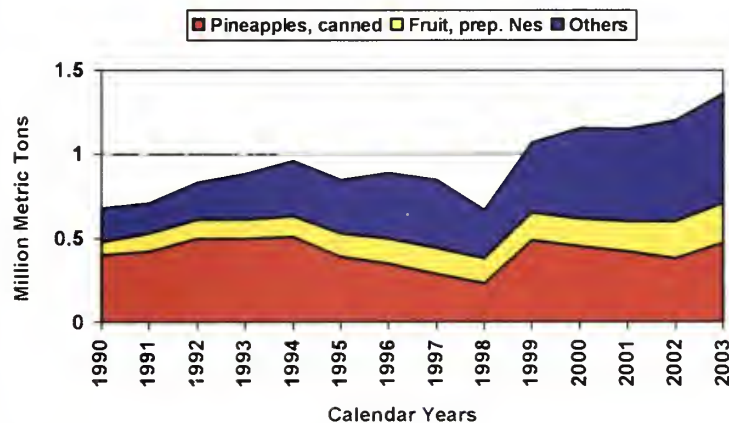
Source: Food and Agriculture Organization (FAO) of the United Nations

Value of Thailand's Fruit, Nuts, And Vegetable Trade



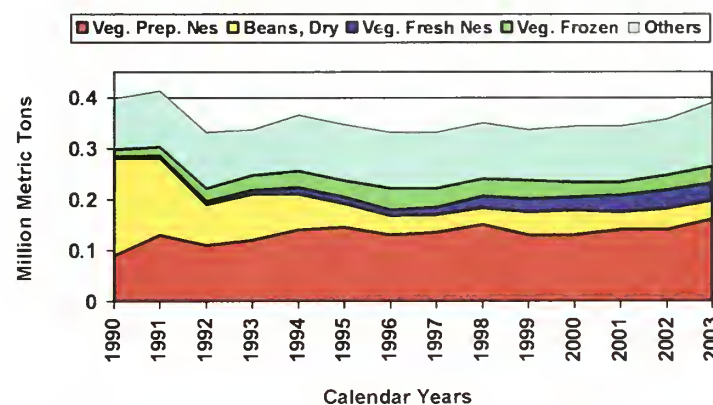
Source: Food and Agriculture Organization (FAO) of the United Nations
Note: Includes processed

Thailand's Fruit Exports



Source: Food and Agriculture Organization (FAO) of the United Nations
Note: Includes processed

Thailand's Vegetable Exports



Source: Food and Agriculture Organization (FAO) of the United Nations
Note: Includes processed

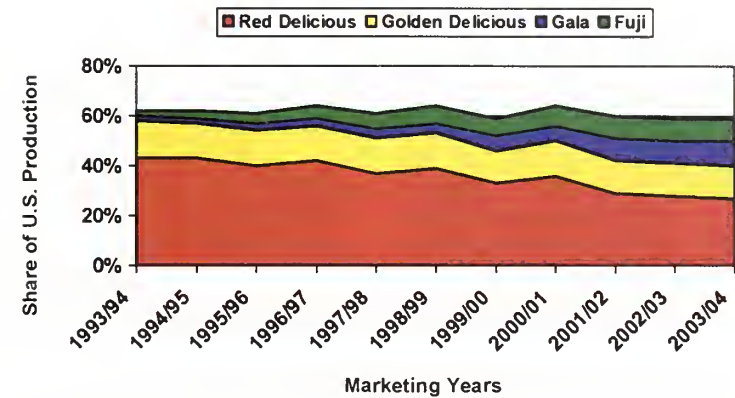
Commodity Reports

- **Fresh, Processed, and Dried Fruits**
- **Tree Nuts**
- **Vegetables**

The U.S. and World Situation: Apples

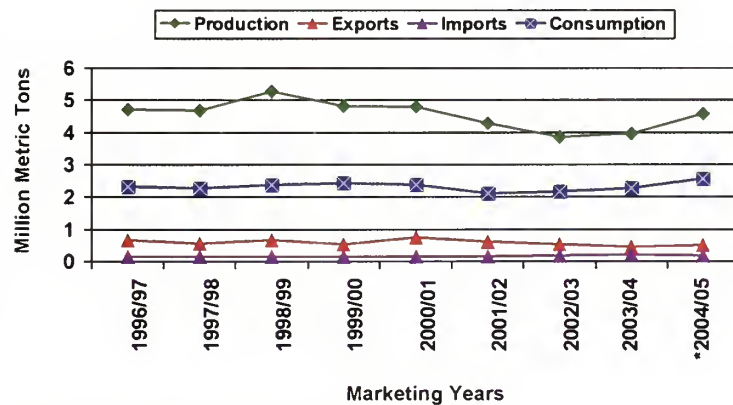
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

Main Commercial Apple Varieties Grown in the United States



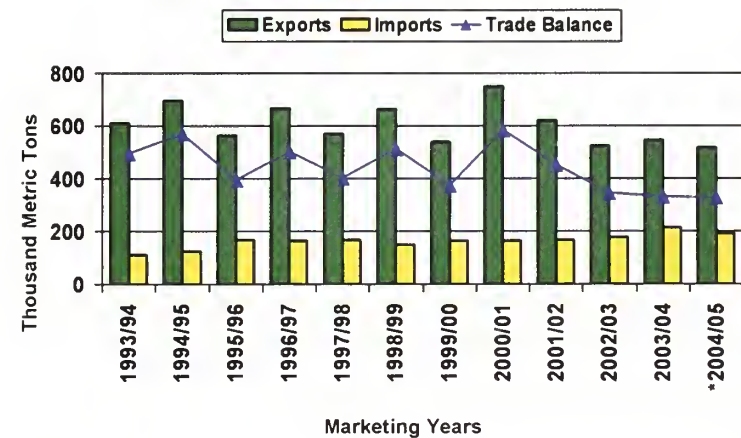
Source: USAPPLE Association
Note- Marketing year is September-August.

The U.S. Apple Market



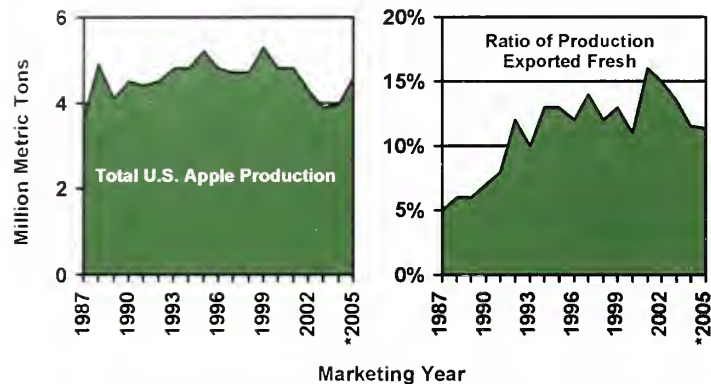
Source: National Agricultural Statistics Service, USDA
Bureau of the Census, DOC
Note- Marketing year is July - June. *Data for MY 2004/05 is a forecast.

U.S. Volume Trade in Apples



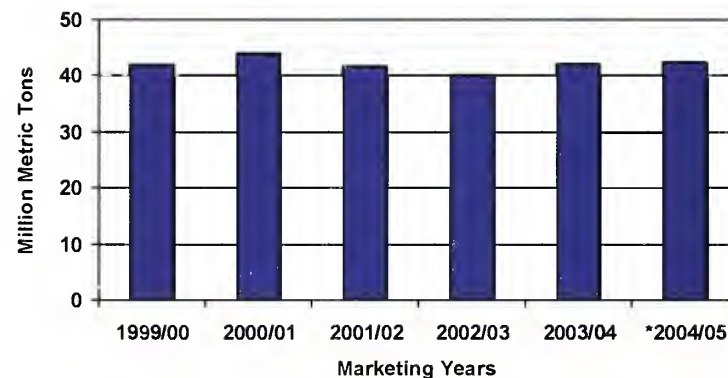
Source: Bureau of the Census, DOC
Note-Marketing year is July-June. *Data for MY 2004/05 is a forecast.

U.S. Apple Production and Percent of the Crop Exported Fresh



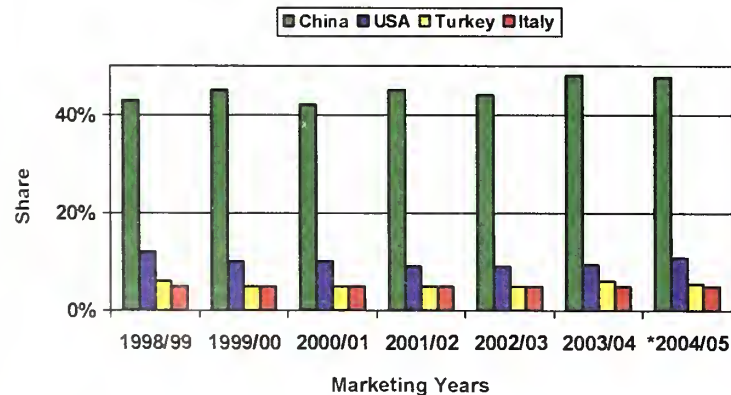
Source: National Agricultural Statistics Service, USDA
 Bureau of the Census, DOC
 Note- Marketing year is July-June
 *2005 = Estimate

World Apple Production



Source: FAS Agricultural Attaché reports and the U.S. National Agricultural Statistics Service
 World estimates for select countries only. Marketing year is Jul-Jun for Northern Hemisphere countries, Jan-Dec for Southern. *Data for MY 2004/05 is a forecast.

Key Apple Producers' Share of World Production



Source: FAS Agricultural Attaché reports and the U.S. National Agricultural Statistics Service
 Marketing year is July-June. *Data for MY 2004/05 is a forecast.

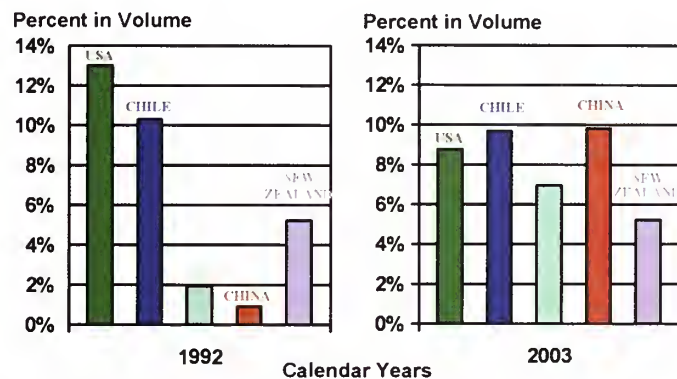
U.S. Apple Exports: Value and Export Value Share



Source: Food and Agriculture Organization (FAO) of the United Nations

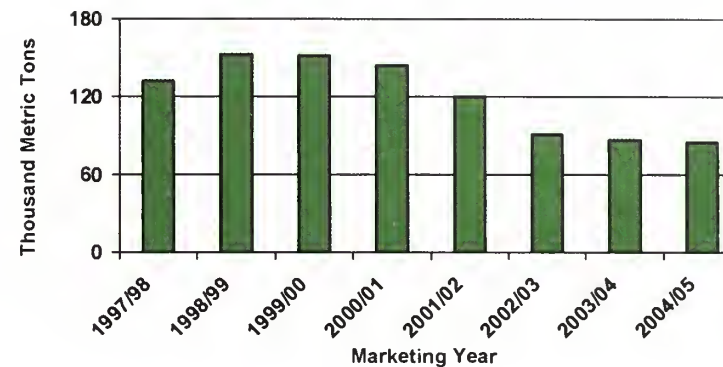
U.S. Share of World Apple Exports Declines

*Share of China and EU-Extra Trade
Increasing Dramatically*



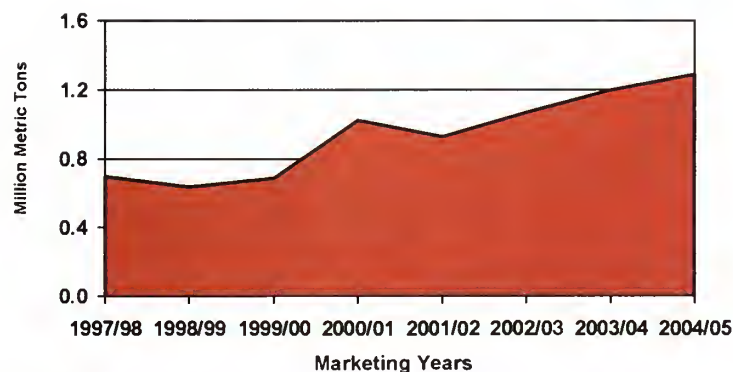
Source: Food and Agriculture Organization (FAO) of the United Nations
Excludes EU Intra-Trade

U.S. Production of Apple Juice



Source: FAS estimates using data from the U.S. National Agricultural Statistics Service
Marketing year is July-June. Data for MY 2004/05 is a forecast.

World Apple Juice Production



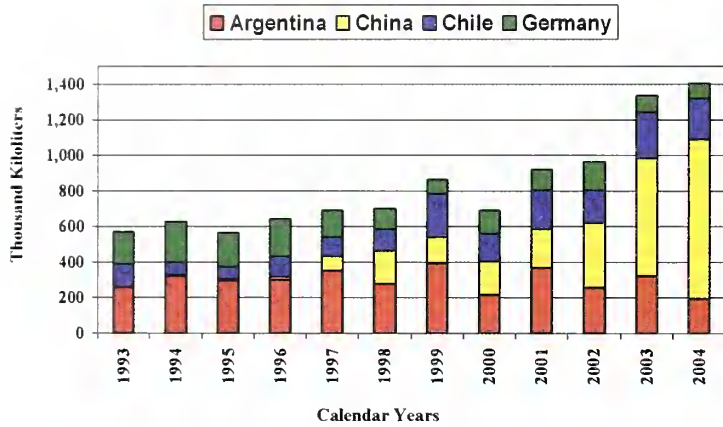
Source: FAS Agricultural Attaché reports and FAS estimates
Marketing year is Jul-Jun for Northern Hemisphere countries, Jan-Dec for Southern.
*Data for MY 2004/05 is a forecast.

China's Apple Juice Exports Displacing Shipments from Traditional World Suppliers



Source: FAS Agricultural Attaché Reports and FAS estimates
*HS Code 20097000 for apple juice prior to 2001/02. 2001/02 to present, combined 20097100 (single strength) and 20097900 (concentrated apple juice)

U.S. Apple Juice Imports from Top Suppliers

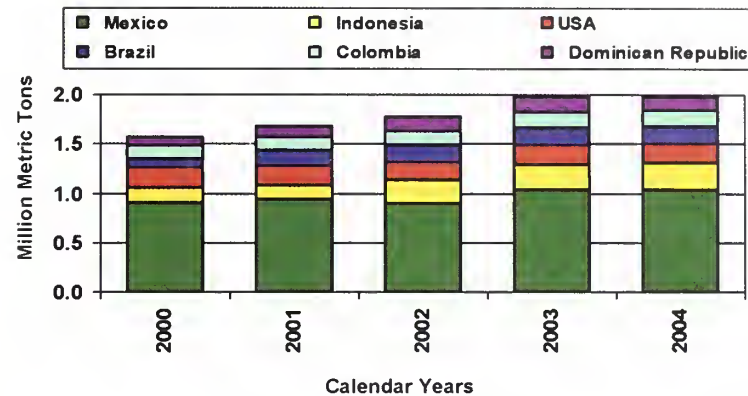


Source: U.S. Department of Commerce, Bureau of the Census.
 Note—beginning year 2000 includes HS codes 200971 Brix ≤20, 200979 Nesoi

The U.S. and World Situation: Avocados

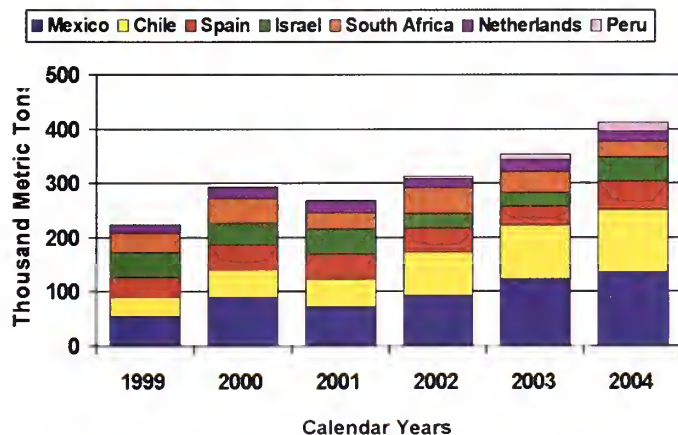
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

Top Avocado Producers



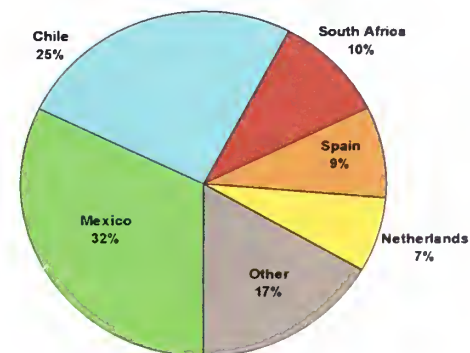
Source: Food and Agriculture Organization (FAO) of the United Nations

Top Avocado Exporters



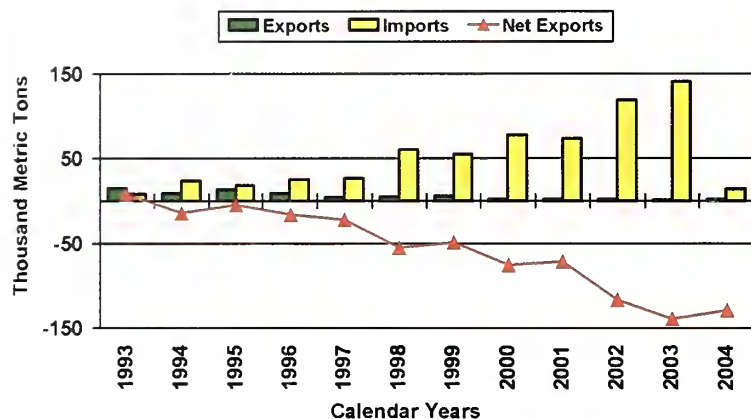
Source: Global Trade Atlas and FAS Attaché Reports

Export Share of Major Avocado Exporters in 2003



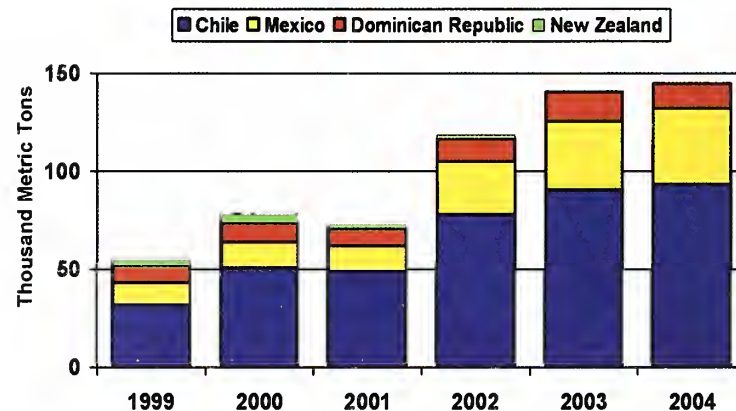
Source: Global Trade Atlas and FAS Attaché Reports

U.S. Trade in Avocados



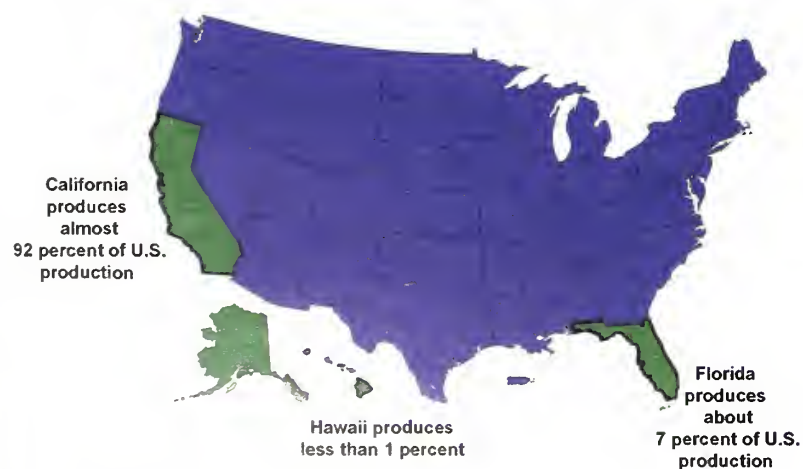
Source: Bureau of the Census, DOC

U.S. Avocado Import Market: Top Suppliers



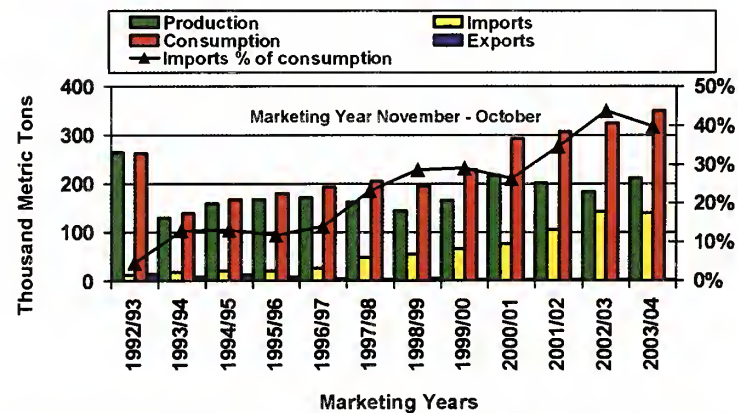
Source: Bureau of the Census, DOC

U.S. Top Avocado Producing States



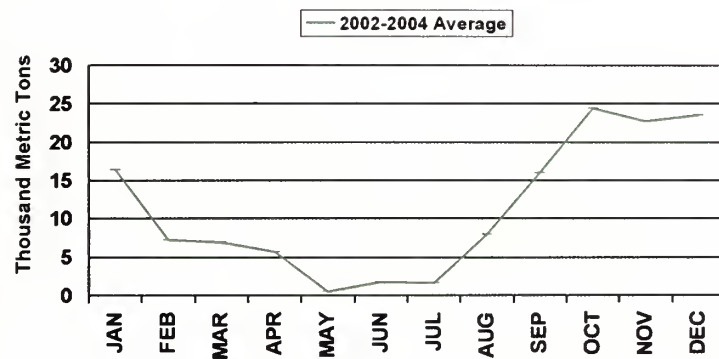
Source: National Agricultural Statistics Service, USDA

U.S. Avocado Production, Consumption, and Imports



Source: Economic Research Service, USDA; National Agricultural Statistics Service, USDA; Bureau of the Census, DOC

U.S. Monthly Avocado Imports

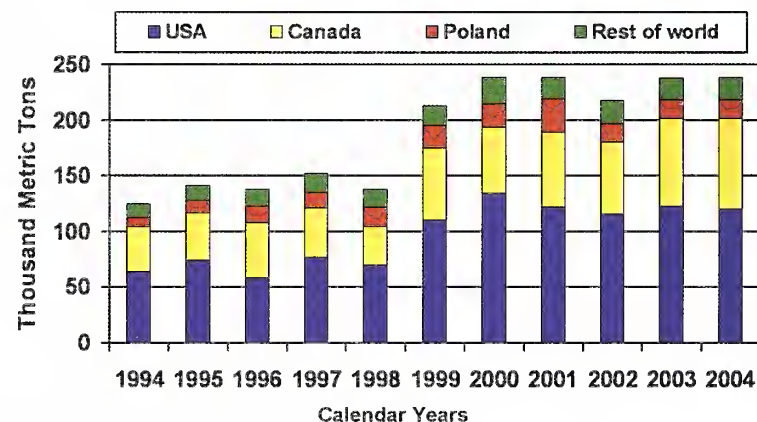


Source: Bureau of the Census, DOC

The U.S. and World Situation: Blueberries

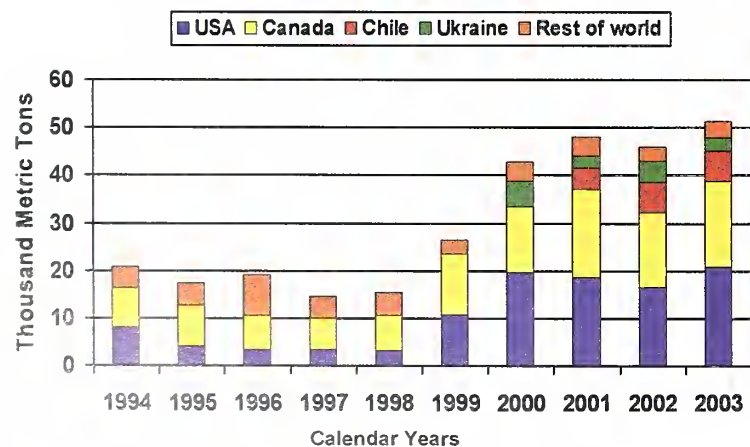
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

Global Fresh Blueberry Production



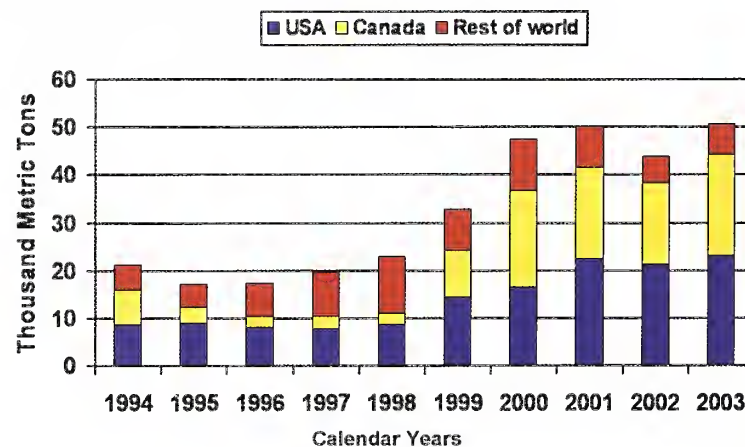
Source: Food and Agriculture Organization (FAO) of the United Nations

Top Exporters of Blueberries



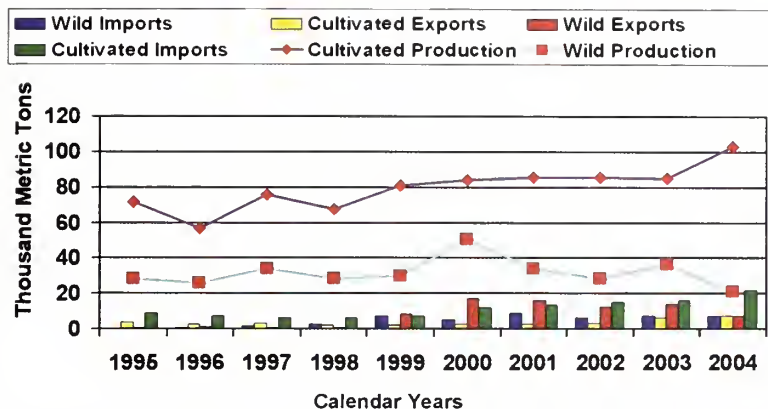
Source: Food and Agriculture Organization (FAO) of the United Nations

Top Importers of Blueberries



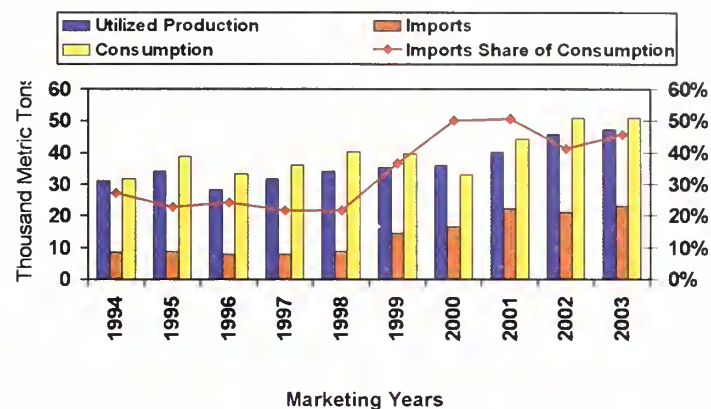
Source: Food and Agriculture Organization (FAO) of the United Nations

The U.S. Fresh Blueberry Market



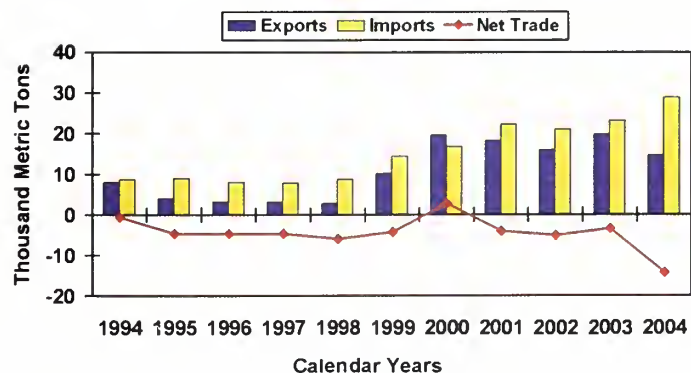
Source: Economic Research Service, USDA; National Agricultural Statistics Service, USDA; Bureau of the Census, DOC

U.S. Fresh Blueberry Production, Consumption, and Imports



Source: Economic Research Service, USDA

U.S. Trade Balance in Fresh Blueberries



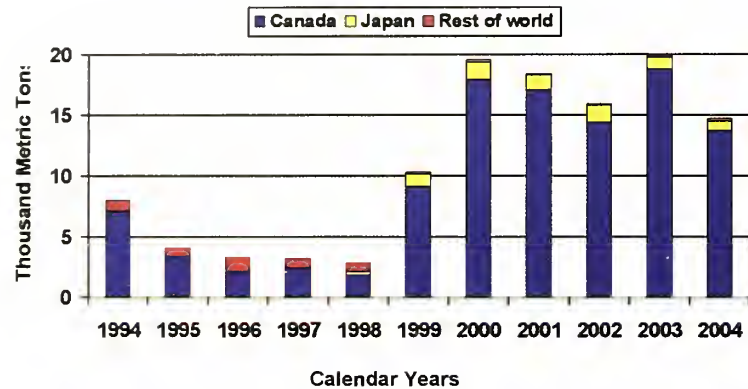
Source: Bureau of the Census, DOC

U.S. Blueberry Exports: Value and Export Value Share



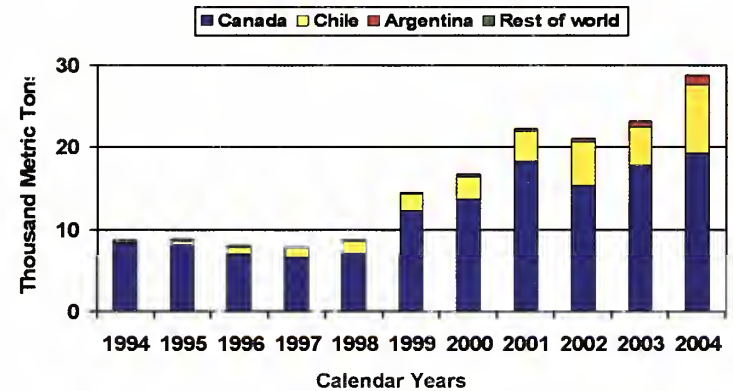
Source: Food and Agriculture Organization (FAO) of the United Nations

Top U.S. Fresh Blueberry Export Markets



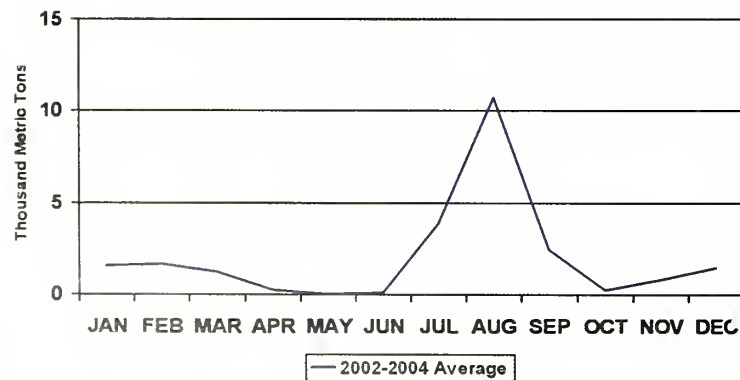
Source: Bureau of the Census, DOC

Origin of U.S. Imported Fresh Blueberries



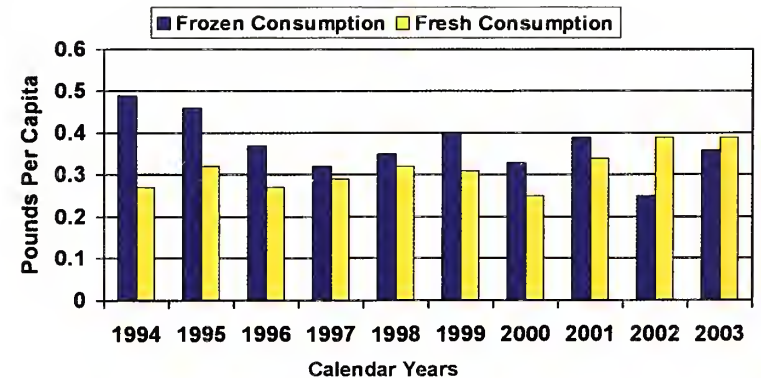
Source: Bureau of the Census, DOC

U.S. Monthly Imports of Fresh Blueberries



Source: Bureau of the Census, DOC

U.S. Fresh and Frozen Blueberry Consumption

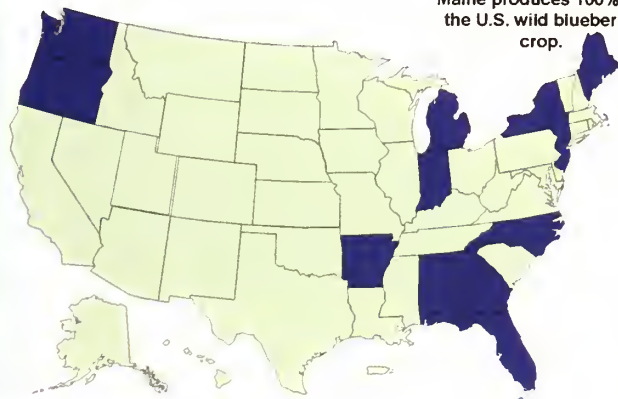


Source: Economic Research Service, USDA

U.S. Cultivated and Wild Blueberry Producing States

2003 SHARE

AL - <1%
AR - 1%
FL - 2%
GA - 9%
IN - 1%
MI - 33%
NJ - 21%
NY - 1%
NC - 12%
OR - 13%
WA - 7%

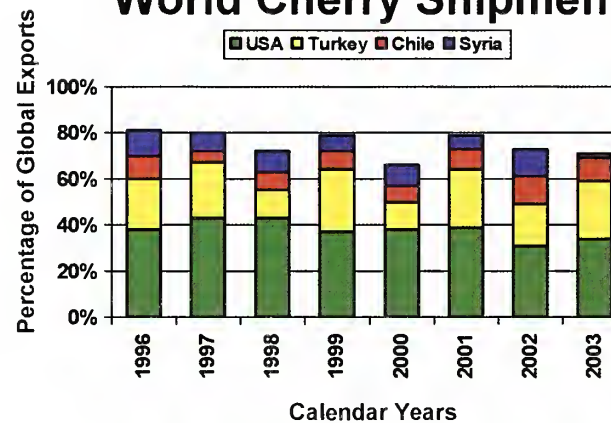


Source: National Agricultural Statistics Service, USDA

The U.S. and World Situation: Cherries

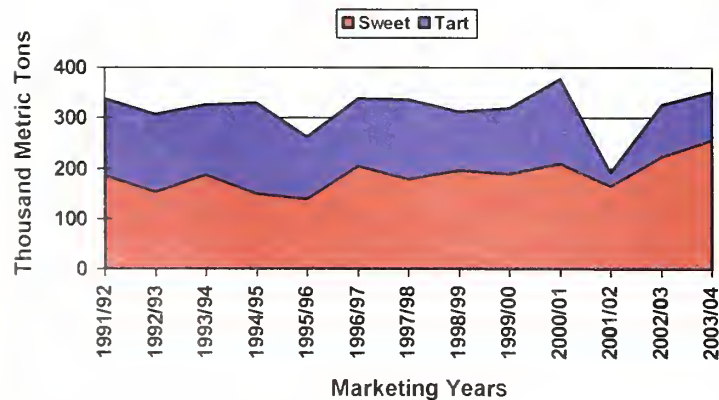
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

Major Exporters' Share of World Cherry Shipments



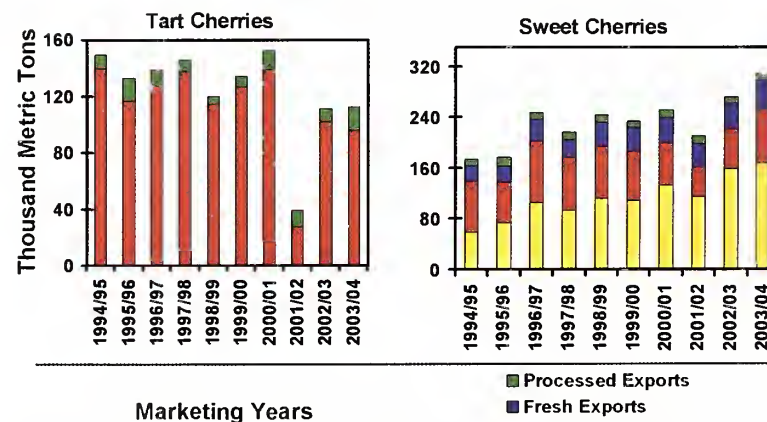
Source: Food and Agriculture Organization (FAO) of the United Nations
Note- Excluding EU intra-trade.

U.S. Cherry Production



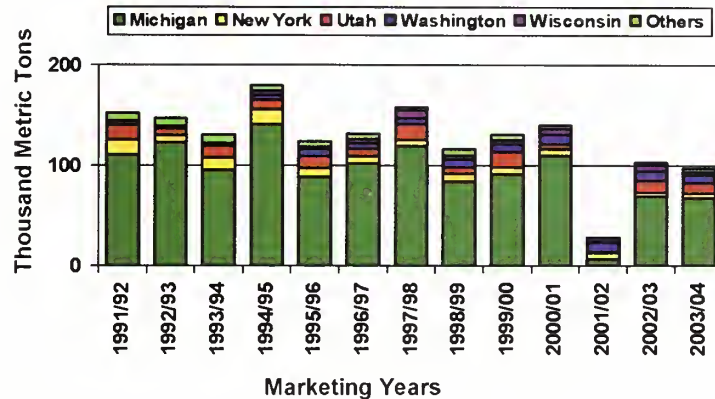
Source: National Agricultural Statistics Service, USDA
Note- Marketing year is May-April

U.S. Domestic Cherry Utilization



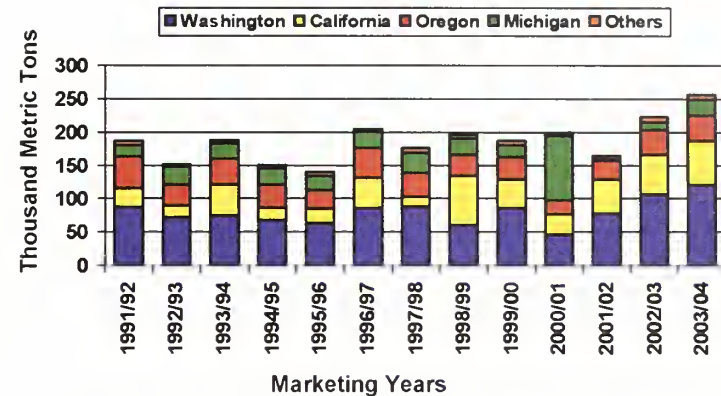
Source: National Agricultural Statistics Service, USDA
Bureau of the Census, DOC
Note- Marketing year is May-April

U.S. Tart Cherry Production by Leading Producing States



Source: National Agricultural Statistics Service, USDA
Note- Marketing year is May-April.

U.S. Sweet Cherry Production by Leading Producing States



Source: National Agricultural Statistics Service, USDA
Note- Marketing year is May-April.

U.S. Value Trade in Fresh and Processed Cherries



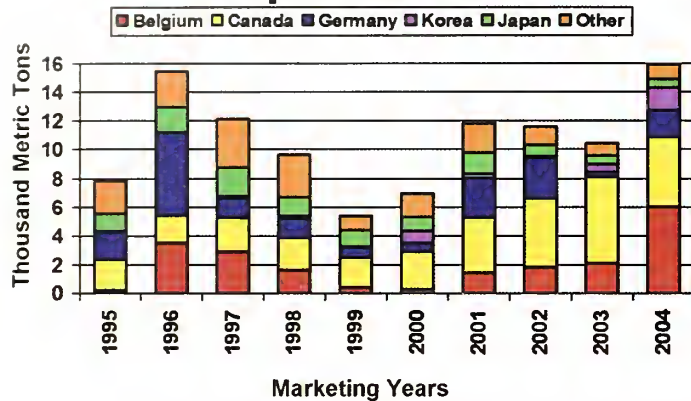
Source: Bureau of the Census, DOC

U.S. Cherry Exports: Value and Export Value Share



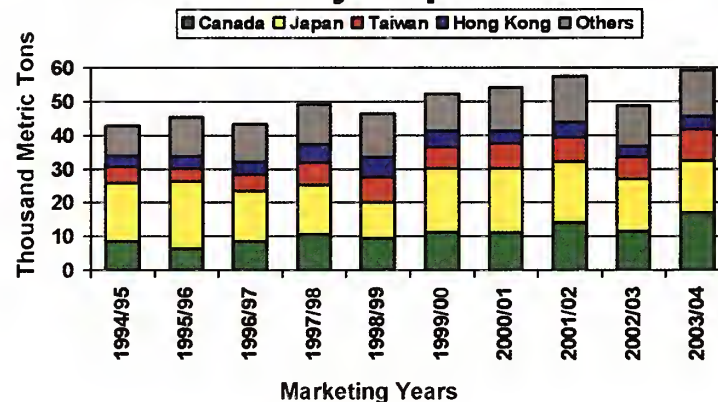
Source: Food and Agriculture Organization (FAO) of the United Nations

Top U.S. Tart Cherry Export Markets



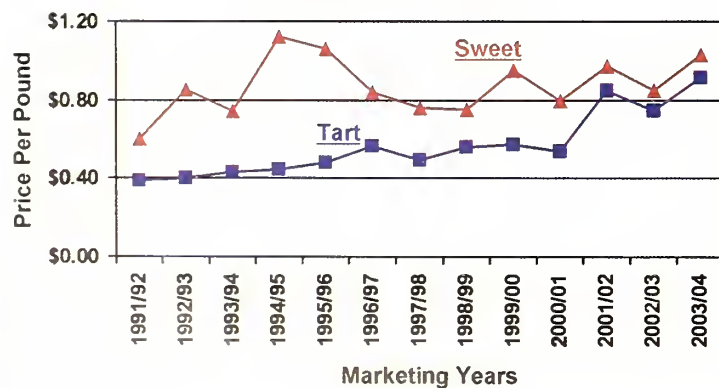
Source: Bureau of the Census, DOC
Note- Marketing year is May-April.

Top U.S. Fresh and Processed Sweet Cherry Export Markets



Source: Bureau of the Census, DOC
Note- Marketing year is May-April.

U.S. Fresh Sweet and Tart Cherry Prices



Source: National Agricultural Statistics Service, USDA
Note- Marketing year is May-April.

U.S. Fresh and Processed Cherry Import Suppliers

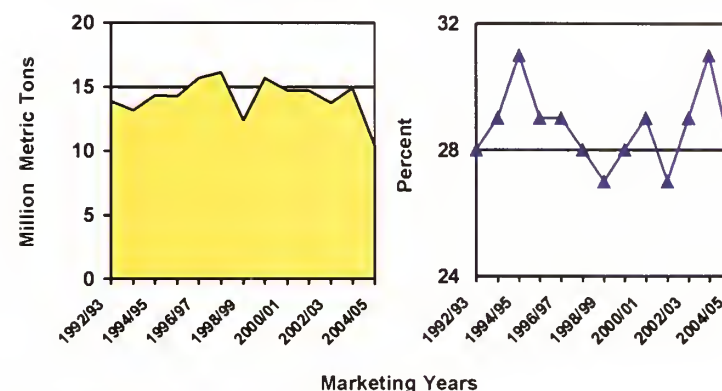


Source: Bureau of the Census, DOC
Note- Marketing year is May-April.

The U.S. and World Situation: Citrus

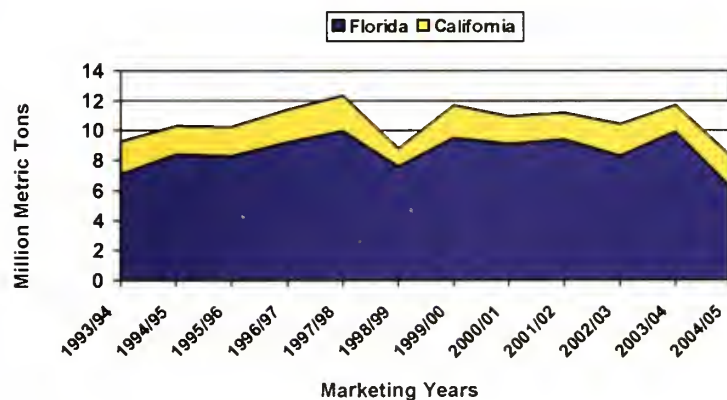
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

U.S. Citrus Production and Percentage of the Crop Exported*



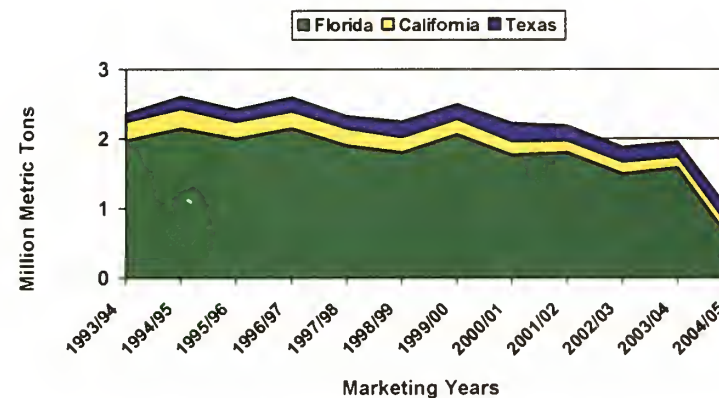
Source: National Agricultural Statistics Service, USDA
Bureau of the Census, DOC
Note-Marketing year varies. *Defined as Production minus what is processed; exports as a percentage of that total.

U.S. Orange Production



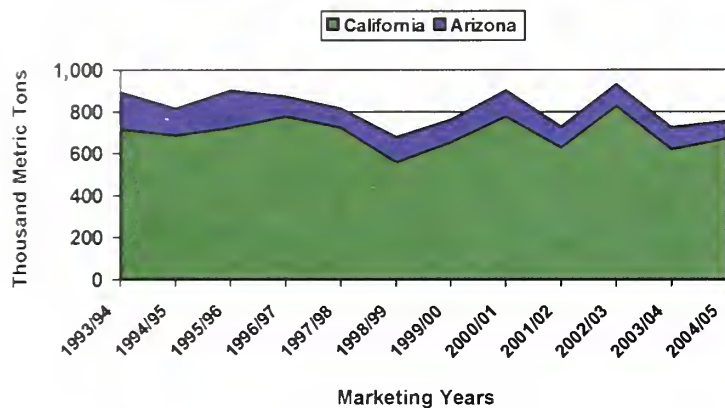
Source: National Agricultural Statistics Service, USDA
Note-Marketing year is November-October.

U.S. Grapefruit Production



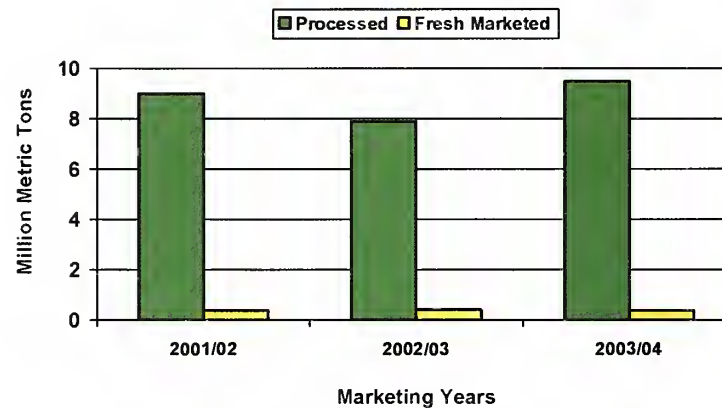
Source: National Agricultural Statistics Service, USDA
Note- Marketing year is September-August.

U.S. Lemon Production by State



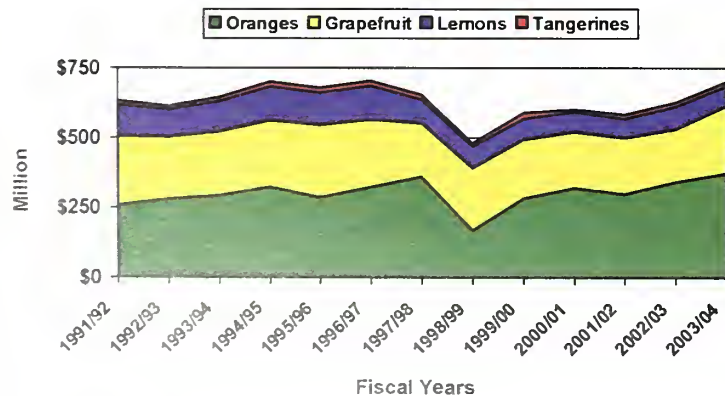
Source: National Agricultural Statistics Service, USDA
Note-Marketing year is August-July.

Florida Orange Crop Utilization



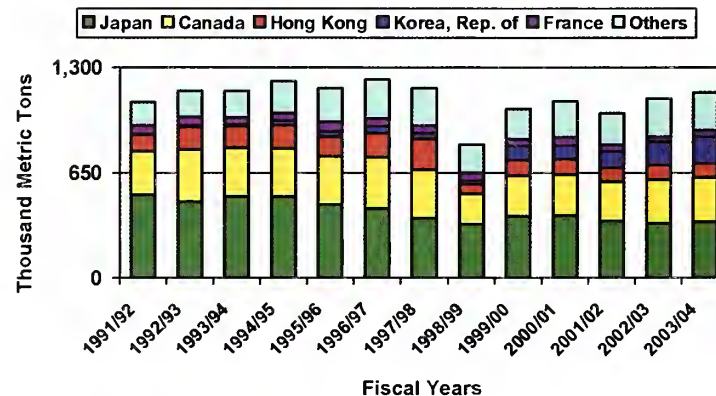
Source: National Agricultural Statistics Service, USDA
Note-Marketing year is November-October.

Value of U.S. Citrus Exports



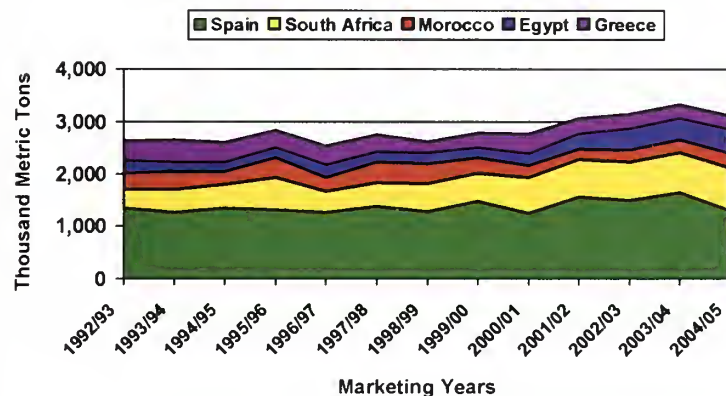
Source: Bureau of the Census, DOC
Note- U.S. fiscal year is October-September.

U.S. Citrus Export Markets



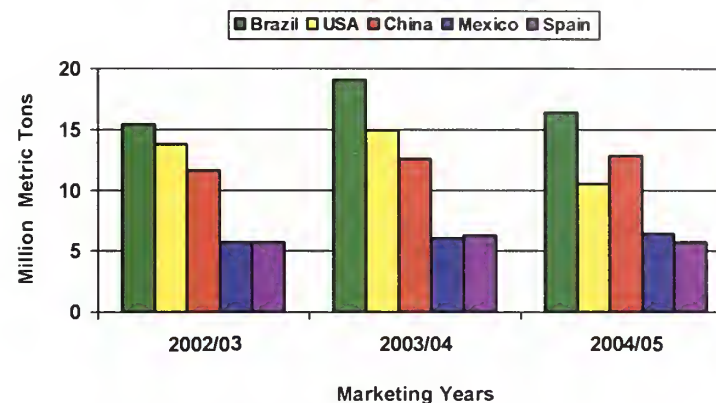
Source: Bureau of the Census, DOC
Note- U.S. fiscal year is October-September.

Other Key Exporters of Oranges



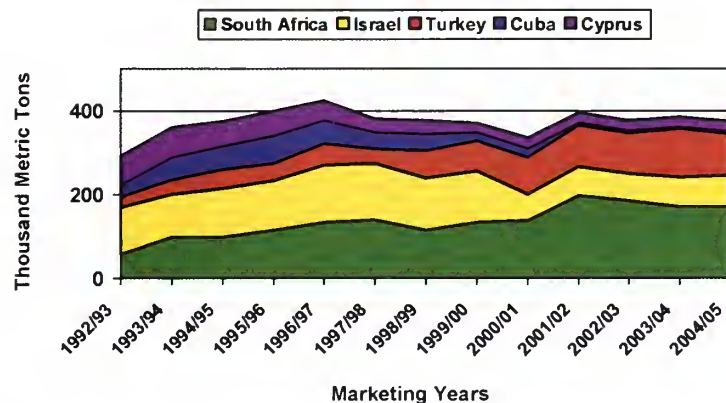
Source: U.S. Agricultural Attaché Reports

Top Citrus Producing Countries



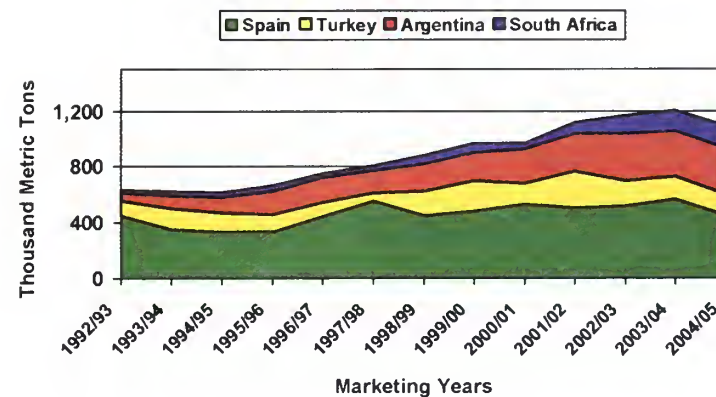
Source: U.S. Agricultural Attaché Reports

Other Top Grapefruit Exporters



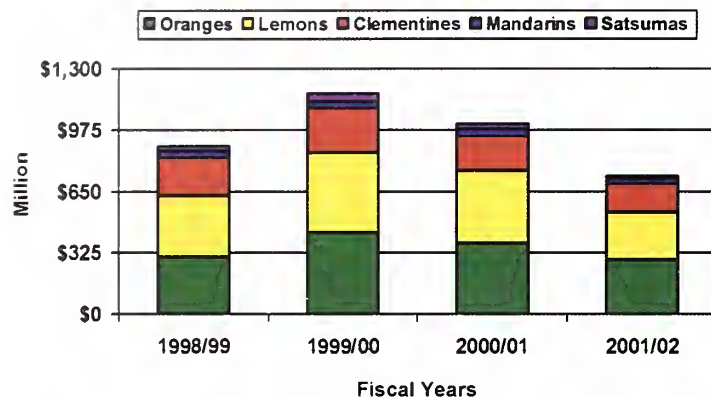
Source: U.S. Agricultural Attaché Reports

Other Top Lemon Exporters



Source: U.S. Agricultural Attaché Reports

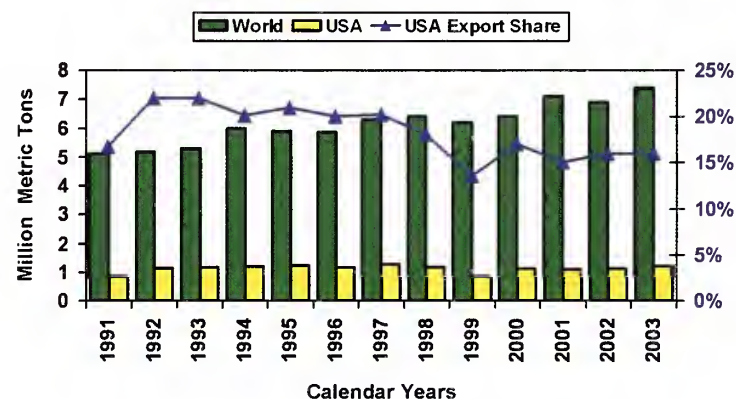
EU Citrus Support



Source: WTO, Committee on Agriculture

Note- The product-specific Aggregate Measurement of Support (AMS) includes market price support, direct payments, and other product-specific support.

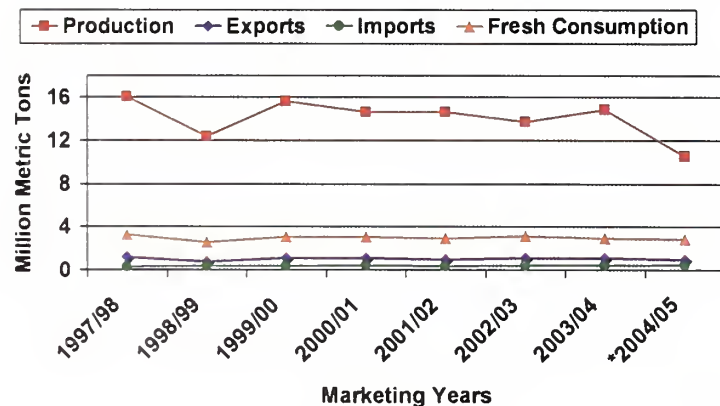
World and U.S. Fresh Citrus Exports



Source: Food and Agriculture Organization (FAO) of the United Nations

Note- Excluding EU intra-trade

The U.S. Citrus Market



Source: National Agricultural Statistics Service, USDA

Bureau of the Census, DOC

Note - Various marketing years. *Data for MY 2004/05 is a forecast.

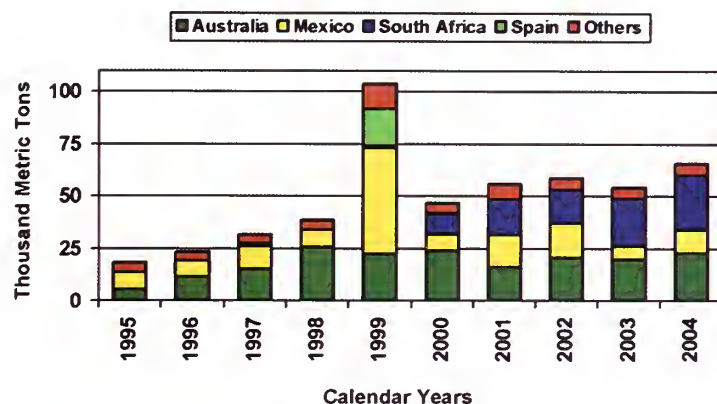
U.S. Volume Trade in Citrus



Source: Bureau of the Census, DOC

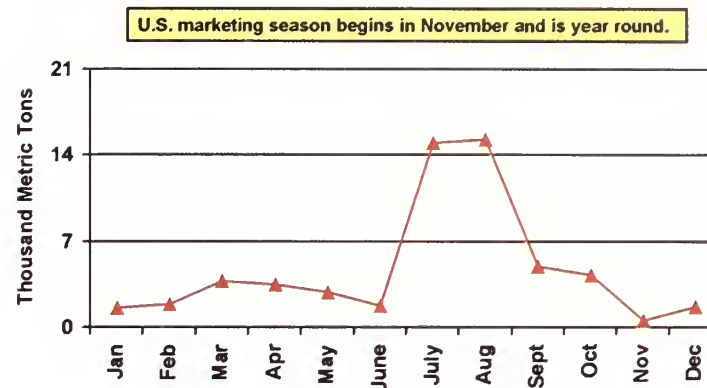
Note - Various Marketing Years. *Data for MY 2004/05 is a forecast.

U.S. Imports of Oranges by Suppliers



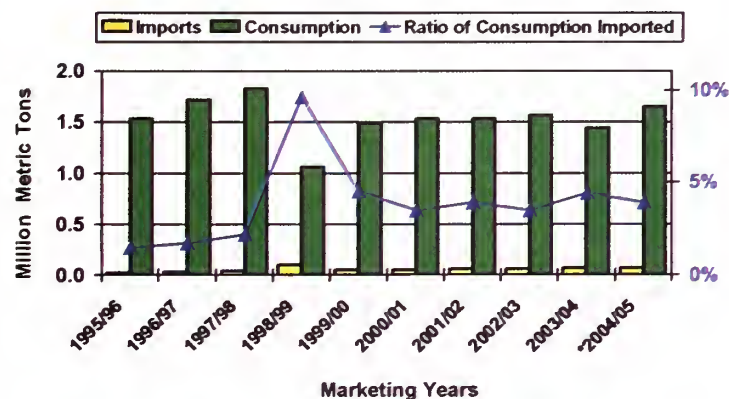
Source: Bureau of the Census, DOC

U.S. Monthly Imports of Oranges



Source: Bureau of the Census, DOC
Note- Monthly average imports for the period 2002-2004.

U.S. Orange Imports and Share of Domestic Fresh Consumption



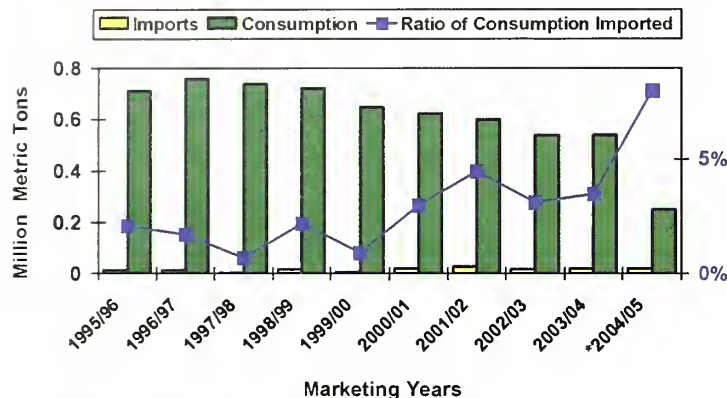
Source: Bureau of the Census, DOC and USDA
Note- Marketing year is November-October. *Data for MY 2004/05 is a forecast.

U.S. Monthly Imports of Grapefruit



Source: Bureau of the Census, DOC
Note- Monthly average imports for the period 2002-2004.

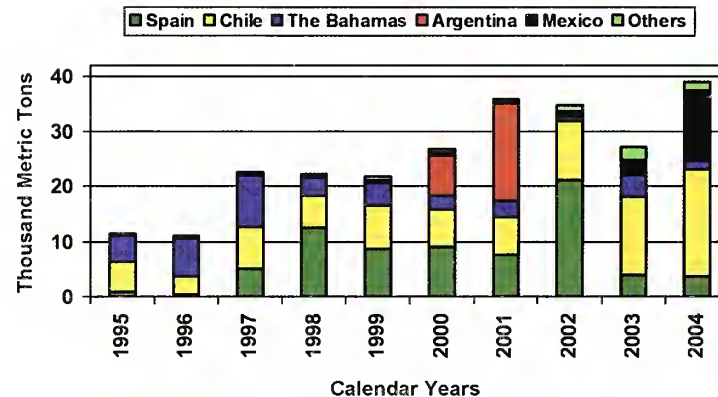
U.S. Grapefruit Imports and Share of Domestic Fresh Consumption



Source: Bureau of the Census, DOC

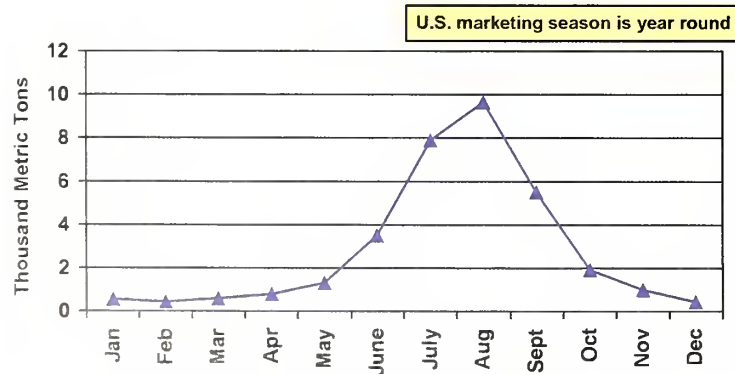
Note- Marketing year is September-August. *Data for MY 2004/05 is a forecast.

U.S. Imports of Lemons by Suppliers



Source: Bureau of the Census, DOC

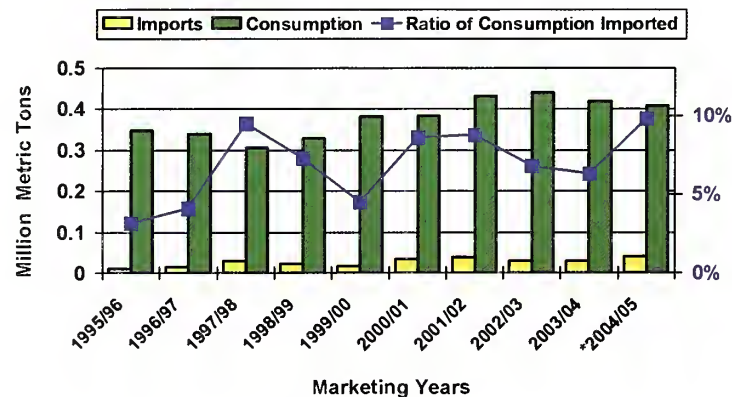
U.S. Monthly Imports of Lemons



Source: Bureau of the Census, DOC

Note- Monthly average imports for the period 2002-2004.

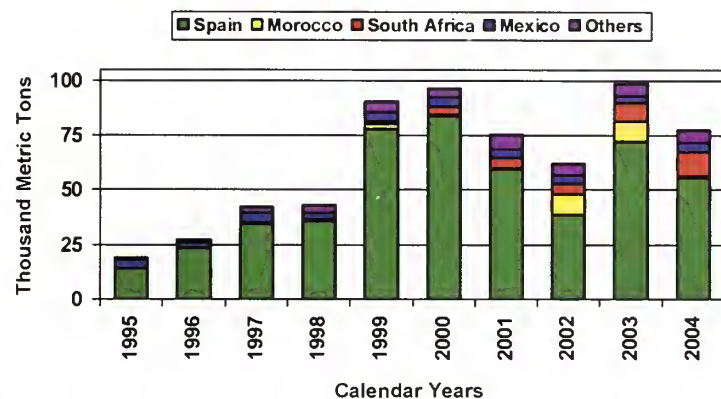
U.S. Lemon Imports and Share of Domestic Fresh Consumption



Source: Bureau of the Census, DOC and USDA

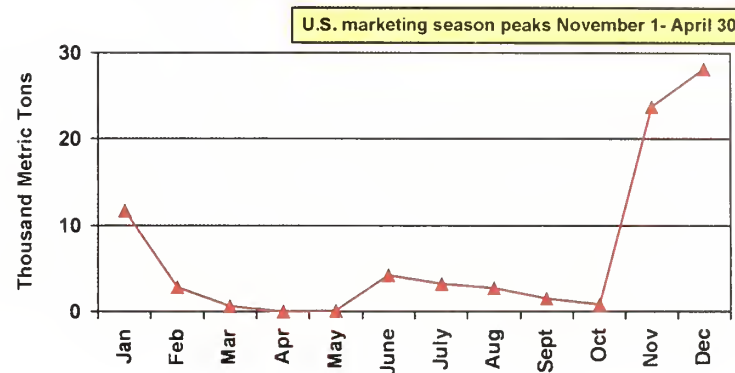
Note- Marketing year is August-July. *Data for MY 2004/05 is a forecast.

U.S. Imports of Tangerines by Suppliers



Source: Bureau of the Census, DOC

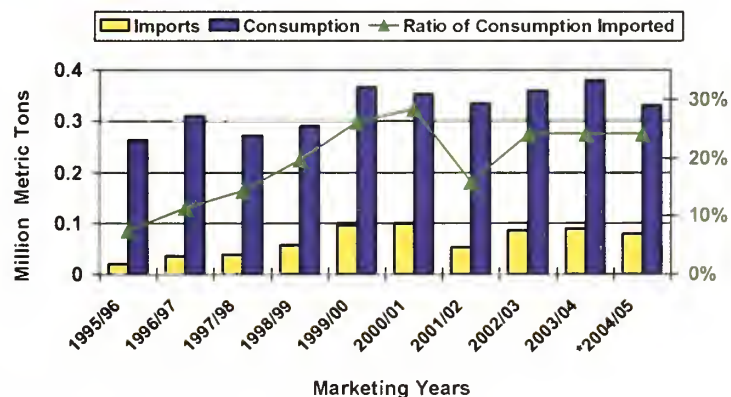
U.S. Monthly Imports of Tangerines and Mandarins



Source: Bureau of the Census, DOC

Note: Monthly average imports for the period 2002-2004.

U.S. Tangerine and Mandarin Imports and Share of Domestic Fresh Consumption



Source: Bureau of the Census, DOC

Note: Marketing year is November-October. *Data for MY 2004/05 is a forecast.

2005 Applied Tariff Rates for Citrus/Orange Juice for Selected Countries

Ad valorem, unless otherwise noted

Commodity	Oranges	Grapefruit	Lemons	FCOJ	OJ, nt FRZ
HS #	080510	080540	080530	200911	200919
EU	3.2-16 1/	1.6-2.4	6.4 2/	33.6 3/	33.6 3/
Argentina	10	10	10	14	14
Brazil	10	10	10	14	14
China	25.43	26.56	25.43	25.78	52.1
Japan	32 (12/1-6/31) 16(6/1-11/30)	10	0	25.6	26.6
India	30.6	25.6	30.6	30.6	30.6
Korea	50	30	30	54 +10 VAT	54 +10 VAT
Taiwan	20-30	16-30	15-30	21-30	22.5-30
Turkey	60	60	60	75	76
U S	2.1	12.3-23.9	4.6	47	14.8

1/ + entry price 12/1-5/31; max 71 EUR/ton. 2/ +entry price; max 266 EUR/ton. 3/ + 206 EUR/ton.

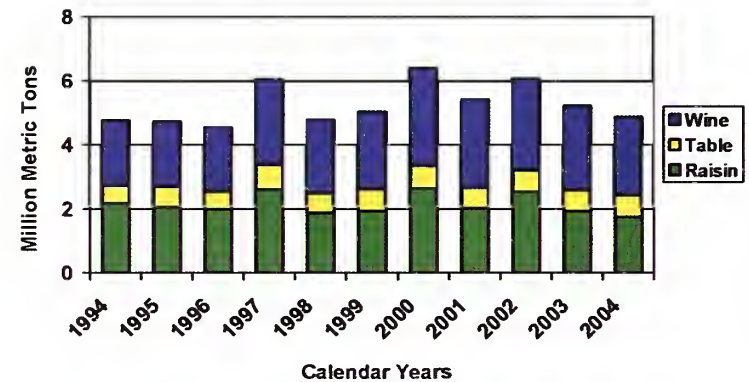
Note: 200912 OJ, not frozen, of a brix value not exceeding 20 has not been separately reported in this exercise.

Source: Individual Countries' Tariff Schedules

The U.S. and World Situation: Grapes (Table)

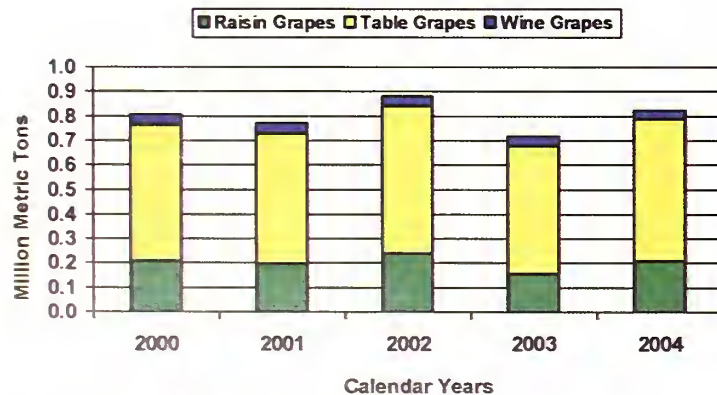
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

California Grape Production (90 Percent of Total U.S. Production)



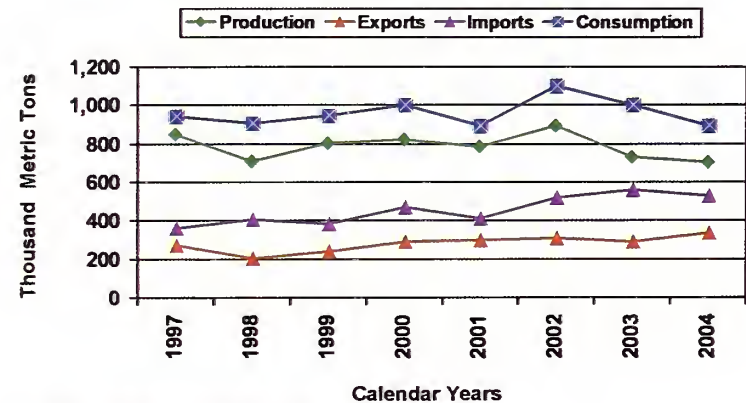
Source: National Agricultural Statistics Service, USDA
Note: Estimates in 2001, 2002, 2003, and 2004 include Texas and Virginia.

California Fresh-Market Grapes Utilization



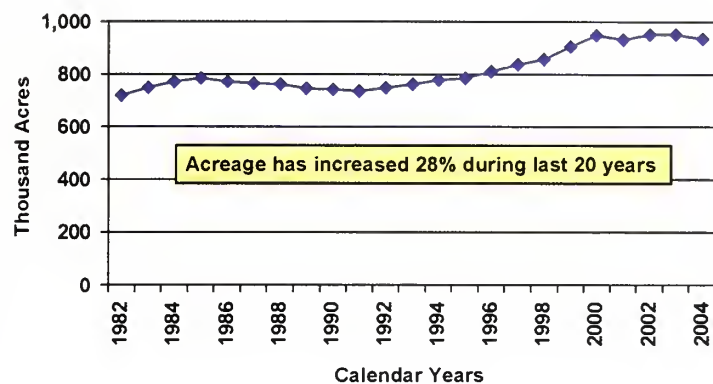
Source: National Agricultural Statistics Service, USDA,
Non-Citrus Fruits and Nuts Preliminary Summary-January 2005

The U.S. Table Grape Market



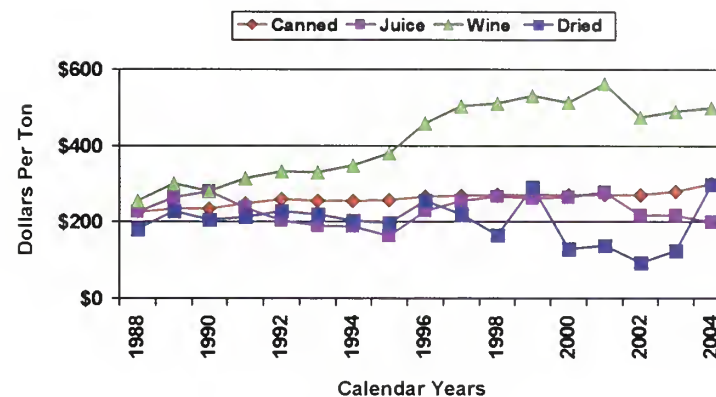
Source: National Agricultural Statistics Service, USDA
Bureau of the Census, DOC

U.S. Grape Acreage



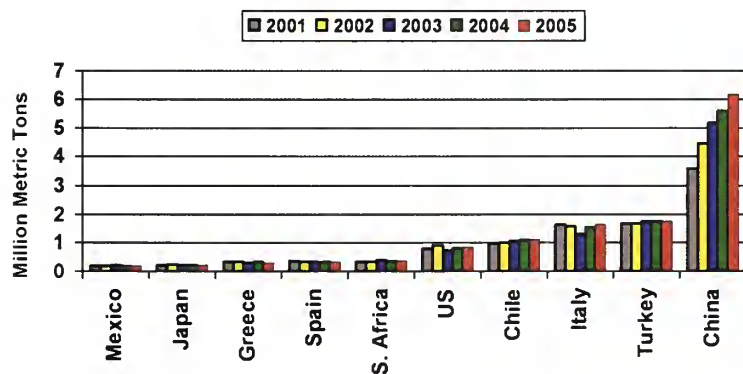
Source: National Agricultural Statistics Service, USDA

U.S. Grapes: Average Grower Prices



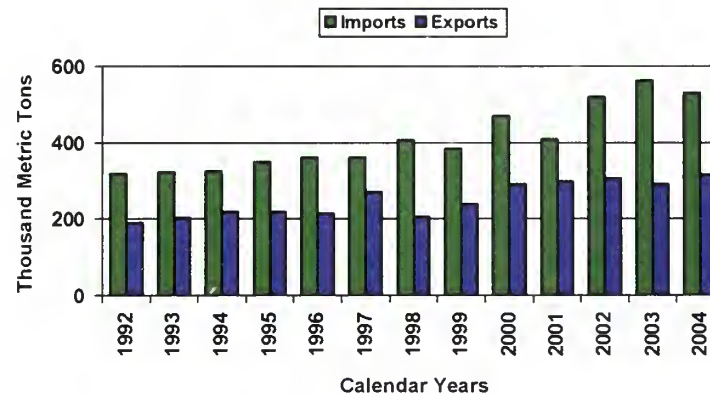
Source: National Agricultural Statistics Service, USDA

World Fresh Table Grape Production



Source: Foreign Agricultural Service (FAS) Attaché Annual Reports, USDA
Note- Data for 2005 (*) is an estimate

U.S. Fresh Table Grape Trade Balance



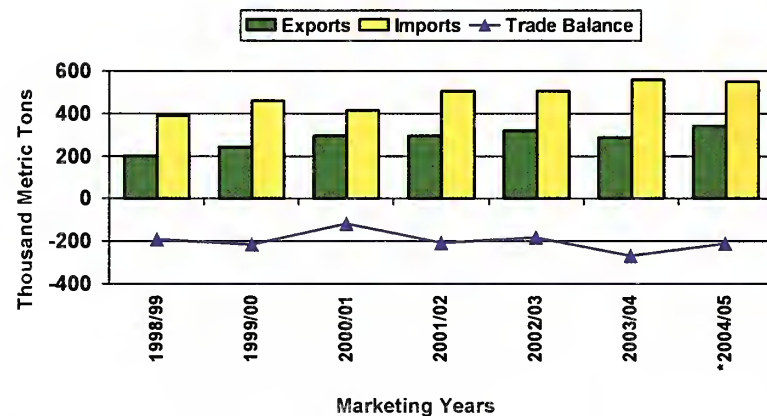
Source: Bureau of the Census, DOC

U.S. Table Grape Exports: Value and Export Value Share



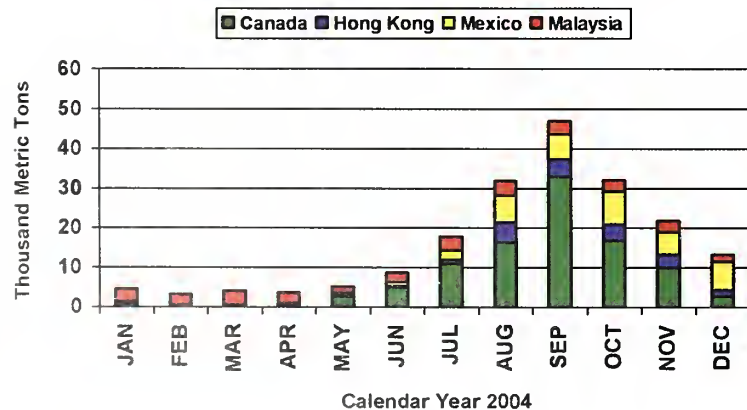
Source: Food and Agriculture Organization (FAO) of the United Nations

U.S. Volume Trade in Fresh Table Grapes



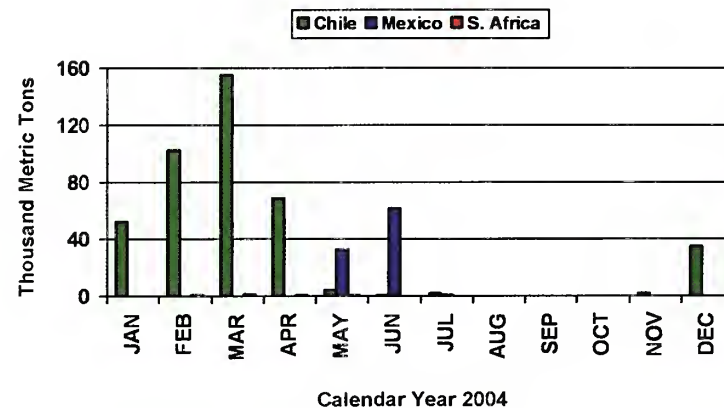
Source: Bureau of the Census, DOC
Note-Marketing year is July-June. *Data for MY 2004/05 is an estimate.

Top U.S. Grape Export Markets



Source: Bureau of the Census, DOC

Top Suppliers of Table Grapes to the U.S. Market

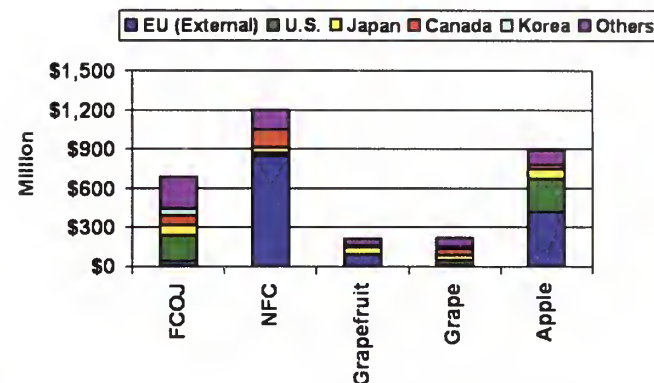


Source: Bureau of the Census, DOC

The U.S. and World Situation: Juices

USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

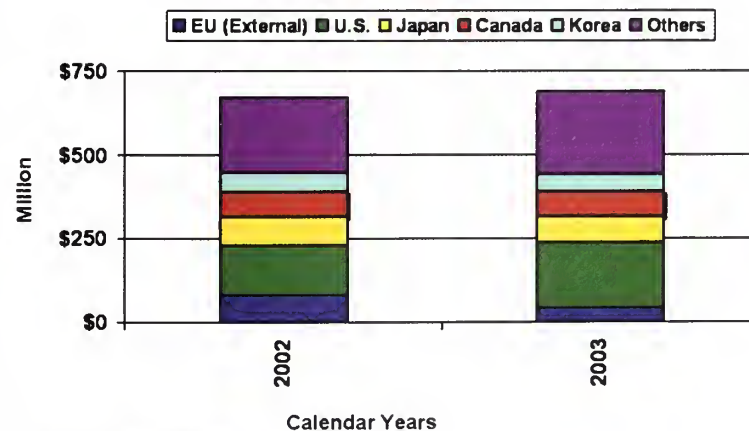
Juices: 2003 World Imports by Top Importers



Source: Global Trade Atlas

Note- NFC (orange juice not-from-concentrate) and FCOJ (frozen concentrated orange juice).

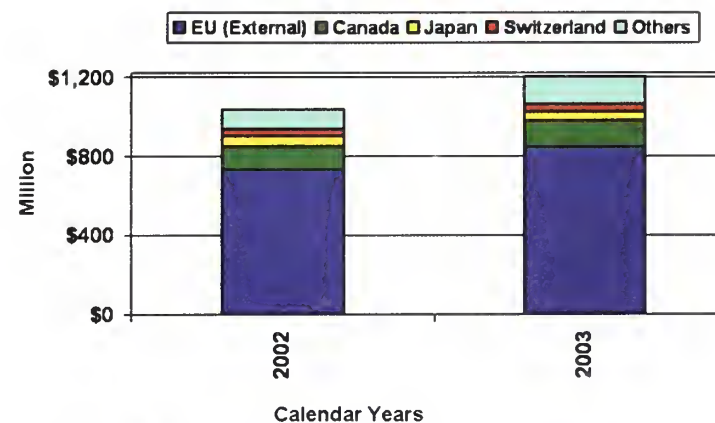
Frozen Concentrated Orange Juice: Top Importers



Source: Global Trade Atlas

Note- Others include EU Intra-trade.

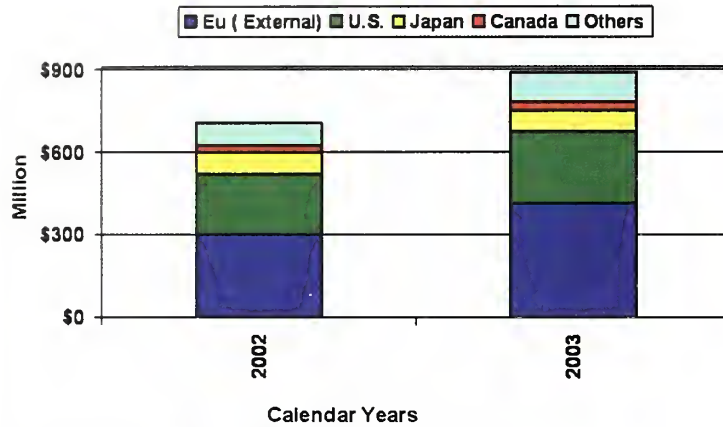
Not Frozen Orange Juice: Top Importers



Source: Global Trade Atlas

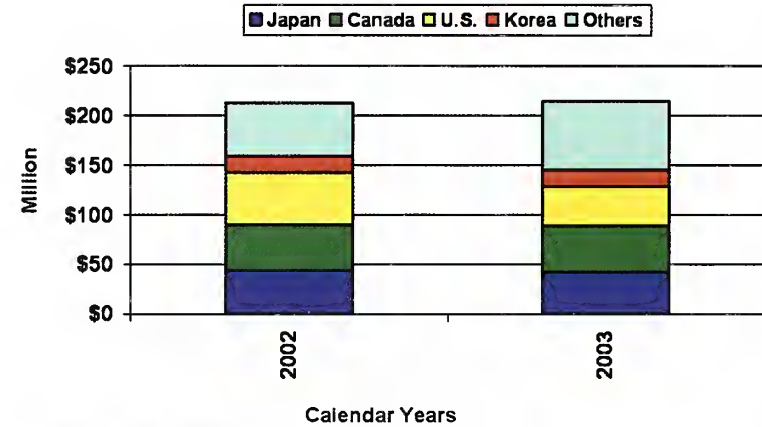
Note- Others include EU Intra-trade.

Apple Juice: Top Importers



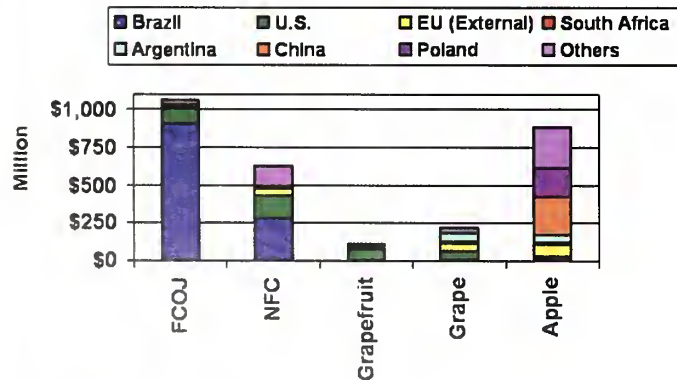
Source: Global Trade Atlas
Note- Others include EU Intra-trade.

Grape Juice: Top Importers



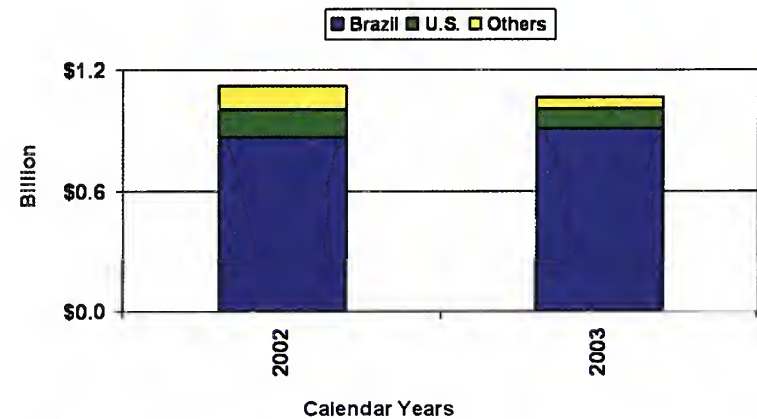
Source: Global Trade Atlas
Note- Others include EU Intra-trade.

Juices: 2003 World Exports By Top Exporters



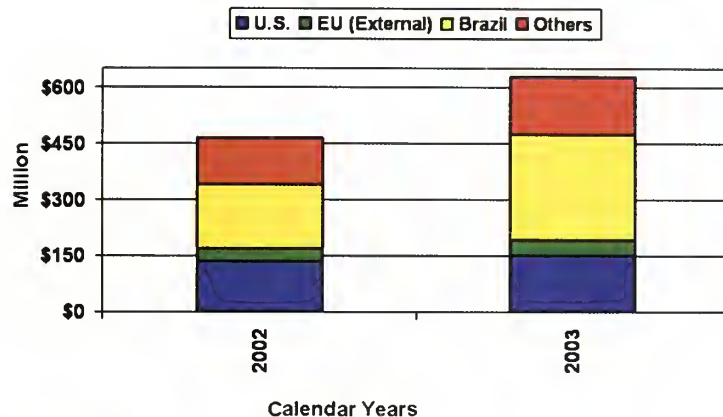
Source: Global Trade Atlas
Note- NFC (orange juice not-from-concentrate) and FCOJ (frozen concentrated orange juice).

Frozen Concentrated Orange Juice: Top Exporters



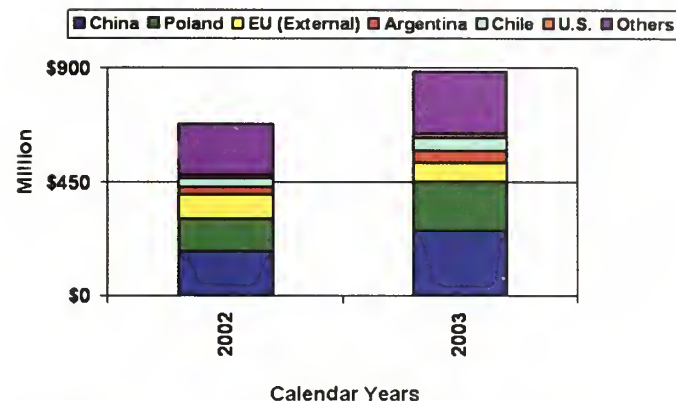
Source: Global Trade Atlas

Not Frozen Orange Juice: Top Exporters



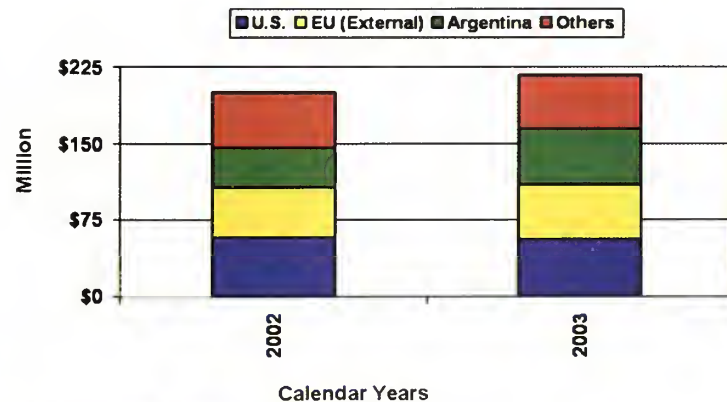
Source: Global Trade Atlas
Note- Others include EU intra-trade.

Apple Juice: Top Exporters



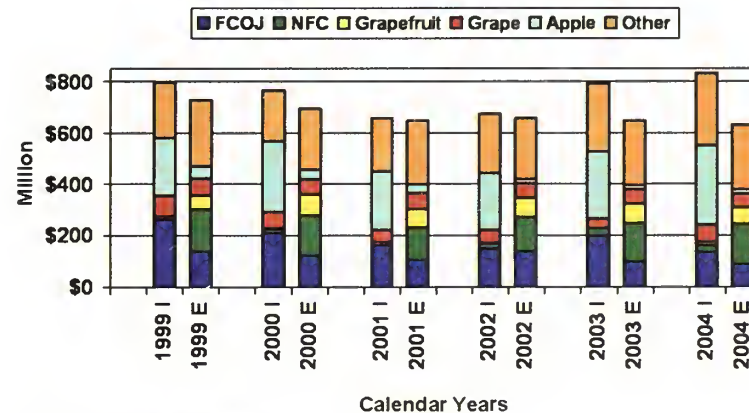
Source: Global Trade Atlas
Note- Others include EU intra-trade. Poland not available for 2000 and 2001.

Grape Juice: Top Exporters



Source: Global Trade Atlas
Note- Others include EU intra-trade.

Juices: U.S. Imports and Exports By Type of Juice

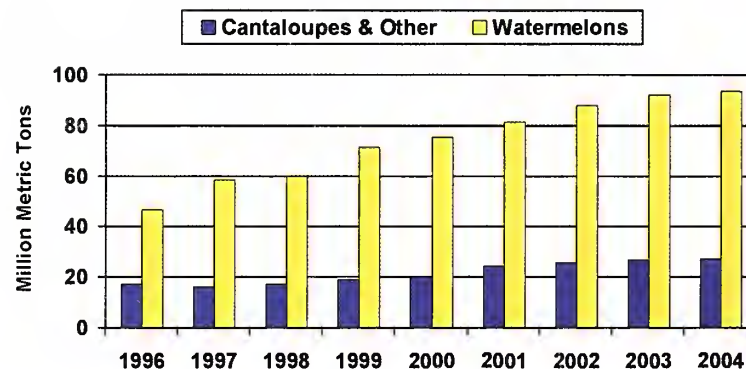


Source: Global Trade Atlas
Note- I=Imports, E=Exports

The U.S. and World Situation: Melons

USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

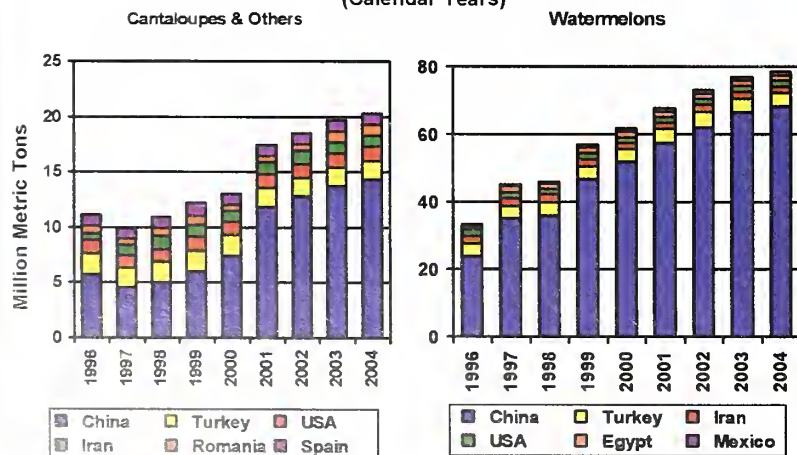
Global Production of Melons



Source: Food and Agriculture Organization (FAO) of the United Nations

Top Melon Producers

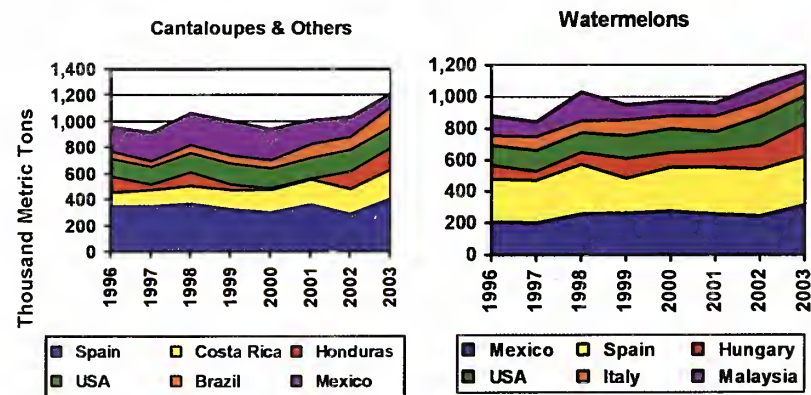
(Calendar Years)



Source: Food and Agriculture Organization (FAO) of the United Nations

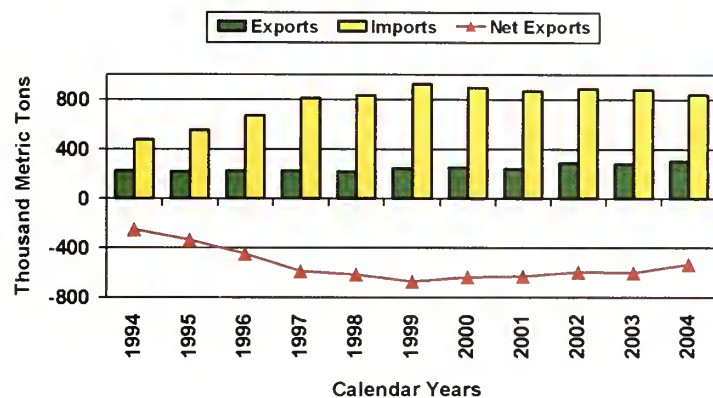
Major Exporters of Melons

(Calendar Years)



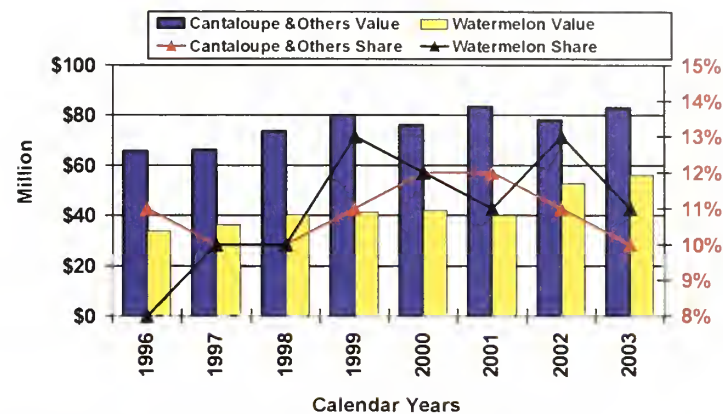
Source: Food and Agriculture Organization (FAO) of the United Nations

U.S. Trade in Melons



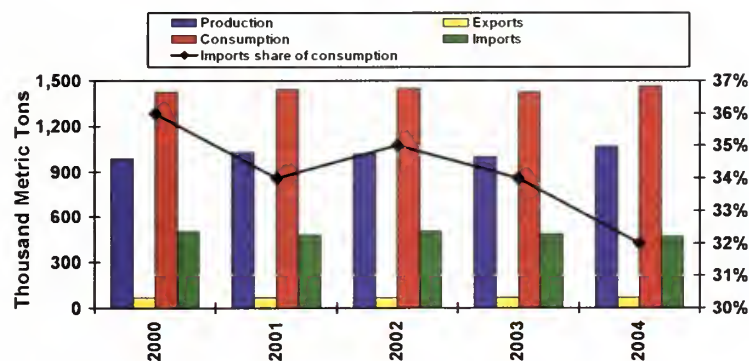
Source: Bureau of the Census, DOC

U.S. Melon Export Values and Share of World Trade



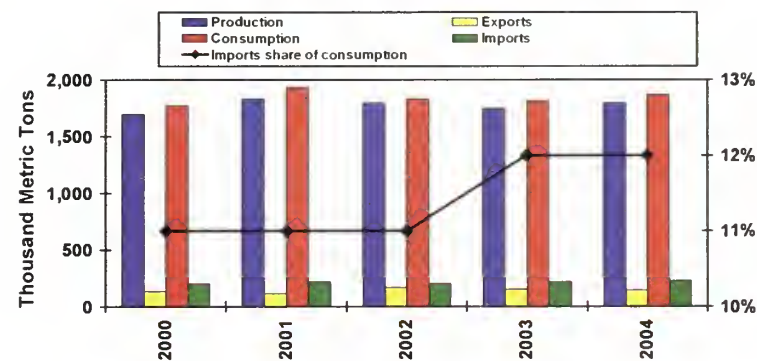
Source: Food and Agriculture Organization (FAO) of the United Nations

U.S. Cantaloupe Production, Consumption, and Trade



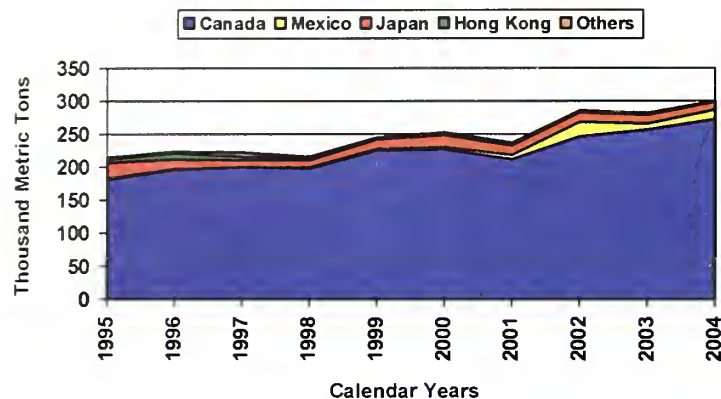
Source: Economic Research Service, USDA

U.S. Watermelon Production, Consumption, and Trade



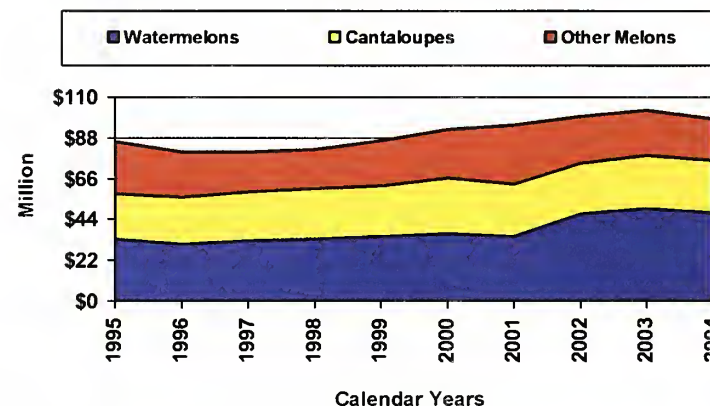
Source: Economic Research Service, USDA

Top Export Markets for U.S. Melons



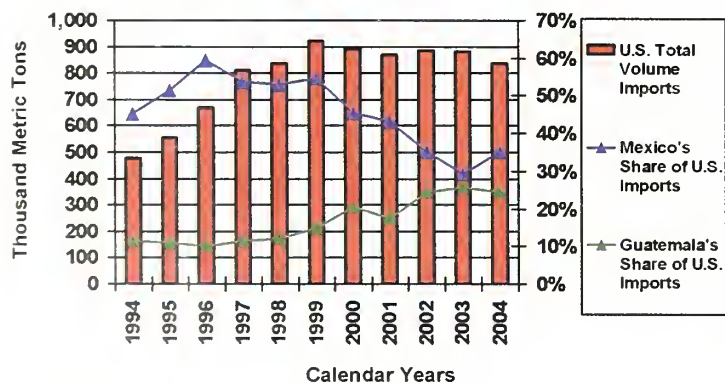
Source: U.S. Department of Commerce, Bureau of the Census

Value of U.S. Melon Exports by Type



Source: U.S. Department of Commerce, Bureau of the Census

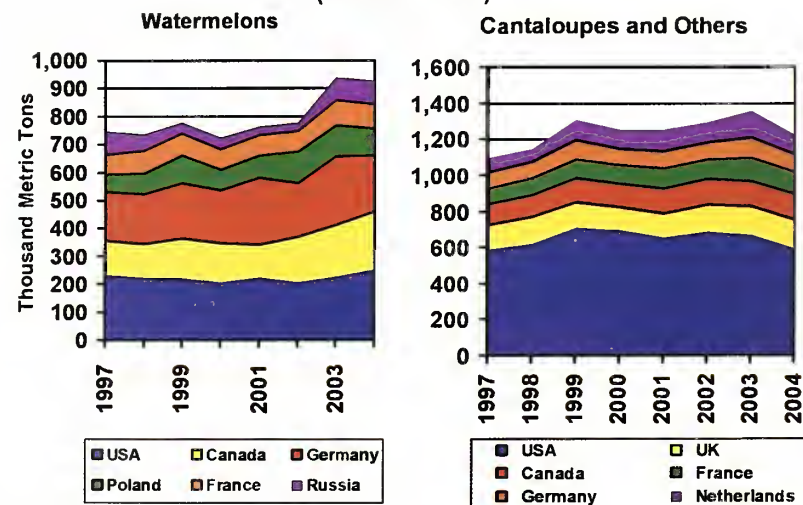
Top Suppliers' Share of the U.S. Melon Import Market



Source: U.S. Department of Commerce, Bureau of the Census

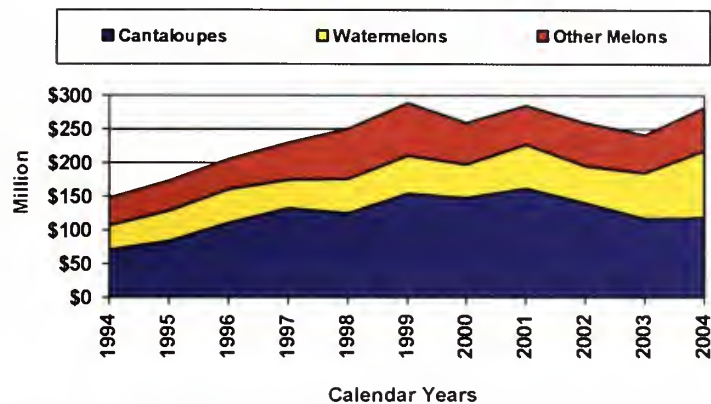
Major Melon Importers

(Calendar Years)



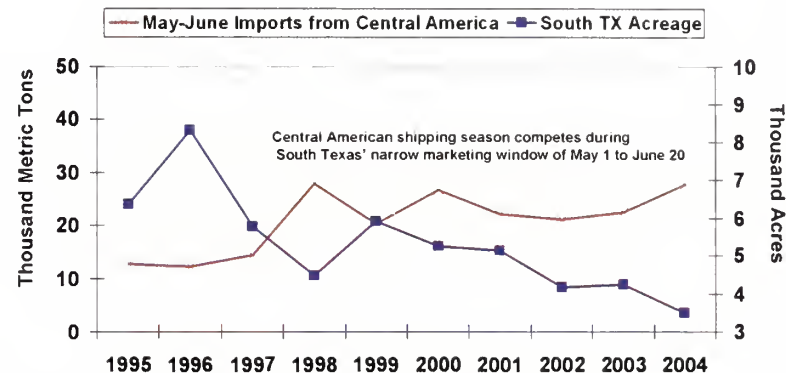
Source: Global Trade Atlas

Value of U.S. Melon Imports by Type



Source: Bureau of the Census, DOC

Imports of Cantaloupes From Central America and Effect on S. Texas Acreage

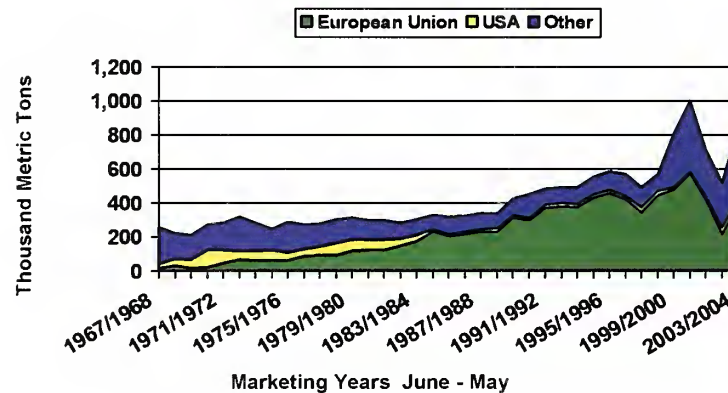


Source: Bureau of the Census, DOC and the South Texas Melon Committee

The U.S. and World Situation: Peaches (Canned)

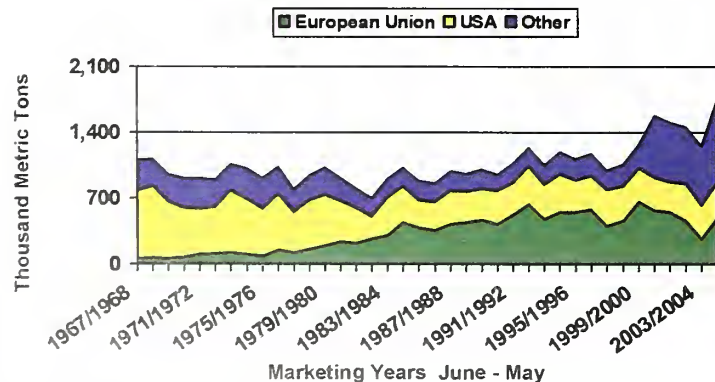
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

Canned Peach Exports from Principal Supplying Countries



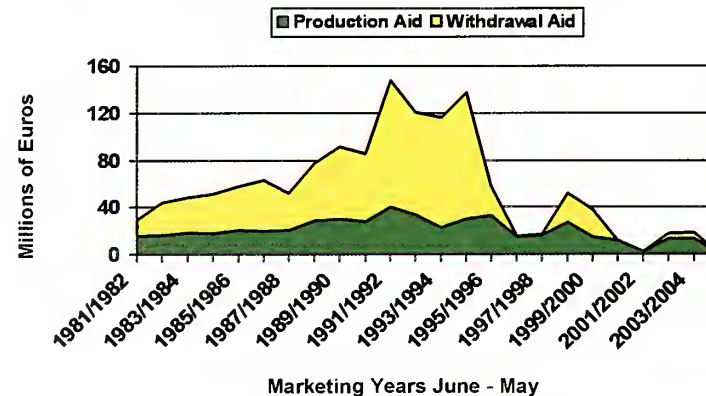
Source: U.S. Agricultural Attaché Reports: Principal supplying countries: US, South Africa, Australia, Argentina, Chile, and EU (Spain, Greece, Italy)

Canned Peach Production In Principal Supplying Countries



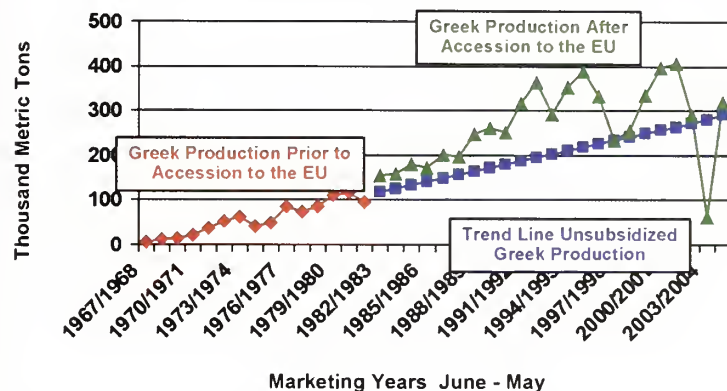
Source: U.S. Agricultural Attaché Reports
Principal supplying countries: USA, South Africa, Australia, Argentina, Chile, and EU (Spain, Greece, Italy)

EU Support Payments: Production and Withdrawal Aids



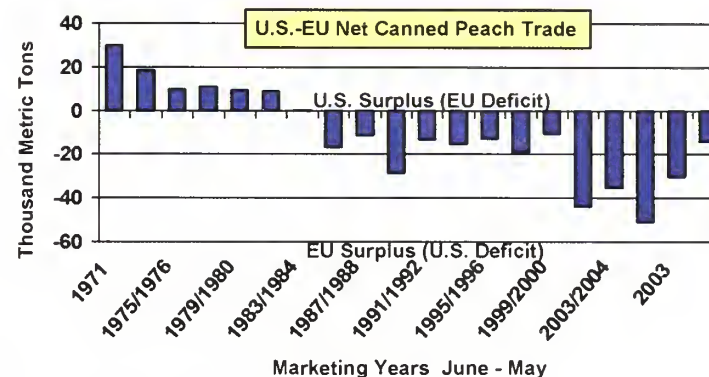
Source: EU Commission DG VI 1989 through 1995, derived thereafter from EU data

EU Subsidies Increased Canned Peach Production Over Trend Line



Source: U.S. Agricultural Attaché Reports and EU Commission DG VI July 1997

EU Subsidies Reversed U.S.-EU Canned Peach Trade



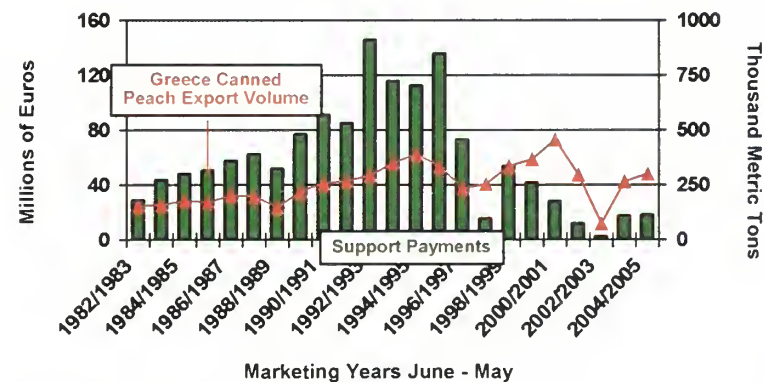
Source: Bureau of the Census, DOC, U.S. Exports minus Imports

U.S. Canned Peaches Export Volume and Export Market Share



Source: U.S. Agricultural Attaché Reports and Bureau of the Census, DOC

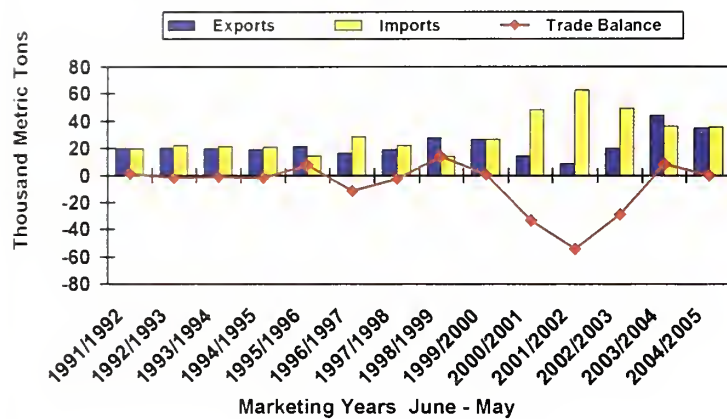
EU Support Payments to Greece and Greek Exports to the World



Source: EU Commission DG VI July 1997

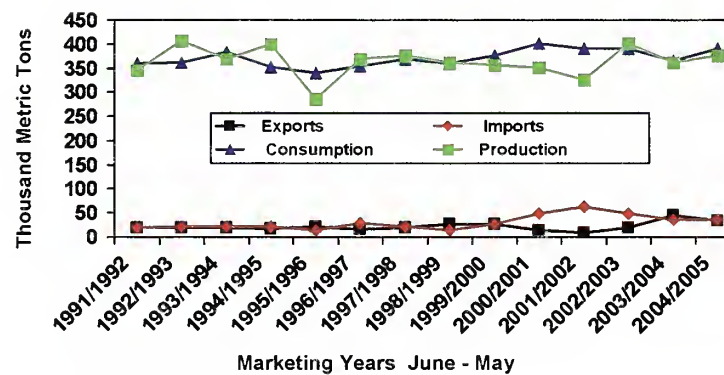
Note: Production aid data in budgetary ECU until MY 1993. Reduced thereafter by double rate coefficient. From MY 1998 on, data are computed from statutory aid and estimate production.

U.S. Canned Peach Trade



Source: U.S. Agricultural Attaché Reports and Bureau of the Census, DOC

U.S. Canned Peach Market

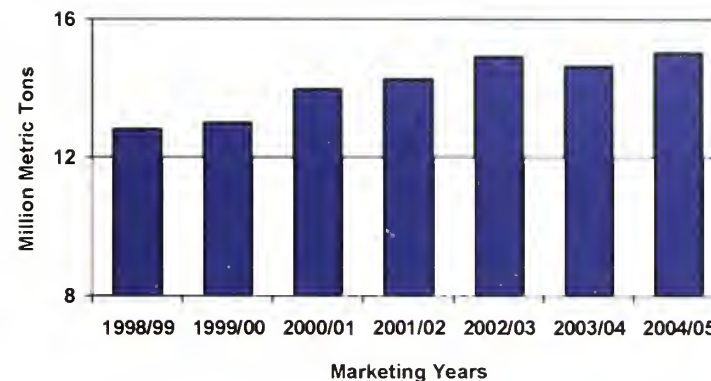


Source: Bureau of the Census, DOC

The U.S. and World Situation: Pears

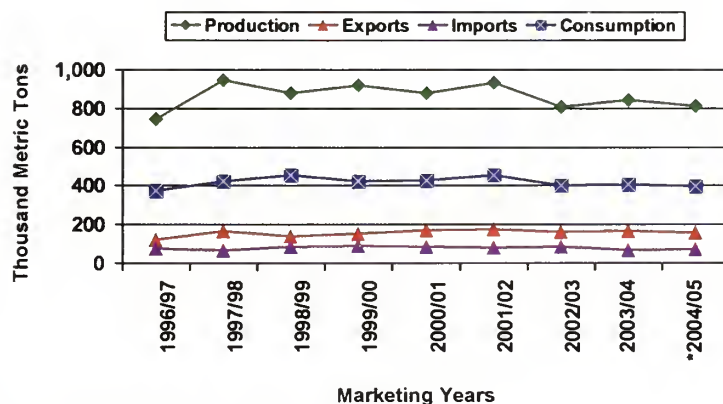
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

World Pear Production



Source: FAS Agricultural Attaché reports and the U.S. National Agricultural Statistics Service, USDA. Data for MY 2004/05 is a forecast.

The U.S. Pear Market



Source: National Agricultural Statistics Service, USDA
Bureau of the Census, DOC
Note- Marketing year is July - June. *Data for MY 2004/05 is a forecast.

U.S. Pear Exports: Value and Export Value Share



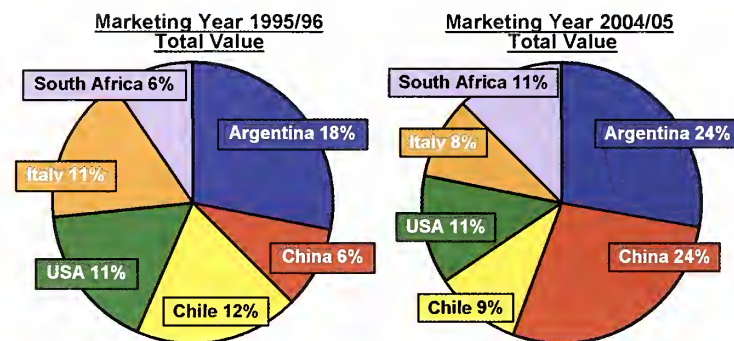
Source: Food and Agriculture Organization (FAO) of the United Nations

U.S. Pear Exports: Quantity and Export Quantity Share



Source: Food and Agriculture Organization (FAO) of the United Nations

Top Producers' Share of World Pear Exports

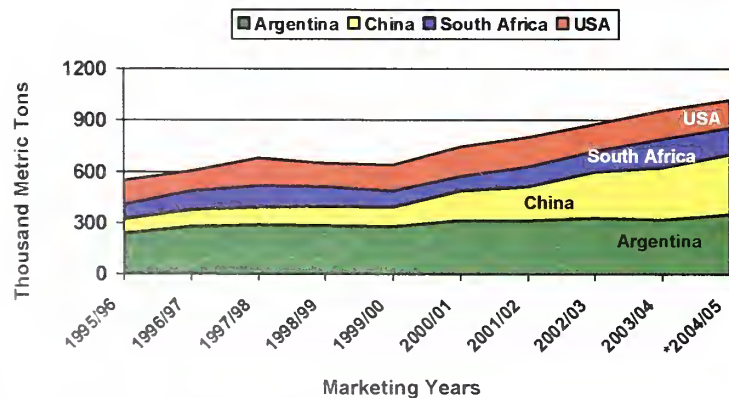


Source: U.S. Agricultural Attaché Reports, FAS/USDA

Note- Marketing year is July - June for Northern Hemisphere countries, January - December for Southern Hemisphere countries.

Data for MY 2004/05 is a forecast. Includes EU Intra-trade.

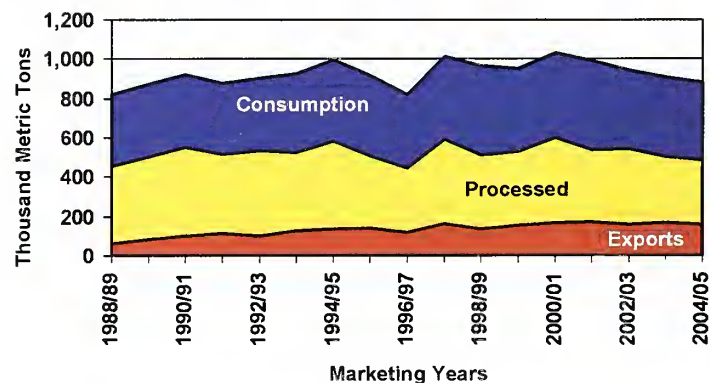
World's Key Pear Exporters



Source: FAS Agricultural Attaché Reports, FAS/USDA

Note- Marketing year for Northern Hemisphere countries is July-June. Data for 2004/05 is a forecast.

U.S. Market Distribution of the Domestic Pear Crop

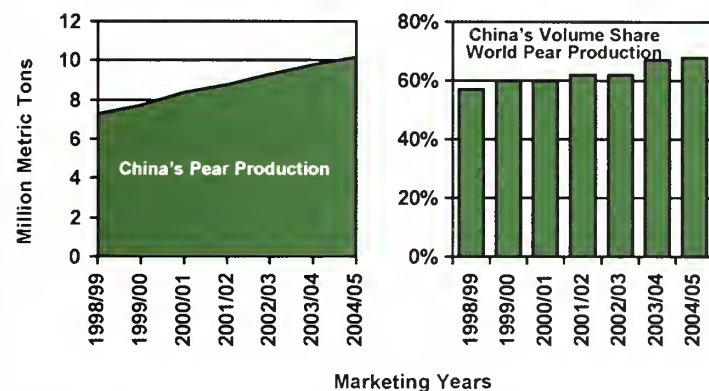


Source: National Agricultural Statistics Service, USDA

Bureau of the Census, DOC

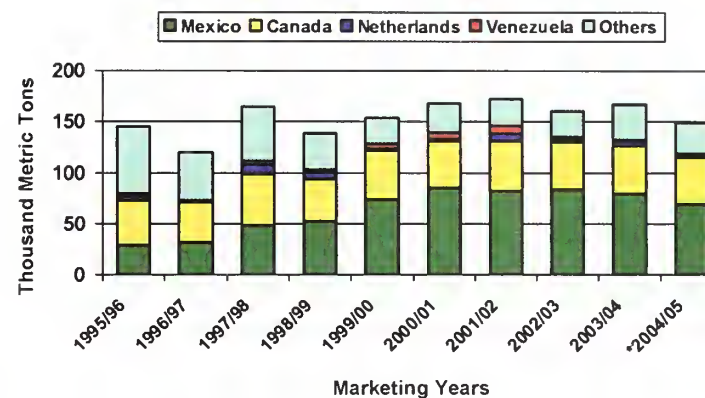
Note- Marketing year is July-June. Data for MY 2004/05 is a forecast.

China's Production and Share of World Pear Crop



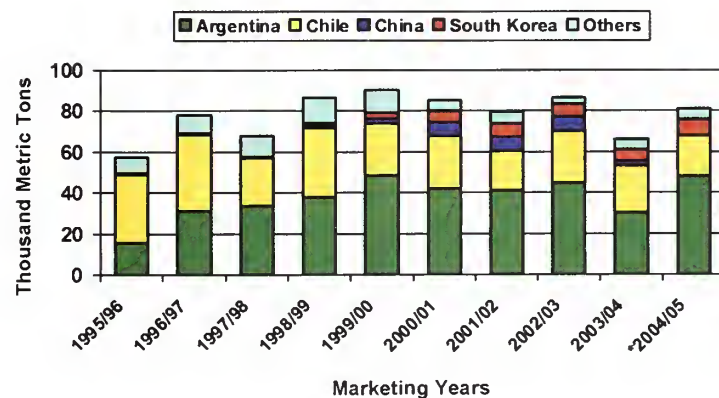
Source: U.S. Agricultural Attaché Reports, FAS/USDA
Note- Marketing year is July-June. Data for MY 2004/05 is a forecast.

U.S. Fresh Pear Exports



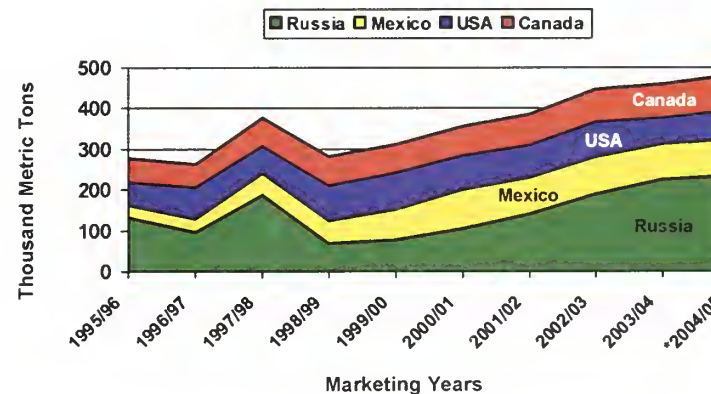
Source: Bureau of the Census, DOC. Data for 2004/05 is a forecast

U.S. Fresh Pear Imports



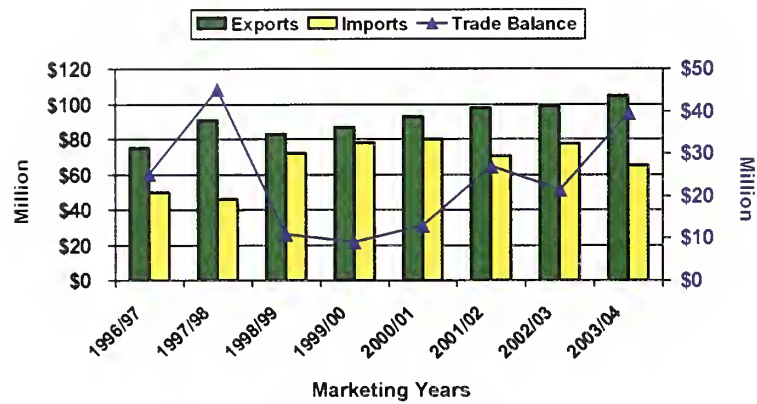
Source: Bureau of the Census, DOC, Data for 2004/05 is a forecast

World's Key Pear Importers



Source: FAS Agricultural Attaché Reports, FAS/USDA
Note- Marketing year for northern hemisphere countries is July-June. Data for 2004/05 is a forecast.

U.S. Value Trade in Fresh Pears

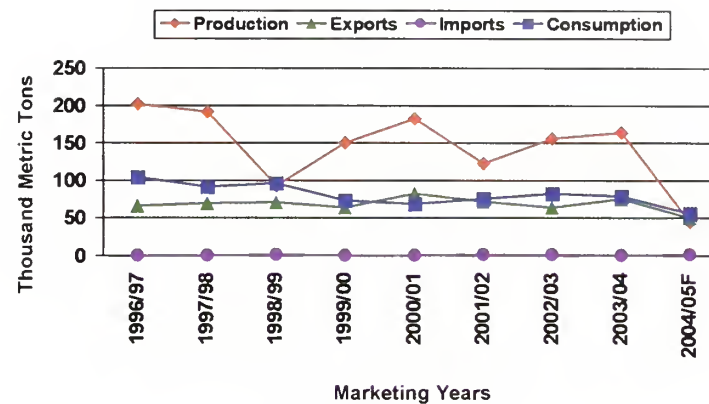


Source: Bureau of the Census, DOC

The U.S. and World Situation: Plums, Dried (Prunes)

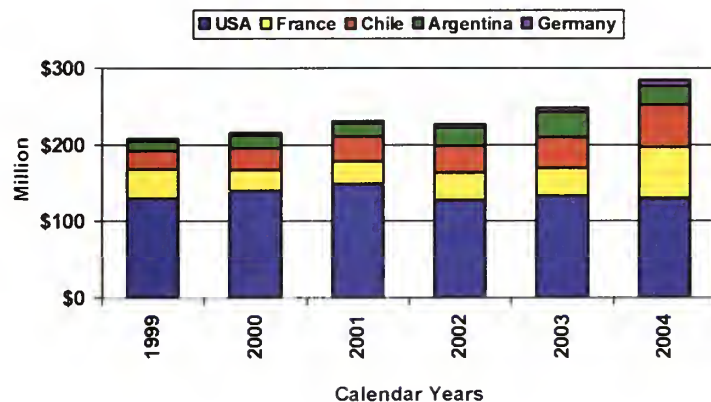
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

U.S. Dried Plum Market



Source: Economic Research Service, National Agricultural Statistics Service, USDA
Bureau of the Census, DOC
Note-Marketing Year is August-July. F=forecast.

Top Dried Plum Exporters



Source: Global Trade Atlas

U.S. Dried Plum Exports: Value and Export Value Share



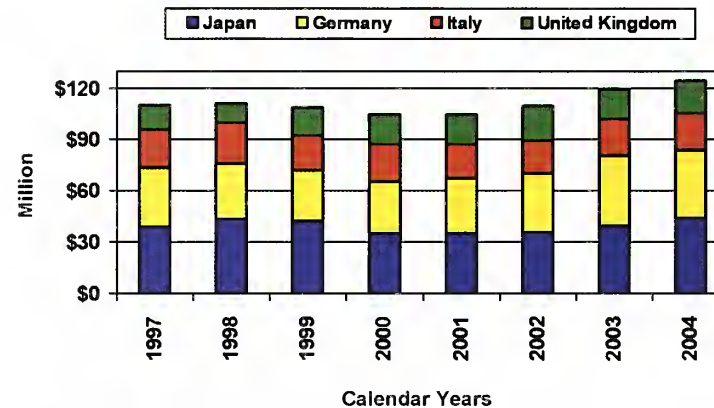
Source: Food and Agriculture Organization (FAO) of the United Nations

U.S. Dried Plum Exports: Volume and Export Volume Share



Source: Food and Agriculture Organization (FAO) of the United Nations

Top Importers of Dried Plums



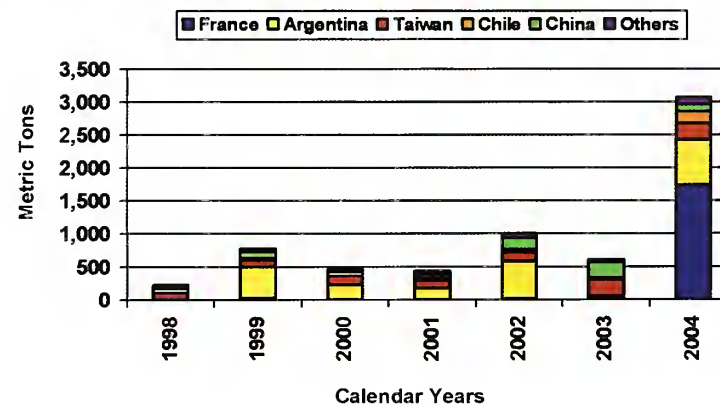
Source: Global Trade Atlas

U.S. Imports of Dried Plums and Share of Domestic Consumption



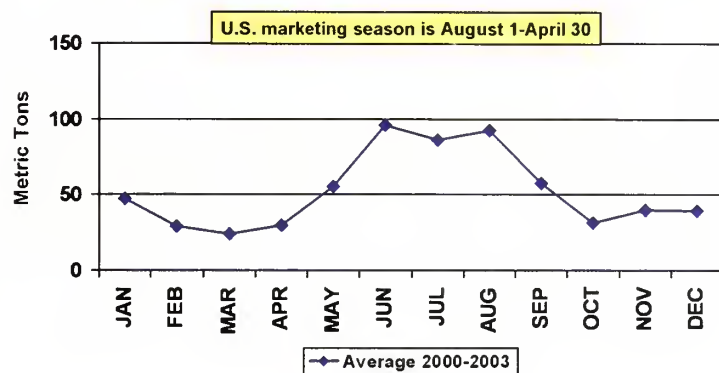
Source: Economic Research Service, USDA
Bureau of the Census, DOC
Note-Marketing Year is August-July.

U.S. Imports of Dried Plums From Top Suppliers



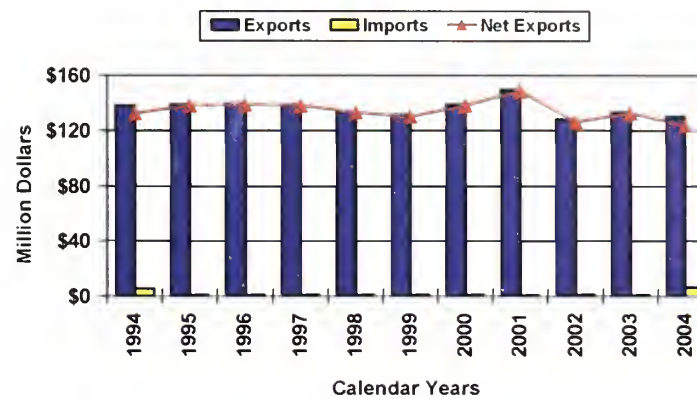
Source: Bureau of the Census, DOC

U.S. Monthly Imports of Dried Plums



Source: Bureau of the Census, DOC

U.S. Value Trade in Dried Plums

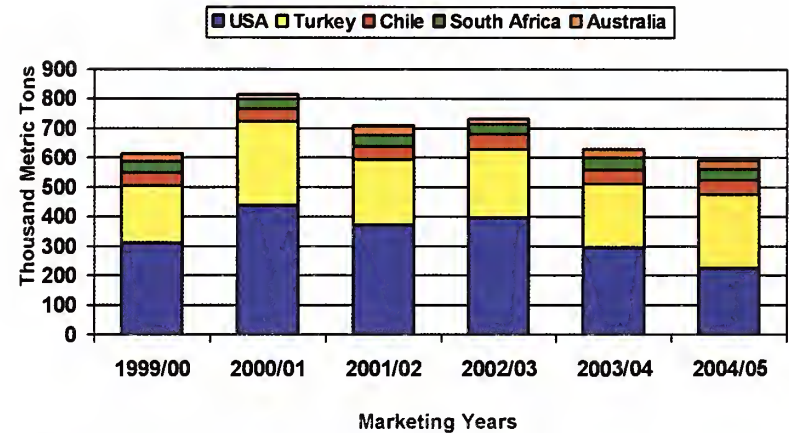


Source: Bureau of the Census, DOC

The U.S. and World Situation: Raisins

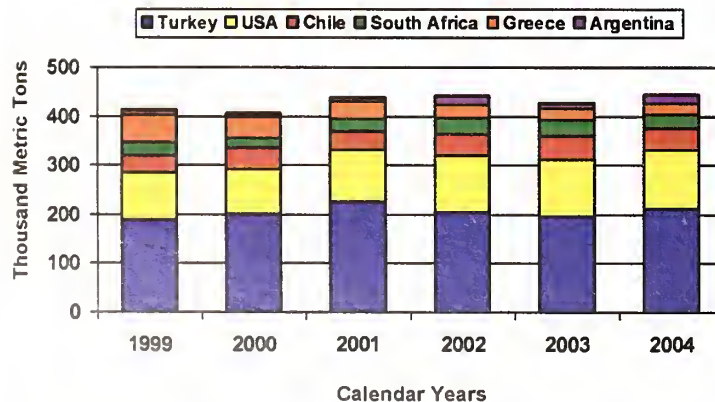
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

Major Raisin Producers



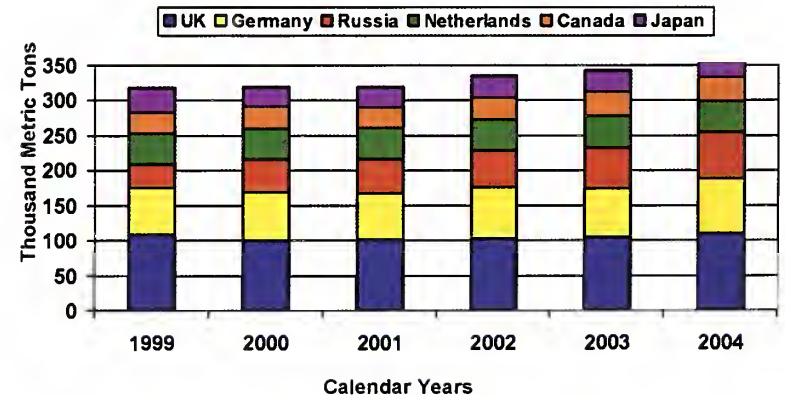
Source: U.S. Agricultural Attaché Reports

Top Raisin Exporters



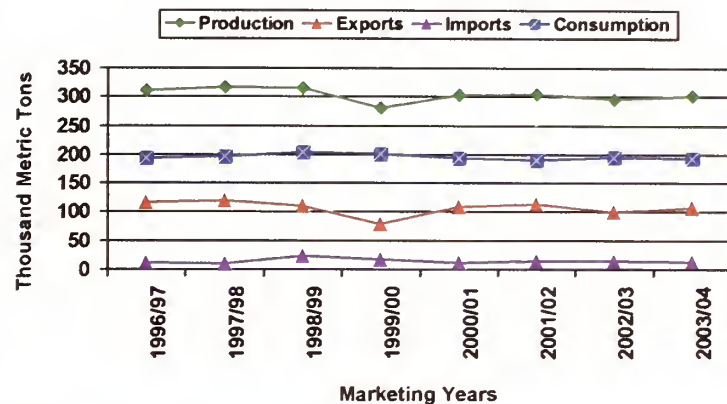
Source: Global Trade Atlas

Top Raisin Importers



Source: Global Trade Atlas

The U.S. Raisin Market



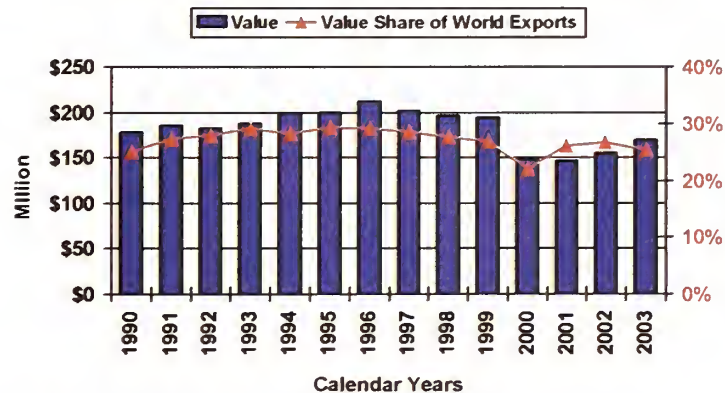
Source: Economic Research Service, USDA
Note- Marketing year is August-July.

U.S. Volume Trade in Raisins



Source: Bureau of the Census, DOC
Note-Marketing year is August-July.

U.S. Raisin Exports: Value and Export Value Share



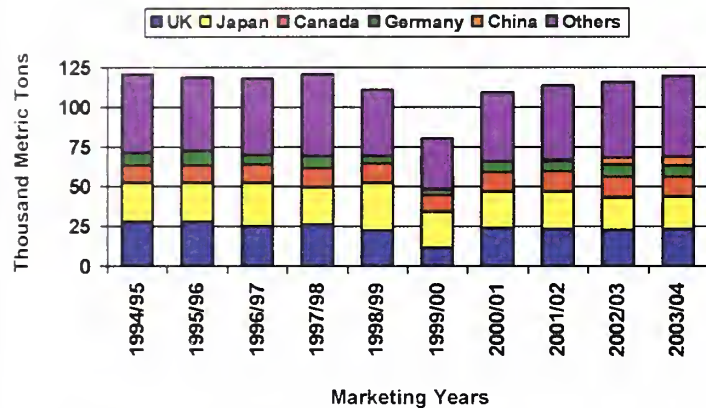
Source: Food and Agriculture Organization (FAO) of the United Nations

U.S. Raisin Exports: Volume and Export Volume Share



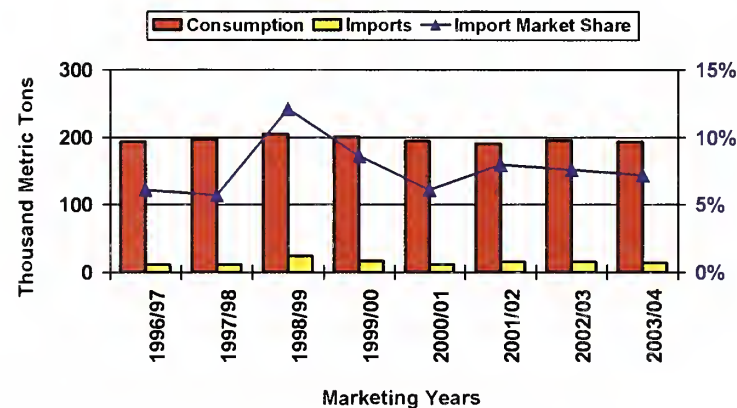
Source: Food and Agriculture Organization (FAO) of the United Nations

Destination of U.S. Raisin Exports



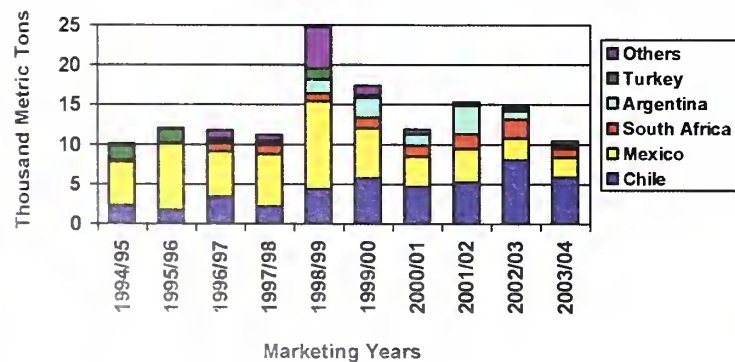
Source: Bureau of the Census, DOC

U.S. Raisin Imports and Share of Domestic Consumption



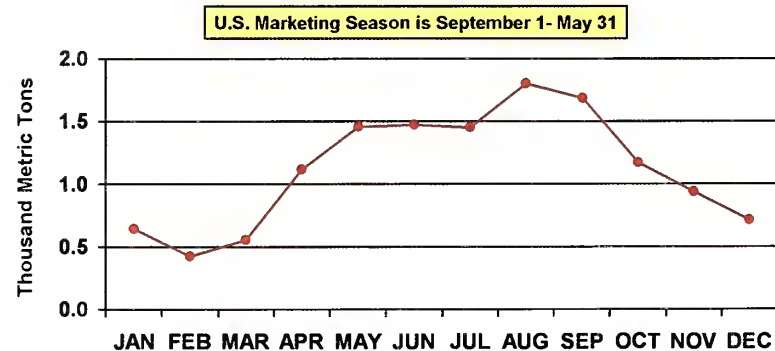
Source: Economic Research Service, USDA and Bureau of the Census, DOC

Origin of U.S. Raisin Imports



Source: Bureau of the Census, DOC

U.S. Monthly Imports of Raisins (Average 2000-2004)

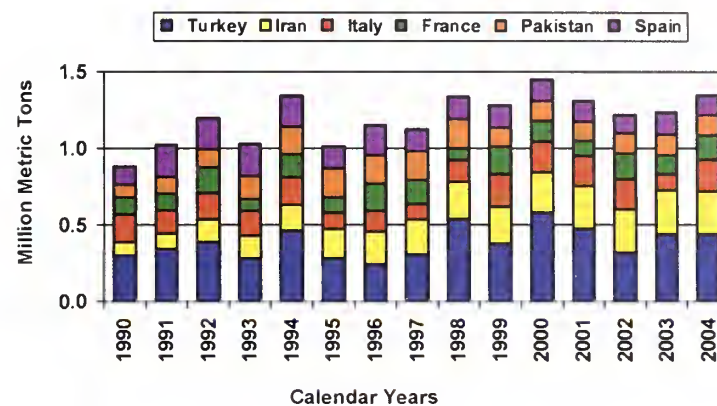


Source: Bureau of the Census, DOC

The U.S. and World Situation: Stone Fruits

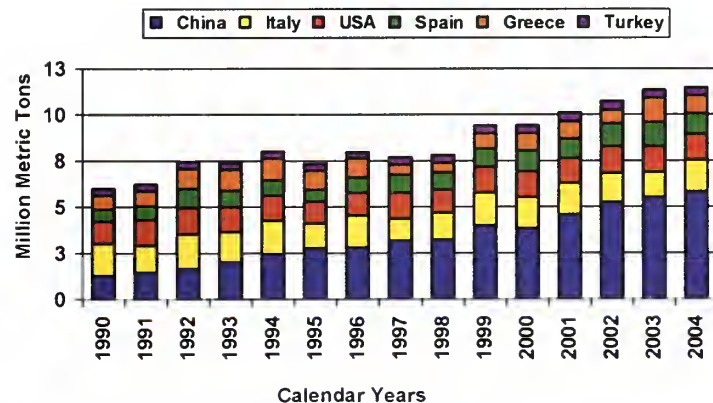
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

Top Apricot Producers



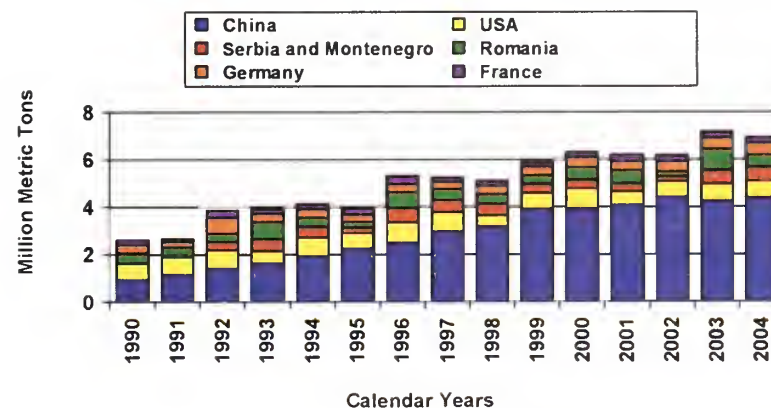
Source: Food and Agriculture Organization (FAO) of the United Nations

Top Peach and Nectarine Producers



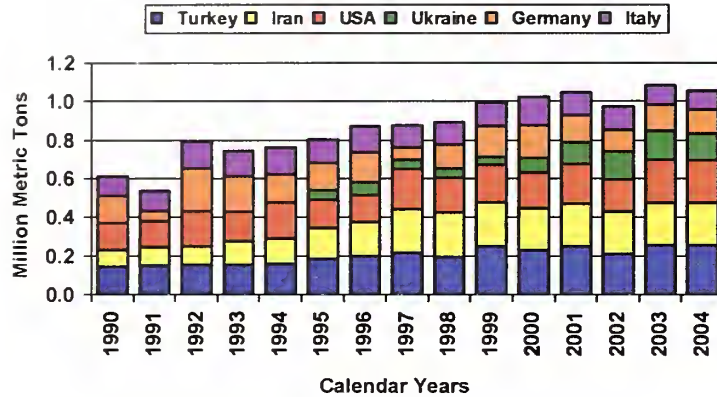
Source: Food and Agriculture Organization (FAO) of the United Nations

Top Plum Producers



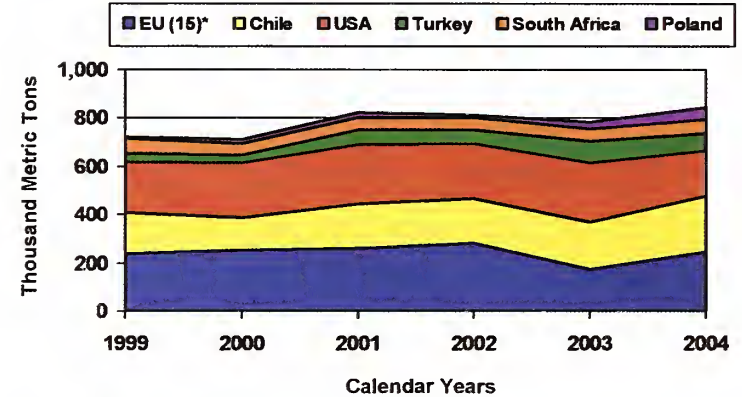
Source: Food and Agriculture Organization (FAO) of the United Nations

Top Cherry Producers



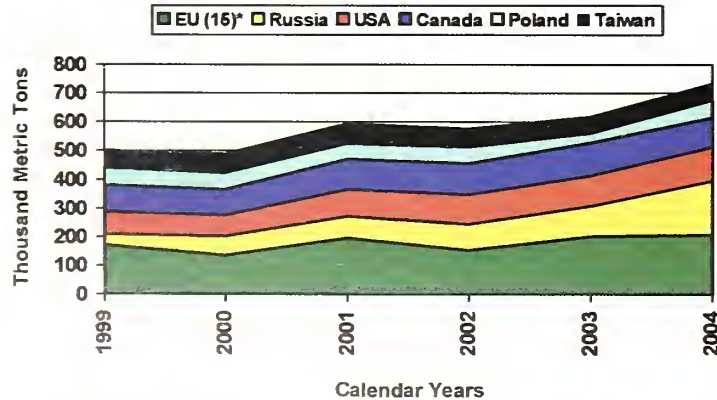
Source: Food and Agriculture Organization (FAO) of the United Nations

Major Exporters of Stone Fruits



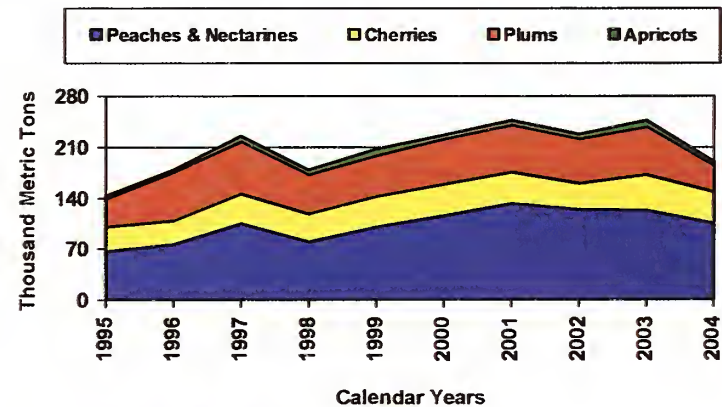
Source: Global Trade Atlas
*EU-15 excludes intra-trade

Major Stone Fruit Importers



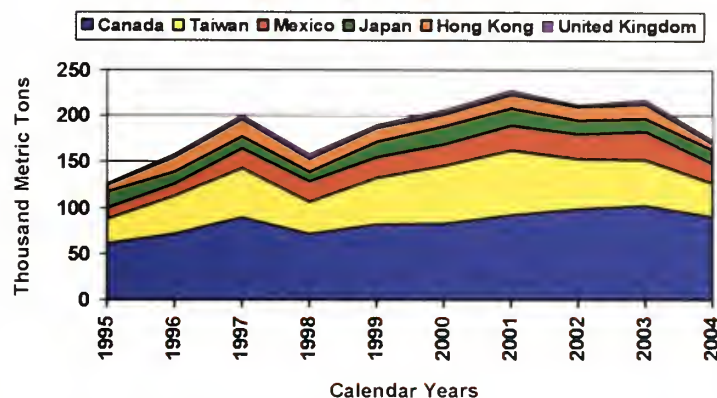
Source: Global Trade Atlas
*EU-15 excludes intra-trade

U.S. Stone Fruit Exports by Type



Source: Bureau of the Census, DOC

Top Export Markets for U.S. Stone Fruits



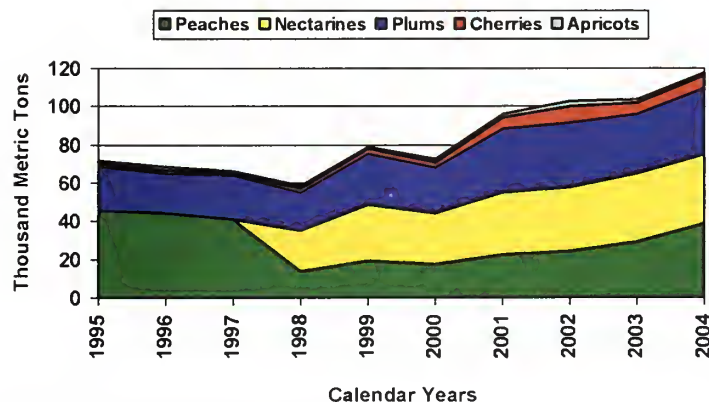
Source: Bureau of the Census, DOC

Global Stone Fruit Export Value and U.S. Share of World Trade



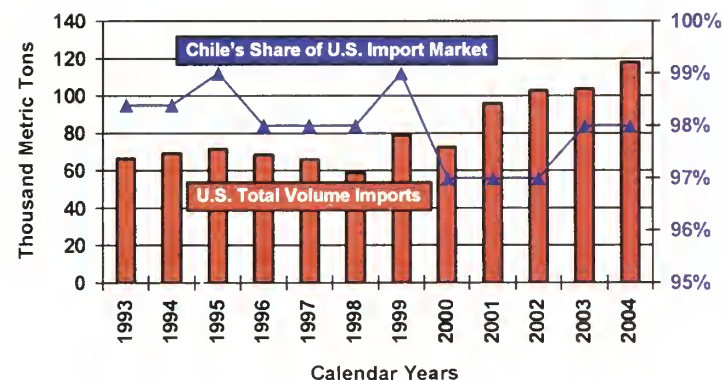
Source: Food and Agriculture Organization (FAO) of the United Nations
Note- Excludes EU Intra Trade.

U.S. Stone Fruit Imports by Type



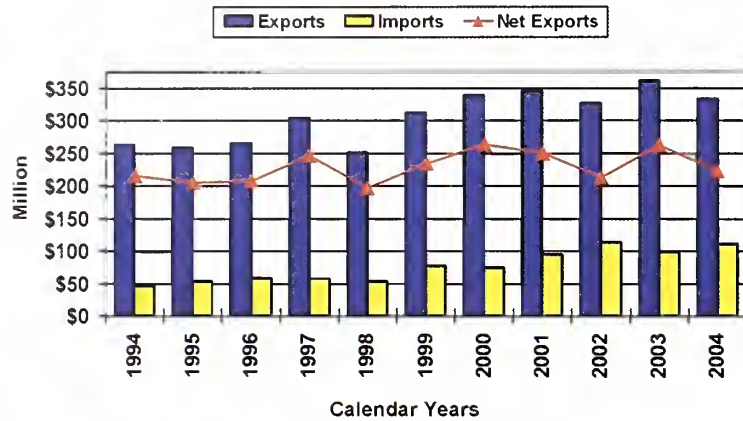
Source: Bureau of the Census, DOC

Chile's Share of the U.S. Stone Fruit Import Market



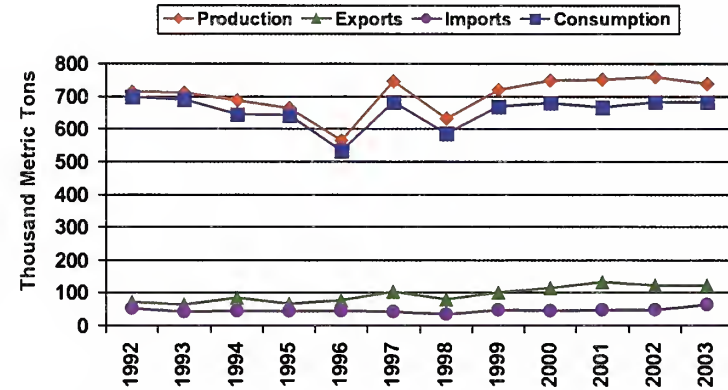
Source: Bureau of the Census, DOC

U.S. Value Trade in Stone Fruit



Source: Bureau of the Census, DOC

U.S. Fresh Peach and Nectarine Market

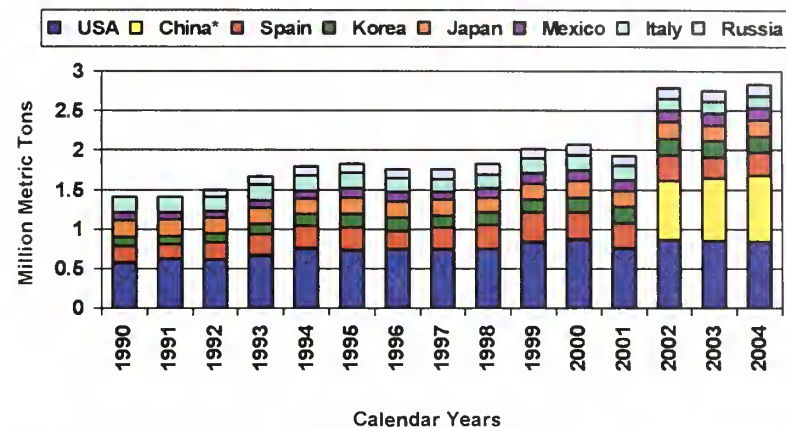


Source: Economic Research Service, National Agricultural Statistics Service, USDA
Bureau of the Census, DOC

The U.S. and World Situation: Strawberries

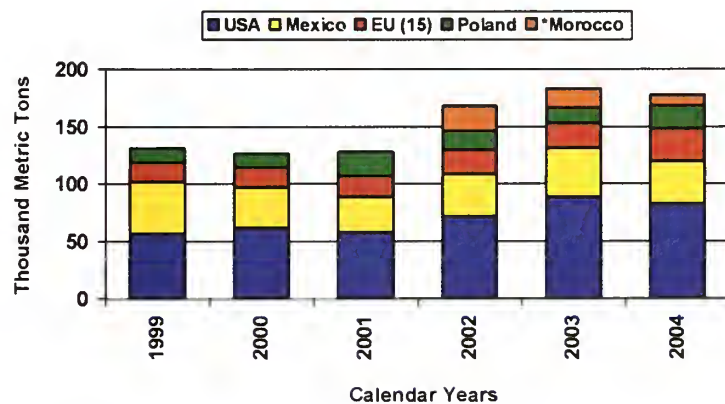
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

Major Strawberry Producers



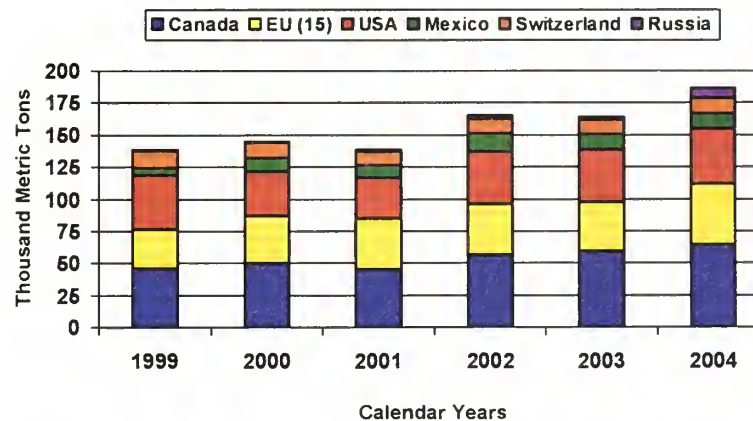
Source: Food and Agriculture Organization (FAO) of the United Nations
*China data source: USDA-FAS; only available for 2002-2004

Top Fresh Strawberry Exporters



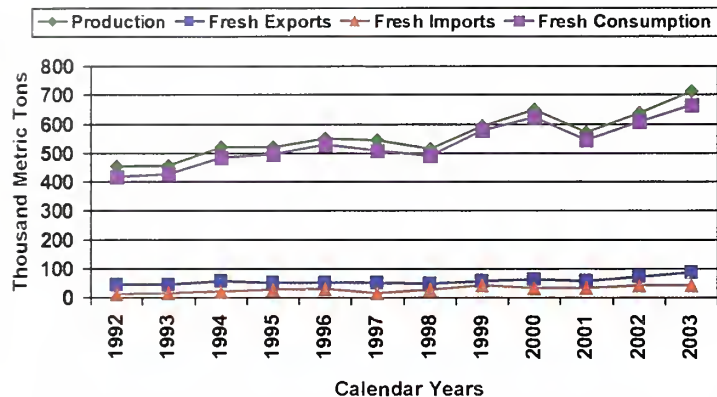
Source: Global Trade Atlas
*Note: Morocco data for 1999-2001 not available

Top Fresh Strawberry Importers



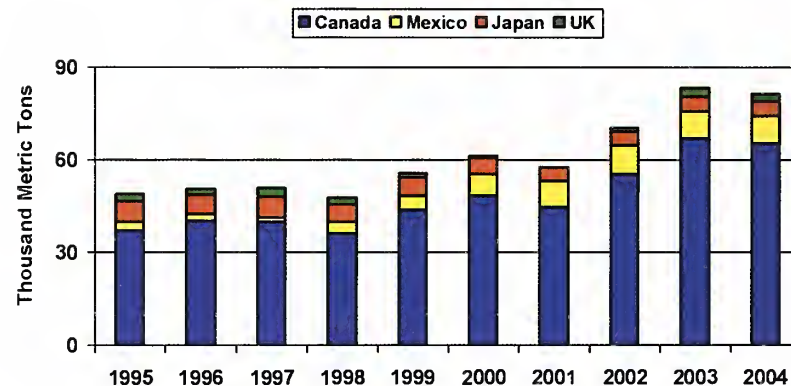
Source: Global Trade Atlas

The U.S. Fresh Strawberry Market



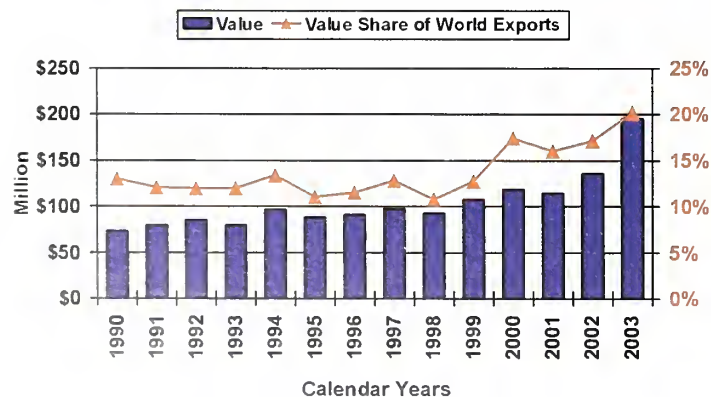
Source: Economic Research Service, National Agricultural Statistics Service, USDA
Bureau of the Census, DOC

Top U.S. Fresh Strawberry Export Markets



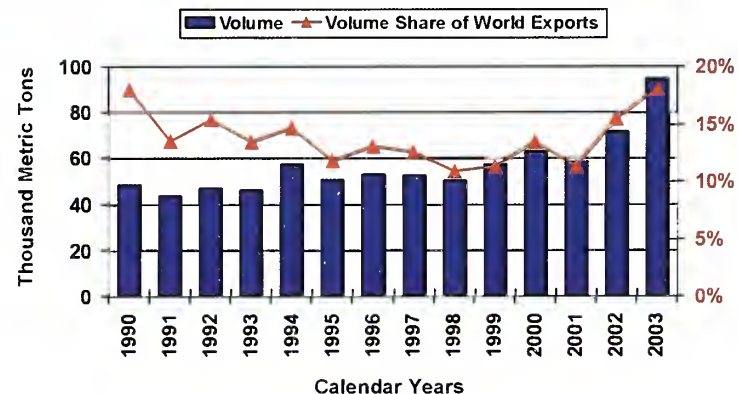
Source: Bureau of the Census, DOC

U.S. Fresh Strawberry Exports: Value and Export Value Share



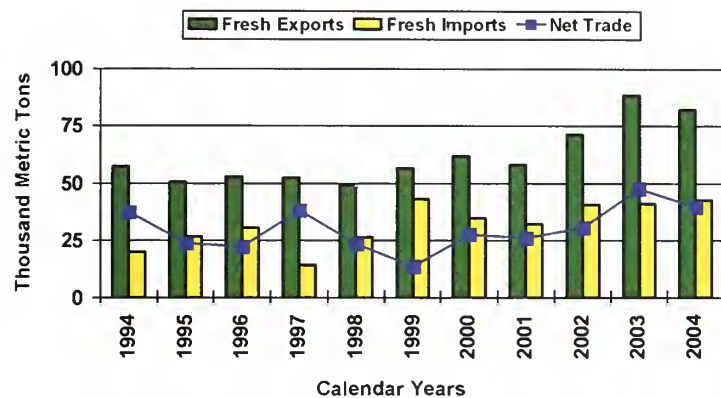
Source: Food and Agriculture Organization (FAO) of the United Nations

U.S. Fresh Strawberry Exports: Volume and Export Volume Share



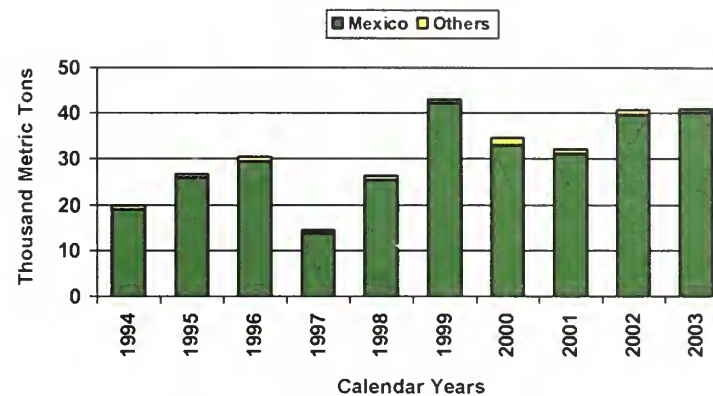
Source: Food and Agriculture Organization (FAO) of the United Nations

U.S. Volume Trade in Fresh Strawberries



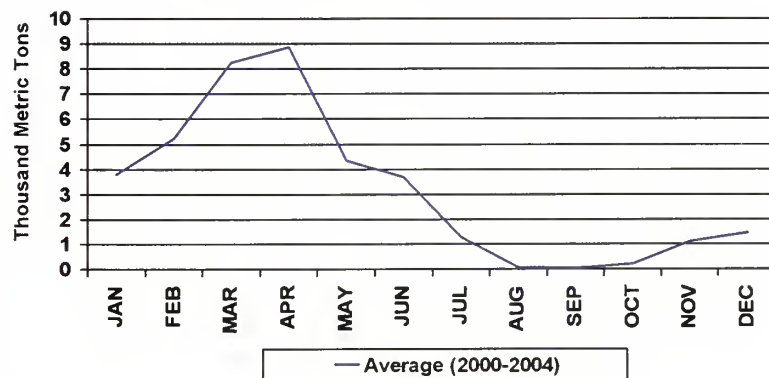
Source: Bureau of the Census, DOC

U.S. Fresh Strawberry Imports



Source: Bureau of the Census, DOC

U.S. Monthly Strawberry Imports

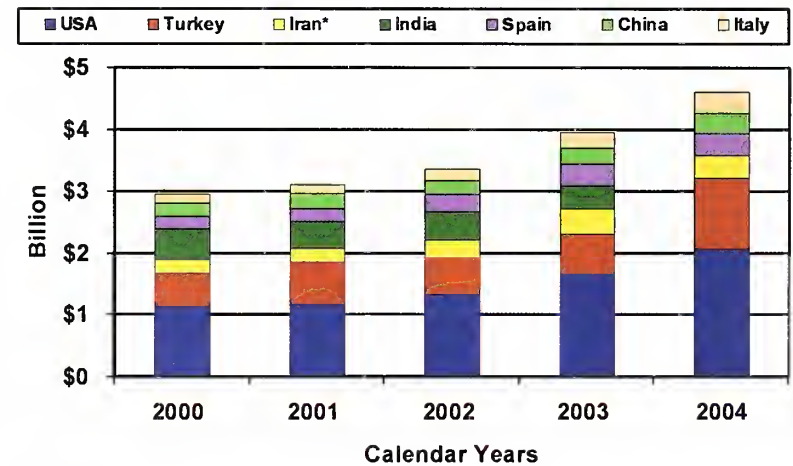


Source: Bureau of the Census, DOC

The U.S. and World Edible Tree Nut Trade Overview

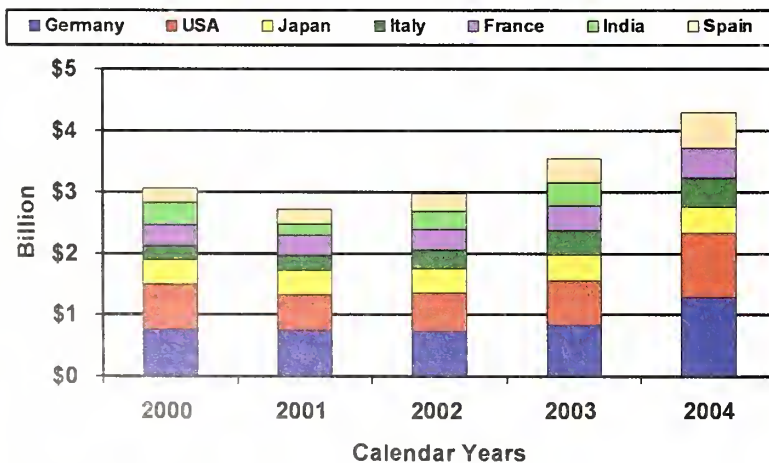
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

Leading Edible Tree Nut Exporters



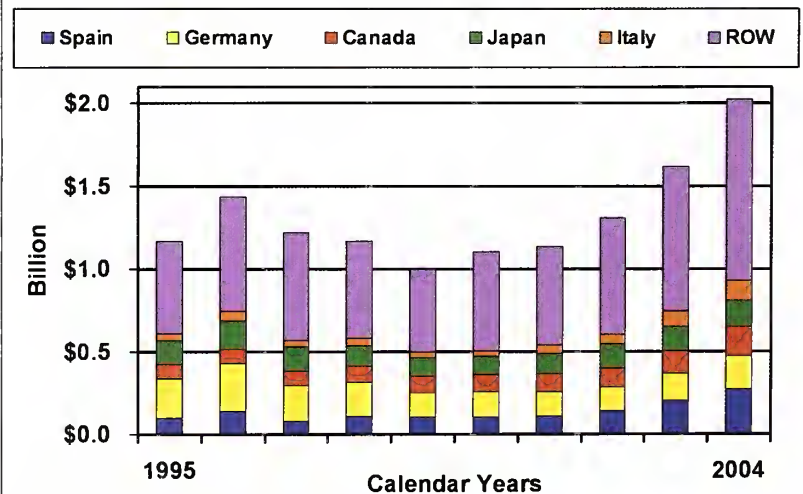
Source: Global Trade Atlas
* Based on reported imports.

Leading Edible Tree Nut Importers



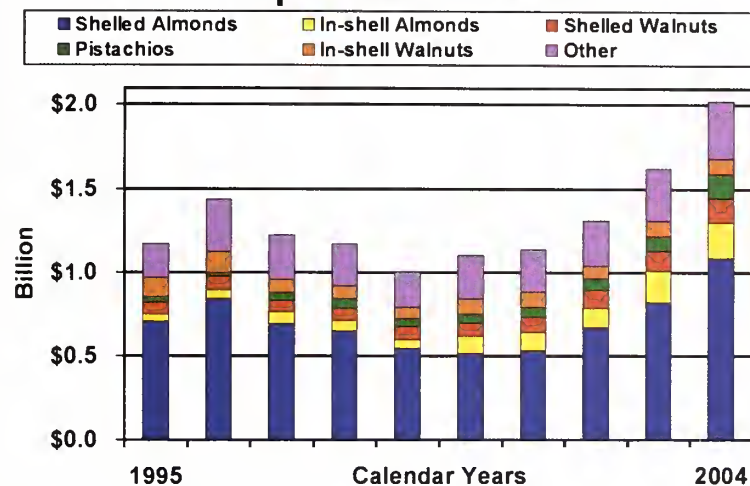
Source: Global Trade Atlas
* Based on reported imports.

U.S. Edible Tree Nut Export Markets



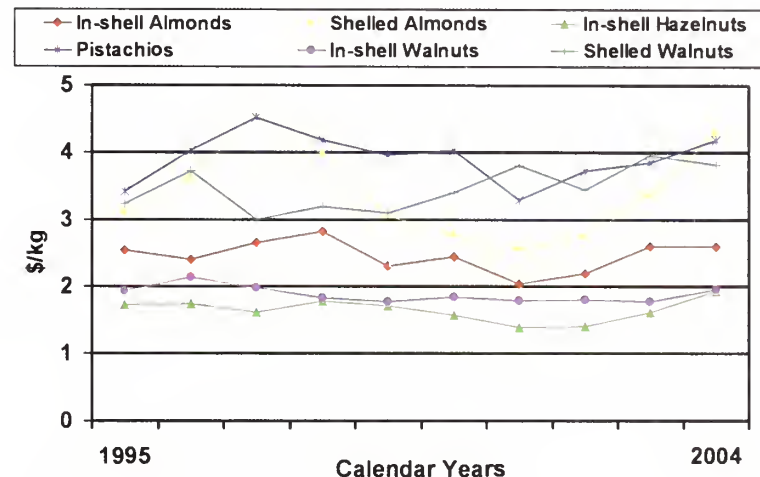
Source: Bureau of the Census, DOC

U.S. Edible Tree Nut Export Market Mix



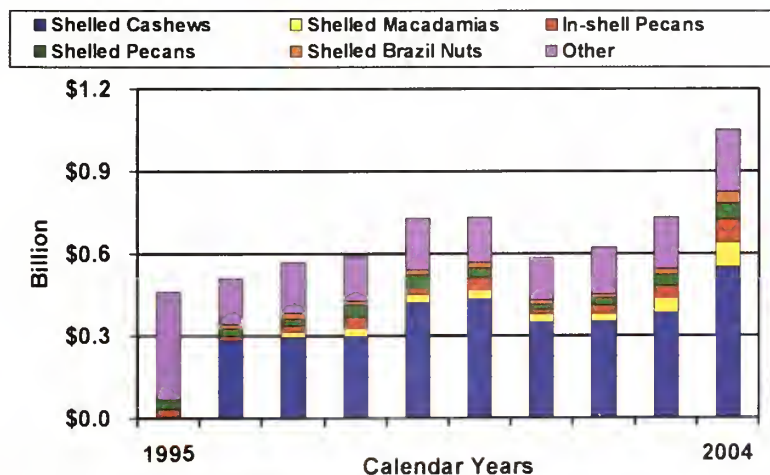
Source: Bureau of the Census, DOC

U.S. Export Price of Selected Tree Nuts (HTS 0802)



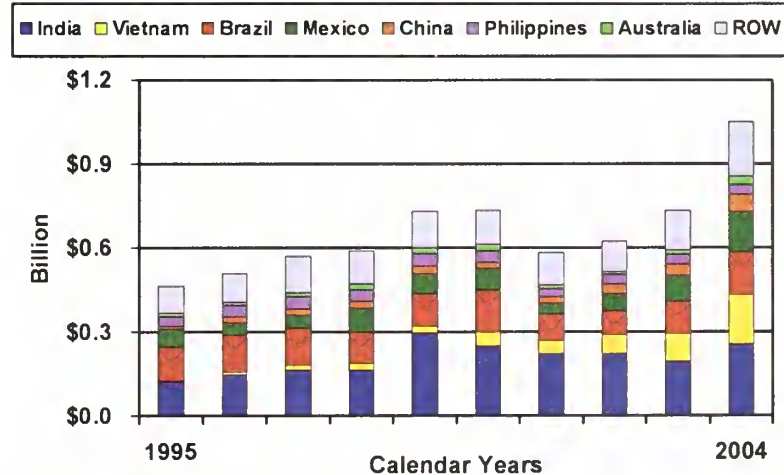
Source: Bureau of the Census, DOC

U.S. Edible Tree Nut Import Market Mix



Source: Bureau of the Census, DOC

U.S. Edible Tree Nut Imports by Supplier

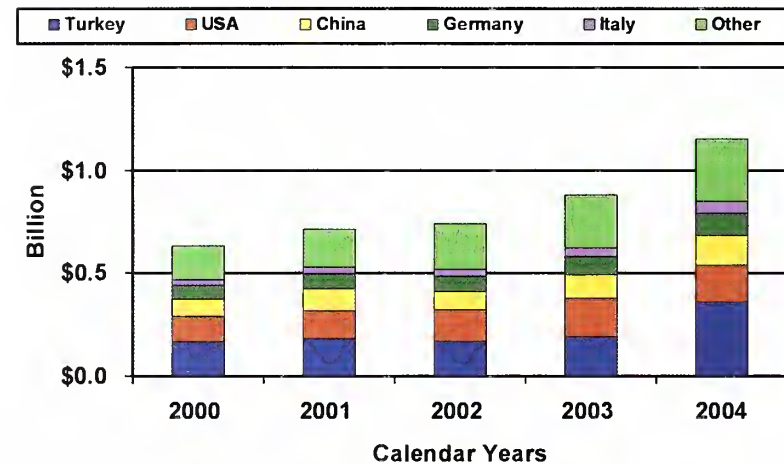


Source: Bureau of the Census, DOC

The U.S. and World Processed Tree Nut Trade Overview

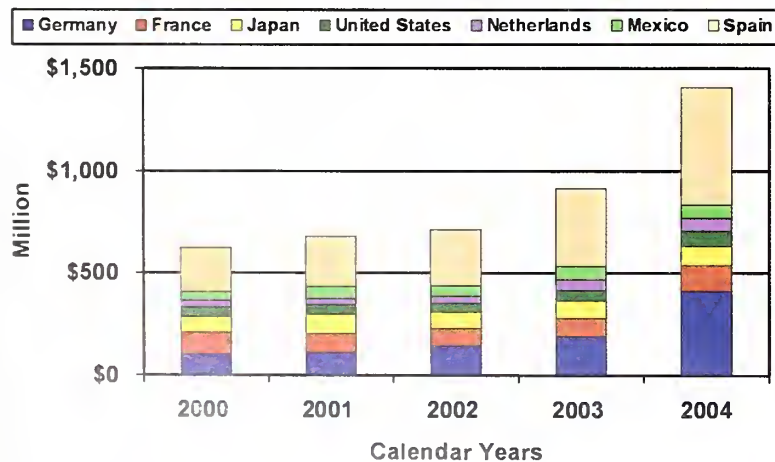
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division
April 2005

Leading Processed Tree Nut Exporters



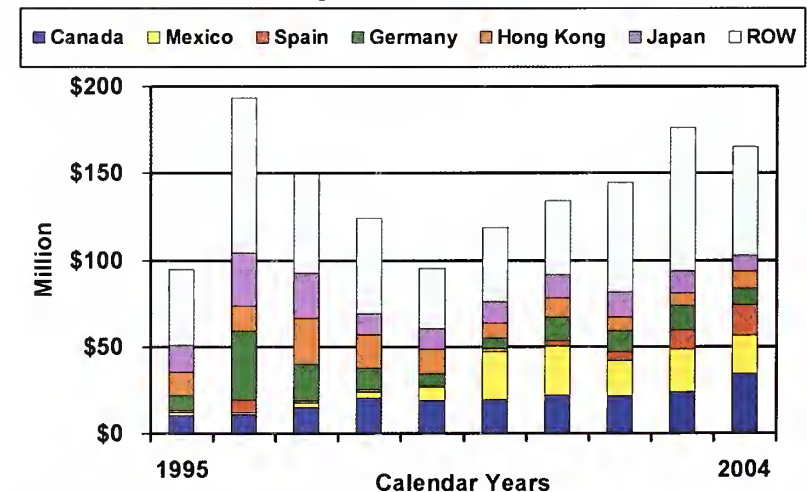
Source: Global Trade Atlas

Leading Processed Tree Nut Importers



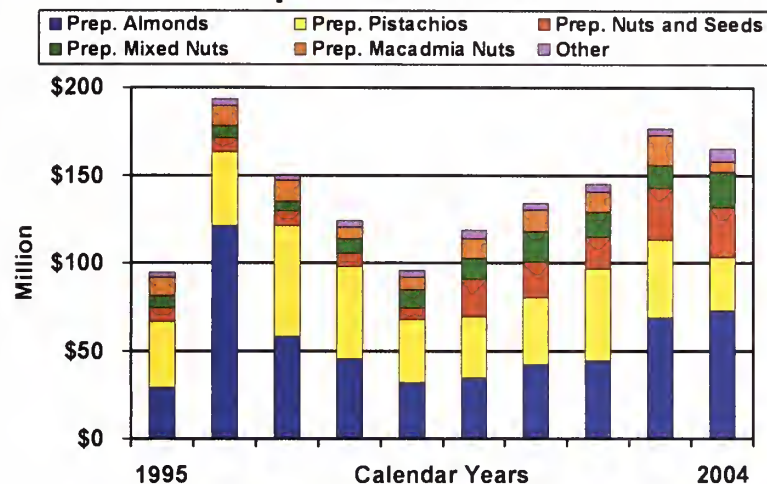
Source: Global Trade Atlas

U.S. Processed Tree Nut Export Markets



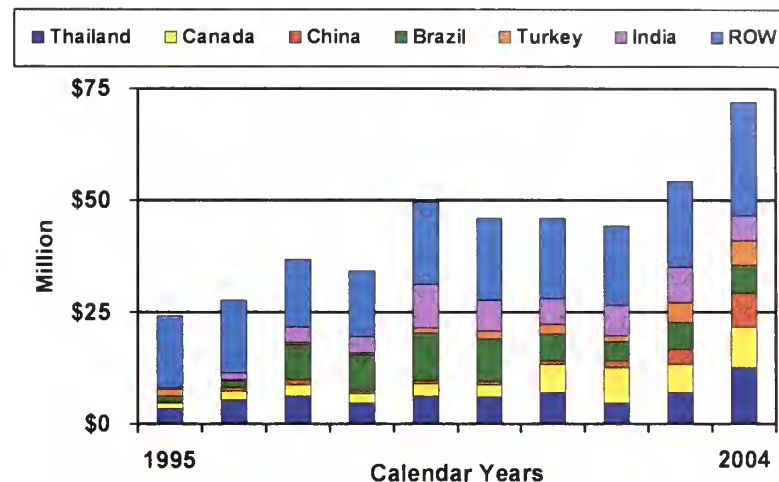
Source: Bureau of the Census, DOC

U.S. Processed Tree Nut Export Market Mix



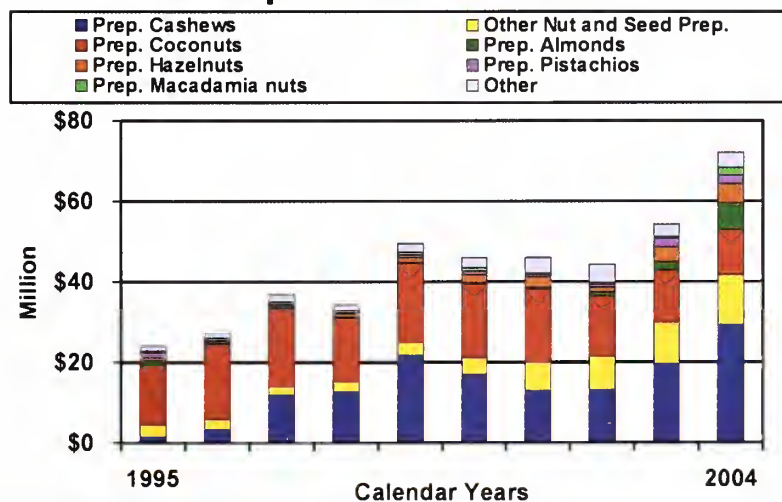
Source: Bureau of the Census, DOC

U.S. Edible Tree Nut Imports by Supplier



Source: Bureau of the Census, DOC

U.S. Edible Tree Nut Imports Market Mix

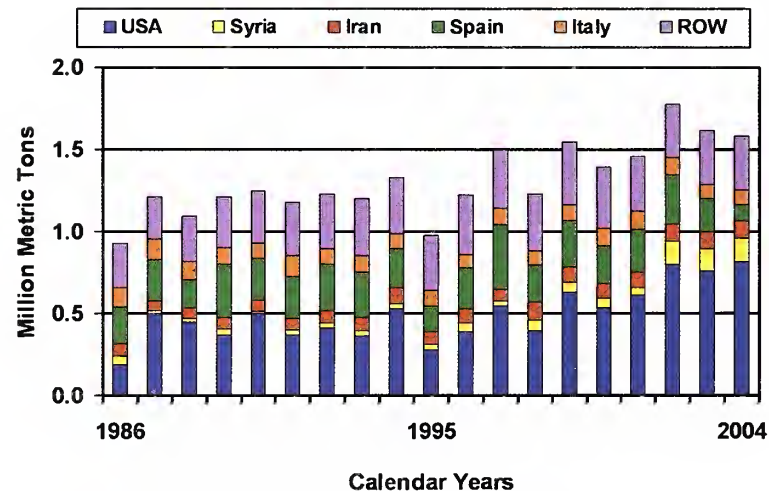


Source: Bureau of the Census, DOC

The U.S. and World Situation: Almonds

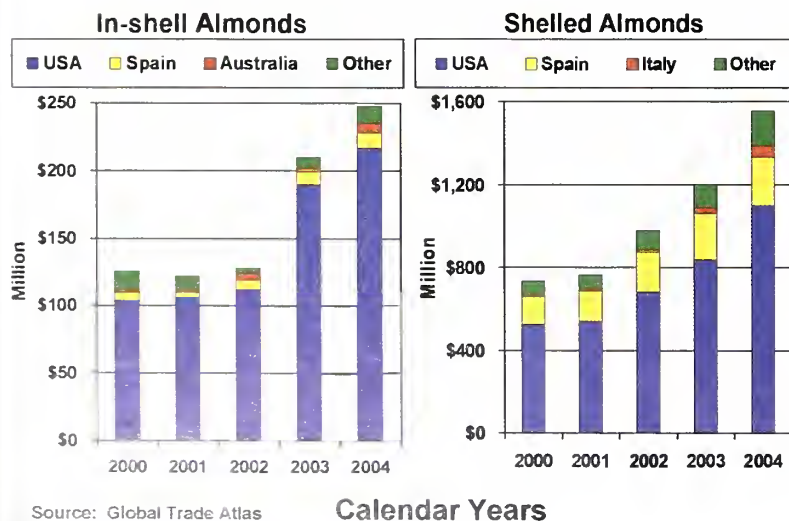
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

Global Almond Production

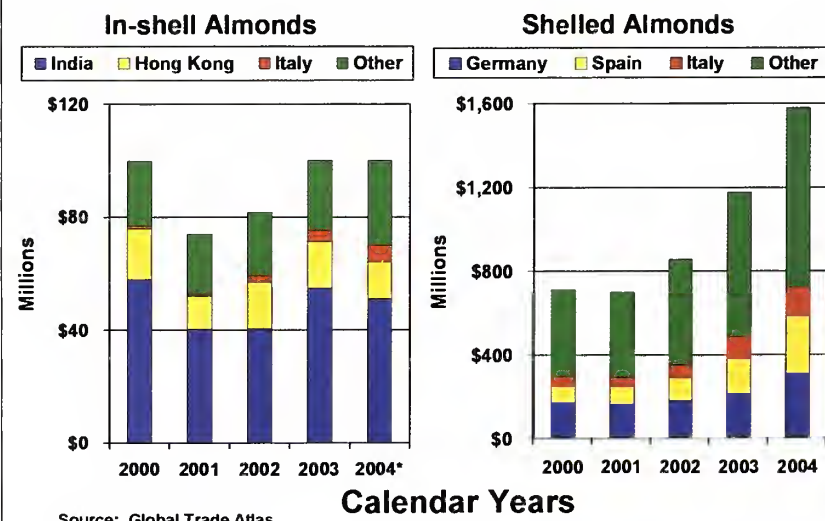


Source: Food and Agriculture Organization (FAO) of the United Nations

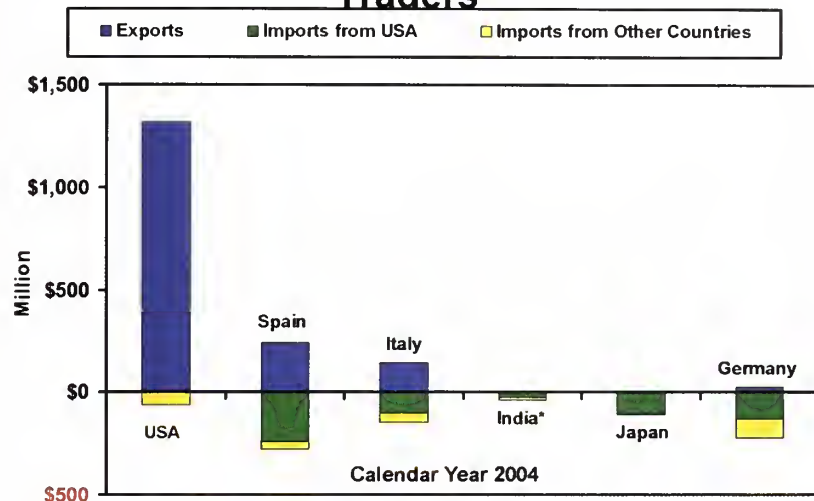
Top Exporters of Almonds



Top Importers of Almonds

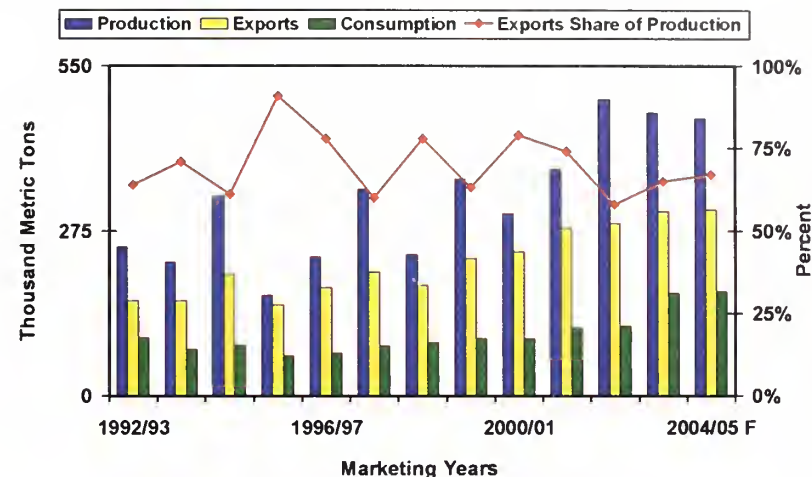


Trade Balance Among Key Almond Traders



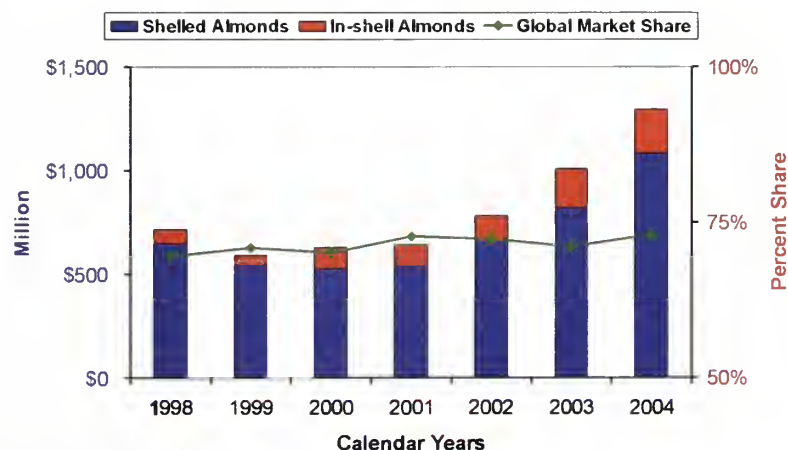
Source: Global Trade Atlas. Includes shelled and in-shell almonds. * Indicates 9 months of data

U.S. Almond Production, Consumption, and Exports



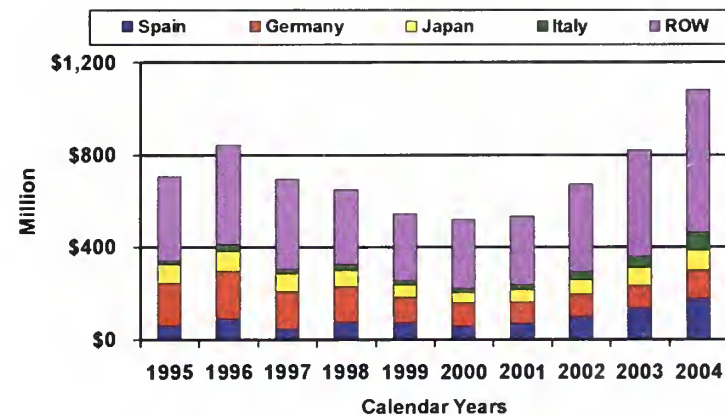
Source: Economic Research Service, USDA. Imports are negligible.

U.S. Almond Exports and Global Market Share



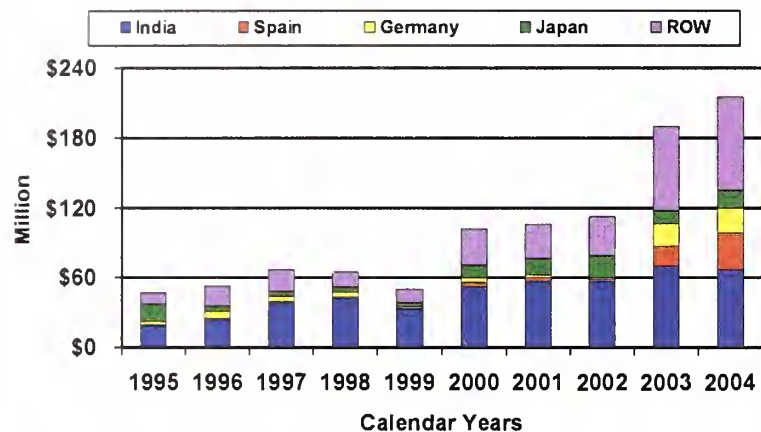
Source: Global Trade Atlas

Top U.S. Shelled Almond Export Markets



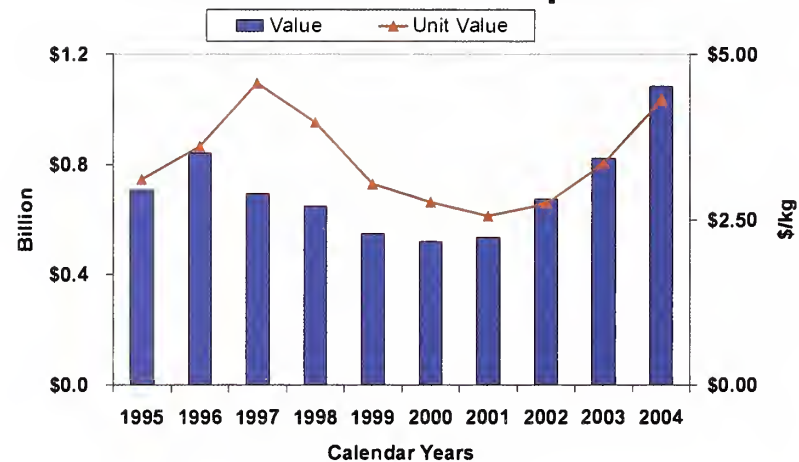
Source: Bureau of the Census, DOC

Top U.S. In-shell Almond Export Markets



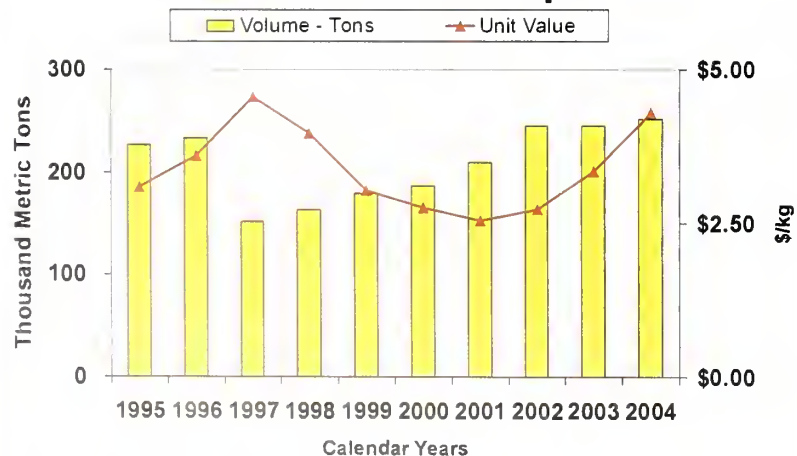
Source: Bureau of the Census, DOC

Value and Unit Value of U.S. Shelled Almond Exports



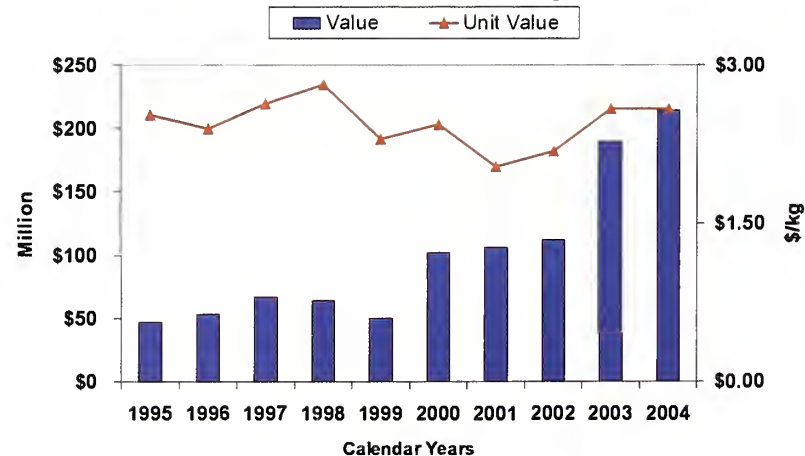
Source: Bureau of the Census, DOC

Volume and Unit Value of U.S. Shelled Almond Exports



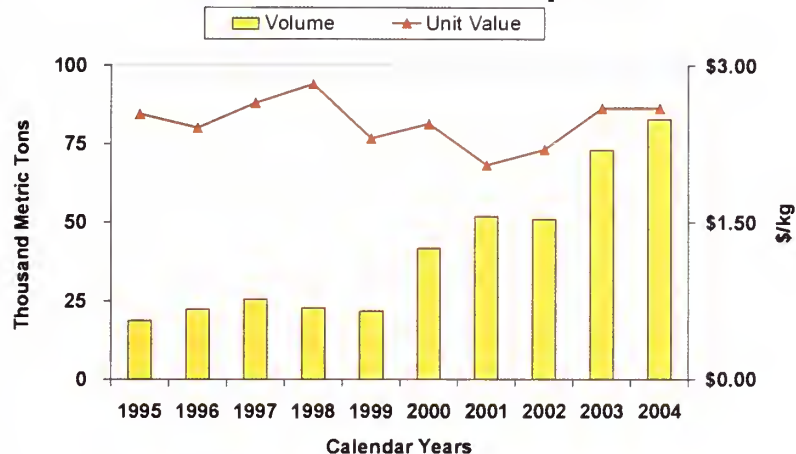
Source: Bureau of the Census, DOC

Value and Unit Value of U.S. In-shell Almond Exports



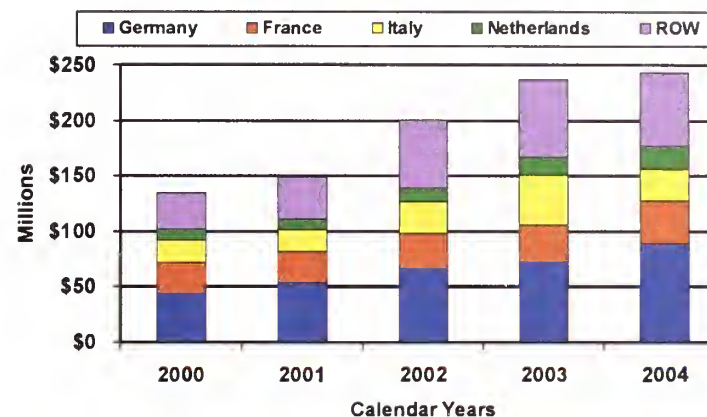
Source: Bureau of the Census, DOC

Volume and Unit Value of U.S. In-shell Almond Exports



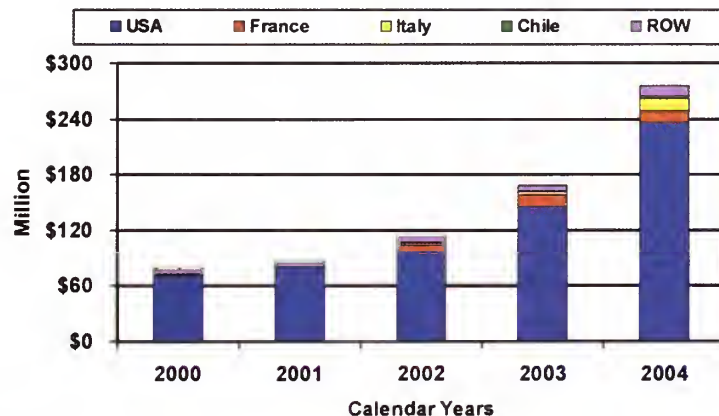
Source: Bureau of the Census, DOC

Spain's Top Almond Export Markets



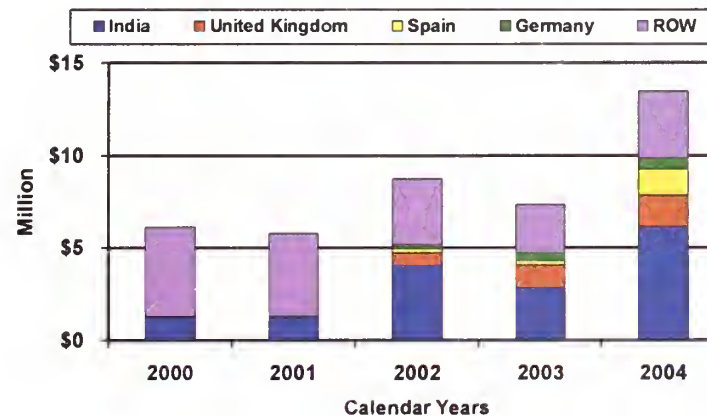
Source: Global Trade Atlas

Spain's Top Almond Suppliers



Source: Global Trade Atlas

Australia's Top Almond Export Markets

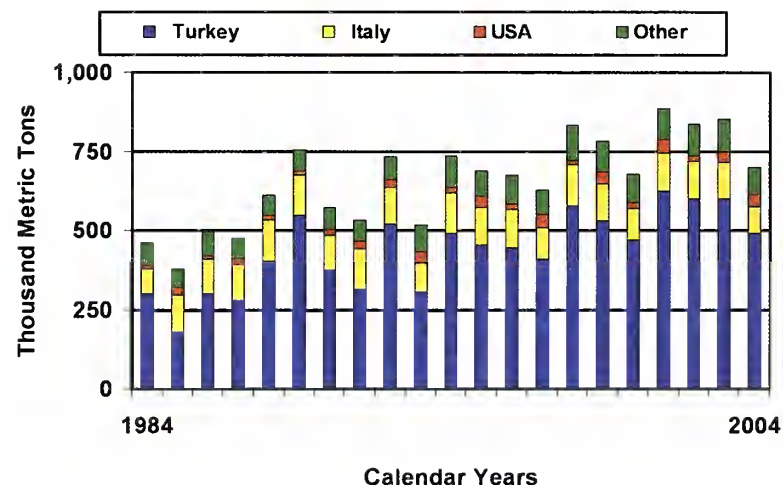


Source: Global Trade Atlas

The U.S. and World Situation: Hazelnuts

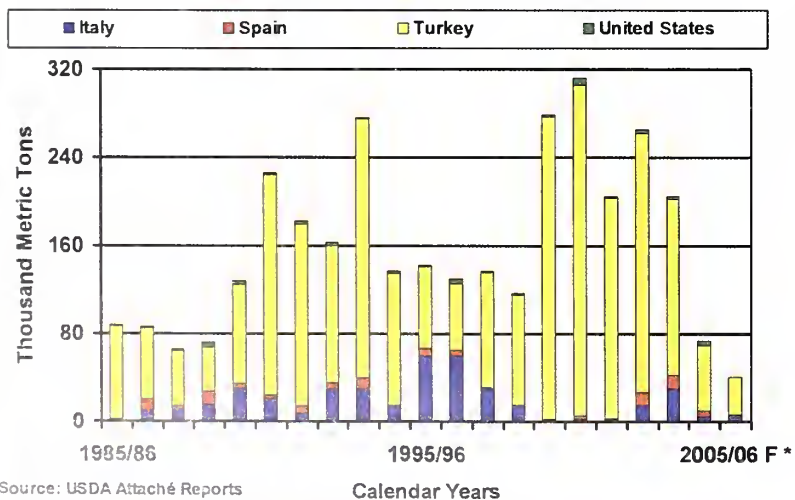
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

Global Hazelnut Production

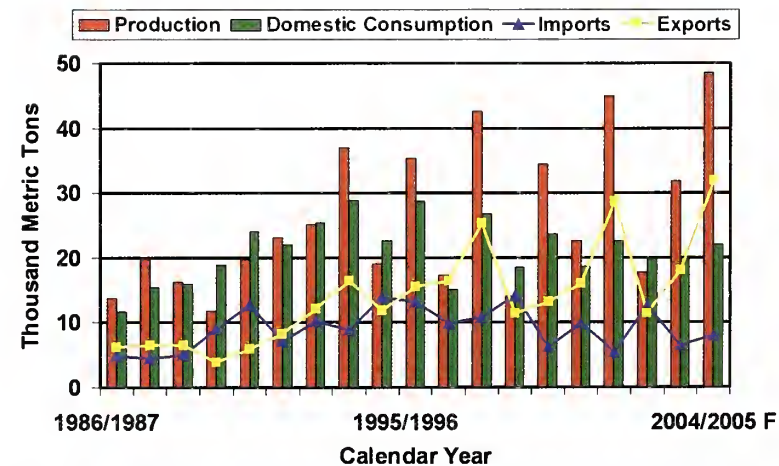


Source: Food and Agriculture Organization (FAO) of the United Nations

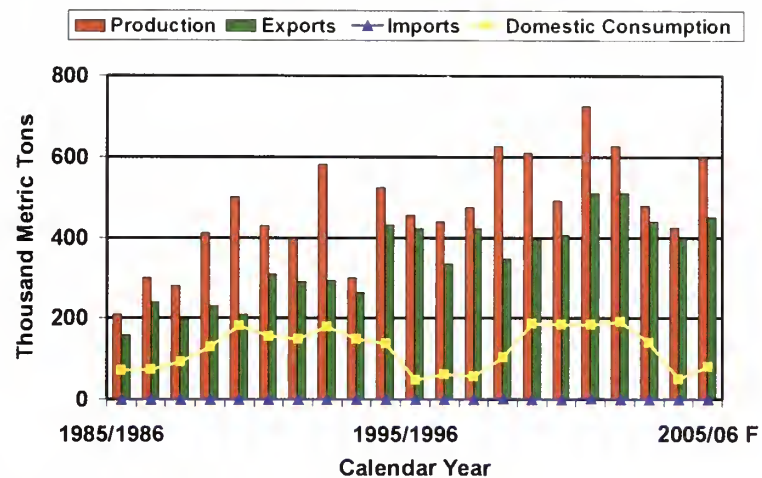
Beginning Stocks in Key Suppliers



U.S. Hazelnut Production, Utilization, and Trade

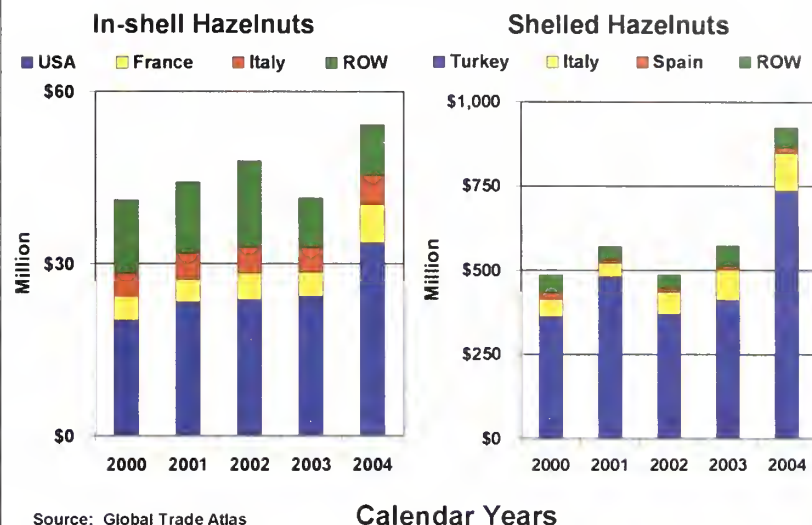


Turkey's Hazelnut Production, Utilization, and Trade



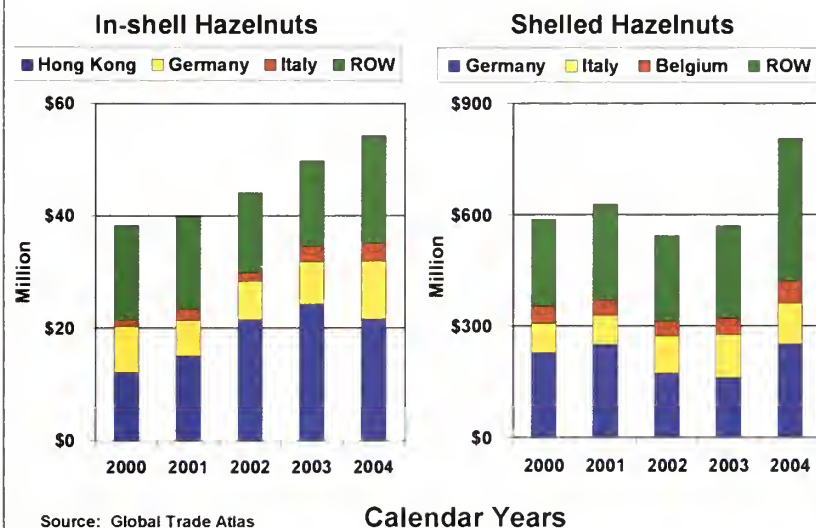
Source: USDA Attaché Reports Note: F=forecast

Top Exporters of Hazelnuts



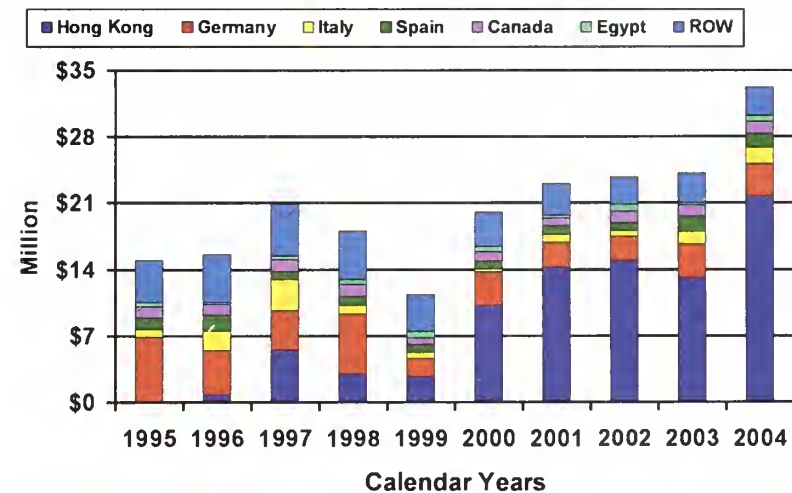
Source: Global Trade Atlas

Top Importers of Hazelnuts



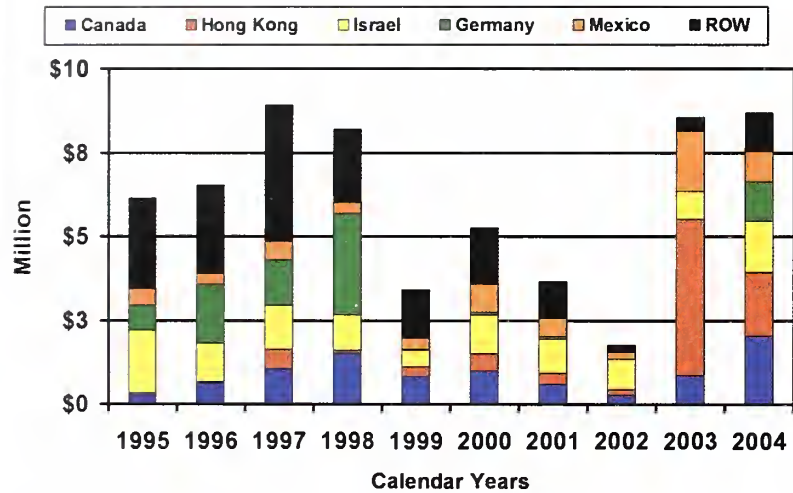
Source: Global Trade Atlas

Top U.S. In-shell Hazelnut Export Markets



Source: Bureau of the Census, DOC

Top U.S. Shelled Hazelnut Export Markets

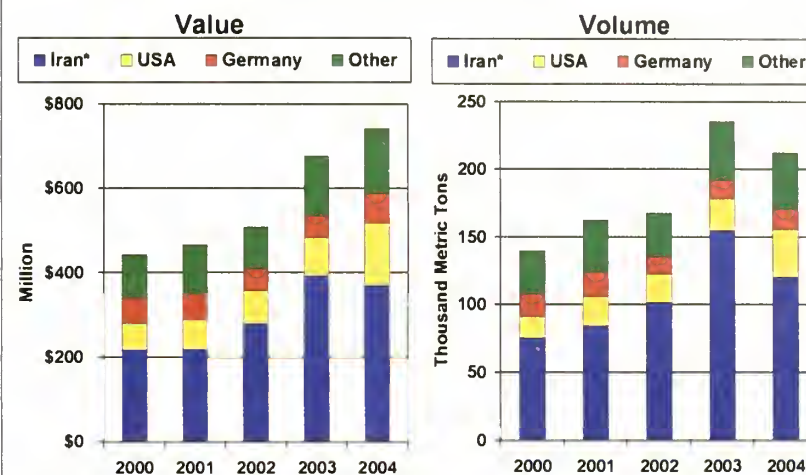


Source: Bureau of the Census, DOC

The U.S. and World Situation: Pistachios

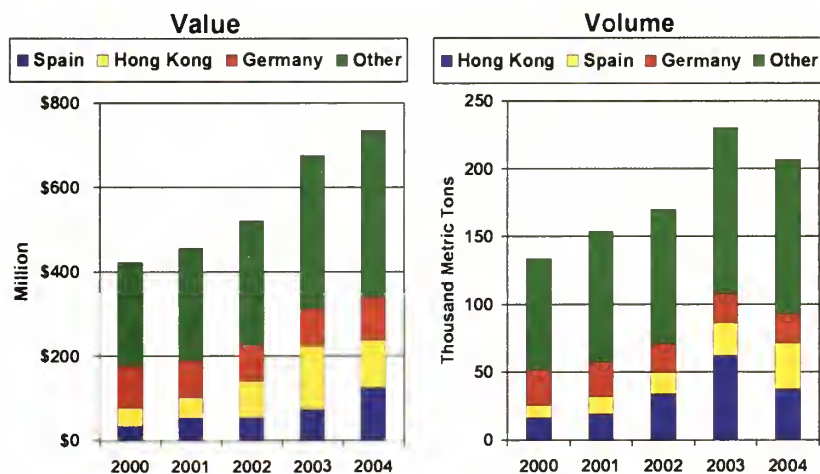
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

Leading Exporters of Pistachios



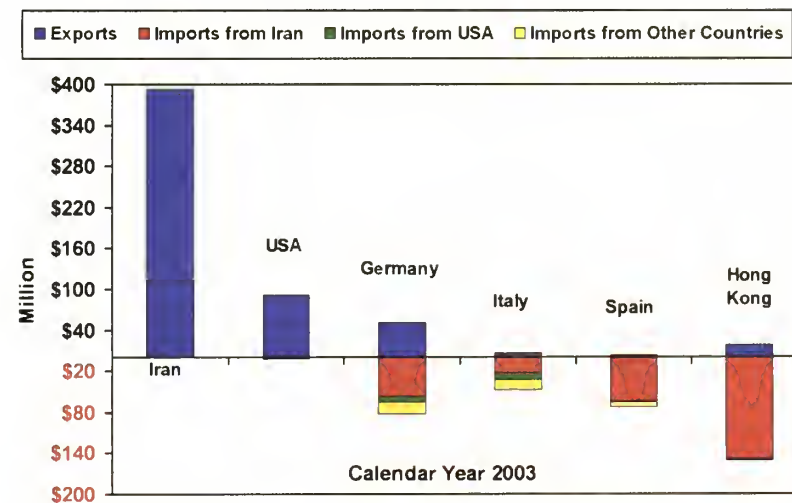
Calendar Years

Top Importers of Pistachios



Calendar Years

Key Pistachio Traders



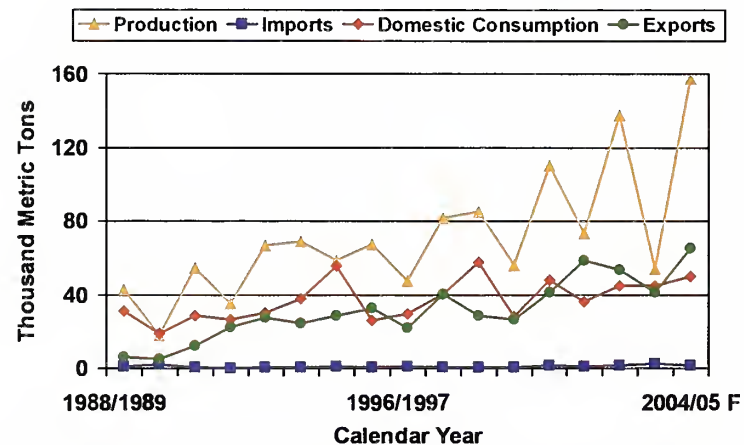
Calendar Year 2003

U.S. Pistachio Trade Balance



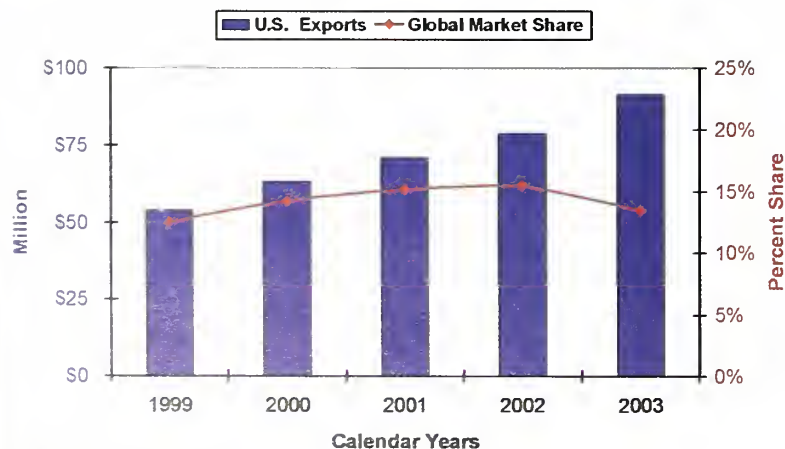
Source: Bureau of the Census, DOC. Data includes shelled and in-shell pistachios.

U.S. Pistachio Production, Consumption, and Trade: In-shell Basis



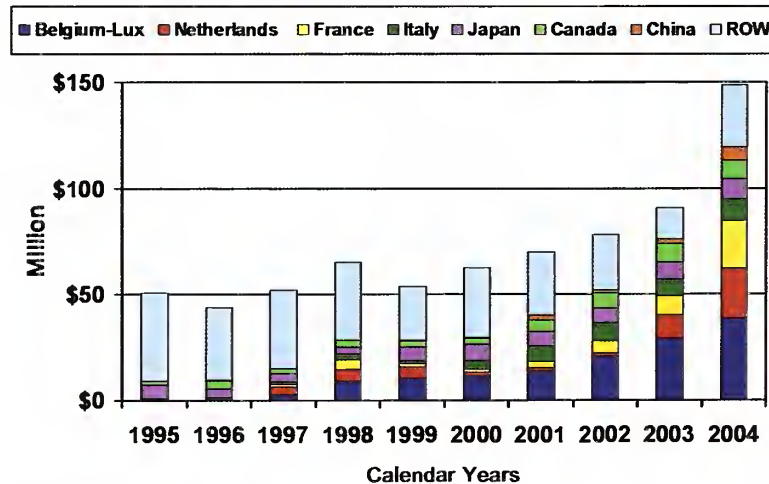
Source: Economic Research Service, USDA. USDA Foreign Agricultural Service, USDA. Imports are negligible. Note: F = forecast

U.S. Pistachio Exports and Global Market Share



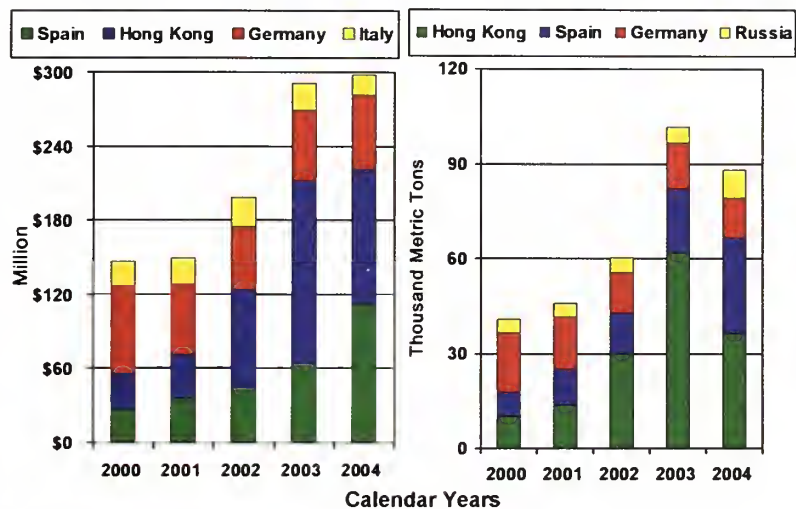
Source: Global Trade Atlas

Top U.S. Pistachio Export Markets



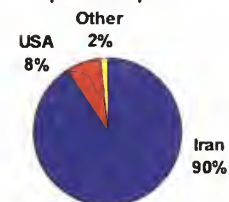
Source: Bureau of the Census, DOC

Top Importers of Iranian Pistachios

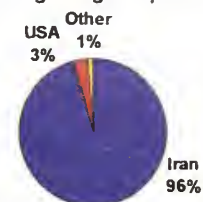


Competition in Key Markets

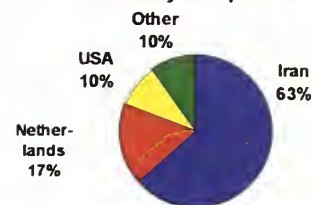
Spain's Imports



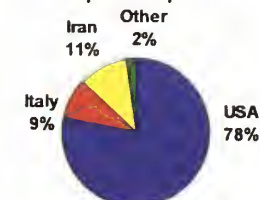
Hong Kong's Imports



Germany's Imports



Japan's Imports

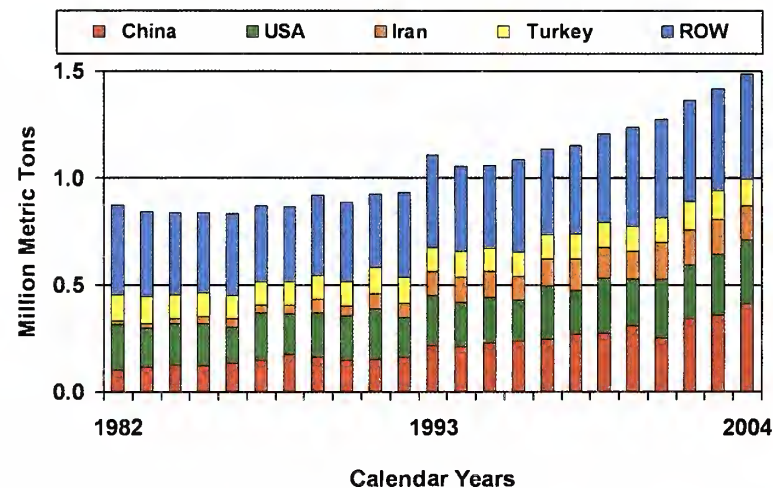


Source: Global Trade Atlas

The U.S. and World Situation: Walnuts

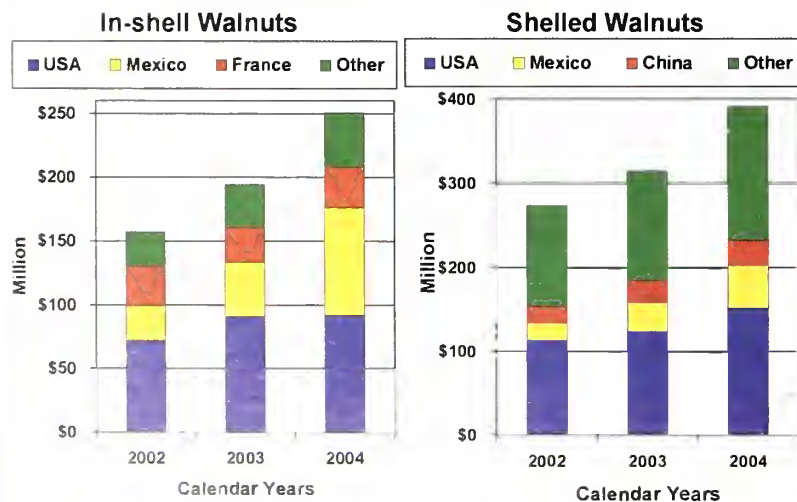
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

Global Walnut Production



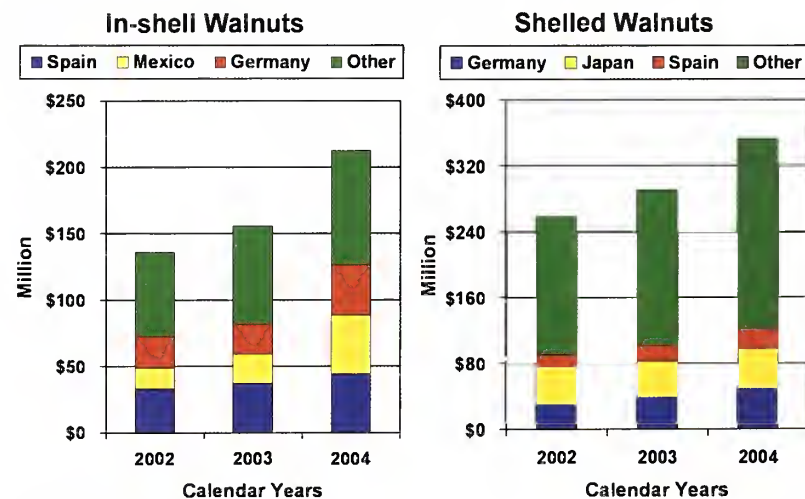
Source: Food and Agriculture Organization (FAO) of the United Nations

Top Exporters of Walnuts



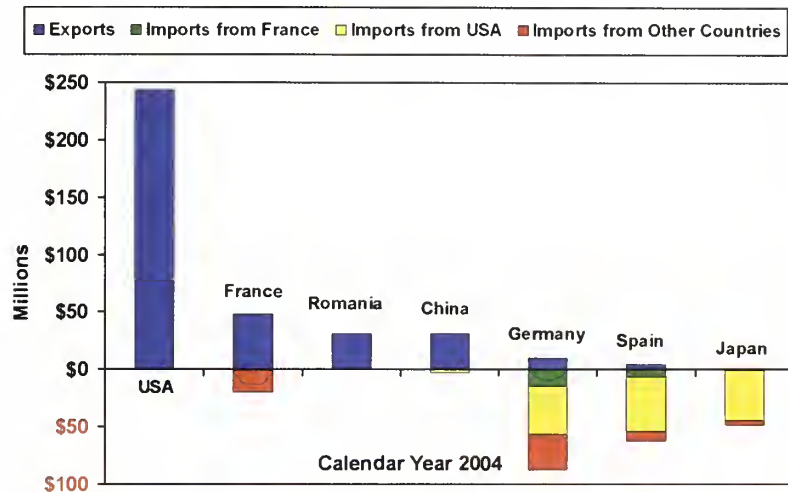
Source: Global Trade Atlas

Top Importers of Walnuts



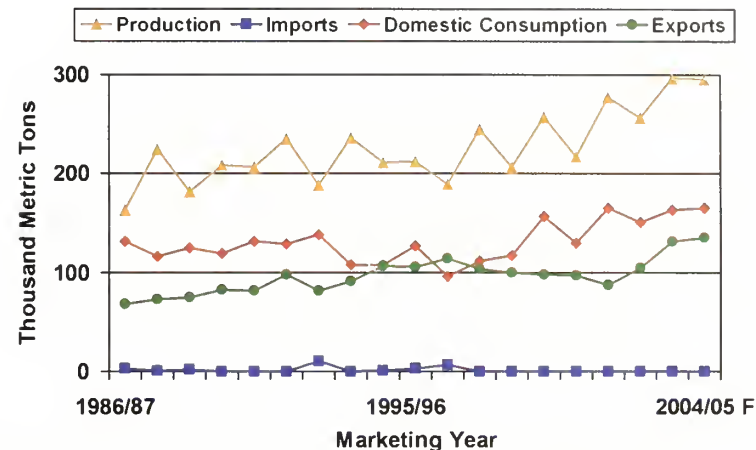
Source: Global Trade Atlas

Key Walnut Traders



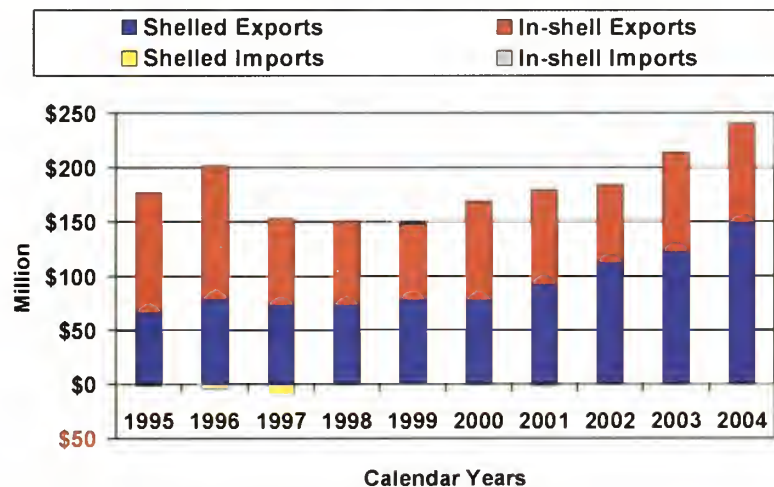
Source: Global Trade Atlas. Includes shelled and in-shell walnuts.

U.S. Walnut Production, Consumption, and Trade: In-shell Basis



Source: Economic Research Service, USDA. USDA Foreign Agricultural Service, USDA.
Note: F = forecast

U.S. Walnut Trade Balance



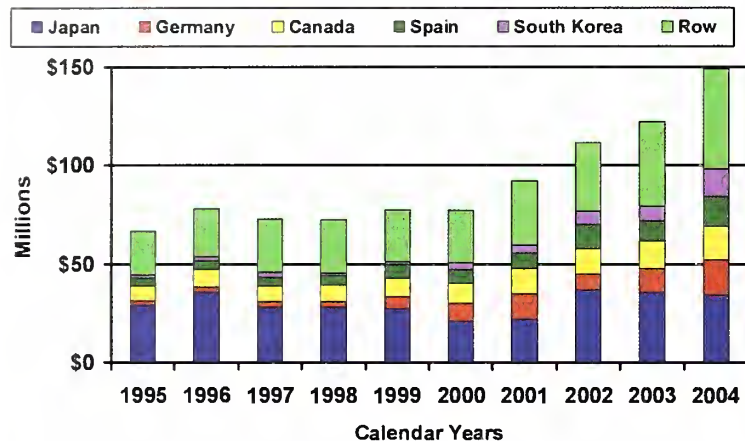
Source: Bureau of the Census, DOC Note: In-shell Imports are negligible.

U.S. Share of Global Walnut Exports



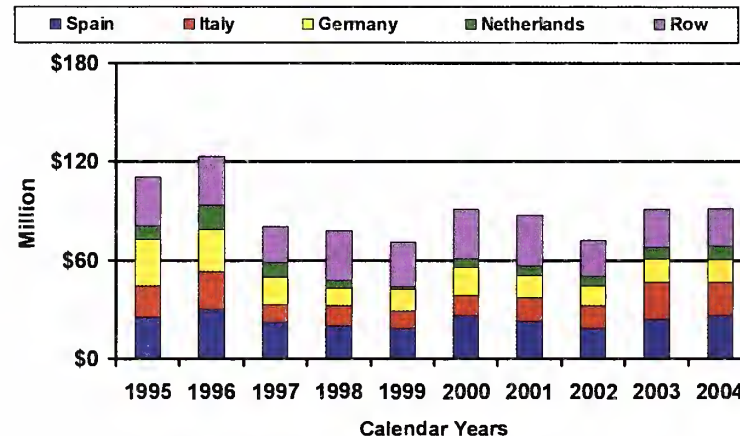
Source: Global Trade Atlas

Top U.S. Shelled Walnut Export Markets



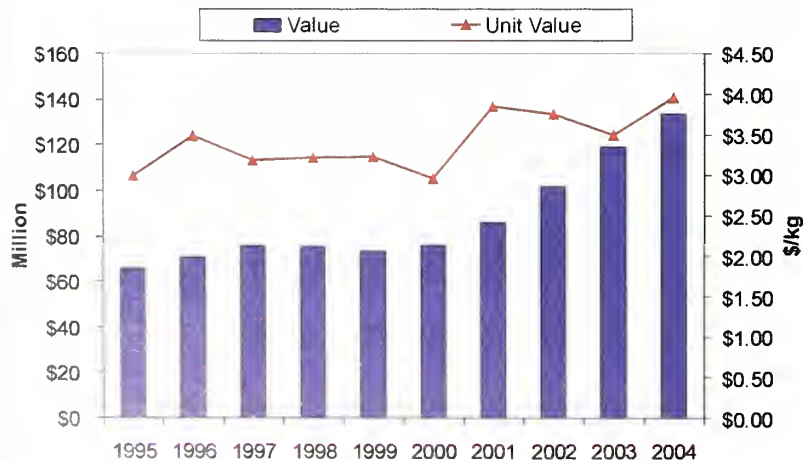
Source: Bureau of the Census, DOC

Top U.S. In-shell Walnut Export Markets



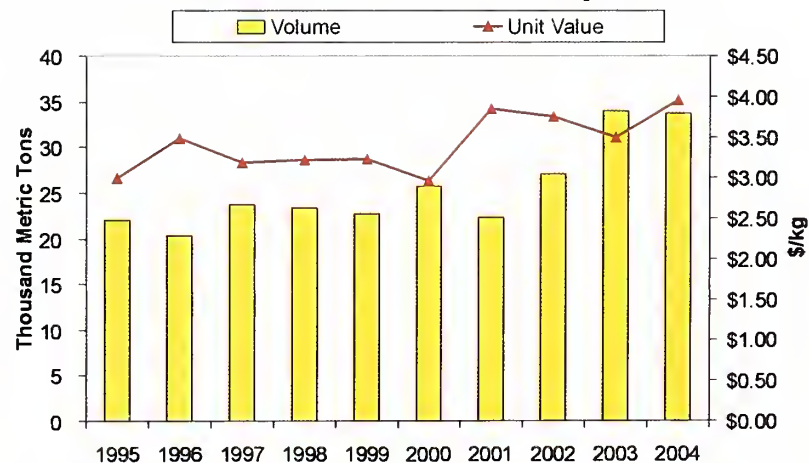
Source: Bureau of the Census, DOC

Value and Unit Value of U.S. Shelled Walnut Exports



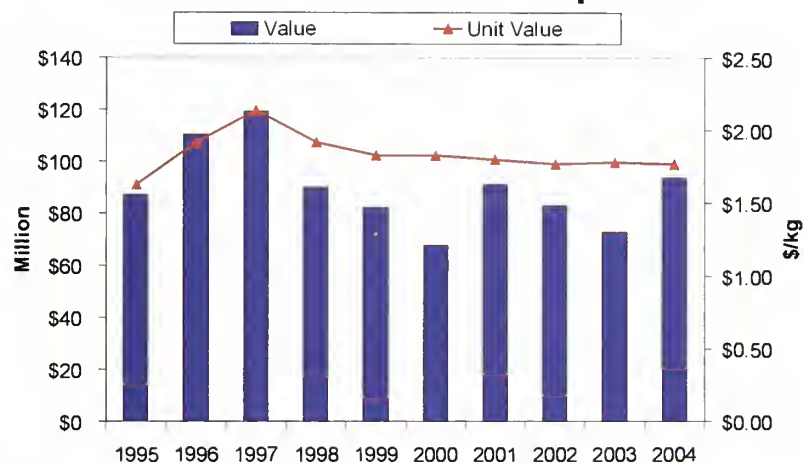
Source: Bureau of the Census, DOC

Value, Volume and Unit Value of U.S. Shelled Walnut Exports



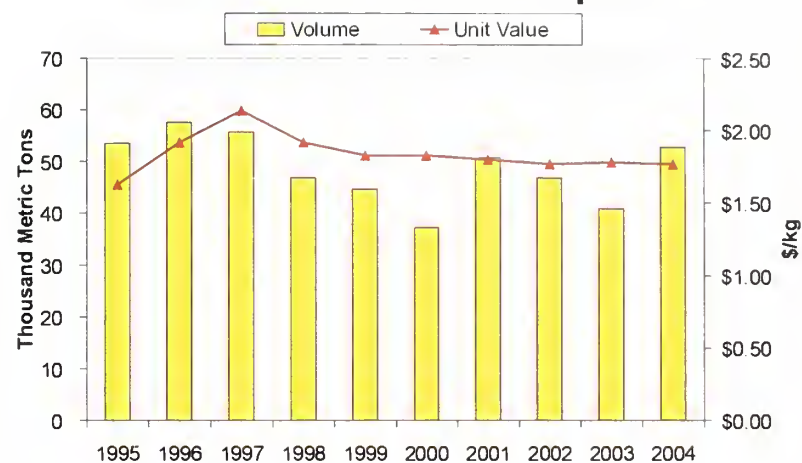
Source: Bureau of the Census, DOC

Value and Unit Value of U.S. In-shell Walnut Exports



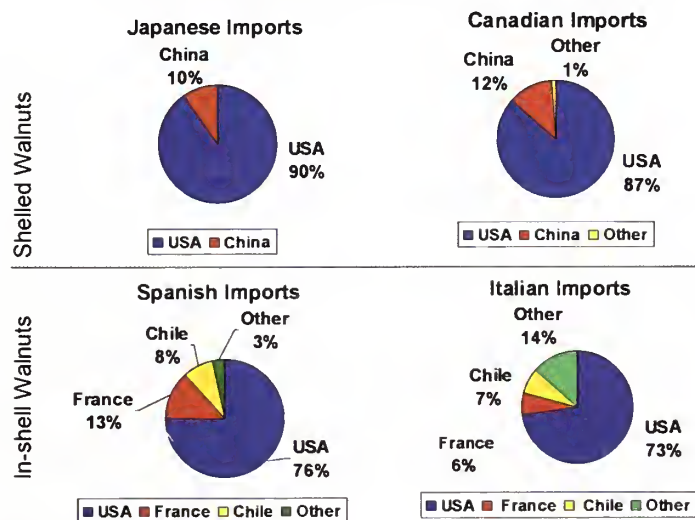
Source: Bureau of the Census, DOC

Value, Volume, and Unit Value of U.S. In-shell Walnut Exports



Source: Bureau of the Census, DOC

Competition in Key Markets

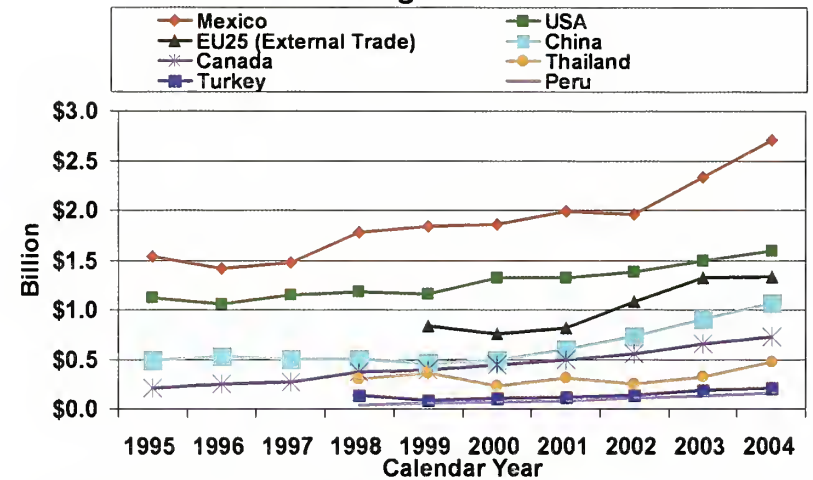


Source: Global Trade Atlas

World Trade in Fresh Vegetables

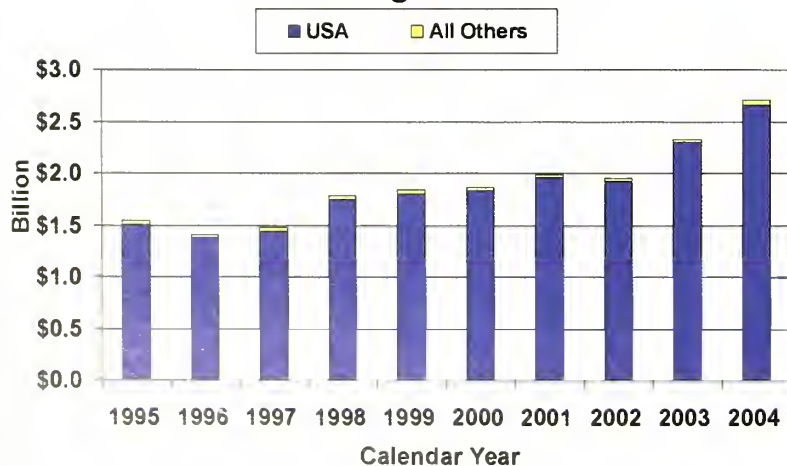
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

Key Exporters of Fresh Vegetables Including Potatoes



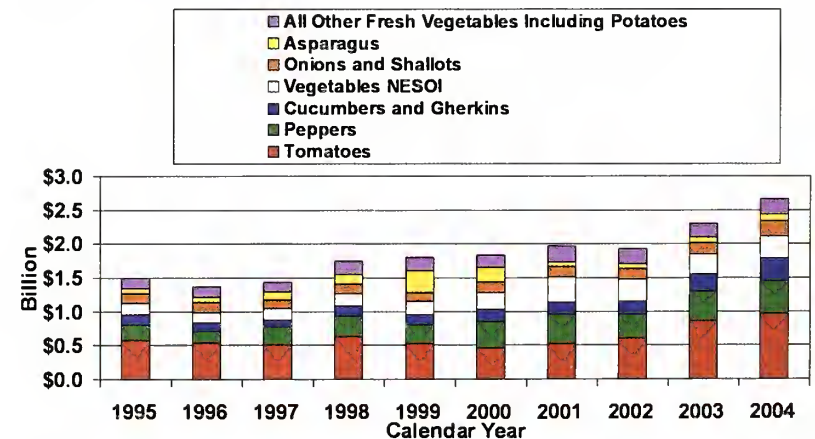
Note: Data not available before 1999 for EU25. Data not available before 1998 for Turkey and Peru.
Source: Global Trade Atlas, Bureau of the Census, DOC

Mexican Exports of Fresh Vegetables Including Potatoes



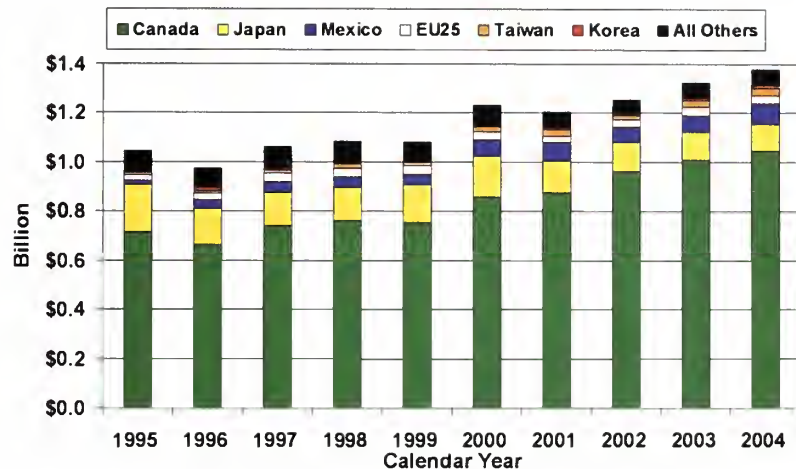
Source: Global Trade Atlas

Mexican Exports of Fresh Vegetables Including Potatoes to the United States



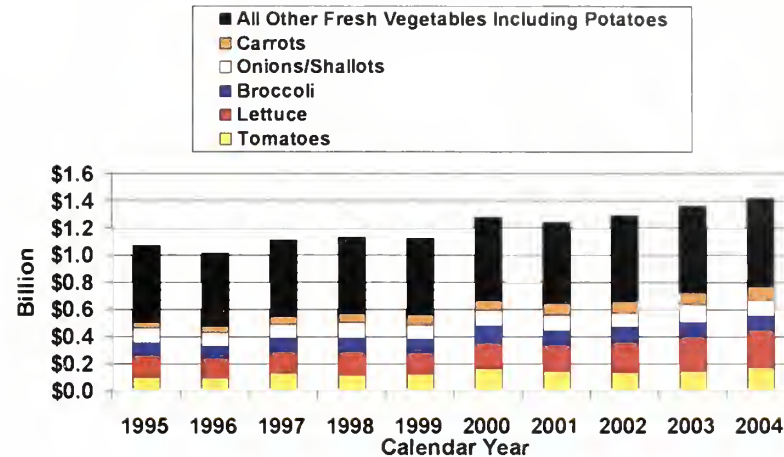
Source: Global Trade Atlas

U.S. Exports of Fresh Vegetables Including Potatoes



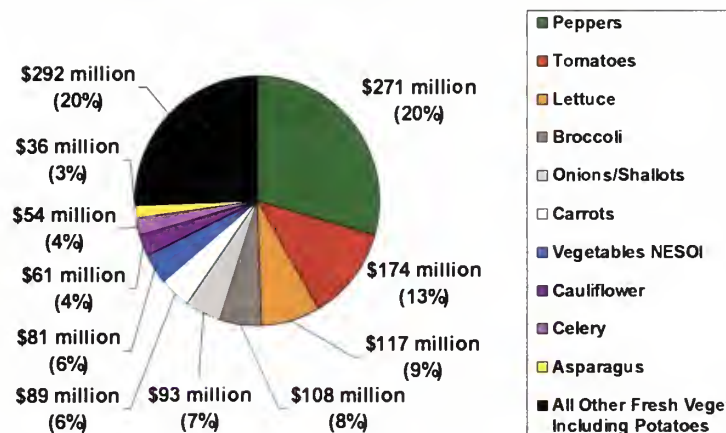
Source: Bureau of the Census, DOC

U.S. Exports of Fresh Vegetables Including Potatoes



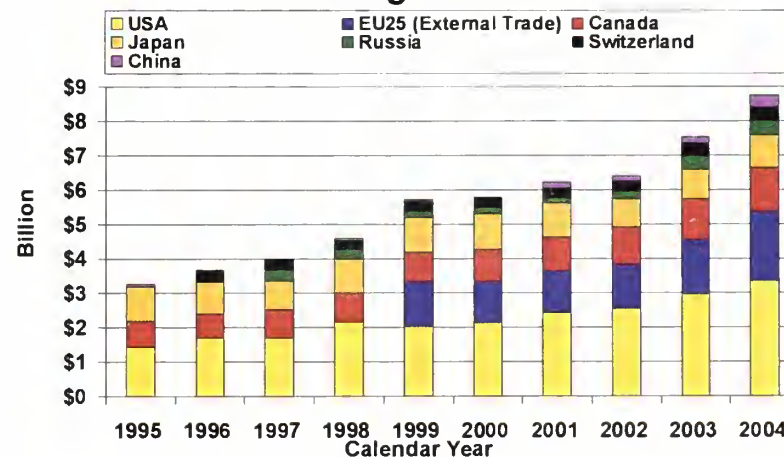
Source: Bureau of the Census, DOC

Shares of U.S. Global Exports of Fresh Vegetables by Value in 2004



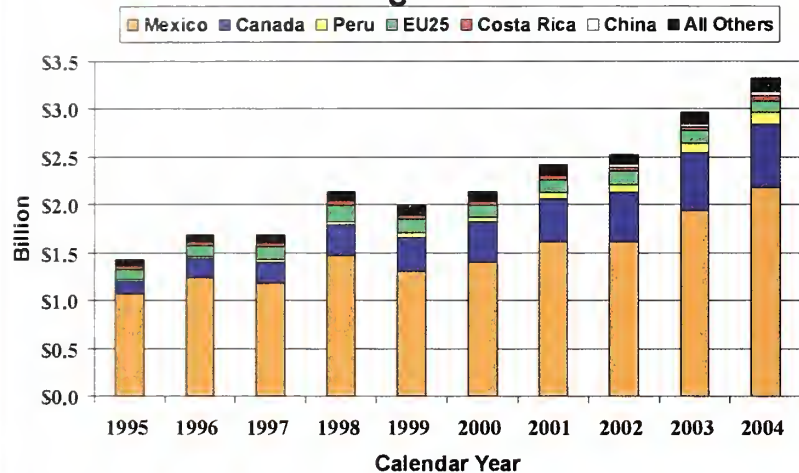
Source: Bureau of the Census, DOC

Key Importers of Fresh Vegetables Including Potatoes



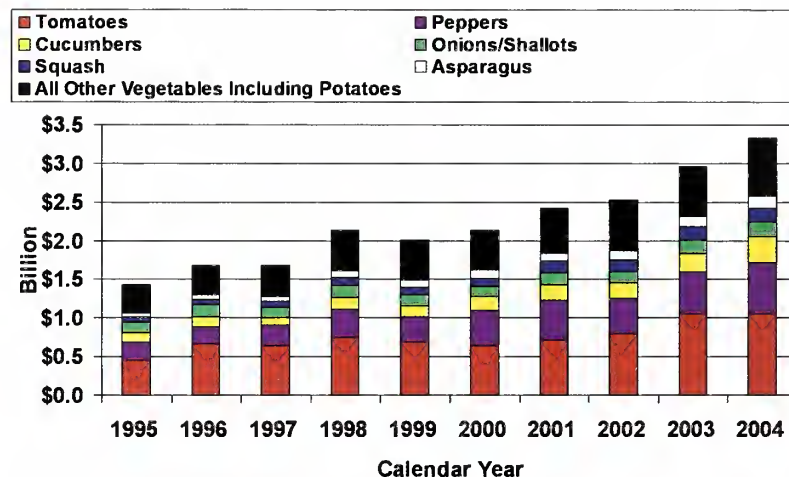
Note: Data not available before 1999 for EU25, before 1997 for Russia, or before 1996 for Switzerland.
Source: Global Trade Atlas, Bureau of Census, DOC

U.S. Imports of Fresh Vegetables Including Potatoes



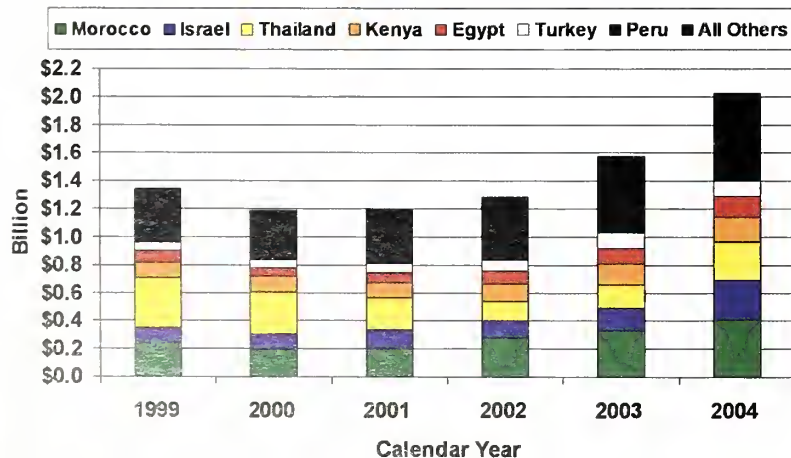
Source: Bureau of the Census, DOC

U.S. Imports of Fresh Vegetables Including Potatoes by Category



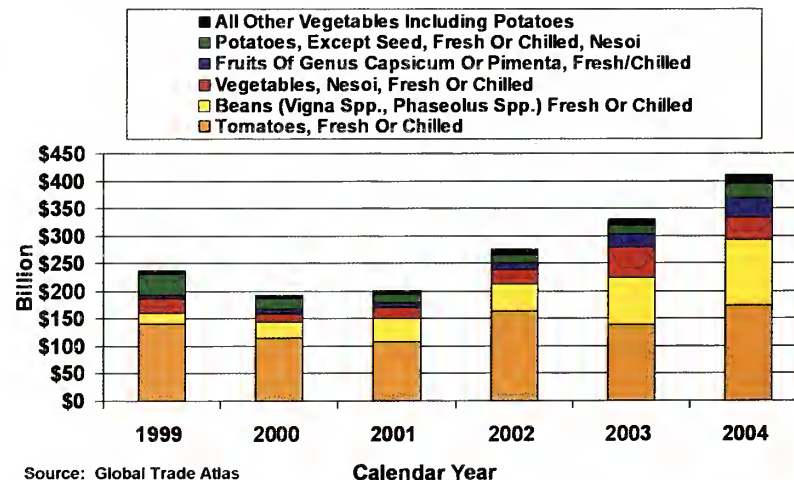
Source: Bureau of the Census, DOC

EU-25 (External Trade) Imports of Fresh Vegetables Including Potatoes



Note: Data not available before 1999 for EU-25, before 1997 for Russia, or before 1996 for Switzerland.
Source: Global Trade Atlas

EU-25 (External Trade) Fresh Vegetable Imports by Category from Morocco

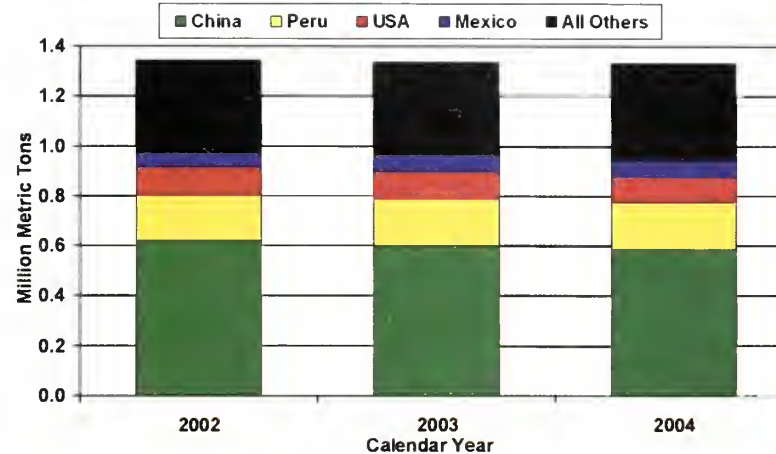


Source: Global Trade Atlas

The U.S. and World Situation: Fresh and Processed Asparagus

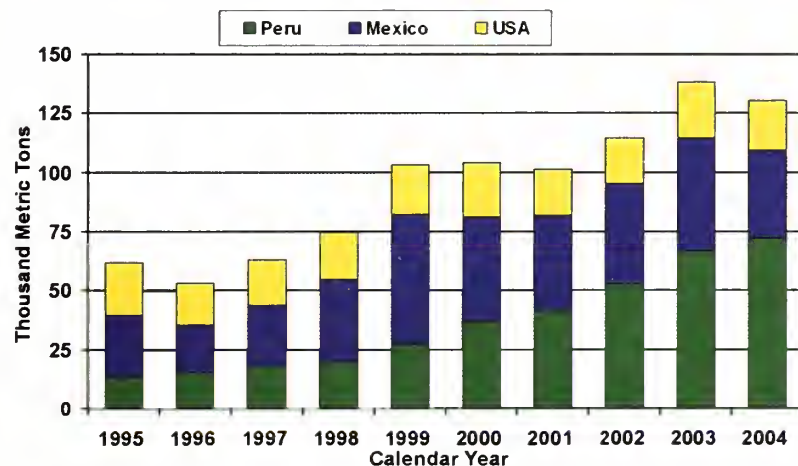
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

World Fresh Asparagus Production



Source: Food and Agriculture Organization (FAO) of the United Nations (all countries except China), FAS Attaché Reports (for China)
Note: Chinese asparagus production estimated by FAS/China for 2002-2004. Estimates for China not available before 2002.

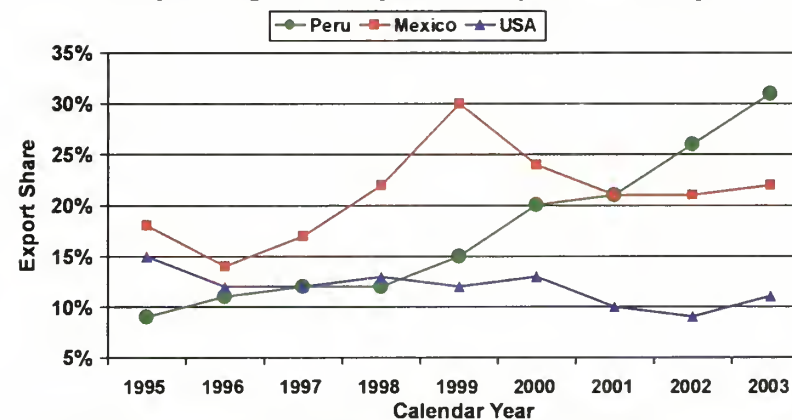
Key Fresh Asparagus Exporters



Note: HS070920

Source: Global Trade Atlas and Food, Bureau of the Census, DOC, and Food and Agriculture Organization (FAO) of the United Nations

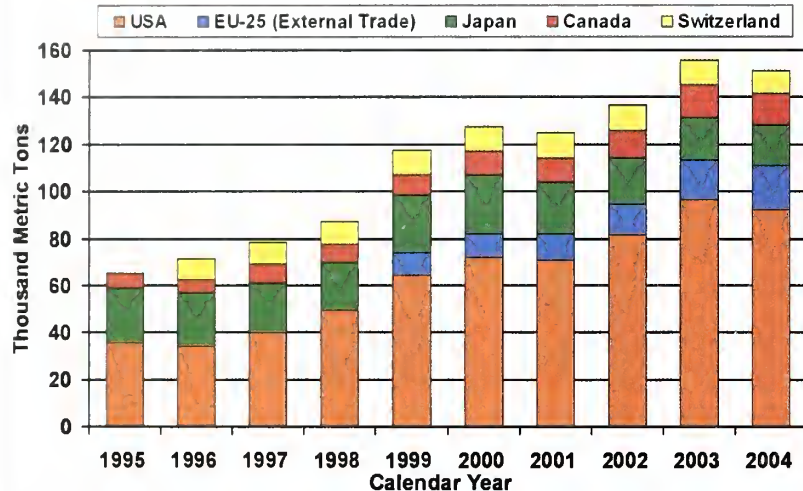
Key Exporters' Shares of World Asparagus Exports by Quantity



Source: Global Trade Atlas (GTA), Bureau of the Census, DOC, and Food and Agriculture Organization (FAO) of the United Nations

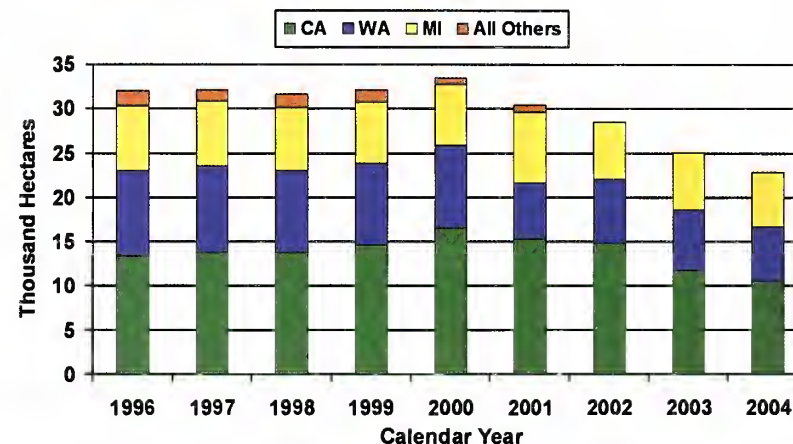
Note: HS070920. Shares estimated using GTA and FAO data. 2004 FAO data not available.

Key Fresh Asparagus Importers



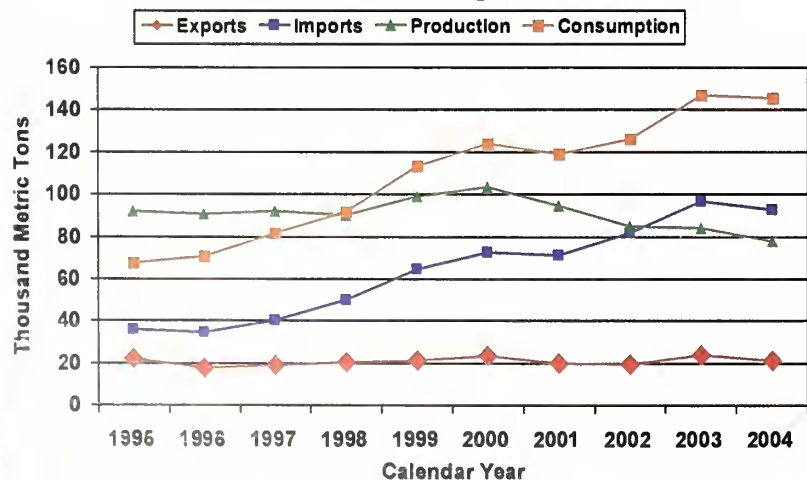
Source: Global Trade Atlas and Bureau of the Census, DOC
 Note: EU-25 (external trade) data not available before 1999.

U.S. Fresh Asparagus Area Planted



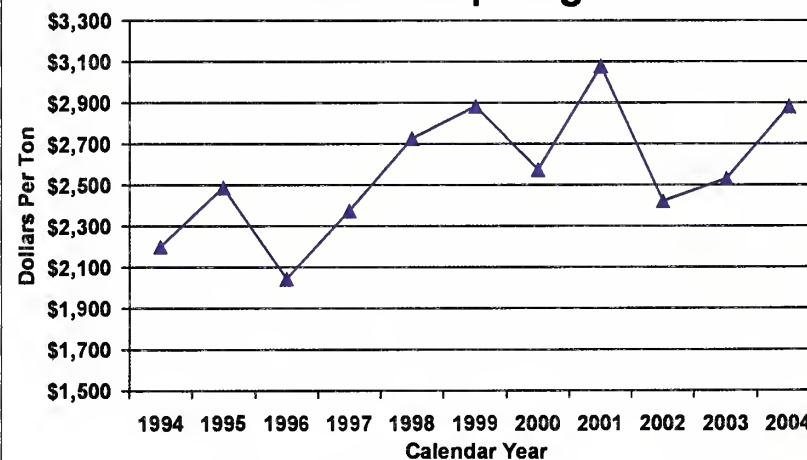
Source: National Agricultural Statistics Service, USDA, and Bureau of the Census, DOC

U.S. Fresh Asparagus Market



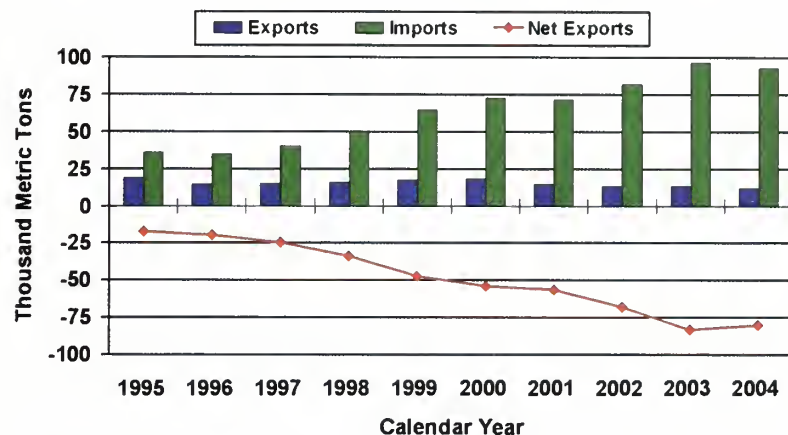
Note: Production figures include fresh and processing. 2004 consumption forecast by USDA.
 Source: National Agricultural Statistics Service, USDA, and Bureau of the Census, DOC

Average Grower Prices for U.S. Fresh Asparagus



Source: Economic Research Service, USDA

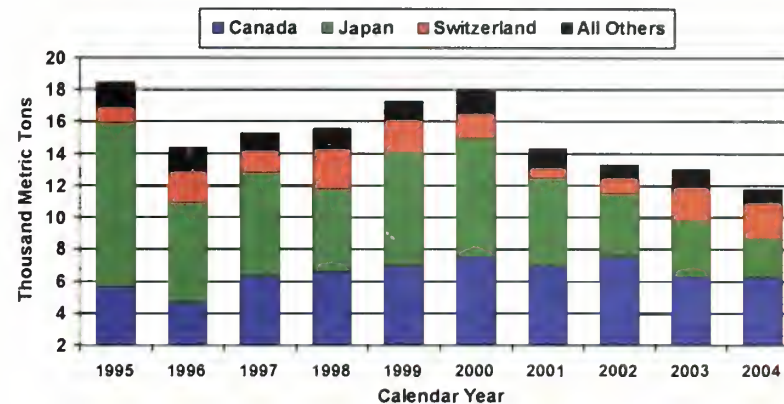
U.S. Asparagus Net Trade



Note: HS070920

Source: Bureau of the Census, DOC

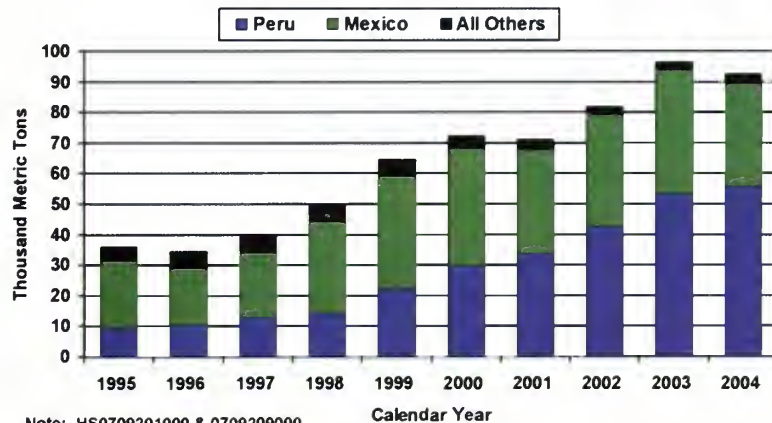
U.S. Fresh Asparagus Exports to Major Markets



Note: HS070920

Source: Bureau of the Census, DOC

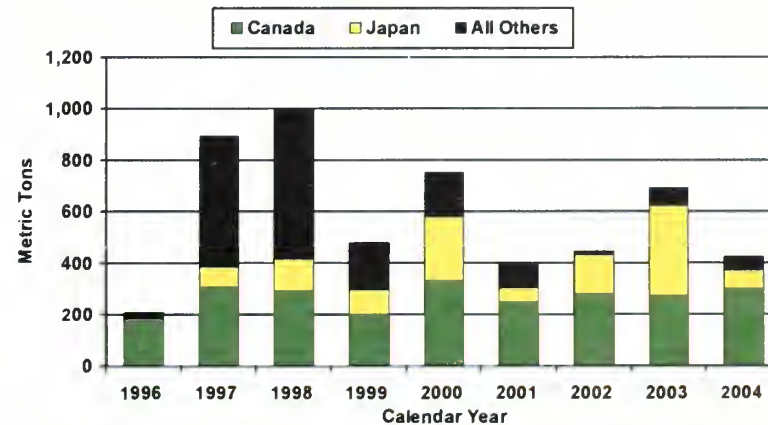
U.S. Fresh Asparagus Imports From Major Markets



Note: HS0709201000 & 0709209000

Source: Bureau of the Census, DOC

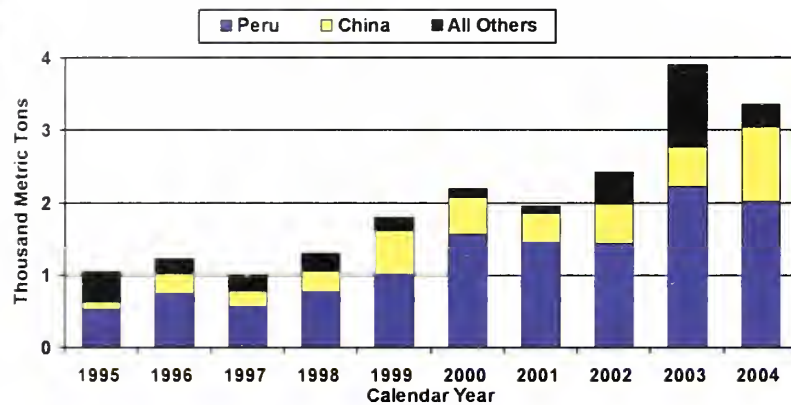
U.S. Frozen Asparagus Exports to Major Markets



Note: HS071080 Not separately classified before 1996

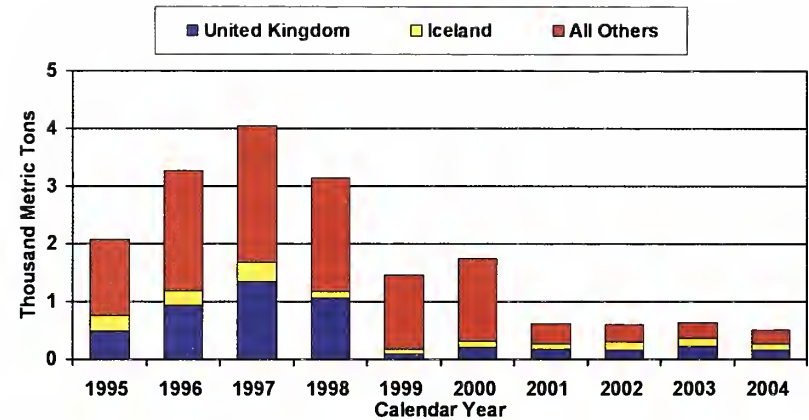
Source: Bureau of the Census, DOC

U.S. Frozen Asparagus Imports From Major Markets



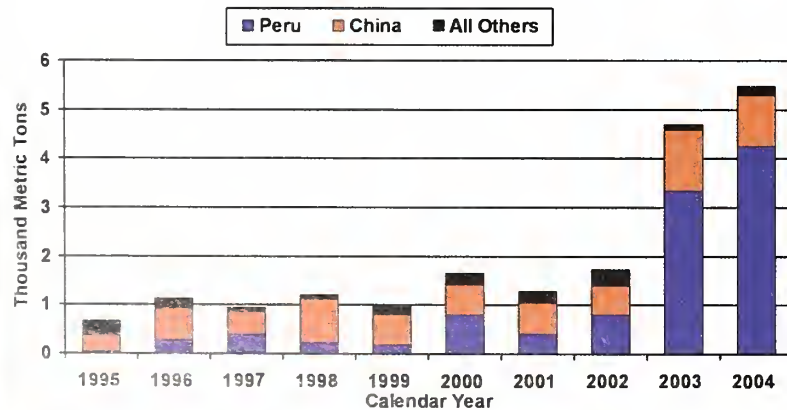
Note: HS0710808010, 0710809510 & 0710809710
Source: Bureau of the Census, DOC

U.S. Canned Asparagus Exports to Major Markets



Note: HS200560
Source: Bureau of the Census, DOC

U.S. Canned Asparagus Imports From Major Markets

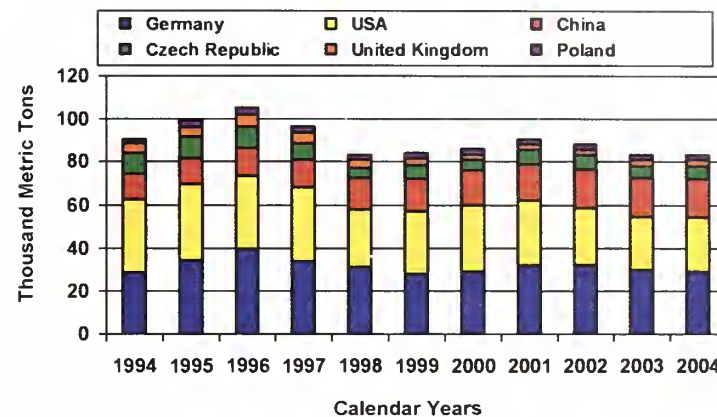


Note: HS200560
Source: Bureau of the Census, DOC

The U.S. and World Situation: Hops

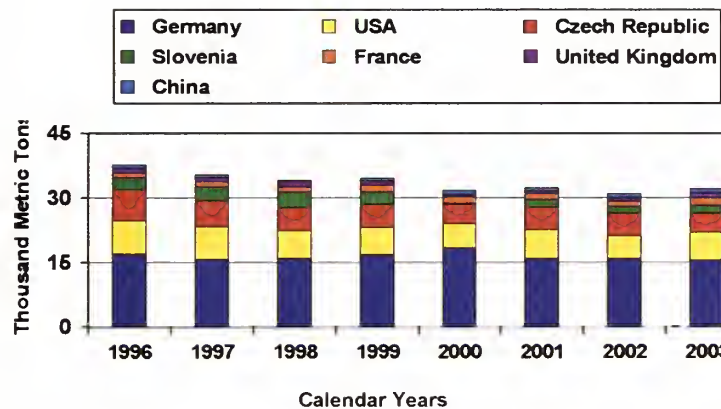
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

Major Hop Producers



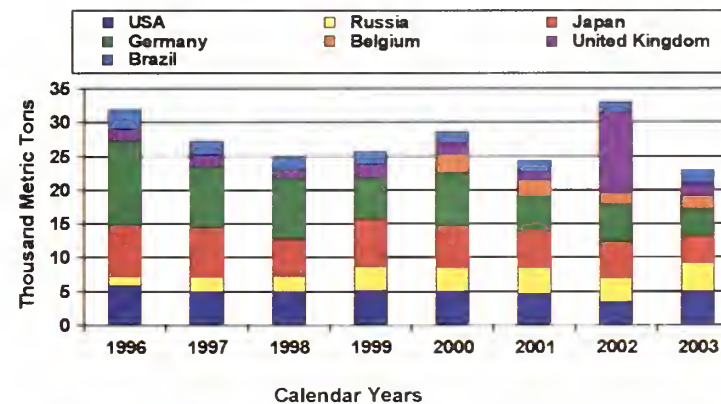
Source: Food and Agriculture Organization (FAO) of the United Nations

Major Hop Exporters



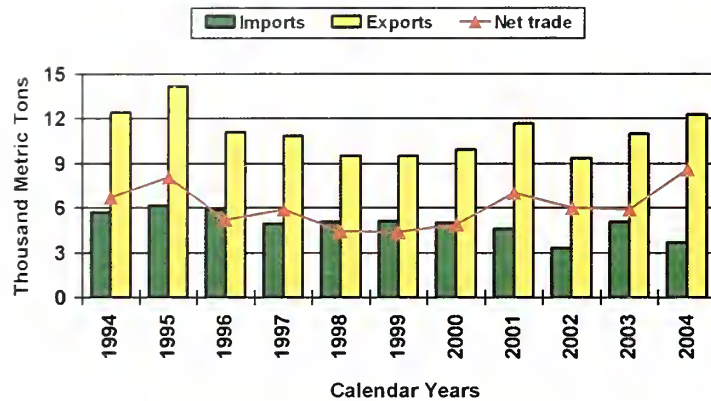
Source: Food and Agriculture Organization (FAO) of the United Nations

Major Hop Importers



Source: Food and Agriculture Organization (FAO) of the United Nations

U.S. Trade in Hops



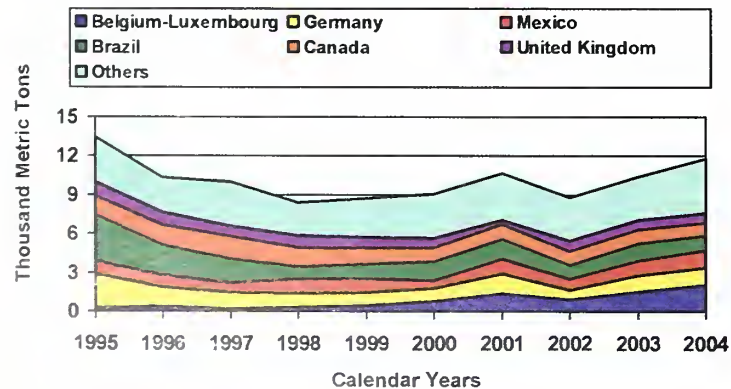
Source: Bureau of the Census, DOC

U.S. Hop Exports: Value and Export Value Share



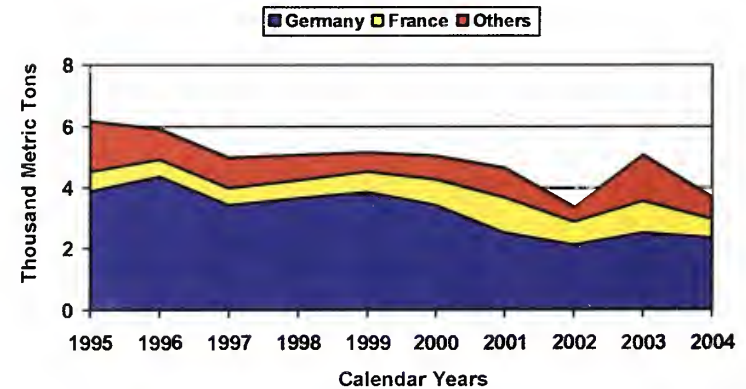
Source: Food and Agriculture Organization (FAO) of the United Nations

U.S. Hop Export Market: Top Destinations



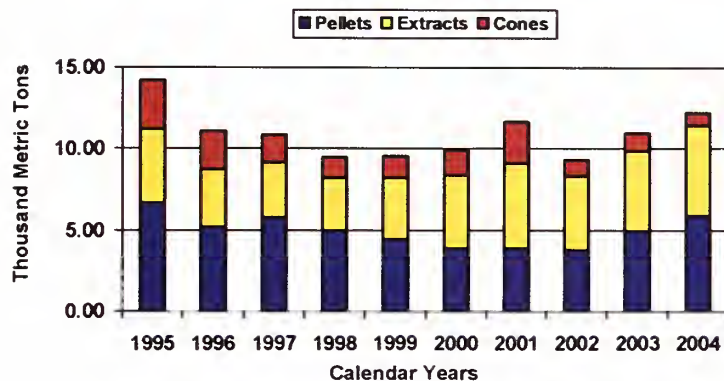
Source: Bureau of the Census, DOC

U.S. Hop Import Market: Top Suppliers



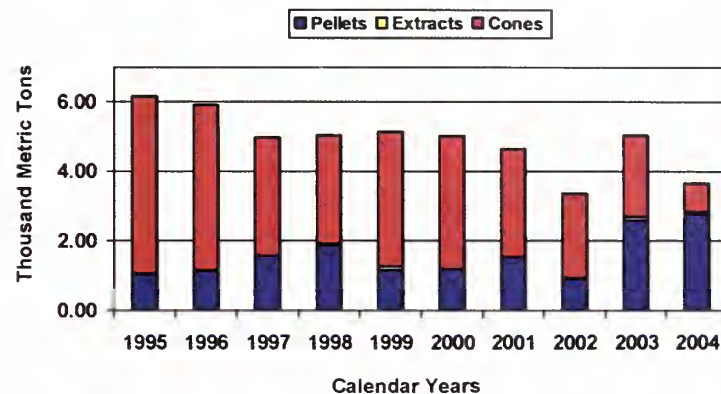
Source: Bureau of the Census, DOC

Composition of U.S. Hop Exports



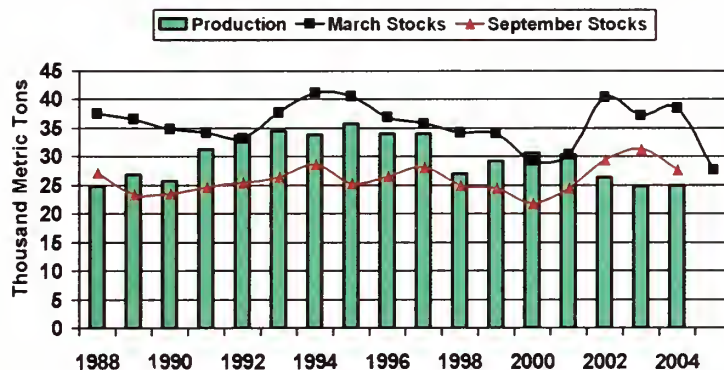
Source: Bureau of the Census, DOC

Composition of U.S. Hop Imports



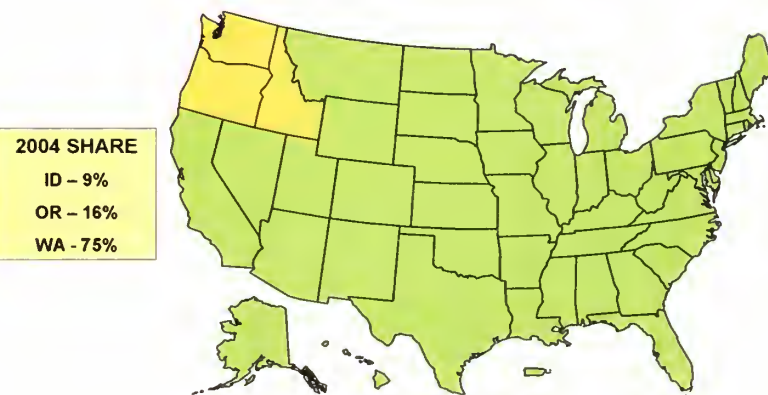
Source: Bureau of the Census, DOC

U.S. Hop Production and Stocks



Source: National Agricultural Statistics Service, USDA
Note: 2005 production and September data not yet available.

U.S. Hop Producing States



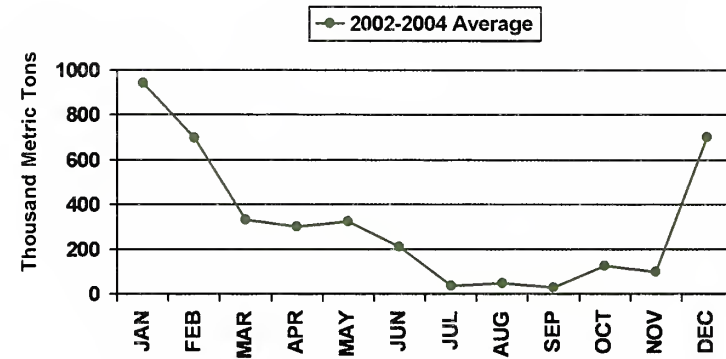
Source: National Agricultural Statistics Service, USDA

U.S. Hops: Season Average Prices and Yield



Source: National Agricultural Statistics Service, USDA

U.S. Monthly Hop Imports

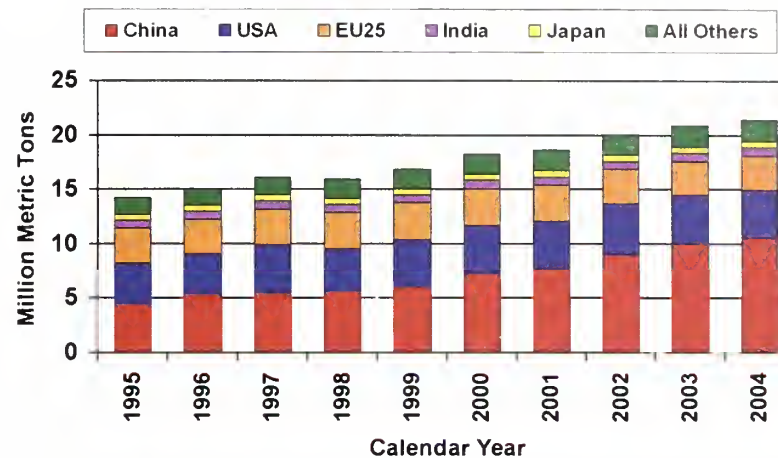


Source: Bureau of the Census, DOC

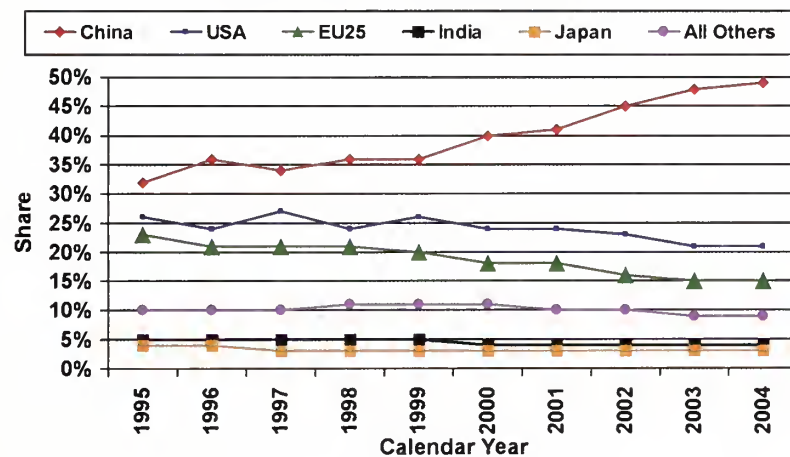
The U.S. and World Situation: Lettuce

USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

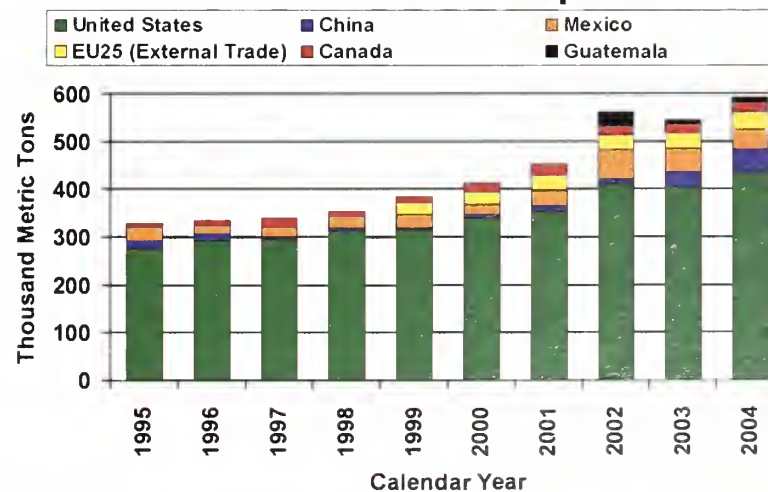
World Fresh Lettuce Production



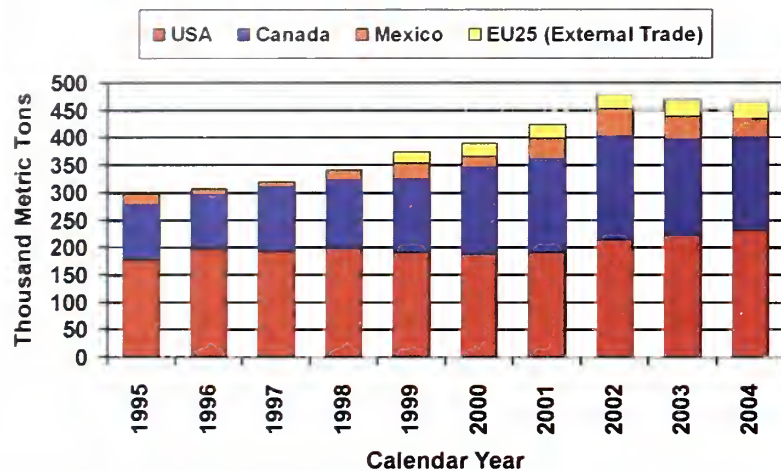
Top Producers' Shares of World Lettuce Production



World Fresh Lettuce Exporters

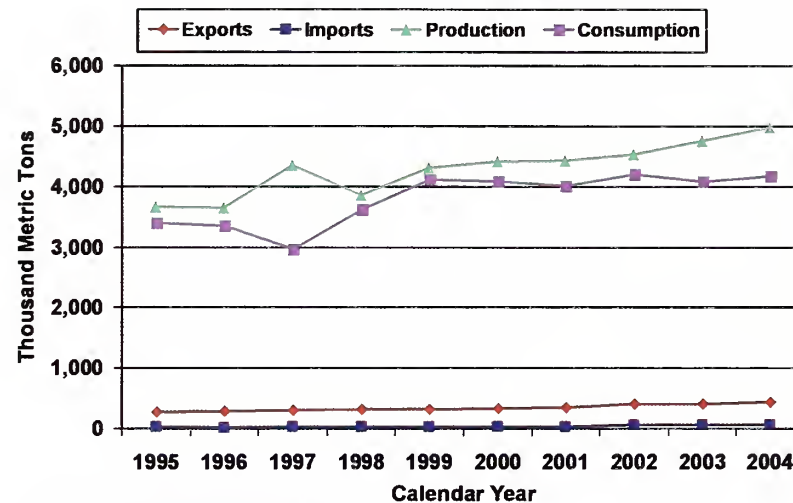


World Fresh Lettuce Importers



Note: EU-25 (external trade) data not available before 1999.
Source: Global Trade Atlas, Bureau of the Census, DOC

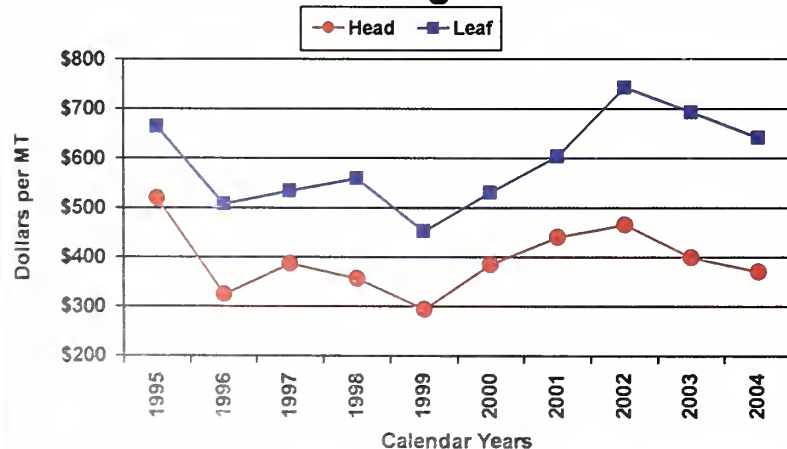
U.S. Fresh Lettuce Market



Note: HS070511 (head) & 070519 (leaf)

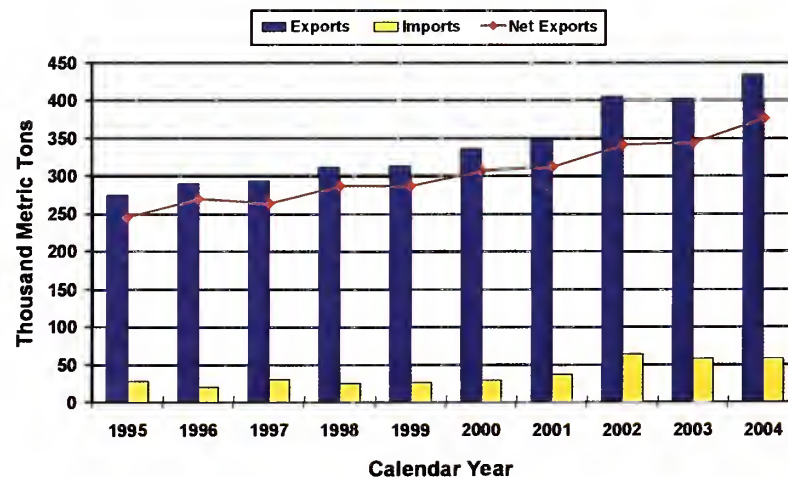
Source: National Agricultural Statistical Service, USDA, and Bureau of the Census, DOC

U.S. Season Average Grower Prices



Source: National Agricultural Statistical Service, USDA

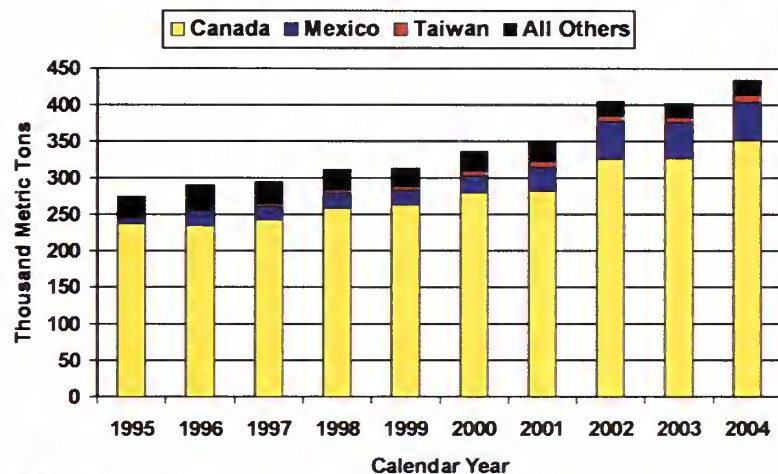
U.S. Lettuce Net Trade



Note: HS070511 & 070519

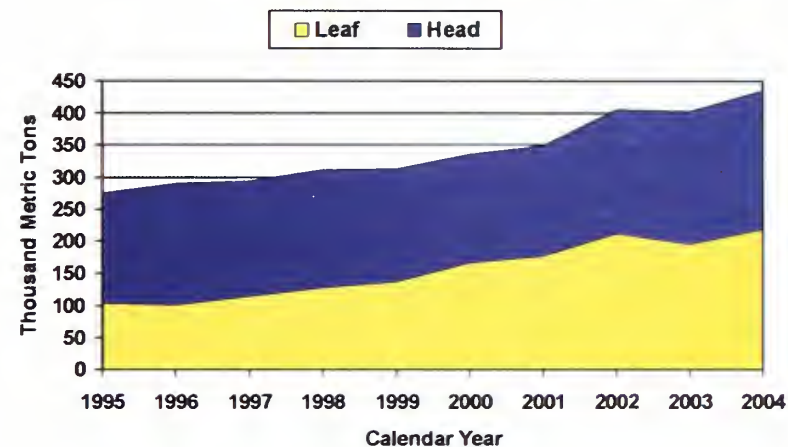
Source: Bureau of the Census, DOC

U.S. Lettuce Exports



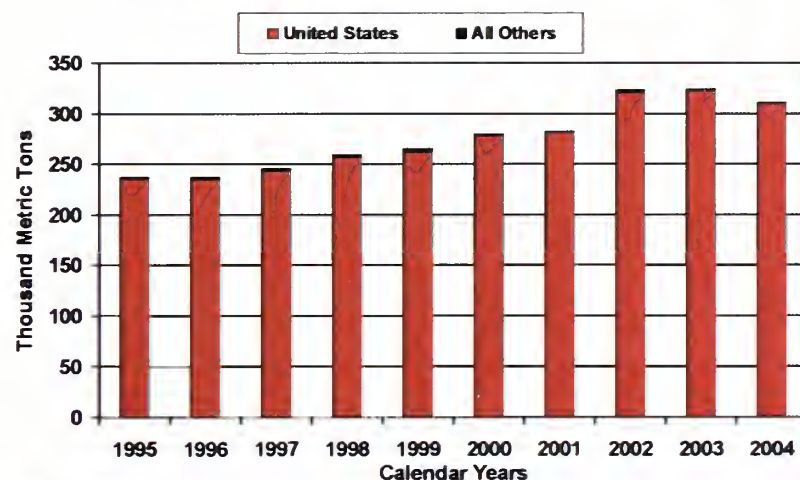
Note: HS070511 & 070519
Source: Bureau of the Census, DOC

U.S. Head and Leaf Lettuce Exports



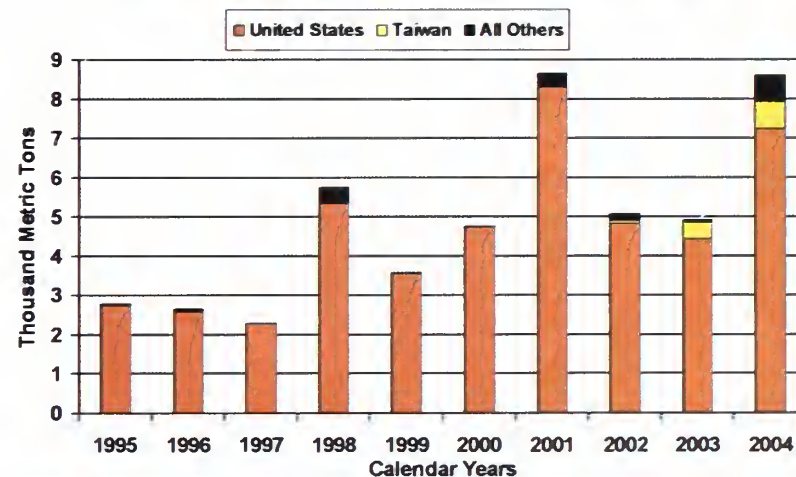
Source: Bureau of the Census, DOC

Canada's Fresh Lettuce Imports



Note: HS070511 & 070519
Source: Global Trade Atlas

Japan's Fresh Lettuce Imports

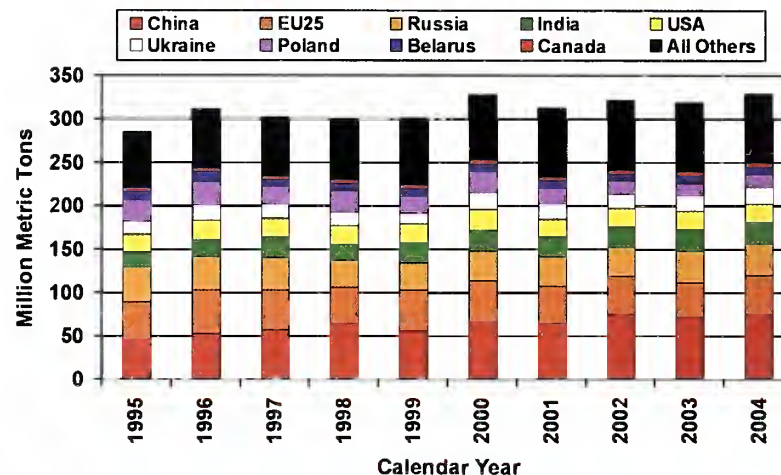


Note: HS070511 & 070519
Source: Global Trade Atlas

The U.S. and World Situation: Potatoes (Fresh and Processed)

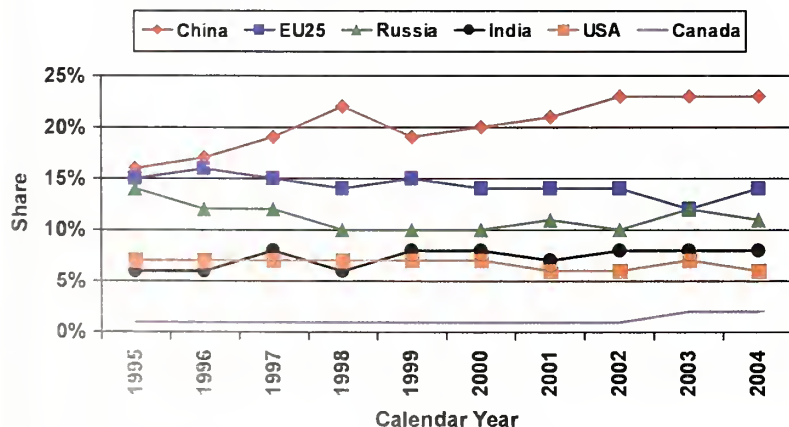
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

World Fresh Potato Production



Source: Food and Agriculture Organization (FAO) of the United Nations

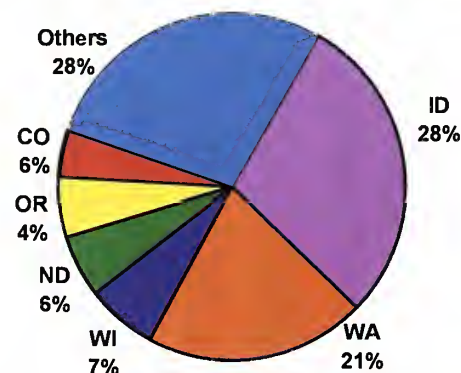
Key Producers' Shares of World Fresh Potato Production by Quantity



Source: Food and Agriculture Organization (FAO) of the United Nations

U.S. Potato Production by State

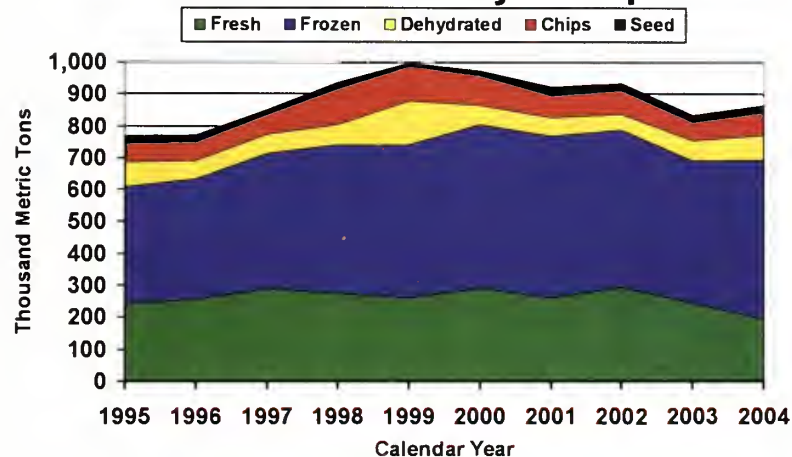
Crop Year 2004 Production Reached 20.4 Million MT



Note: Includes fresh and seed. Crop year is associated with the calendar year in which harvest is accomplished.

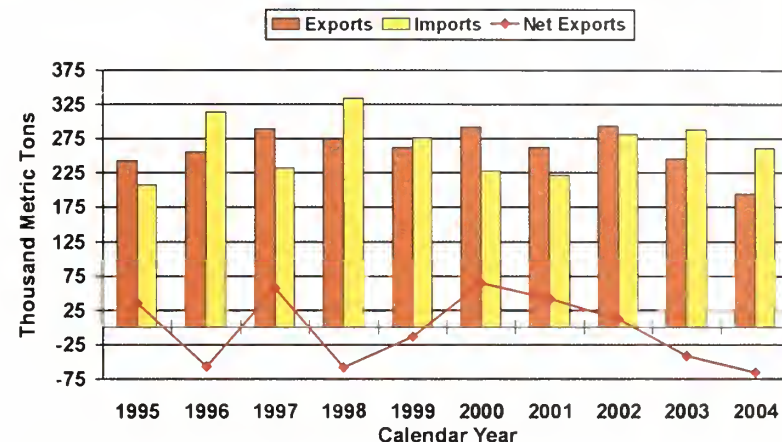
Source: National Agricultural Statistics Service, USDA

U.S. Exports of Potatoes and Potato Products by Group



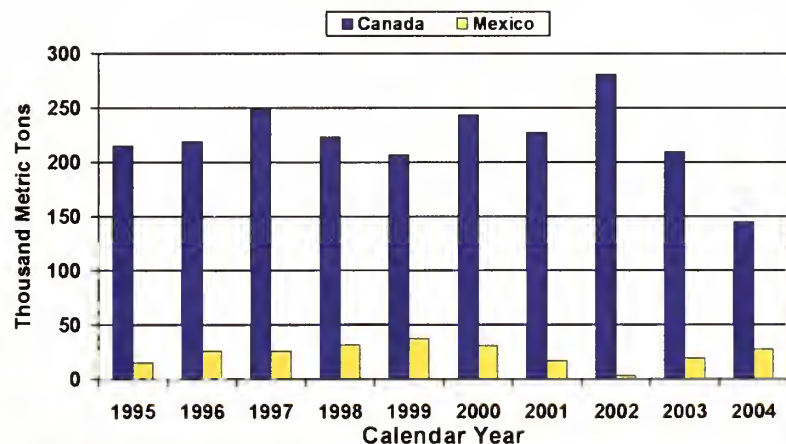
Note: Does not include flour and starch
Source: Bureau of the Census, DOC

U.S. Net Trade in Fresh Potatoes



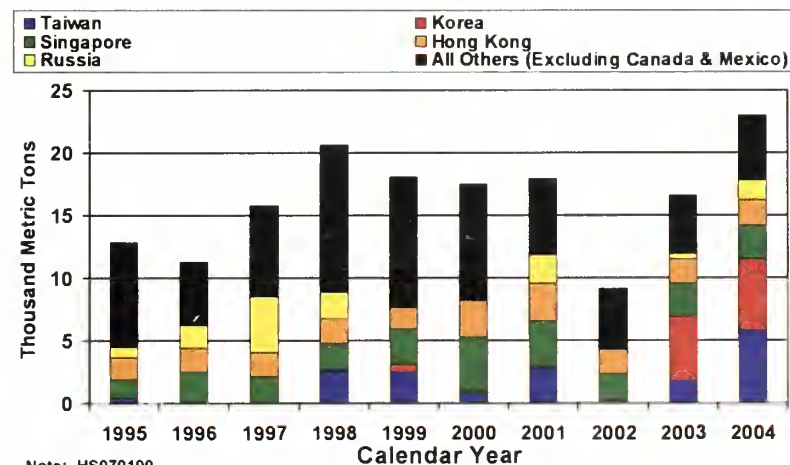
Note: HS070190. Does not include seed potatoes.
Source: Bureau of the Census, DOC

U.S. Fresh Potato Exports to Canada and Mexico



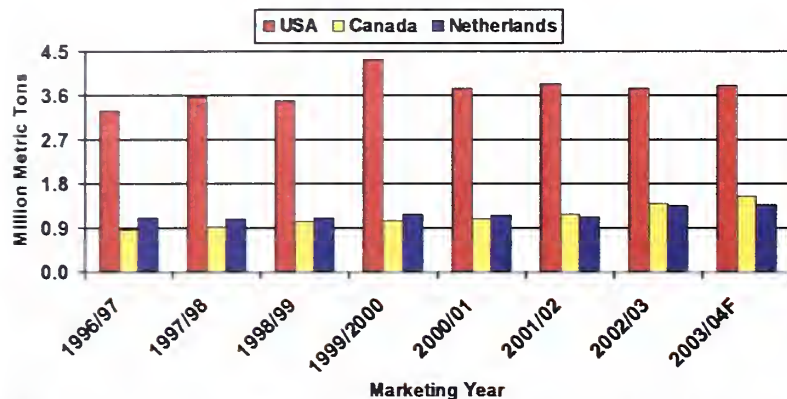
Note: HS070190. Does not include seed.
Source: Bureau of the Census, DOC

U.S. Fresh Potato Exports to Countries Other than Canada and Mexico



Note: HS070190
Source: Bureau of the Census, DOC

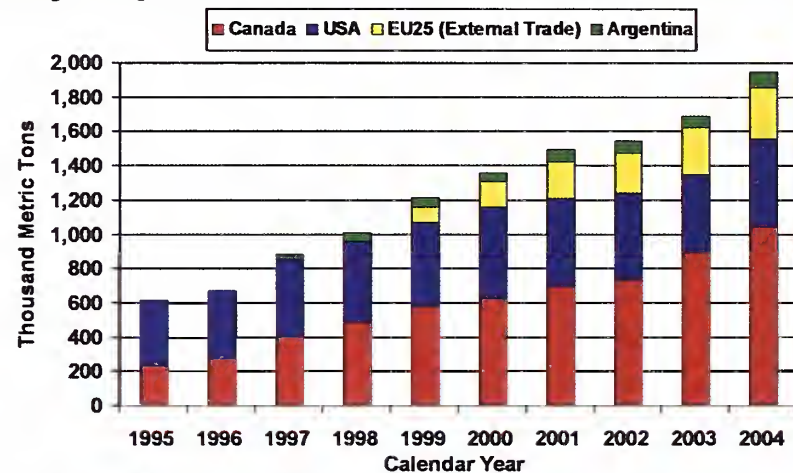
Key Producers' Frozen Potato Products Production



Note: F=Forecast. For most countries, marketing year (MY) is July-June. U.S. production data are derived from USDA/National Agricultural Statistics Service Potatoes Summary reports. A conversion factor of 0.55 is used to estimate frozen potato products production based on the potatoes utilized for processing.

Source: USDA FAS Attaché Reports and National Agricultural Statistics Service, USDA

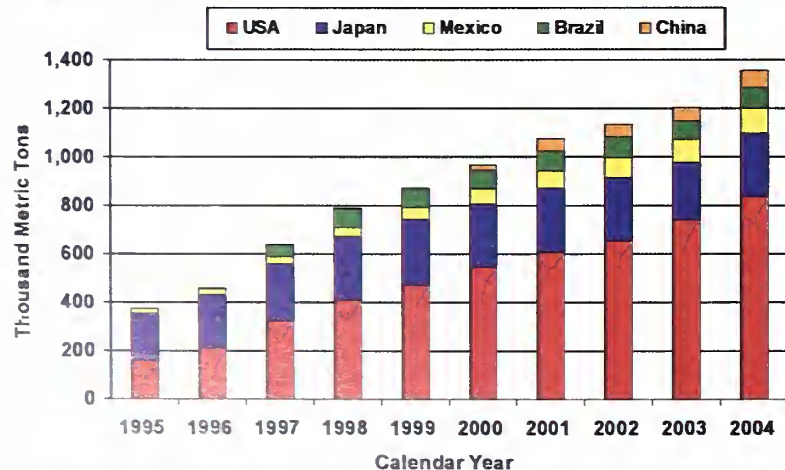
Key Exporters of Frozen Potato Products



Note: Under HS #200410 & 071010. EU25 external data not available before 1999. Argentina data not available before 1997.

Source: Global Trade Atlas and Bureau of the Census, DOC

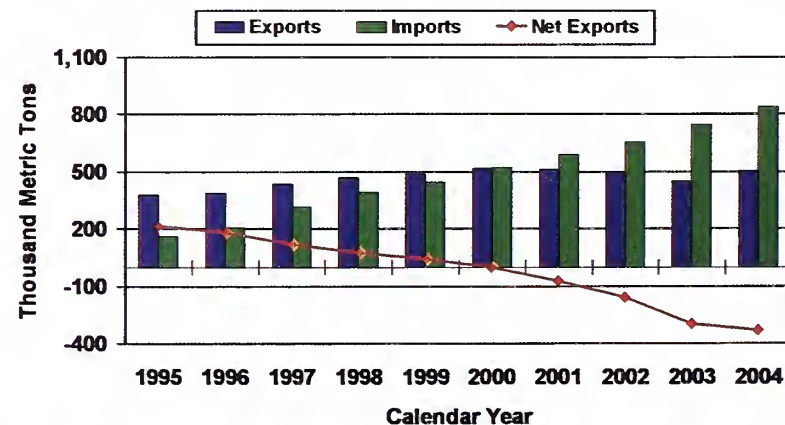
Key Importers of Frozen Potato Products



Note: Under HS #200410 & 071010. EU25 external data not available before 1999. Brazil data not available before 1997.

Source: Global Trade Atlas and Bureau of the Census, DOC

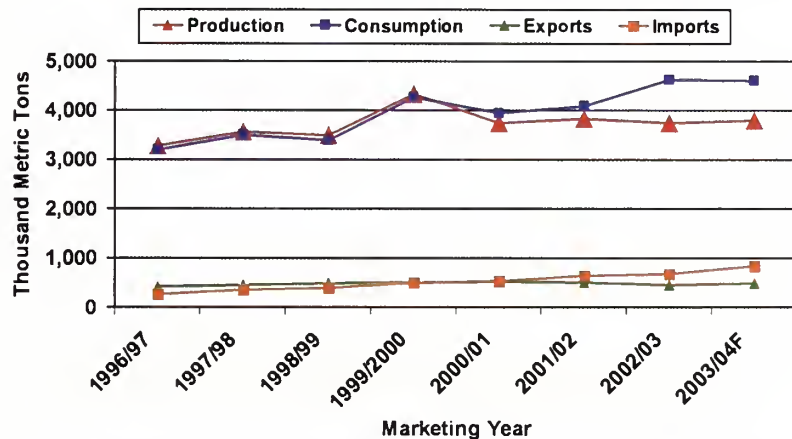
U.S. Net Trade in Frozen Potato Products



Note: HS200410, 071010. Frozen fries account for over 90 percent of this category.

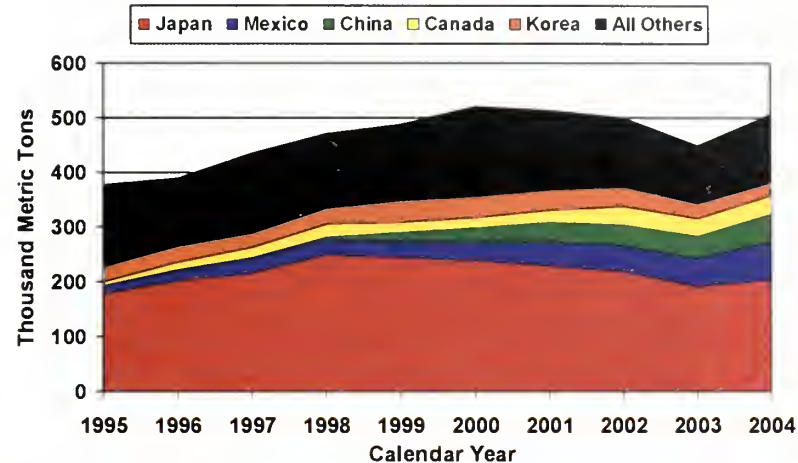
Source: Bureau of the Census, DOC

U.S. Market for Frozen Potato Products



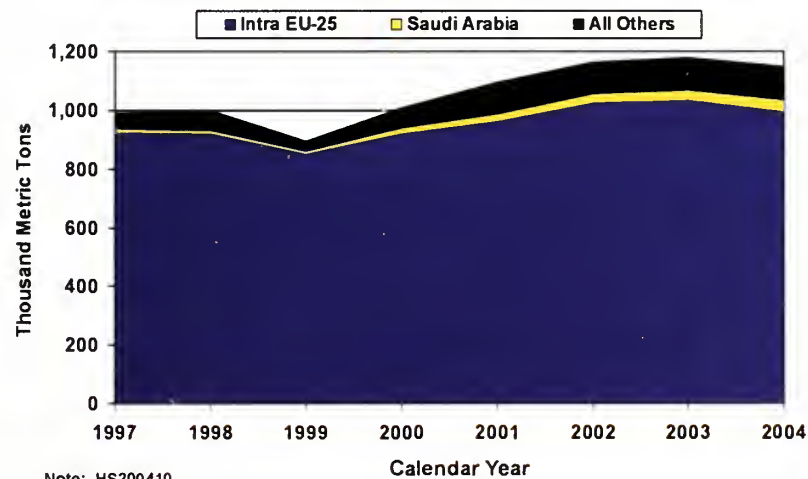
Note: F=Forecast. Marketing year is July-June. Production and consumption figures are arithmetically derived. A conversion factor of 0.55 is used to estimate frozen potato products production based on the potatoes utilized for processing.
Source: USDA, Foreign Agricultural Service; USDA, National Agricultural Statistics Service; Bureau of the Census, DOC

U.S. Frozen Potato Products Exports



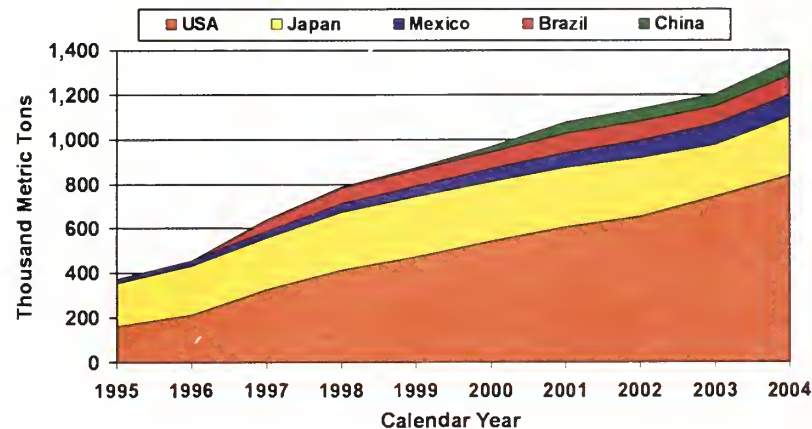
Note: HS071010, 200410. Frozen fries accounts for about 95 percent of the category.
Source: Bureau of the Census, DOC

Netherlands' Frozen Potato Products Exports



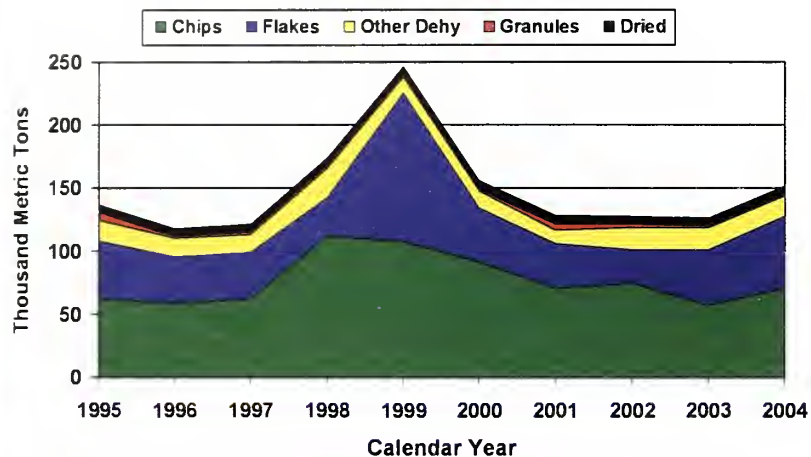
Note: HS200410
Source: Global Trade Atlas

Key Importers of Frozen Potato Products



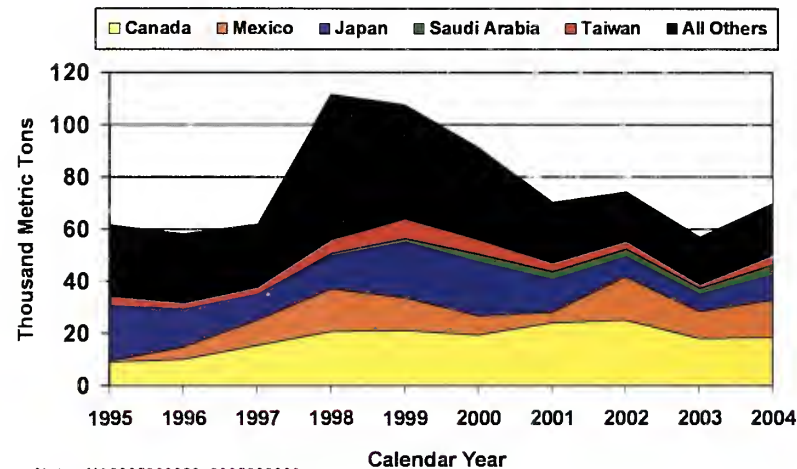
Note: HS200410
Source: Global Trade Atlas, Bureau of the Census, DOC, and Food and Agriculture Organization (FAO) of the United Nations

U.S. Exports of Dehydrated Potato Products by Group



Note: HS071210, 0712903000, 110520, 200520. Does not include flour or starch.
Source: Bureau of the Census, DOC

U.S. Potato Chip Exports

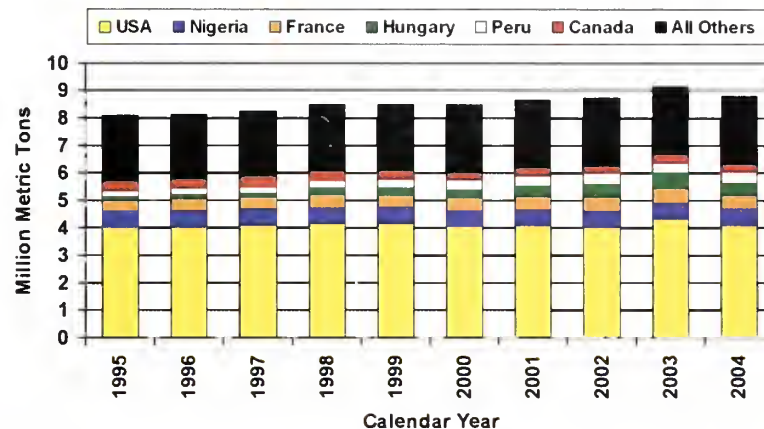


Note: HS2005200020, 2005202000
Source: Bureau of the Census, DOC

The U.S. and World Situation: Fresh and Processed Sweet Corn

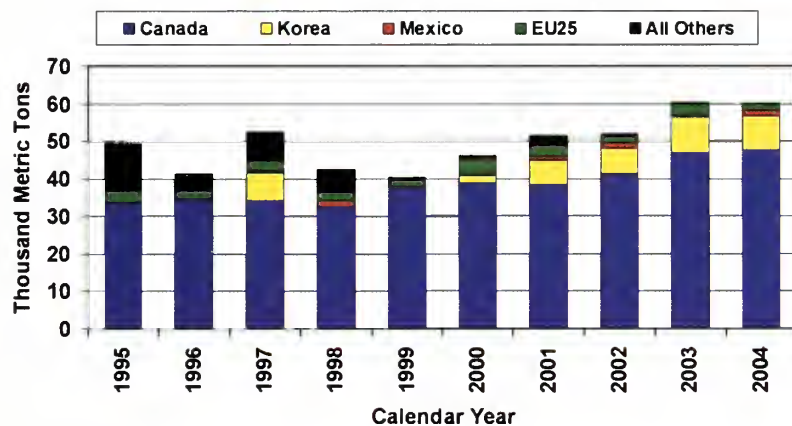
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

World Fresh Sweet Corn Production



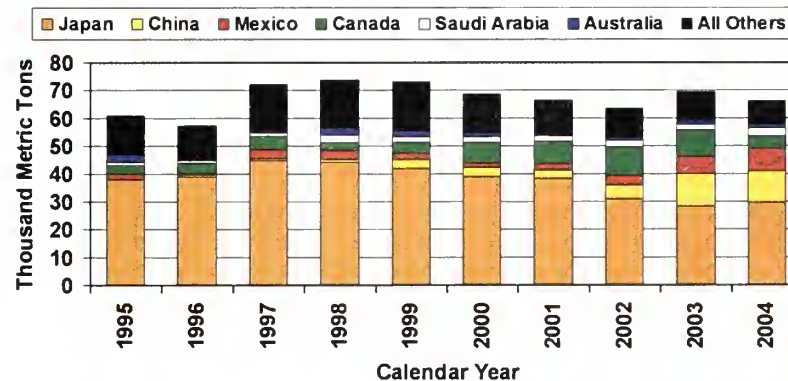
Source: Food and Agriculture Organization (FAO) of the United Nations

U.S. Fresh Sweet Corn Exports



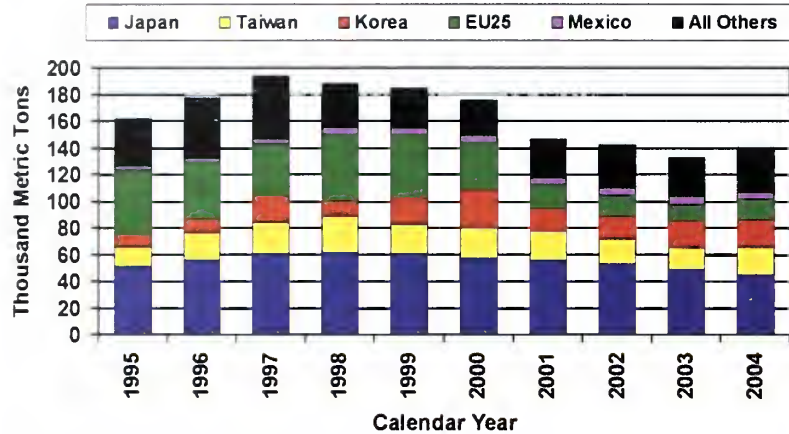
Note: HS07099045 & 0709904070
Source: Bureau of the Census, DOC

U.S. Frozen Sweet Corn Exports



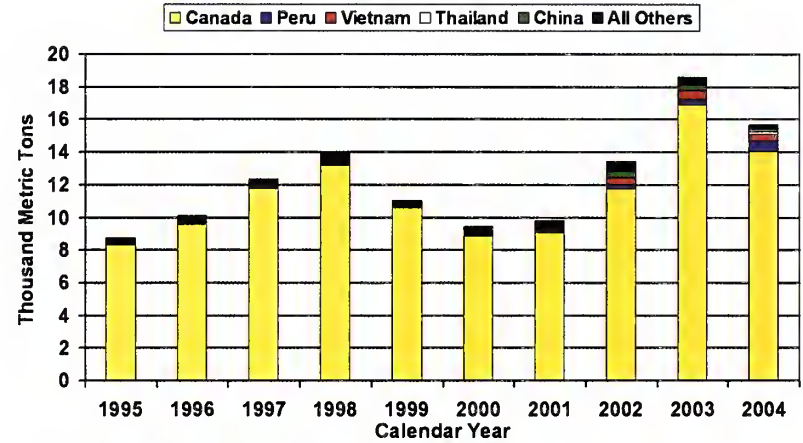
Note: HS071040, 2004908540, & 2004909040
Source: Bureau of the Census, DOC

U.S. Canned Sweet Corn Exports



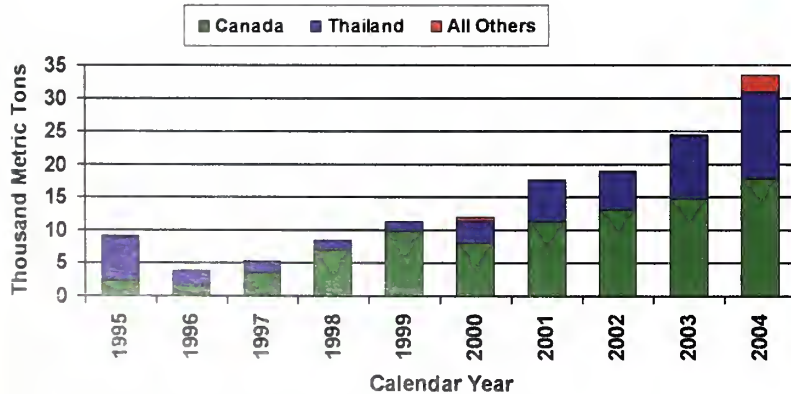
Note: HS200580
Source: Bureau of the Census, DOC

U.S. Frozen Sweet Corn Imports From Major Suppliers



Note: HS071040, 2004908540, & 2004909040
Source: Bureau of the Census, DOC

U.S. Canned Sweet Corn Imports From Major Markets

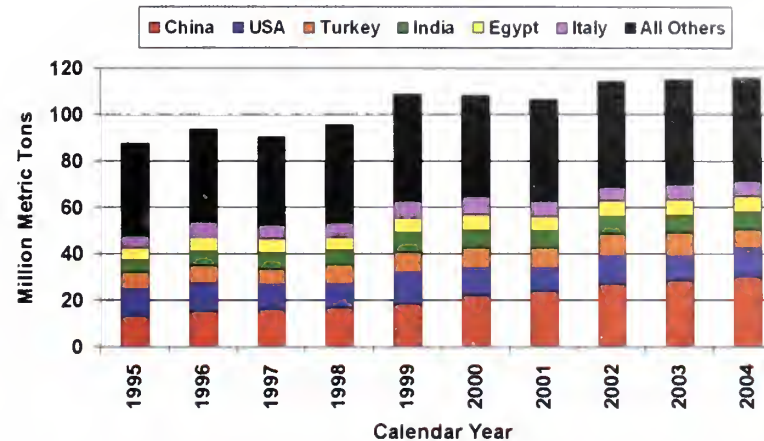


Note: HS200580
Source: Bureau of the Census, DOC

The U.S. and World Situation: Fresh and Processed Tomatoes

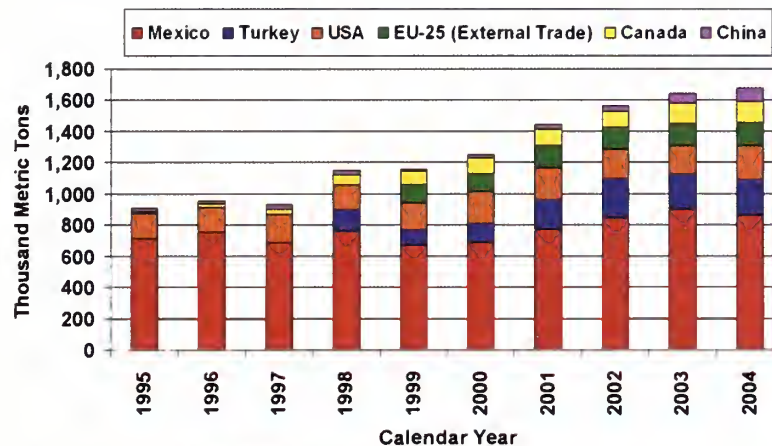
USDA
Foreign Agricultural Service
Horticultural & Tropical Products Division

World Tomato Production



Source: Food and Agriculture Organization (FAO) of the United Nations

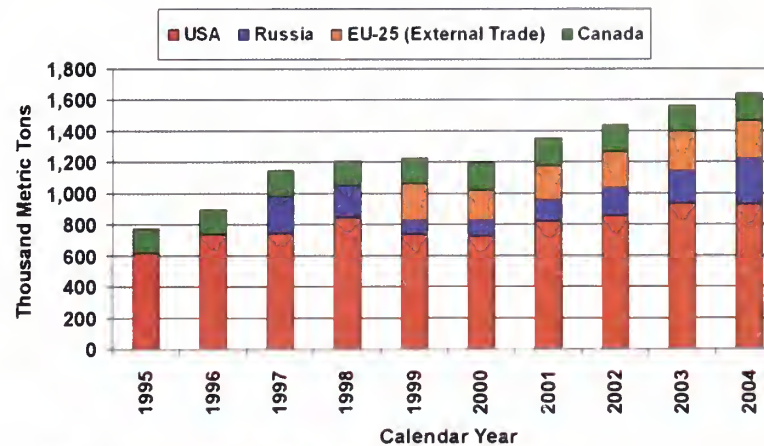
Key Tomato Exporters



Note: HS0702. EU-25 (external trade) data not available before 1999.

Source: Global Trade Atlas, Bureau of the Census, DOC, Food and Agriculture Organization (FAO) of the United Nations, FAS Attaché report (#CH4031)

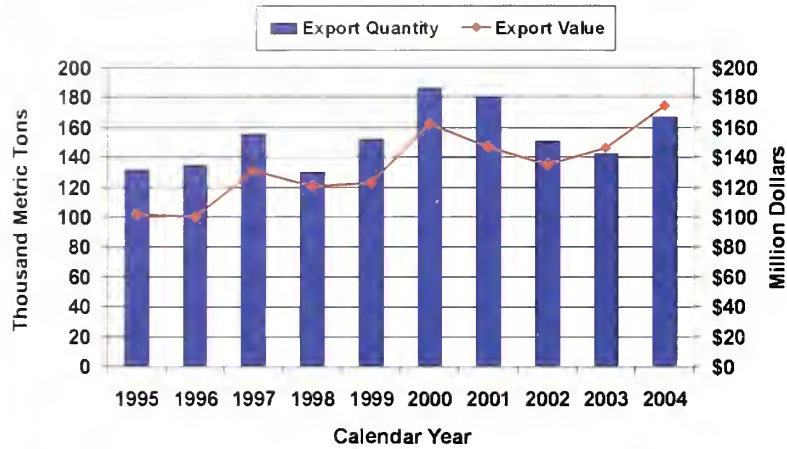
Key Tomato Importers



Note: HS0702. EU-25 (external trade) data not available before 1999.

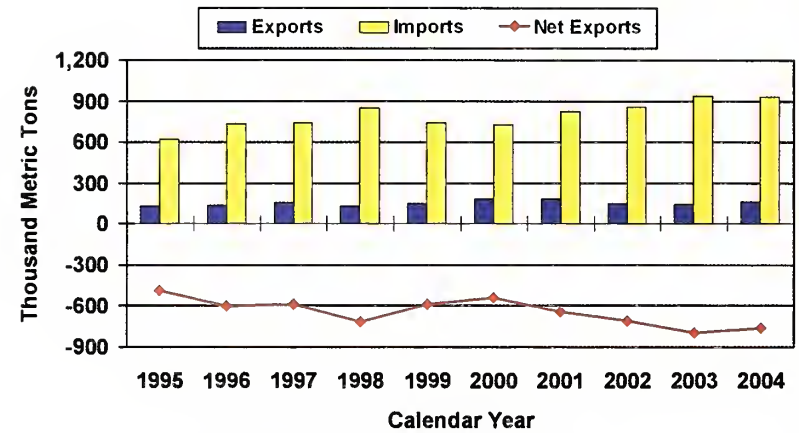
Source: Global Trade Atlas, Bureau of the Census, DOC, Food and Agriculture Organization (FAO) of the United Nations, FAS Attaché report (#CH4031)

U.S. Tomato Exports



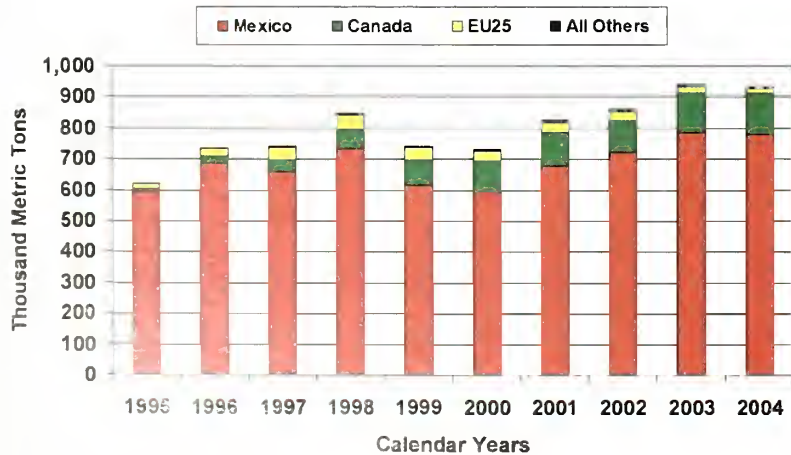
Source: Bureau of the Census, DOC

U.S. Tomato Net Trade



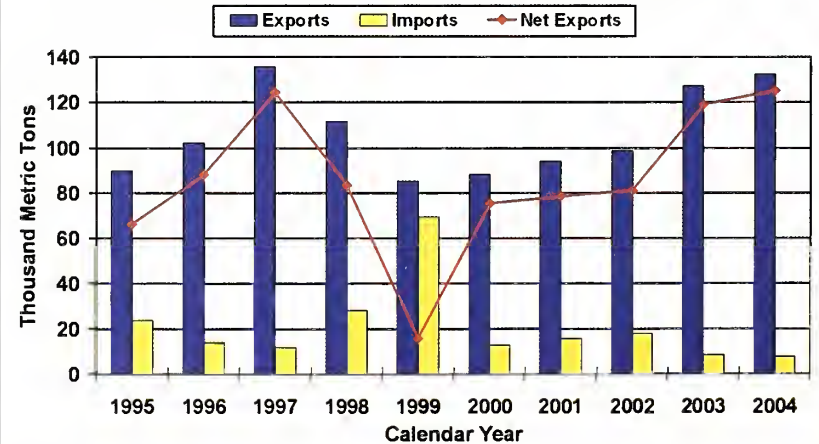
Note: HS200410, 071010. Frozen fries account for over 90 percent of this category.
Source: Bureau of the Census, DOC

U.S. Tomato Imports



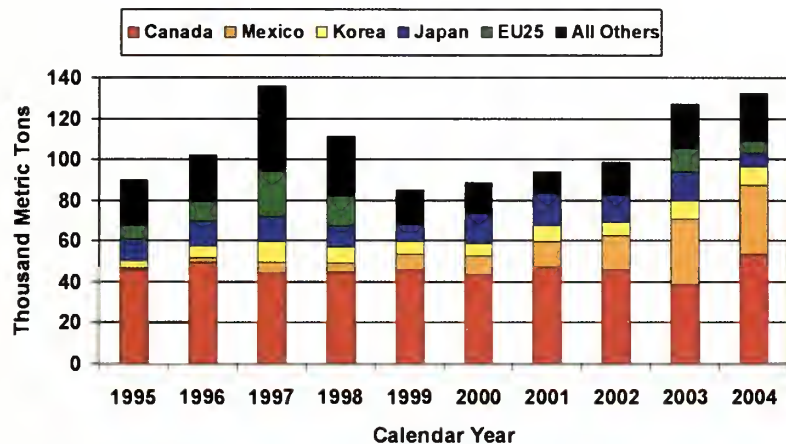
Source: Bureau of the Census, DOC

U.S. Tomato Paste Net Trade



Note: Exports under HS2002900060. Imports under HS2002900010, 2002900020, 2002908010, 2002908020. Source: Bureau of the Census, DOC

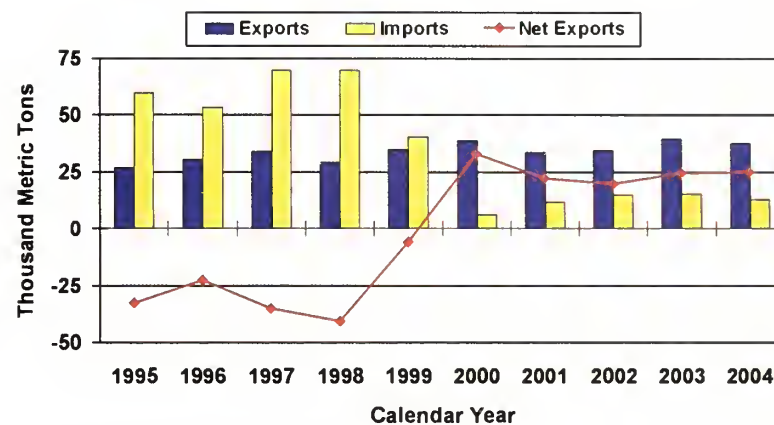
U.S. Tomato Paste Exports



Note: HS2002900060

Source: Bureau of the Census, DOC

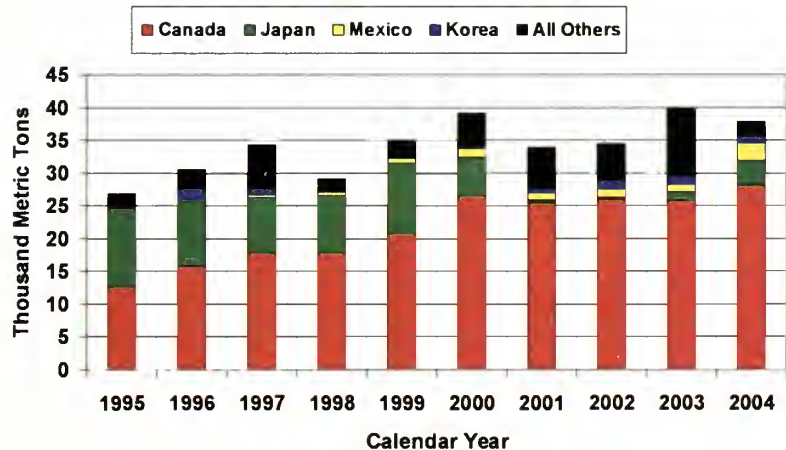
U.S. Canned Tomato Net Trade



Note: HS200210 canned tomatoes, whole or in pieces

Source: Bureau of the Census, DOC

U.S. Canned Tomato Exports



Note: HS200210 canned tomatoes, whole or in pieces

Source: Bureau of the Census, DOC

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